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In the Matter of 1990, 1991 and 1992 Cable Royalty Distribution Proceeding

Docket No. 94-3 CARP-90CD

REBUTTAL CASE OF THE JOINT SPORTS CLAIMANTS

Pursuant to Section 251.43(f) of the rules of the Copyright Office, 37 C.F.R. 251.43(f), and the Copyright Arbitration Royalty Panel's Order dated January 30, 1996, the Joint Sports Claimants ("JSC"), on behalf of their more than 200 member clubs and institutions, hereby submit their Rebuttal Case in this proceeding. Attached hereto is the rebuttal testimony of the following witnesses:

- -- Paul I. Bortz,
 Bortz & Company, Inc. (Tab A)
- -- Dr. Joel N. Axelrod, BRX Global, Inc. (Tab B)
- -- Dr. Robert W. Crandall, Brookings Institution (Tab C)
- -- Dr. Peter V. Miller,
 Northwestern University (Tab D)
- -- Dr. Peter H. Lemieux, Information Architects (Tab E)

-- Thomas A. Larson,
Cable Data Corporation (Tab F)

Mr. Larson will sponsor JSC Exhibits 1R-8R. He also will sponsor the following exhibits which were introduced during cross-examination of MPAA witnesses: JSC Exhibits 3X, 36X-41X and 45X. Certain of these cross-examination exhibits have already been received into evidence. However, given the divided nature of the Panel's vote on the admission of these exhibits, JSC will make Mr. Larson available to answer any questions concerning their preparation.

Respectfully submitted,

JOINT SPORTS CLAIMANTS

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February 15, 1996

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February 15, 1996

REBUTTAL TESTIMONY OF PAUL I. BORTZ

MPAA witness Dr. Stanley Besen offered certain criticisms of the cable operator surveys conducted for the cable royalty distribution proceedings. This testimony responds to his criticisms.

Besen characterized the survey results as "simply answers to questions." (Tr. 6343). According to Besen, cable operators "could give any answer to any question they like." (Tr. 6376). He testified that their answers "may nonetheless fail to reflect the true value they place on those programs," (Tr. 6367) because those answers are quite different from the values Besen derives from his statistical analysis. (Tr. 6377). Besen therefore urged the Panel not to rely upon the survey results to determine relative program values.

Based on my experience in the cable and broadcast industry over the past 20 years, I believe the responses that the cable operators gave to the surveys accurately reflect the relative values they placed on the different categories of distant signal programming they actually carried. I acknowledge that there is imprecision in survey responses. All survey research, by its nature, is imperfect. However, the survey research that has been presented to the Panel is the type of market research upon which those in the cable and broadcast industry routinely rely to make important business decisions, involving substantial amounts of money.

It is particularly reasonable to believe that the responses cable operators gave to the surveys here reflect the value they placed on the various categories of distant signal programming. The respondents were knowledgeable, randomly-selected cable industry executives. In the course of their daily business activities, the respondents must regularly weight the relative value of various types of programming, given budget and channel capacity constraints. Their jobs require them, on an on-going basis, to determine the value of programming in terms of its ability to attract and to retain subscribers. The respondents were asked to value programming they had already purchased and carried during the prior year. Thus, the surveys simply required the respondents to articulate the bases underlying decisions they had already made.

Furthermore, cable operators in the years 1990-92 were particularly attuned to the relative values of different kinds of programs on distant signals. With the imposition of the syndex rules in 1990, cable operators were required to scrutinize their distant signal carriage and make decisions about which distant signals were worth keeping. This analysis entailed the identification of syndicated programming that was likely to be blacked out as well as an assessment of the worth of the programming that would not be blacked out.

I make no claim that the bottom line results of the surveys show precisely, to the decimal point, the relative amounts that the cable industry would have spent for the

different types of distant signal programming. But I do believe that the results --which have been consistent over the years -- provide a reasonable approximation of these amounts. The surveys demonstrate that cable operators valued sports programming more highly than any other form of distant signal programming. They also demonstrate that there is no marketplace basis for the substantial disparity in the CRT's past awards to MPAA and sports.

I declare under penalty of perjury that the foregoing is true and correct to the best of my knowledge and belief.

Dated: Velanusy 14, 1996

Paul I. Bortz



B

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REBUTTAL TESTIMONY OF JOEL N. AXELROD

I have been asked by the Joint Sports Claimants to respond to testimony of Dr. Stanley Besen, a witness for the Motion Picture Association of America in the 1990-92 cable royalty distribution proceeding. Dr. Besen criticized certain market research (specifically, constant sum surveys of cable operators) conducted by Bortz & Company. For the reasons I will discuss, I do not believe that Dr. Besen's criticisms are justified.

1. Qualifications

I am President of BRX/Global, Inc., an international market research and consulting firm. Founded in 1972, BRX/Global, Inc. conducts market research, primarily for Fortune 500 companies. Approximately 75% of its research is international in scope. BRX has frequently utilized the constant sum methodology to aid a variety of clients in making various business decisions, including pricing decisions.

I graduated from Brown University in 1954 with Honors in Psychology and in 1958 earned a Ph.D. in Social Psychology from the University of Rochester. From 1958 to 1963, I worked in advertising research for several major advertising agencies. I then became Manager of Advertising Research at Lever Brothers with responsibility for the development of improved techniques for measuring advertising effectiveness.

While at Lever Brothers, I conducted what has become a seminal study validating use of the "Constant Sum Scale" to predict purchase behavior ("Attitude

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Measures That Predict Purchase", <u>Journal of Advertising Research</u>, March 1968). The results of my study were later confirmed in research done under the auspices of the Advertising Research Foundation (Russell I. Haley and Peter B. Case, "Testing Thirteen Attitude Scales for Agreement and Brand Discrimination", <u>Journal of Marketing</u> (1979)).

In 1966 I joined the Xerox Corporation as Director of Marketing Research. For the next six years, I held a variety of positions including Corporate Planning Manager, Manager of Business Development and a Group Program Manager with P&L responsibility.

I was elected to the Conference Board Council on Marketing Research, and served as Chairman of the Association of National Advertisers Planning and Evaluation Committee. I have frequently spoken at meetings sponsored by the advertising Research Foundation, the American Marketing Association and the Canadian Professional Market Research Society. I have authored one book entitled, "Choosing the Best Advertising Alternative". I have a second book entitled "Brand Equity Systems": The Warrior's Weapon" which will be published later this year.

2. Testimony

The purpose of the Bortz surveys was to determine the relative values that cable operators placed upon certain categories of "distant signal" programming they had carried during the preceding year. With the assistance of others both inside and outside his firm, Bortz designed a survey which utilized the constant sum scale; cable operators were asked to allocate a distant signal program budget among the different

program categories. Burke Marketing Research administered the survey over the telephone to nearly 200 cable operators each year.

Besen took the position that the responses to the Bortz surveys do not accurately reflect the relative values that cable operators attached to the program categories measured. He criticized the responses as "simply answers to questions". (Tr. 6343) He suggested that one could not expect to receive accurate answers in a short telephone interview which posed a "hypothetical" question. (Tr. 6376, 6381)

I do not agree with Besen's criticisms of the Bortz surveys. Short telephone interviews are widely used in business to business research. Often they are the only way to obtain information from a representative sample of busy executives.

Moreover, the respondents to the Bortz survey were not simply answering any sort of questions. They were responding to a constant sum question. The constant sum technique is widely used and its predictive validity for purchase behavior has been amply documented in my published research as well as research reported by Haley and Case.

The unique contribution of the constant sum scale is that it forces the respondent to think in terms of relative value, which precisely parallels the decision process that the business executive faces. Constant Sum questions are particularly appropriate when, as here, one seeks information about relative values. Use of the constant sum scale here was within accepted business practice.

Survey research is imperfect, and therefore it is invariably open to the type of criticism advanced by Besen. Nevertheless, survey research (including research using

constant sum scales) is routinely relied upon by the business world to make a variety of decisions involving substantial amounts of money. When conducted properly, surveys provide decision makers with useful information on which important decisions can be based.

I declare under penalty of perjury that the foregoing is true and correct to the best of my knowledge and belief.

Dated: 13 Fibrury 1996

Joel N. Axelrod

REBUTTAL TESTIMONY OF ROBERT W. CRANDALL

February 15, 1996

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I. QUALIFICATIONS

I have been a Senior Fellow in Economic Studies at the Brookings Institution since 1978.¹ Prior to that I was the Acting Director, Deputy Director, and Assistant Director of the Council of Wage and Price Stability in the Executive Office of the President, and in 1974-75 I was an adviser to Commissioner Glen Robinson of the Federal Communications Commission. I was an Assistant Professor and Associate Professor of Economics at MIT between 1966 and 1974. I have written widely on telecommunications policy, the economics of broadcasting, and the economics of cable television. I am the co-author of two books to be released early this year by the Brookings Institution: Talk is Cheap: The Promise of Telecommunications Reform in North America (with Professor Leonard Waverman) and Cable Television: Regulation or Competition? (with Harold Furchtgott-Roth). A copy of my curriculum vitae is attached.

I testified before the Copyright Royalty Tribunal on behalf of the Joint Sports claimants in the 1989 cable royalty distribution proceeding. In that proceeding, I addressed Dr. Stanley Besen's criticism that a study by Bortz and Company did not provide a valid measure of the marginal value of programming to cable operators. I also discussed the applicability of those criticisms to the cable-viewing study submitted by the Motion Picture Association of America (MPAA).

The views expressed in this testimony are my own and should not be taken to reflect the views of the Brookings Institution, its Trustees, or its other staff members.

II. SUMMARY

I have been asked by the Joint Sports claimants to evaluate the new study provided by Dr. Besen in this 1990-92 proceeding. Dr. Besen studies the relationship between changes in royalty payments and changes in viewing hours for various categories of programming – as those viewing hours are affected by changes in the distant signals carried by the cable system operator. Dr. Besen contends that his new study conveys estimates of actual cable-operator valuations of the different kinds of distant-signal programming. He also argues that his estimates are superior to those provided by the Bortz study because his study is based on data on actual cable-operator market behavior while the Bortz study relies on a survey of cable operators. While I agree with Dr. Besen that it is generally desirable to study actual market behavior, his methodology is so flawed that it provides no reliable information about relative program values. Moreover, I show that by simply replicating Besen's estimated equation for various partitions of his own sample, one gets very different results that are often totally implausible. As a result, I am forced to conclude that his approach provides no useful information on the relative value of various types of distant-signal programming. In the absence of convincing estimates of these values based on cable-operator market activities, I continue to believe that the best evidence on such relative values are the results of the Bortz survey of cable-operator valuations of the various programming categories.

III. THE BESEN STUDY

In testimony submitted in this proceeding, dated August 15, 1995, Stanley Besen has provided estimates of the "value" of distant-signal programming imported by cable operators in

the period 1988-92. These estimates are derived from a regression analysis of the changes in royalty payments made by certain cable operators who changed their distant-signal complements during any accounting period between 1988-I and 1992-II.

Besen limits his analysis to <u>changes</u> in royalty payments for systems as they relate to <u>changes</u> in distant signals carried by the cable system operator. Therefore, he does not analyze the behavior of cable systems that do not adjust their distant-signal imports during an accounting period. Instead, he estimates a simple regression equation (his "basic" equation):

(1)
$$R' = aS' + bM' + cL' + dD'$$

where R' is the percentage change in royalty payments in each accounting period, and S', M', L', and D' are the percentage changes in the hours of sports, movies/syndicated series, local programming, and devotional programming, respectively, on the imported distant signals. Besen acknowledges that all hours in each category are not equal; therefore, he weights the hours of each programming type by its share of total cable household viewing hours of that program type as estimated by A.C. Nielsen in a study performed for the Motion Picture Association of America. Besen suggests that the estimated coefficients – a, b, c, and d – from this equation provide reasonable estimates of the "value" of each type of programming to cable operators since the estimates reflect the outcome of cable-system operators' decisions to pay additional copyright fees to obtain additional (weighted) hours of each type of programming. The basic results show that each 1 percentage point change in movies/syndicated series result in a 0.82 to 0.92 percent change in royalties while a 1 percentage change in sports results in only a 0.05 to 0.11 percent change in royalties. Local and devotional programs are worthless – indeed, they have negative value according to Besen's results – but he utilizes arbitrary adjustments to assign them value despite the fact that their coefficients are never significantly different from zero.

IV. ANALYSIS OF THE BESEN APPROACH

Any quantitative economic study must satisfy a number of criteria for it to provide valid estimates of the variables in question: (1) it must be based on a consistent theory or model of the economic agents' behavior; (2) it must include the most important variables that affect this behavior; (3) these variables must be measured correctly; and (4) it must provide consistent results when estimated over different data or various subsets of the same data. Besen's study fails all of these tests.

First, Besen's study is not based on any cogent theoretical model of cable-operator behavior and therefore cannot be said to produce estimates of cable operators' valuation of the various program categories on imported distant signals. Second, there are a number of variables that are omitted from the model that are crucial to any estimate of cable-operator's demand for programming. Third, his explanatory variables are not properly measured because his weighting scheme utilizes total cable viewing hours. And, finally, his basic equation provides wildly different estimates of the "value" of distant-signal programming from different subsamples of his own final sample of cable-operator changes in distant signal imports. Thus, one cannot even replicate his results for different groups within his own sample, a critical failing for any scientific methodology.

Before delving into these problems with Besen's conceptual approach, it is useful to compare his results with the actual behavior of the cable operators in his study. During the 1988-92 period, these cable operators were reducing their reliance on imported distant signals. However, as they did so they dropped signals that were relatively heavily weighted with movies

and syndicated series and tended to add signals, such as WGN, that had a relatively large proportion of sports programming. Table 1 lists the stations that appear as dropped or added distant signals in Besen's sample. Note the large number of stations that appear as dropped signals only. In fact, there are 207 instances of a cable system dropping a signal, but only 69 cases of a signal being added. Of these 69 added signals, 33 are instances of the addition of WGN, a signal with a relatively large amount of sports programming. Another 9 are instances in which WTBS, another superstation with a relatively large amount of sports, is added. Thus, 61 percent of the added signals are these two relatively sports-intensive stations. In fact, as Table 2 shows, the share of the weighted sports hours on signals that were added was 17.0 percent of the total weighted hours; the share of sports on those signals that were dropped was only 7.2 percent. Most of the cable systems that Besen studies were reducing their reliance on imported distant signals in the study period. Besen's results are therefore based largely on cable operators that were deciding to drop signals, and the signals dropped had a relatively high concentration of movies and syndicated series.

Further evidence of the importance of sports programming to cable operators may be deduced from a closer look at those instances in which the cable operators in Besen's study were adding, dropping, or simply swapping signals. Of the 189 instances in which cable operators chose to drop a signal, and for which Besen has provided sufficient data to make the comparison, 136 (or 72 percent) were occasions in which the cable operator chose to drop the signal that had the least sports of any imported distant signal in his line-up.² Of the 69 instances in which a signal was added, 57 (or 83 percent) had more hours of sports than the average of all imported distant signals in Besen's sample. Finally, in those 34 cases in which one distant signal was swapped for another, 30 reflect instances in which the cable operator added a signal with more sports than on the one that it replaced. Thus, Besen's own sample suggests that cable operators were adjusting

Besen has not provided the raw hours data for all of the signals carried by the cable systems in his study.

Table 1

Distant Signals in Besen's Sample That Are Added, Dropped, Or Both

Signals Added Only	No. of Adds
KSBW	1
KTLA	1
WGBS	1
WJBK	1
WTOV	1

Signals Added and Dropped	No. of Adds	No. of Drops
WGN	33	14
WTBS	9	5
WWOR	5	36
WPHL	4	4
WSBK	3	8
KUSA	2	1
WTXF	2	8
KCNC	1	1
KCRA	1 .	3
KSDK	1	1
KTXL	1	8
KXTX	1	2
WPIX	1	10

Signals Dropped Only	No. of Drops
KUTV	7
KSL KTVX	6
KTVX	6
WDCA	6
WTTG	6
WKBD	5
KGO	3
KGW	3
KTTV	3
KTVT	3
KWGN	3
WBAL	3
WBFF	3
WJZ	3
WLVI	5 3 3 3 3 3 3 3 3 3
WMAR	3
KBHK	2
KICU	2
KOIN	2
KSHB	2
	2
KTVU	2
WFLD	2
WNYW	3 2 2 2 2 2 2 2 2 2 1 1
WPGH	2
KATU	1
KCOP	1
KFMB	1
KGTV	1
KHJ	1
KMEX	1
KMSP	1
KXAS	1
WABC	1
WCAU	1
WGNO	1
WGNX	1
WGRZ	1
WJAR	1
WPRI	1
WPVI	1
WRAL	1
WSTM	1
WTIC	1
WTTV	1
WUAB	1
WVTM	1
WWSB	1
WYTV	$\frac{1}{1}$
44 T T A	1 1

Table 2

Percentage Shares of Weighted Program
Hours for Dropped and Added Signals
(based on four-cycle data)

Signal Groups	Movies/Series	Sports	Devotional	Local
Dropped Signals (N=207)	84.1	7.2	0.4	8.2
Added Signals (N=69)	76.1	17.0	0.3	6.5

their menus of distant signals to increase the amount of sports offered to subscribers, a result at odds with the low "value" that Besen ascribes to sports in his analysis.

1. Inadequacy of the Besen Model

Any attempt to estimate cable-operator valuations of distant signal programming from actual market data must begin with a valid theory of cable-operator demand for such programming. Cable operators realize most of their revenues from the sale of subscriptions; the value of another program channel is therefore directly related to its ability to attract subscriptions, not to total viewing hours. But Besen proceeds to construct his model on the assumption that cable operators value programs in proportion to the viewing hours that these programs attract.

Furthermore, Besen assumes that cable operators adjust their imported signals so that the value of the additional programs imported is just equal to the additional cost of royalty payments. But this supposes that each cable system can find distant signals with precisely the mix of programming the cable operator desires to meet his or her subscribers' demands. In fact, the cable operator cannot "mix" the programming of several different stations to obtain the optimal mix for his system. As a result, when a cable operator adds a distant signal, the value of the programming on that distant signal is likely to be substantially greater than the additional royalty payment incurred. Besen's analysis, however, treats the value of the additional programming as equal to the additional royalty payment incurred. Besen's analysis, therefore, undervalues the distant signals added by cable operators.

For example, a cable system may want to import WGN (Chicago) because it offers, say, 25 Bulls games per year, but it cannot add to this offering of Bulls games by importing other

distant signals. Thus, the value of WGN to a cable operator might be as much as 5 percent of revenues or more; but the operator might only have to pay 0.6 percent of its basic revenues in copyright royalties for this signal. Were "another WGN" available that offered some of the other 57 Bulls games, the cable operator might import that one also even if its royalty payments rose to the maximum level of 3.75 percent of basic revenues. Unfortunately, the cable operator cannot find such a second station to import, and he or she might find that other distant signals are simply not worth even 0.6 percent of basic revenues.

If a cable operator desires more movies or syndicated programming, he or she may simply import another distant signal to obtain a different line-up of nationally-distributed programming of these types. However, the cable operator may simply not be able to add to the types of sports programs that his or her cable system's viewers would value highly. As a result, the "equilibrium" for the cable operator may be one in which the value of the imported programs on an added distant signal is far above their contribution to the cost of royalty payments, a result not allowed for in Besen's regression estimation. On the other hand, the value of programs on a signal that is dropped may be substantially less than the change in copyright royalties — after all, that is why it was dropped. To the extent that Besen's analysis provides any measure of the values of various types of programming to cable operators, it generates a biased estimate of these values because he assumes that the values of added or dropped signals are always precisely equal to the copyright royalties added or subtracted.

2. Omitted variables

Even if Besen's basic equation were an approximation of a demand relationship, it would suffer from its omission of crucial explanatory variables. A cable operator's demand for this programming depends importantly on the channel capacity of his or her system, the other types of

programming available, the availability of local broadcast signals, the penetration of VCRs in his or her local market, the probability that additional cable subscribers will subscribe to other non-basic cable services, and the demographics of the local cable market. These variables are not in Besen's equation; therefore, Besen has not estimated a structural demand relationship, but rather is estimating an <u>ad hoc</u> equation whose coefficients are not likely to have much meaning and surely do not provide reliable estimates of cable operators' willingness to pay for such programming.

Besen defends his omission of these variables by pointing out that he is studying the effect of changes in imported distant signals on changes in copyright fees. Presumably, he is claiming that the other variables in the demand equation do not change in as short a period as six months. In a rapidly changing industry like cable television, such an assumption is simply not justified. The number of basic cable networks changes almost monthly. Channel capacity has increased dramatically on some systems, and these changes can easily occur within a six-month period. A local broadcast station may start up or cease operation in an accounting period. VCR ownership has grown rapidly over the past ten years. A local factory or military base may close, leaving hundreds or thousands of workers temporarily unemployed and less willing to subscribe to cable television. Because Besen controls for none of these influences, he cannot claim to have estimated a demand relationship. In fact, he may have simply estimated no more than the relationship between the average share of each program type on distant signals and the copyright royalty rate as it is specified in the statute. This relationship is not a demand relationship, and it confers no information on the relative values of various types of programming on these imported distant signals.

3. Improperly-Measured Variables

Besen admits that the value to cable operators of various programs within each category is likely to vary substantially. Unfortunately, he uses A.C. Nielsen estimates of total cable household viewing hours for each program category relative to total cable household viewing hours for all programming on the distant signal to "weight" program hours in each category for their relative values. As I explained in my testimony in the 1989 proceeding, the value of programming to cable operators is not reflected in total viewing hours, but rather in whether the programming induces households to <u>subscribe</u> to the cable service. Sports programming that attracts only a modest number of viewing hours may, nevertheless, be the reason that a substantial share of households subscribe to cable at all. Many cable operators might be willing to pay the entire royalty fee for a given distant signal just for one season's offering of a team's games because these games would induce a substantial increase in cable subscriptions. Besen's weighting scheme fails to account for such a possibility.

Even if viewing hours were somehow a measure of the relative value of various programs, Besen's use of total national viewing hours data cannot capture the appeal of any given type of programming in a given cable operator's franchise area. Robert Sieber, a WTBS executive, testified in this proceeding that the viewing audience for the Atlanta Braves and SEC football broadcasts on his station varies substantially across the country.³ In such instances, Besen's weighting with national cable viewing shares will understate the value of the imported station in some markets and overstate it in others.

Written testimony, August 18, 1995, pp. 14-15.

In his oral testimony in this proceeding, Dr. Besen defended his use of national cable household viewing hours data to weight his program categories, arguing that viewing hours were intended to weight individual programming within each category, i.e., sports, movies/syndicated series, local programs, and devotional programs, but not to assign different weights across categories.⁴ This is contrary to the description he provides in his written testimony in which he states that "When weighted hours are used in the analysis, a <u>program category</u> that attracts a disproportionately large amount of viewing will be specified as containing a larger proportion of programming 'inputs' than its proportion of program hours."⁵ (emphasis supplied)

Using viewer weights to adjust the changes in program hours also creates an "errors in variables" problem in Besen's estimates of his basic equation. When a variable on the right-hand side of Besen's basic equation is measured imprecisely, the estimate of its coefficient is biased towards zero. In Besen's case, the measurement errors in his weighted sports variables are greater than the measurement errors for movies and syndicated programming in the 1990-92 data. Therefore, the downward bias in the coefficient of sports is likely to be greater than the bias in the estimated coefficient of movies and syndicated programming. Besen does not address this point, and absent the estimated standard errors for the 1988-89 data, it is not possible to determine the precise impact of measurement error on Dr. Besen's estimated coefficients.

⁴ Testimony on January 24, 1996, tr. 6260-66.

Written testimony, August 15, 1995, p. 22.

See Jan Kmenta, <u>Elements of Econometrics</u>, 2d. edition, New York: Macmillan, 1986, Chapter 9.

A. C. Nielsen data for 1990-92 submitted by the MPAA in response to discovery in this proceeding show that the estimated standard errors are a larger percentage of the estimated viewing shares for sports than for movies and syndicated series.

Another source of measurement error in Besen's analysis is his inclusion of Form 2 systems in his analysis. For some reason, Besen includes both Form 2 and Form 3 systems in the sample he uses to estimate his basic equation. Of the 208 observations, 30 are for Form 2 systems. Besen's equation surely does not hold for Form 2 systems because the royalties paid by those systems are not tied to increases or decreases in the number of signals. The effects of including Form 2 systems therefore is simply to add noise to the data and to reduce the precision of the estimated coefficients. Thus, adding these systems creates another errors-in-variables problem that is likely to bias the estimated coefficients downward.

4. Instability of the Resulting Estimates

A key test of any regression analysis is whether the results are consistent across various subsamples of the data. The results presented by Besen do not pass that test. His approach derives substantial differences in the results for dropped signals versus added signals, as well as for various other subsamples. Those differences in the results have important implications regarding the validity of the Besen approach.

Dropped versus Added Signals

As noted, to the extent that Besen's equation estimates cable-operator value of imported signals at all, it under-estimates the value of added programming and over-estimates the value of dropped programming. To demonstrate the effect of allowing for possible differences in coefficient values of added or dropped signals, I have re-estimated Besen's equation, dividing the 208-unit sample into three separate samples – the 33 instances in which there was a net addition to

imported distant signals; the 141 cases in which there was a net <u>reduction</u> in distant signals; and the 34 cases in which there was no change. The results are shown in <u>Table 3</u>.

The most obvious outcome of this trifurcation of the Besen sample is that the results are vastly different across the three samples, suggesting that his basic equation is unreliable as an explanation of cable-operator behavior. The estimated "value" of sports is much larger in the systems adding signals than in those reducing them or making no net changes. In systems adding to their total number of signals, sports is "valued" at 55 percent of the additional royalty payments while movies and syndicated programs are "valued" at minus 22 percent of the additional royalties. In systems dropping signals, movies and syndicated series have an apparent value of 44 percent of the additional royalty payments while sports have an apparent value of minus 4 percent. In systems that are making no net change to the number of imported distant signals, movies/syndicated series are apparently "valued" at 102 percent of the additional royalty payments and sports at only 4 percent. This wide range in coefficient estimates across the three samples demonstrates that one cannot assume – as Besen does – that his equation holds equally for systems adding and dropping signals. Indeed, given these results, one must to reject the hypothesis that the three estimated equations are the same.8 To the extent that these equations represent a demand relationship, they obviously cannot be lumped together and estimated as a single, homogeneous relationship as Besen does in estimating his single "basic" equation.

The standard test for determining whether estimated equations across different subsets of a sample are the same is the Chow test. The critical value of the F-statistic for rejecting the hypothesis that the three subsamples are drawn from a population in which the overall regression holds is 2.41 at the 99-percent confidence level. The Chow test provides an F-statistic of 4.00 in this instance, requiring us to reject the theory that the three estimated equations are the same.

Table 3

Estimates of Besen's Equation for Those Cable Systems
Adding Signals and for Those Dropping Signals

Sample	Constant	M'	S'	D'	L'	Adj. R Sq.
Full Sample	0.0394	0.8628	0.0774	-0.0025	-0.0138	0.2997
(N=208)	(t=0.861)	(t=6.453)	(t=1.672)	(t=-0.236)	(t=-0.418)	
Net Adds Only	0.5218	-0.2168	0.5483	-0.0522	0.0395	0.0384
(N=33)	(t=1.495)	(t=-0.341)	(t=2.148)	(t=-0.532)	(t=0.449)	
Net Drops Only	-0.1014	0.4453	-0.0399	0.0052	0.0814	0.0484
(N=141)	(t=-1.623)	(t=2.533)	(t=-0.726)	(t=0.331)	(t=0.906)	
No Net Change	-0.0541	1.0216	0.0425	0.0013	0.0123	0.1223
(N=34)	(t=-1.503)	(t=2.707)	(t=1.728)	(t=0.368)	(t=0.422)	

To account for the difference in coefficient values for sports that are added versus those that are dropped, I re-estimated Besen's basic equation with one slight modification. I allowed the coefficient for the sports programming variable to vary for systems adding signals, dropping signals, or making no net change in the number of imported distant signals. The results are reported in Table 4. In this variant, the coefficient for sports in those systems adding signals is virtually identical to the movies/syndication coefficient, 54 percent versus 56 percent. However, the coefficient for sports in those cases where the number of signals is being reduced is not significantly different from zero. According to Besen's methodology, this suggests that the value of sports in systems adding signals is far greater than sports' estimated value when signals are being reduced. The result shows once again that even if one accepts the premises of Besen's analysis, the coefficients of his "basic" equation are simply not stable or "robust" in the statistician's parlance, i.e., they are not reliable.

I also re-estimated Besen's equation allowing the coefficients of all four of the distant-signal programming categories – movies/series, sports, local, and devotional – to vary across systems dropping signals, adding signals, or maintaining the same number of imported distant signals. The estimated equation has only two significant coefficients – sports for systems adding signals and movies/syndicated series for systems dropping signals. All other weighted programhours variables are statistically insignificant. Thus, to the extent that Dr. Besen's methodology captures value to the cable system, this result suggests that value is related most importantly to adding sports programming and to dropping motion pictures and syndicated series. It also shows that Besen's basic equation does not provide consistent estimates of the value of program categories across all observations in his sample.

The improvement in the statistical fit to Besen's equation from adding the three dummy variables is statistically significant. The F-statistic for testing this improvement is 11.38, compared to a critical value of 4.71 at the 99-percent confidence level. One must reject the theory that the coefficients of the sports variables are equal.

Table 4

Estimates of Besen's Equation with Interaction Terms for Sports Programming Reflecting Systems Adding (A), Dropping (R), or Maintaining Same Number (M) of Distant Signals

Sample	Constant	M'	S'	S'*A	S'*R	S'*M	D'	L'	Adj. R Sq.
Full (N=208)	0.0394 (t=0.861)	0.8628 (t=6.453)	0.0774 (t=1.672)				-0.0025 (t=-0.236)	-0.0138 (t=-0.418)	0.2997
Full (N=208)	-0.0625 (t=-1.279)	0.5643 (t=3.848)		0.5364 (t=5.021)	-0.0300 (t=-0.334)	0.0292 (t=0.522)	0.0004 (t=0.037)	0.0010 (t=0.033)	0.3647

Note: S'*A is equal to S' times A, a dummy variable equal to one if the system is adding distant signals and zero otherwise; S'*R is equal to S' times R, a dummy variable equal to one if the system is reducing distant signals and zero otherwise; and S'*M is equal to S' times M, a dummy variable equal to one if the system is maintaining the same number of distant signals and zero otherwise.

Form 2 versus Form 3

When Besen's basic equation is estimated for Form 2 and Form 3 systems separately, the results are again dramatically different. As <u>Table 5</u> shows, the estimated coefficients for the equation estimated with Form 2 systems only are all statistically insignificant. The programming variables contribute nothing to explaining changes in royalty payments. For the sample of Form 3 systems, the coefficients of movies/syndicated series and sports rise as expected. However, these coefficients now sum to far more than unity. The size of the movies/syndicated programming coefficient implies that this programming alone is "worth" 150 percent of the additional royalty payments, clearly an implausible result. According to Besen, any value greater than 100 percent would mean that cable operators could gain more in value than the cost of the added royalty payments by continuing to import additional distant signals that are predominantly movies and syndicated series.¹⁰ But cable operators were not adding such distant signals during this period; on balance, they were dropping them. Indeed, <u>Table 2</u> shows that movies and syndicated programming comprised 84.1 percent of weighted hours on the dropped signals, surely a curious fact if adding such programming generally contributed 150 percent of the additional cost of royalty payments as Besen's results imply. In short, Besen's results run contrary to the actual behavior of cable operators.

Indeed, Besen argued in his 1993 testimony and again in oral testimony in this proceeding that each of the coefficients for the four program types should be less than 1.0.¹¹ But clearly the results for Form 3 systems alone – the only category of cable systems for which cable royalty

Testimony on January 24, 1996, Tr. 6240-43.

Testimony on January 24, 1996, Tr. 6240-43.

Table 5
Estimates of Besen's Equation for Form 2 and Form 3 Systems Separately

Sample	Constant	M'	S'	D'	L'	Adj. R Sq.
Full Sample (N=208)	0.0394 (t=0.861)	0.8628 (t=6.453)	0.0774 (t=1.672)	-0.0025 (t=-0.236)	-0.0138 (t=-0.418)	0.2997
Form 2 Systems (N=30)	0.1164 (t=2.358)	0.0549 (t=0.225)	-0.1026 (t=-1.001)	-0.0172 (t=-0.461)	0.0242 (t=0.306)	-0.0471
Form 3 Systems (N=178)	0.1426 (t=2.886)	1.5000 (t=9.902)	0.1014 (t=2.289)	-0.0080 (t=-0.815)	-0.0730 (t=-2.286)	0.4836

payments rise with additional imported signals – provide an estimated coefficient for movies/syndicated series of 1.5, an estimate that is more than three standard errors above 1.0. This result starkly demonstrates that Besen's methodology is fatally flawed, even by his own criterion.

Superstations versus Non-Superstations

Imported "superstations" account for approximately 80 percent of all copyright royalties paid, but Besen's sample includes a preponderance of observations that do not involve any of the major superstations. Of the 208 observations, there are 119 that do not involve the three most important superstations – WGN, WTBS, and WWOR. Nearly half of the observations (98) do not involve any of the seven stations normally classed as superstations. Once again, the estimated coefficients vary widely when one estimates the equation for subsamples involving changes in the three major superstations or the seven large superstations. (See <u>Table 6</u>.) For instance, when the sample is confined solely to those instances in which systems add or delete only the three major superstations, the movies/series coefficient is equivalent to 59 percent of additional copyright payments and the sports coefficient is equivalent to 28 percent. When the sample is expanded to the seven major superstations, the coefficients are equivalent to 72 and 21 percent of additional royalty payments, respectively. These results contrast with the estimated coefficients from the entire sample (Besen's basic equation) of 86 and 8 percent, respectively. Once again Besen's estimates vary across subsamples of his entire sample, this time between superstations and non-superstations.

Table 6

Estimates of Besen's Equation for Samples Involving Major Superstations Only

Sample	Constant	M'	S'	D'	L'	Adj. R Sq.
Full Sample (N=208)	0.0394 (t=0.861)	0.8628 (t=6.453)	0.0774 (t=1.672)	-0.0025 (t=-0.236)	-0.0138 (t=-0.418)	0.2997
Changes of Three Major Superstations (N=67)	0.1322 (t=1.060)	0.5908 (t=1.595)	0.2754 (t=1.601)	-0.0309 (t=-0.698)	0.0338 (t=0.459)	0.2511
Changes of Seven Major Superstations (N=89)	0.0760 (t=0.799)	0.7230 (t=2.640)	0.2122 (t=1.709)	-0.0165 (t=-0.442)	0.0181 (t=0.306)	0.2884

Note: Rows 2 and 3 include only those observations in which changes were made in major superstations only.

V. CONCLUSION

Dr. Besen's statistical approach to measuring the "value" of the various types of programming on imported distant signals is seriously flawed. It is not supported by a complete theoretical model. His basic equation omits a variety of important variables. Most important, his results are extremely unstable with the values of various program types varying from negative numbers to more than 100 percent of the cost of additional royalty payments, depending upon the subsample being studied. Given the imprecision and instability of his results, one simply must conclude that he has been unable to measure the relative values of the various types of programming.

I declare under the penalty of perjury that the foregoing is true and correct to the best of my knowledge and belief.

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Hotell 2/15/84

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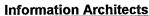
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Rebuttal Testimony of Dr. Peter H. Lemieux

In this proceeding, I sponsored JSC Exhibit 2, Analysis of the Cable Copyright Royalty Funds: 1989-1992. That exhibit provides data on the distribution by type of distant signal of instances of carriage and basic royalties for the second accounting periods of 1989 ("1989-2") and 1992 and, for 1983-2 and 1992-2, on the distribution of 3.75% royalties. Witnesses for other parties, including NAB witness Richard Ducey, Public Television witness William Fairley, and Canadian Claimants witness David Bennett introduced information about the distribution of instances of carriage for 1990 and 1991. To provide the panel with a more complete picture of the makeup of the funds for 1990 and 1991, I am submitting herewith three tables.

Table R-1 supplements Table 5-1 of my original report and shows the distribution of instances of carriage by type of signal for 1989-2, 1990-2, 1991-2, and 1992-2. Table R-2 supplements Table 6-1 of my original report and presents the distribution of basic royalties by type of distant signal for 1989-2, 1990-2, 1991-2 and 1992-2. Table R-3 supplements Table 7-1 of my original report and provides the distribution of 3.75% royalties by type of distant signal for 1990-2, 1991-2 and 1992-2.

All data were derived and calculated in the same manner as the data presented in my original report.

I declare under penalty of perjury that the foregoing is true and correct to the best of my knowledge and belief.

Dr. Peter H. Lemieux

Table R-1: Instances of Carriage by Type of Signal, 1989-2 to 1992-2

			İr	nstances	of Carriage			
	1989	-2	1990	-2	1991	-2	1992	2-2
	Number	%	Number	%	Number	%	Number	%
Original Superstations	3,413	47.0%	3,533	49.4%	3,712	51.5%	3,787	51.3%
WTBS	1,874	25.8	1,941	27.1	<i>2,0</i> 36	28.3	2,086	28.3
WGN	1,006	13.9	1,089	15.2	1,174	16.3	1,234	16.7
WWOR	533	7.3	503	7.0	502	7.0	467	6.3
Other Superstations	349	4.8%		4.1%	295	4.1%	276	3.7%
WPIX	190	2.6	149	2.1	144	2.0	133	1.8
WSBK	88	1.2	79	1.1	86	1.2	84	1.1
KTLA	35	0.5	35	0.5	39	0.5	32	0.4
KTVT	36	0.5	31	0.4	26	0.4	27	0.4
All Superstations	3,762	51.8%	3,827	53.5%	4,007	55.8%	4,063	55.1%
Other Independents	1,238	17.1%	1,147	16.0%	1,106	15.3%	1,131	15.3%
Network Affiliates	1,654	22.8	1,568	21.9	1,499	20.8	1,559	21.1
Educational	497	6.8	517	7.2	511	7.1	533	7.2
Canadian	102	1.4	88	1.2	82	1.1	89	1.2
Mexican	3	0.0	3	0.0	2	0.0	2	0.0
All other signals	3,494	48.2%	3,323	46.5%	3,200	44.4%	3,314	44.9%
Total Number of Systems Signals per System	7,256 2,061 3.52	100.0%	7,150 2,117 3.38	100.0%	7,207 2,200 3.28	100.0%	7,377 2,242 3.29	100.0%

Table R-2: Basic Royalties by Type of Signal, 1989-2 to 1992-2

				Basic R	oyalties			
	1989-2		1990-2		1991-2		1992-2	-
	Amount	%	Amount	%	Amount	%	Amount	%
Original Superstations	\$39,003,510	67.0%	\$42,946,722	70.3%	\$48,419,532	72.7%	\$50,893,371	75.0%
WTBS	22,794,321	39.2	25,599,883	41.9	28,820,015	43.3	30,501,138	45.0
WGN	10,141,793	17.4	11,196,192	18.3	12,775,169	19.2	13,872,980	20.4
wwor	6,067,396	10.4	6,150,647	10.1	6,824,348	10.2	6,519,253	9.6
Other Superstations	5,283,485	9.1%	3,977,070	6.5%	4,315,104	6.5%	3,431,850	5.1%
WPIX	2,258,570	3.9	1,763,062	2.9	1,904,288	2.9	1,669,761	2.5
WSBK	1,448,474	2.5	1,125,681	1.8	1,305,158	2.0	1,218,855	1.8
KTLA	872,385	1.5	809,252	1.3	798,566	1.2	386,867	0.6
KTVT	704,056	1.2	279,075	0.5	307,092	0.5	156,367	0.2
All Superstations	\$44,286,995	76.1%	546,923,792	76.8%	052,734,636	79.2%	354,325,221	60.1%
Other Independents	8,698,931	14.9%	8,850,710	14.5%	8,416,095	12.6%	8,137,902	12.0%
Network Affiliates	2,846,926	4.9	2,812,115	4.6	2,781,768	4.2	2,615,204	3.9
Educational	1,183,328	2.0	1,309,450	2.1	1,399,085	2.1	1,423,933	2.1
Canadian	1,177,454	2.0	1,206,393	2.0	1,262,401	1.9	1,337,176	2.0
Mexican	9,443	0.0	10,561	0.0	8,750	0.0	3,169	0.0
					-			
All other signals	513,916,082	23.9%	S14,189,229	23.2%	\$13,868,099	20.3%	013,517,384	19.9%
Total	\$58,203,077	100.0%	\$61,113,021	100.0%	\$66,602,735	100.0%	\$67,842,605	100.0%

Table R-3: 3.75% Royalties by Type of Signal, 1990-2 to 1992-2

			3.75% Roya	lties		
	1990-2		1991-2		1992-2	
	Amount	%	Amount	%	Amount	%
Original Superstations	17,150,817	81.4%	18,322,992	83.0%	18,143,764	81.2%
WTBS	8,973,327	42.6	9,368,581	42.4	9,504,186	42.5
WGN	5,540,009	26.3	6,049,070	27.4	5,706,775	25.5
WWOR	2,637,481	12.5	2,905,341	13.2	2,932,802	13.1
Other Superstations	663,694	3.2%	645,085	2.9%	678,406	3.0%
WPIX	289,729	1.4	260,224	1.2	197,389	0.9
WSBK	200,120	1.0	210,326	1.0	240,275	1.1
KTLA	15,381	0.1	14,523	0.1	64,761	0.3
KTVT	158,464	0.8	160,012	0.7	175,981	0.8
All Superstations	\$17,814,512	84.6%	\$18,968,077	85.9%	\$18,822,170	84.2%
Other Independents	1,910,775	9.1%	1,682,707	7.6%	2,186,276	9.8%
Network Affiliates	1,300,124	6.2	1,367,699	6.2	1,286,681	5.8
Canadian	33,018	0.2	67,753	0.3	47,767	0.2
Mexican	0	0.2	0	0.3	0	0.0
Educational	Not applica	ble	Not applica	ble	Not applica	ble
All other signals	\$3,243,917	15.4%	\$3,118,159	12.1%	.53,520,724	15.8%
Total	\$21,058,429	100.0%	\$22,086,236	100.0%	\$22,342,894	100.0%



CABLE DATA

CORPORATION

6704 Rannoch Road Bethesda, MD 20817-5428 301/229-4400

REBUTTAL TESTIMONY OF THOMAS A. LARSON CABLE DATA CORPORATION

I am submitting this rebuttal testimony on behalf of the Joint Sports Claimants (JSC) in the 1990-92 cable royalty distribution proceeding. My qualifications are included in my prior testimony in this proceeding and in my Affidavit dated January 1, 1996 (which is hereby incorporated by reference). As explained in that Affidavit, JSC requested that I analyze the database underlying the 1990, 1991 and 1992 MPAA/Nielsen peoplemeter viewing studies. I also have been responsible for compiling and analyzing, on behalf of MPAA, all of the MPAA/Nielsen diary-based viewing studies since the 1979 royalty distribution proceeding.

I am sponsoring the following JSC exhibits, which are attached to this testimony. Unless otherwise noted, all of these exhibits are based upon my analysis of the database underlying the 1990-92 MPAA/Nielsen peoplemeter studies.

1. Bottom-Line Results (JSC Exs. 36X, 37X & 38X)

JSC Exhibits 36X, 37X and 38X, which were prepared by me, contain the bottom-line results of the 1990, 1991 and 1992 peoplemeter viewing studies, respectively. They also show the results on a station-by-station basis. These exhibits were admitted into the record during Mr. Lindstrom's testimony. (Tr. 8367).

Please note that the bottom-line numbers in these exhibits are close to, but do not match, the bottom-line numbers on pages 10-14 of Lindstrom's testimony. I am aware that Lindstrom made certain revisions in those numbers when he testified on February 2, 1996 to account for (1) the omission of certain viewing during the last

three days of 1991; and (2) problems in measuring viewing to the satellite feeds of WGN and WWOR (occasioned by the syndex rules). (Tr. 8108-11). I have not received from Nielsen the information necessary to determine whether or how those satellite problems have been resolved; nor have I received the data for any of the missing days. I also discovered additional problems during the last few days, e.g., that certain stations in the 1991 study had viewing data only for the sweep periods. Given the timing of when the peoplemeter database was turned over to me, it has not been possible to resolve the discrepancies between the database I have analyzed and the Lindstrom results.

2. Viewing Attributable to Bulls Telecasts and Paid Programs (JSC Ex. 39X)

JSC Exhibit 39X consists of a letter dated January 29, 1996 from me to JSC counsel. It shows the number of viewing minutes attributed by the 1990, 1991 and 1992 peoplemeter viewing studies to (1) the telecasts of the Chicago Bulls and (2) those infomercials grouped under the name "Paid Programs."

3. Top 50 Syndicated Series (JSC Exs. 3X & 1R)

JSC Exhibit 1R identifies the 50 syndicated series which were credited with the most viewing minutes in the 1991 and 1992 peoplemeter viewing studies. The exhibit shows the number of viewing minutes attributed to each such series (and the percentage that number represents of the total viewing minutes attributable to all program categories in each study). A similar exhibit (JSC Exhibit 3X) was limited to the top 25 syndicated programs in the 1991 study and was based upon a preliminary analysis that I had performed of the database. That exhibit was admitted into the record. (Tr. 8366).

JSC Exhibit 1R shows that, for example, in the 1991 study, "Tom and Jerry" was credited with 791,824 viewing minutes and the "Andy Griffith Show" was credited with 630,502 viewing minutes. The viewing minutes of these two syndicated series alone accounted for 4.975 percent of the total viewing minutes in the 1991 viewing study.

4. Movies vs. Syndicated Series (JSC Ex. 2R)

The database treats movies and syndicated series as a single category. I have separated the viewing to movies and the viewing to syndicated series for the 1991 and 1992 studies. The results are contained in JSC Exhibit 2R. The exhibit shows that, for example, movies were credited with 30.49 percent of the total viewing minutes in the 1991 study and that syndicated series were credited with 52.31 percent of those minutes.

5. Number of Different Households Viewing Each Sample Station -- 1991 (JSC Ex. 3R)

There were a total of 180 stations in the 1990 peoplemeter study. JSC Exhibit 3R shows how many different peoplemeter households were credited with viewing each of those stations. It also shows the average number of Form 3 subscribers that received each of these stations on a full-time basis in 1991. The exhibit demonstrates that, for example, (1) zero households viewed 37 of the 180 stations in the 1991 study; (2) five or fewer households viewed 90 of the 180 stations in the 1991 study; and (3) only five stations in the 1991 study were viewed by more than 145 households.

6. Individual Household Viewing (JSC Exs. 40X <u>& 41X</u>)

The Panel has admitted into evidence JSC Exhibits 40X and 41X (Tr. 8369-70). JSC Exhibit 40X, which was prepared by me, shows the 1991 distant signal viewing in Household 749867 (located in Sheboygan County, WI). JSC Exhibit 41X, which I have reviewed and verified, identifies only the distant signal sports viewing in that household. These exhibits show that the household had a total of 13,486 viewing minutes. Of that amount 1306 minutes (or approximately 9.7 percent) were credited to sports (category 4); 11,861 (or approximately 87.9 percent) were credited to movies and syndicated series (category 2).

7. Continuous Viewing (JSC Ex. 45X)

JSC Exhibit 45X, which consists of 5 pages of a 200-page printout that I generated, shows a portion of

the viewing in Household 753308 (Alachua County, FL) in 1991. That household repeatedly was credited with long periods of viewing the same distant signal. JSC 45X has been admitted into the record. (Tr. 8372-73).

8. Viewing Minutes Attributable To Those Peoplemeter Households With The Heaviest Viewing -- 1991 (JSC Ex. 4R)

JSC Exhibit 4R identifies the viewing minutes attributed to movies/series and sports in the top 10, top 25 and top 50 peoplemeter households in the 1991 study (ranked according to the total number of minutes of viewing). For example, the exhibit shows that the top 10 peoplemeter households alone generated 1,440,350 minutes of viewing for the movies/series category (or 5.04% of the total viewing minutes in the 1991 study). The same 10 households generated 26,731 viewing minutes for sports (0.09% of the total viewing minutes).

9. Number of Different Households That Viewed Each Program Category -- 1991 (JSC Ex. 5R)

In his written testimony at page 36, Mr. Lindstrom provides data on the number of unique households that viewed each of the program categories during the full year of 1991. JSC Exhibit 5R breaks down that data according to the number of months that each household reported viewing during these periods. The exhibit shows that, for example, there were 697 peoplemeter households that reported viewing during each of the 12 months in 1991. Of these 697 households, 696 households reported viewing to movies and series, while 689 reported viewing to sports.

10. Number of Households That Reported Viewing <u>During Each Month -- 1991 (JSC Ex. 6R)</u>

JSC Exhibit 6R identifies the number of households that reported viewing during each month in the 1991 study. The exhibit shows that, for example, there were 2,354 unique peoplemeter households that reported viewing one or more of the sample distant signals during the month of January 1991.

11. Average Viewing Minutes -- 1991 (JSC Ex. 7R)

JSC Exhibit 7R identifies the average number of viewing minutes attributable to all peoplemeter households in the 1991 study, broken down by the number of months that those households reported viewing. The exhibit also identifies the average number of minutes credited to each program category. The exhibit shows that, for example, those households that reported viewing for all 12 months during 1991, on average, were credited with (1) 14,789 minutes of total viewing and (2) 1,101 minutes of sports viewing.

12. <u>Distant Signal Viewing</u>

I was unable to verify that all of the viewing minutes in the peoplemeter studies were attributable to distant signal (as opposed to local) viewing. However, in the course of my work, I determined that the 1991 study treated all of the Baltimore signals (WMAR, WJZ, WBAL, WBFF and WNUV) as distant in Prince Georges County, MD. The Form 3 cable operators that served Prince Georges County MD reported all of these Baltimore signals as local (and thus did not pay any royalty for them). The movies and syndicated series on these signals were credited with a total of 140,778 viewing minutes in Prince Georges County. The comparable percentage for sports was 531 viewing minutes.

13. Telecasts on Fox Stations (JSC Ex. 8R)

JSC Ex. 8R shows the number of viewing minutes attributable to the Fox-affiliated stations in the 1990-92 studies, as well as the number of viewing minutes attributable to the syndicated series on those stations. My database of statement of account filings shows that all Fox-affiliated stations generated \$5.2 million in royalties for the 1990-2 accounting period; \$4.8 million for the 1991-2 accounting period; and \$4.7 million for the 1992-2 accounting period.

I declare under the penalty of perjury that the above testimony is true and correct to the best of my knowledge and belief.

Thomas A. Larson

		L P				- 	Series/ Movies	Religious	Major Sports	Other	Edu- cational	
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KA	τv	N A	LITTLE ROCK	vwg . % qhra	80,714 100.000 4,704	.00ŏ 1,230	.000 3,164	. 000 160	.000	.000	100.00	
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			vwg %	100.000	7.682 427 2.945	13,079	3.795 305 2.103	1.711 567 3.910	. 7.217 123 .848	.000	
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) 17	ктту	I F	LOS ANGELES	qhrs	100.000 10,702 100.000	52.326 1,014 9.475	38.372 9,196 85.928	7.752 292 2.728	200	1.550	.000		20 21 22
) 20 21 22	KTUŲ	N N	ANCHORAGE	ohr <u>s</u>	86,271 100,000 3,674 ···	5,212 6.041 • 628	75,340 87.329	196	1.869 5.550 6.433	.000	.000		23 24 23 24 27
);; 8			DENVER	vหลื	100.000 7,474 100.000	17.093 2,265 30.305	2,166 58,955 5,209 69,695	.000	.000	23.952 000	.000	•	28 29 30 31
E) 26	·.	•		qhrs Vwg %	100.000 - 100.000 - .000	13.792	8,302 	4.996	1.080:	. 058			32 33 34 35
S S S S S S S S S S S S S S S S S S S	KTVT	I	FT WORTH	ohra qhra	10,752 100.000 69,463	688 6.399 1,609	9,106 84.691 64,937	548 5.097 559	408 3.795 2,320	. 010	.000	·	. 34 27 38 39
8) 12 8) 12 13 14	KTVU	Į F	OAKLAND	qhrs %	10,724	2.316 968 9.026	93.484 . 9.046 84.353	.805 480 4.476	3.340 2.145	.000		:.	- 40 - 1 41 - 42
36	KTWO	N N	Casper	vwg % qhrs	85,780 100.000 2,539	13,438 15.666 608	75.206	.505	7;397 8.623 78	.000	.000		44 45 46
2. 4. 12 80. 1. 12 90. 12		•	<u> </u>	vwg	100.000 . 20,655 100.000	23.946 2,937 14.219	72.903 16.205 78.456	.000	3.078 1,513 7.325	000			49 10 51
χ, 40 42 43		····								4		· · · · · · · · · · · · · · · · · · ·	52 53 54 51
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1990 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY JAN 03 1996 NLMZCL12P Page (c) Cable Data Corporation CALL CITY Ş Total Local Series/ Religious Major Other Edu-Movies Sports cational KTUU Ε TOPEKA qhrş 8,600 100.000 100.000 100.000 000 ,000 . 000 οοά . 000 100.000 . 00ŏ . 00 ŏ . 000 . 00Č . 00ŏ ç 10,540 100.000 80,095 100.000 KTXL I F SACRAMENTO qhrs 550 9,702 288 5.218 2,070 2,584 92.049 .76.628 95.671 2.732 1.397 1.744 . 000 vwg. .000 oòò .00B 8,661 100.000 21,730 100.000 KUHT HOUSTON 8,661 100.000 21,730 100.000 . 000 .000 .000 .000 . 000 14 vwg . 00ŏ .000 . 00Õ .000 . 00ŏ KU\$I. I SAN DIEGO 3,733 100.000 156 3,495 93.624 117 qhrs Z 162 72 4,340 1.929 .000 vwg % 100.000 . 000 i 00. 000 . 000 . 000 21 22 KUTP I PHOENIX qhrs % 10,230 368 3.597 8,686 84.907 206 970 23 . 00ó . 00ŏ ∇₩**₫** % .000000 25 . ooõ . DOĞ . 000 .000 27 2,887 00:000 · KVCT N A VICTORIA 301 qhra 41 897 10.426 57:083 1.420 31-070 vwg 30 . 00 ŏ . 000 .000 . 00Õ .000 .000 .000 32 KVOA TUC80N 3,854 26.362 50.285 23.249 133 . 104 . goð. .000 34 VWg 25 . 00ŏ .ooă .000 . ooŏ ∵00Õ. .000 .ovõ 37 qhrs % KVOS I C BELLINGHAM 10,732 394 10,023 2.777 36 .000 . 158 .000 39 VNG . 000 . 000 .000 . 000 :000 . 000 .000 KWET 02 43 Ε CHEYENNE qhrs. 100.000 100.000 .000 .oaà . . oaă .000 . 00ů 44 100.000 100,000 45 .000 . 000 . 000 . 00ŏ . aoŏ 46 47 KWGN DENVER qhrs 10,688 567 9,711 376 100.000 5.305 2,858 4.685 90.859 57,373 94.040 3.518 643 1.054 .281 129 .211 : 000 49 vwĝ . QIÕ

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XVQC N N DAVENPORT	CAL SIG	N N	T S Y T	CITY		Total	R STUDY QUA e Data Corpo Local	Series/ Movies	Religious	Major Sports	Other	Edu~ cational	
KUTX N C WACO Qhrs 7,577 1,179 1,458 38 0 896 100	¥WQ	C .	N N	DAVENPORT	qhrs %	3,574 100.000	1,078 30.162	2,860. 63.234		204	•		
NAME N C UACO Qare 3,571 1,179 1,458 38	****	• • •			vwg.	100.000	9.615	1,345 86.218	0	4.167	6		<u></u>
Name	KWI	<u>*</u>	N C	WACO	x _	3,571 100.000	1,179			0	896	0	
VA		•	NN	- PORT- UART+	_	,	.000	.000	· · · · · · · · · · · · · · · · · · ·				
RXLN I S ROBENBURG Chr 10,559 972 9,81 242 0					, ž	100.000	38.711 13,069 62.198	2,568 59.527 6,992 33.276	1.484	951	.000	.000	
KXTX DALLAS Qhrs 10,422 2266 8,488 1,606 102 000	KXL	Ŋ ·.	I. g	ROSENBURG		100.000	· · · 972 9.232	9,281 88.147	242 2.298	.000	34 323	.000	
HYMA N N YUMA Qhre 3,474 630 2,678 0 0 0 0 0 0 0 0 0	кхт	X	I	DALLAS	qhrs 7	-	.000 226	E,488	1,606	.000	102	.000	
Vid	KYM	•	. : .		VHg	100.000	329 .224	74.587.	15.410 7.215 4.903	.008	.979	0	
### N N SPRINGFIELD Spring						100:000	18.135	81.520	0	.000		.000	
WABC N A NEW YORK Chre 5,487 1,717 3,598 128 44 0 0 0 0 0 0 0 0		٠.	NN		· ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '	100.000 20;843 100.000	25.272 . 836 .	58,501	4.7.13	1.414			
WAFB N C BATON ROUGE Qhrs 4,054 1,348 2,826 460 0 20 000	HAN	С	N A	NEW YORK	` %	100.000 919	1,717 31,292	3,598 65.573	128	. 802	0	0	<u> </u>
NALA N N MOBILE Qhrs 4,132 970 2,266 0 0 0 0 0 0 0 0 0	WAF	È.	N C	BATON, ROUG	. 7 7	4,054 100.000	1,348 33.251	66.050 2,226 .54.909	·1-959	.000	20	10	·
23.475 54.840 000 896 0 VWG 31,992 5,338 25,713 000 21.684 000 2 100,000 16.685 80.373 000 000 2941 00		Α	N N	MOBILE		4,132	1,602 36.861	2,663 61.275	1.864	.000	.000	0	•
		· .				31,992	23.475 5,338 16.685	54.840	000		21.684		

	. JAN 03 NLMZCL1	1996 12P		1990 N	ELSEN MET	ER STUDY QUA le Data Corpo	RTER-HOURS /	VIEWING BY C	CATEGORY	Page	9	
.)	CALL SIGN	Y	CITY	· · · · · · · · · · · · · · · · · · ·	Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- ational	
P.18	NVOM	, N /	NAUSAU	qhrs % vwa	4,894 100.000	776 15.856	3;029 3;029 368.18	144 2,942	1.001	896 18.308		
318	WATE	N A	KNOXVILLE	vwg % ghrs	.00Ď 3,824	.00ŏ 996	.000 8,698	.000 128	. 000	.000	.000	
² .)		•	•	vwg %	100.000	26.046 60 1.695	70.554 2.847 80.446	3.347 632 17.858			000	
\$0) 11 12	WATE	— I — F	* ATLANTA	qhrs % vwg %	100.000	. 665 0 . 000	9,580 93.646 0	5.689 5.689	. 000	.000	. 000	
) 14) 14	l ijrai	N (BALTIMORE	qhrsi % vuq %	4,044 100.000 6,656	1,508 39.763 1,430	2,384 58,952 5,184	.000 1.187 30	.000	.000 4 	.000	
) ₁₇		N C	CHICAGO	qhre %	3,481	21.484 1,260 36.196	77.885 2,203 63.286	.451 10 .287	.000	.180 .230	.000	
)20 21	·	ı,	BALTIMORE	· · · · · · · · · · · · · · · · · · ·	100.000	21.875	78.125 9.714	.000	000	:000	-000	
21 22 24 20 24				vwg	22,432 100.000	2.856 375 1.672	92.479 21,896 37.611	3.789 71 .317	.857 90 .401	.019 .000	.000	· · · · · · · · · · · · · · · · · · ·
H)24		in(BINGHAMTON	qhrs vug %	3,751 100.000 331 100.000	878 83.407 11 3.323	\$1,935 \$1,586 304 91,843	1.546	.000.	23.460 16: 4.834	000	
명) 20 님 20	YOBW	N B	CLARKSBURG	qhrs % vwg %	2,320 100.000 9,333	23.879 1,202	1,510 65.086 7,936	156 6.724 195	4.052	.259	.000	•
E) 32 E () 32 E () 32 E () 32	1	N C	PHILADELPHIA	· ghre	3,305 100.000	18.879 1,095 33.122	85.032. 2,209 66.757	. 000	.000	4		· · · · · · · · · · · · · · · · · · ·
,, ,,	1	N (NEW YORK	vwg % qhrs	2,150 100.000 3,415	753 35.023 1,160	1,396 64.930 2,225	. 0 0 0	.000	.047	. 000	
4.1936		•		· • • • • • • • • • • • • • • • • • • •	7,105 100.000	3,968 3,021 42,519	65.134 4,084 · 57.481	0		000	000	
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 	JAN 03 NLMZCL	1996 12P	,		1990 N	IELSEN METER	R STUDY QUA	RTER-HOURS	VIEWING BY C	ATEGORY	Paç	je 10	
	CALL SIGN	Y P	S T P	CITY		Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational	
표)	NCDC	N	٨	ADAMS	qhrs X	4,526 100.000	21.189 21.189	2,593 57.291	2.077		880 19.443	0	
, gg	WCIU	ı		CHICAGO	vwg % qhrs	100.000	70.681	29.319	. 000	. 000	. 000	.000	
Sign 7					Qwv Qwv	100.000	3,782 36.379 48 18.898	4,324 41:593 · .206 81.102	2,174 20.918		116	· · · · · · · · · · · · · · · · · · ·	9
),,	WCLP	1-	R	CLEARWATER	qhrs %	107,752	2,436 22.656	51.102 5.58 5.190	-000 77.756 72.135	.000	.000. 200. 910.		- 12 - 12
12 13) 14	UCNY	E	_	SYRACUSE	vwg . ghrs	.000 8.958 ··	. 000 . 000	. 000	.000	.000	. 0 0 0	.000	14
15 16	- •	···		•	· qhrs .vwg	1,00,000	.000	.000	.000	. 0.00	.000	8,958 100.000	19
, l 17 18 19	,,,,,	N	Α	NEW BERN	qhrs %	5,086 100.000	806 15.847	3,168 62.289	92 1.809	. 000 2.753	.000 880 17.302	.000	21 22 23
) ₂₀	.WCVB.	N	۸	BOSTON	ghrs	6.349	.000	.000 3,291 .	. 000		.000	.000	20 23 26
200 200 200 200					vwg 2	100.000 8,502 100.000	2,896 45.613 2,515 29.581	51.835 5.976 70.289	1.487 11 129	. 42 · · · 42 · · · · · · · · · · · · · ·	. 26 . 410 . 000	.000	28 28 30 31 31
Σ AΤΑΩ Σ 31	WBBD	1-	F—	JACKSON	Z Vw g X X Z Z Z	9,525 100.000 2,613 100.000	2.499	77.581 : 79.591	6.719	170	9.407	000]1 32 33 34 35
CABLE D		N	c	ROANOKE	X X	2,473 100.000	281 10.754 641 25.920	2,207 84.462	. 842 . 842	103 3.942 0	. 000 4		36
21	,	1 .		WASHINGTON	Vwg.	15,562	4,005 25.736	1,780 71.977 11,492 73.847	1.941 65 418	.000		.000	28 29 40
8:10PM				anonting told	qhrs Vwg	100.000 27.825 100.000	. 78 · . 738 . 63	9,000. 85.179 25,917 93.143	1.156	352 3.048 1.419	.095	.000	. 42
1936	UDTN	N .	۸	DAYTON	qhrs X	4,346	.083 1,178 27,105	93.143 2,984 68.661	1.675	5.100 5.100	.000	. 0 0 0	45 46 47 43
4. 70					vwg	100.000	27.105 4,010 12.240	28,574 87.217	2.945 81 .247	.1.150	. 138		- 49 50 51
YE)41				•							- ''		52 53 54

. 1990 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY CALL CITY Total Local Series/ Religious Major Sports Other Edu-Movies cational P. 12 WEAD E qhrs Vug Ž AKRON. 100.000 008 .. 100, 807 ooŏ ..aoš .000 . 00ð กกกั . 000 318 . 000 .000 . 000 . 000 WEDU Ε TAMPA 7,270 ohrs 7,266 100.000 . aaŏ .055 . 000 vwģ 100:000 . 00 č . ooã . coò .000 . 000 .100:000 UENH-DURHAM 8,336 100.000 22,817 100.000 .000 . 000 . 00Ď .000 .000 100.000 VWg 22,817 . 00ŏ . 00ŏ . onă . 00č . 00Ď WENY ... N. ELMIRA. dpra... Λ 14 100.000 528¹ 15.875 2.556 198 3.0 5.953 76.849 . 421 :902 ;.. ợ đ <u>ợ</u> VWG000 -00ŭ . O O O000 . 00 ō . 000 WESH N N DAYTONA BEACH qhrs 4,368 27.473 3,112 48 1.099 . 00Ŏ . 183 VHg % 19.009 80.991 .000 100.000 . 000 . 000)20 WFFT I F FT WAYNE 1,100 10:231 281 47.227 8,746 81.343 314 ohrs 640. 264 00.000 5 952 :০াট্ 2.455 100.000 vwg % 8 52.773 .000 .000 .000 TAMPA ... WFLA 100.000 1,780 PATA T 55.047 4.211 ; .i. . ooă .00ā VWG .000 .000. . 000 .00Ď 000 3 21 28 21 21 21 . boš øoo WFLD 9,761 I F CHICAGO ghrs 672 9,029 92.501 36,958 60 6.885 766 . 615 .000 .000 VWg 37,727 2.030 97.962000 . 000 8:11PM WFSU ٠E TALLAHASSEE 8,309 .-.. . . 100.000 ghrs. . 00Ď . ooŏ . 00 ô . ooō :00å-.00ŏ . 000 . 00ŏ . 000 .000) 31 .000 **WFXR** 1 ROANOKE 9,423 4.1536 - ahrs 265 7.981 286 10 881 vwģ. 17,820 <u>318.5</u> 820. 84.697 17,739 99,545 3.035 -106 9.349 ١,,, 000,00r .000 .426 .000 ğ)...

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JAN 03 1996 NLMZCL12P

	NEMZCE	1996 12P		1990	NIELSEN METER (c) Cable	STUDY QUA Data Corpo	RTER-HOURS	/VIEWING BY	CATEGORY	Page 12	••
ر ۱.	CALL SIGN	a T T	CITY		Total	Local	Series/ Movies	Religious	Major Sports	Other Edu- cational	
F. 13	WFXT	I F	BOSTON	qhr _s		240 ⁾ 2.718	8,166 92,480	. 4,439	. 32	0 000 0	. 2
No.318	WGBS	I	PHILADELPHIA	vwa % qhrs		1,470 1.302 48	108,423 96.005 9,628	. 034 692	3,004 2.660	.000 .000	4 1 4 · · · · · · · · · · · · · · · · · · ·
₹.) 7				vwc	100.000	.455 0 .000	91.174 7,738 96.907	6.553	1.780 1.780 1.33 1.666	938	9
10) 11 12	WGGB	N A	SPRINGFIELD	qhrs % vwg %	3,528 100.000 5,796 100.000	27.098 1,140 19.669	66.100 4,299 74.172	4.535 49 .845	2.268 308 5.314	.000 .000	
) 14 	WGGS	1 R	GREENVILLE	ghrs % vwg	0	2,046 . 21.878 0	2,028 21.685	2,150 23.075		3,120: 000 33.362 008	14 17 18 19
) 17 10	Men	I	CHICAGO	qhrs %	10,752 100.000	.000 946 8.798	9,624 80.208	.000 312 2.902	.000 370 8.092	.000 .000	20 21 22 23
)20 21		I	PORTSHOUTH	· qhrs		897803 6.858 484	939,542 71,745 6,934	8,299 634	271,833	000 .000	24 25 26 27
0 24 O 24			<u> </u>	vwģ		5.078 800 5.494	72.744 11,735 80.592	12.946 1,999 13.728	.000	9.232 .000 27 .185 .000	28 29 30 · .
H Date		-	ATLANTA	owy Wg Ywg	10,438 100,000 30,908 100,000	496 4.755 795 2.573	9,316 89,302 29,944 96,900	5.311 5.311 36	50 .575 .67 .217	058 .000 0 0 00	32 13 14 25
3 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	WGTE	E	TOLEDO	qhrs % %	14,628	.000	. 000	.000	.000	7,802 100.000	36 27 38 39
E)22	WHA	E	MADISON .	qhrs %	4,082	. 000		.000	.000	0 14,628 000 100.000 	40 41 42 43
ö) 31	WHIO	N C	DAYTON	qhrs 2	4,146	.000 1,765	.000	.000	.000	.000 100.000	44 45 46
. 4.1996 				VWG		42.571 1,501 15.593	55.475 7,703 80.023	.000.	1.568	6 0 .145 : .000 .000	4.
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JAN 03 1996 NLMZCL12P 1990 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY (c) Cable Data Corporation No.318 8: 12Pm

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						ata Corpo	. 4(10))				96 13	
CALL	Т Ү Р	S T	CITY		Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational	
WHRO	E		HAMPTON .	qhra %	8,874 100.000	.000	. g	.000	0.00		8,874 100.000	
				vug	.000	. 000	. 000	. 000	.000	. 000	.000	······································
WIS	N	N	COLUMBIA	qhrs	3,896	1,046	1,746	160	64	880		
·	٠.		•	vwģ	1,410.	26.848 966 68.5{1	44.815 384 27.234	4,107. 60 4,855	1.643	22.587		
WJ/C-	N	N-	JOHNSTOWN	qhrs %	100.000	29.449	•				.000	
				vwg %	100.000 5,770 100.000	29.449 2,332 40.416	64.973 3,433 59.497	5.578 5.578 5.087	.000 .000	.000	.000	
VJAR	N:	· N·	PROVIDENCE	qhra	3,604 100.000	1;:254	2.300				0.00	
-				vwg	100.000 13,556 100.000	1,254 34.795 2,904 21.422	63,818 10,457 77.139	36 999 0	.000	.389 195 1.438		•
MJBK	N	C	DETROIT	qhrs %	6,006	1,220			44		.000	
•		•	,	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	100.000	20.313 2,272 23,024 ·	76.324 76.324 76.814	2.464 2.464 162	. 733	. 167	. 000	
WJCT	Έ		JACKSONVILLE	. qhrs.		0.			.000	000	000	
				vug %	8,794 100.000 9,858 100.000	.000	.000	. 000	.000	.000	9,794 100.000 9,858 100.000	· · · · · · · · · · · · · · · · · · ·
	N	۸	BALTIMORE	qhr <u>s</u>	5,623				. 000	.000	100.000	
<u>:</u>				vug X	100.000 10,910 100.000	24.684 1.403 12.860	4,046 71:954 9,447 .86,590	2.970 4 ,037	. 249	142		
WKBO	I	F	DETROIT	qhrs						00 Q :		
				vwg	10,494 100.000 64,568	750 7.147 2,763 4.279	9,144 87.136 56,326 87.235	3.812 500 -774	200 1.906 4,979 7.711	.000	.000	
WKPC	Ë		LOVISVILLE	qhrs %	8,186 . 100.000	.000	.000		.000	.000	8,186 100.000	
				Vwg.	.000	. 000	.000	.000	.000	0-		
WKZX	1		COOKEVILLE	qhrs	9,856	0	0		.000	.000	.000	
-	•			vug 2	.000	. 000	000	: .000	- 000	9,856 100.900 0	, , , , ,	
<u> </u>		••	•			.000	- 000		.000.	.000	.000	<u>. · ·</u>
												

JAN 03 1996 NLMZCL12P 1990 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY (c) Cable Data Corporation Page 14) CALL ş CITY Total Loca1 Series/ Religious Major Sports Other Edu-Hovies cational P.15 ULEF Ε PARK FALLS qhrs % 100.000 8,977 100.000 .000 .000 :00ř .000 : . O Ø Ď .00Ŏ .00ŏ .000 . 00ŏ 318 . 000 .000 .000 (,) WLEX N N LEXINGTON 3,222 ghrs 1,486 1,568 148 100.000 28,786 100.000 46.120 13,867 48.173 48.665 14,838 51.546 4.593 · 621 · .76 · 264 .000 vwg ... 017 . 00Š 000. LAPAYETTE 100,000 56.423 17.726 .000 2.663 23.185 .000 `), 14 vwg 15 .000 . 000 .000 . 00õ . 000 000 .000 116 7.754 ... WLIE 1 RIVERHEAD 9,466 GDG 7,246 76.548 117 qhrs % 880 114 6.402 .00 Q. 9.296 000 (...) ----VWG Õ Ó 120 . 000 : 00 õ . 000),, 22 WLVI 1 CAMBRIDGE 100.000 qhrs % 698 8,596 91.525 86 7.432 1.796 4.808 064 . 9 Ĭ Ğ .064 . 00Ō vwg 2 37,351 34,556 98.517 2.444 . 147 000 : .083 28 `)₂₀ 2.6 32 27 WHAR N N BALTIMORE 5,394 1,498 3;564 qhrs 84 100:000 100:000 24 27.660 1,255 24.758 66.073 3,274 64.589 .593 1:557 95 1:874 4:116 . 000 129 vwg 439 8 3. . 118 8.650 .000 31 132 WNEP SCRANTON 1,398 36.616 7,225 45.943 2,278 59,665 8,370 53,884 DATA 3.719 131 .833 lıs 100.000 000 . 000 .000 Vug 15,726 35 . DOŌ . DOÕ ŏaa. 36 CABLE 137 WNET E NYC-NEWARK qhrs % 10,620 10,620 100.000 11,704 38 -) 20 .000 100.000 .00 Ó .000 .000 .000 vwg 7.000 100-000 -000 .000 . ově .. 000 100:000 A1 H:134 9.51B 42 WNRW WINSTON-SALEM 1. E qhrs % 9,354 1.475 5.570 5.570 7,735 82.692 43 000 . 748 44 45 .00.ŏ .000 .00ŏ . 00ŏ .000 . 000 .000 .) 33 44 47 UNVC Ε FAIRFAX ghrs 5,714 5,706 44 100.000 . 000 .000 .0.0.0 .000 งจี:ฮ์ธัตุ 37 VNg % 149) 30 .000 .000 .000 .ooā 000 .000 .000 į 52 40 53 54 . 141

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	CALL	Ţ Y	S T	CITY		Total	Local	Series/ Movies	/VIEWING BY (Religious	Major Sports	Other	ge 15 Edu-	
	nnno	N	٨	TOLEDO	qhrs %	100.000	10.763	2,672 82,165	216 . 6:642	. 000	14	cational	
	*****	_			vu g	100.000	2.535	10,253 96.608	.810	.000	.431 · .047	. 000 . 000	
 	WNYC	E		NEW YORK	qhrs %	7,880 100.000	.000	0	0	0	0	7,880	
	•		_		vug.	100.000	.000	.000	.000	.000 .000		100.000 - 4,490 100.000	•
	UNYU-	1	-	NEW YORK	qhr <u>s</u>	100.751	16.194	8,722 81.127	286	.000		0	
ļ					vwg %	55,744 100.000	3,110 5.579	52,537 94.247	. 174	.000	. 019 0 . 000	.000 0 .000	
	#0LF	I	F 	SCRANTON	qhrs X vug	9,787 100.000 723	350 3.576 28	8,155 83,325 701			088 198	. 000	
	WOLO	N	٨	COLUMBIA	qhrs %	4,598 100.000	3.043 334 7.264	96.957 3,276 71.248	.000 94 2.044	.000	0 .000 880		
		• •	•		vwa %	.000	000	. 000		.000	19.139 	. 000	·
<u> </u>	WPBY	Ε.		HUNTINGTON	ghrs .		· a	a		0		. : :	
					vwg.	.000	.000 .000	.000	.000	.000	.000	100:000	
.:	WPHL	1		PHILADELPHIA .	qhrs Vwg Vwg	100.000 20,727 100.000	1,524 14.727 759 3.662	7,422 71.724 19,810 92.681	11.944	1.604 1.604 540 2.605			
	WPIX	I		NEW YORK	dpra	10,752	732 6.808	9,522 89.490 207,492	1.052 146 1.358	2.605 252 2.344 8,595		. 000	
					. vwg	228,432	11,672 5.110	207,492 90,833	673	8,595 3.763	000	.000	
	NUNE	E		GREEN BAY	qhrg X	100.000	.000	. 000	. 000	.000	.000	8,977	•
	WPSD	N	Δ	PADUCAH	vwg %	100.000	. 000	. 000	.000	.000	.000	100.000	
			<u>-</u>	FADUCAR	qhrs Vug X	3,606 000.000 000.000	1,164 32,280 0	1,365 37.854	Ó	57 1.58†	896 24:847 0	.000	
<u> </u>								.000	.000,	.000	.000		·

1990 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY (c) Cable Data Corporation JAN 03 1996 NENZCE12P Page 16 CALL CITY Total Local Series/ Movies Religious Major Other Edu- ∇ Sports cational WPTO ٠E OXFORD qhrs % 9,162 ď 100.000 .ooŏ , do ò . 00ŏ . doğ OUÕ 16,555 . 00ŏ 16,555 .00ŏ . 00Ď .00ŏ .000 318 7 WPVI N A PHILADELPHIA 2,406 45.759 433 18.753 qhrs 5,258 2,836 53,937 1,779 77.046 100,000 <u>و</u> ک . .266 Vwg 2,309 .000 .000 10 4.201 -...000 .000 WSBK HOTEOR 3.558 91.370 kz 100.000),, . 927 13 4.145 .000 .00ŏ vwg 1,830 93,808 14 164 9,204 . 156 000 . 00ŏ 16 WSPA . N E SPARTANBURG 1,276 ghrs % 4,061 . . . 0 . 788 . 788 1,863 17 . . . 880 .246 ts 31.670 .000 VWQ Ö٠ 19 -0·0·Ö .000 . 000),, 21 22 23 WTBS 1 ATLANTA qhrs % 8,806 81.954 204.664 89.682 12.657 132 100.000 4.160 000 .000 688,438 100.000 234,260 4.997 24 32 | 482 | 693. 217,032 4,629 28 .000 000 26 . NTJC SPRINGFIELD ahrs 5,414 1,078 2,758 1,50念 27 000,000 | 9 . 9 | 1 vwg 25 10 11 122 .000 . 000 . 000 .000 .000 .000 .000 WASHINGTON-100.000 15.652 15.652 2,724 6.989 82.248 36,160 92.775 32 1.419 1.419 PTRO 52 22 . 653 . 019 . aoŏ 38,976 36 36 . 216 . 000 . ozī . O O Õ щ WTTW Ε CHICAGO 8,802 100.000 19,594 qhrs % 可 ()29 ()30 37 28 29 40 41 42 43 8,802 .000 .000 .000 . 00ŏ .000 100.000 00.000 .000 .000 8: 15PM ., ODD 0.0 a 100.000 DURHAM-RALEIGH-FAGhrs WTVD 4,656 1,127 2,650 880 18.860 .00Ď . 19:Š . 00Ō 44 100.000 .000 100.000 45 . ooŏ . 00ŏ .00Õ . 00ŏ WTVP Ε PEORIA qhrs 6,969 4.1996 6.969 00.000 . 000 -000 . paò 100,000 vwg 1,980 .000 . . 900 1,980 ,000 . Doà . 000 E :40 23 5**5** . TAA 57 ٠٠.. 58 59

CALL	T S Y T	CITY	-	Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational	
, YVTW	N C	TAMPA .	dprä	100.000	1,844 43.821	2,312 54,943		. 000		. 0	
итуи	N A	EVANSVILLE	vwg % ghrs	.000 4,488	.000	.000	. 000	.000	.000	.000	
			v v g	- 10 0'.000 .000		8,778 898 0.00	3.565 0 .000	1.181.	896 19.964 	.v	· [4:
WTVZ	-1	NORFOLK	qhrs % vwg %	10,574 100.000 103,325 100.000	182 1.721 465 .450	90.183	772 7.301 1,084	76	.076	000	
WTXF .	J F	PHILADELPHIA.	qhrg ·	10,552	550 5212 1,624	98.470 9,108 86.259 34,949	1.049 426 4.037	32 .031 474 4.492	.000	.000	
WTZA	1	KINGSTON	qhrs X	100.000 100.000	1,343	88.170 6,862 81.895	. 381. 961 76 .907	4.492 2.684 6.771 1.170		000	<u> </u>
. WUAB.	I	LORAIN	VW g	7,931 100.000 9,282.	18.520 521	6,938 87.480		. 000		.000	-
- VUNG		CONCORD	унд %	100.000 87,291 100.000	5.613 2.544 2.914	89.065 78,269 89.664	3.103 1,075 1.232	2.198 5,403 6.190	. 022 000	.000	· · · · · · · · · · · · · · · · · · ·
•	•••	· · · ·	· qhrs vwg	100.000 . 000	.000	.000	.000			10¢. 000	· · ·
ARUW	N C	WASHINGTON	qhrs % ywg	3,816 100.000 16,920	2,026 53.092 14,964	1,666 43.658 1,956	120 3.145	. 000		.000	<u> </u>
WVCY	i·	MILVAUKEE	qhra %	5,440 100,000	88.440 2,532 46.544	338	2,366 47,169		0002 4	0	
WVEU	1	ATLANTA	vwg % qhrs	.000	. 000 . 000 1 , 239	.000 8,107	.000	.000	.000	.000	
	.· 	<u> </u>	vng Ž	.00.00	.000	75.400	12:463	- 446 - 446 000	18	0 0 0 0 0 0 0	

	CALL SIGN	T S Y T	CITY		Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational	
	. HAIV	. E .	8CRANTON	qhra X	9,176 100.000			000		0 0 0	9,176 100,000	
				Vwg %	100.000	.000	.000	.000	. 000	.000	100.000	
		N C	NEW ORLEANS	qhrs %	100:000	2,118 44.571 628	2,526 53. <u>157</u>	2.020 65.	. 000	12	000	· · · · · · · · · · · · · · · · · · ·
		• •		· · · · · · · · · · · · · · · · · · ·	100.000	49.605	45.261	5.134	.000			
			NEW YORK	qhrs X ywg X X	100.000 100.000 529,481 100.000	17.132 17.132 64,868 12.251	8,540 79.427 421,667 79.638	32 885. 283 20.	336 3.125 42,513 8.029	.019 150 .028	.000	
. •	Benu	N A	SARASOTA	qhrs % vwg	4,122 100.000	776 18.826 0	2,364 57.351 0	54 1.310 0.00	.000	928	. 000	
	WXIA	N N	ATLANTA	qhrs X	5,378 100.000	1,706	3,500 65.080 4,785	96 1.785	70 20E.1	.112	. 000	
. •	:			vug:	100.000.	59.528	40.045	385	.042	.000		
<u>-</u>	MXIX.	<u>l</u> F		qhrs % vug %	10,464 · · · · · · · · · · · · · · · · · ·	. 94 .898 326 .474	10,186 97.343 68,078 98.995	100 - 956 152 - 221	. 84 . 803 . 213 . 310	.000	.000	
	. И ХТХ	1P	COLUMBUS	qhrs % .·.vig %	100.000	. 422 4.542 000	78.325 78.325 .000	7.232 7.232 000	.430	9,471 9,471 0	000	
	WYLE	I	FLORENCE	qhrs X vwg		1,296 13.786 0	7,104 75.566 0	32 0 0 0 .	. 649	908 9.659 0	. 000	
· :	WZTV	1.	NASHVILLE	· ghrs	7,808 100,000	3.023 7.023	6,858 87,833		. 768 		. 000	
		r 61 611 1	RTER=HOURS	vwg 2		.000	. 000	.000	.000	.000	. 000	
		LÝT AN	-		1,287,468. 100.000 9,917,315. 100.000	153,031 11.886 661,385 6.669	714,867 55,525 8,234,536 83,032	60,531 .4.702 66,145 .667	. 10,660 . 828 . : 604,331 6.094	59,887 4.341 2,530	292,492 22.718 348,388 3.513	0

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1991 NIELSEN METER STUDY CONTER-HOURS /VIEWING BY CATEGORY (c) Cable Data Corporation

JSC EXHIBIT NO 374

	CALL	т	ş	CITY		T - + 1		1 8 (1 0))				JSC EXHIBIT NO > 1/1	
٦٠	SIGN	Ý P	—Ť —			Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational	
3	KAAL	N	Α	AUSTIN	qhrs %	10,826	1,939	7,645 70.617	326 3.011	. 037	912 8.424	. 0	
(s	KAID	E		BOISE	vwg %	.000	.000	. 000	.000	. 000	.000		•
7				50132	ywg /	-1-00.000 0		.000	.000		.000	8,139	
9 10	KASN	<u> </u>			~ qhrs %	.000 27;500 100.000	.000	. 000.	.000	. 000	. 000	.000	
12		·			v w g	100.000 87,432 100.000	1.004 920 1.052	24,682 89.753 84,641 96.808	958 3.484 79 .090	2.945 2.945 978 1.119	774 2.815 814 .931	.000	
1 14	KATV	N	A	LITTLE ROCK	qhrs % vwg	17,717 100.000 112,281 -100.000-	6,110 34.487 27,159 	10,342 58.373 77,980 69.451	624 3.522 1,767	303 1.710 4,877	338 1.908 498	.000	
16	KBHK	I		SAN FRANCISCO	qhrs %	34,364 100.000	600 1.746	69.451 - 32,860 95.623	1:574 866 2:520	4.344	.444	. 0 0 0	
20	KBSI	ī	F	CAPE GIRAIDEAU	vwg	100.000	1,246 .988	124,003 98.347	578 . 458	.081 196 .155	. 029 64 051	.000	
22				CAFE GIRAIDEAU	qhrs vwg %	100:537 		7,688 80.612 0	7.214 0	183 1.919 0	9.395 0	. 0.0 0	
24 25 	KCAL				qhrs— %	33,806	.000 	.000 247009 71.020	.000 	.000 	.00ŏ	.000	
27					vwg %	58,413 100.000	9,705 16.614	43,929 75.204	2.532 244 .418	1.707 4,432 7.587	. 201 103 . 176	. 0 0 0 . 0 0 0	
30	KCAU	N ———	Α	SIOUX CITY	qhrs % vwg	3,623 100.000 880	513 14.160 79	1,947 53.740 746	133 3.671 0	134 3.699 55	24.731	. 000	
U 32	KCET	Ε		LOS ANGELES	qhrs %	28,119 100.000		84 . 773 52 .185	.000	6.250 0	. 000	.000	
(34 (35	ксіт	₋	F	AMARTILO	~~ vwg %	100.000	. 000	. 993	.000	.000	.000 .000	28,067 99.815 29,897 99.007	
36 37 38	ROLL		<u> </u>	AMARILLO	qhrs 	9,509 100:000 56,975 100.000	168	7,551 79,409 75,482 97.274	830 8.729 959	64 673 455	896 9.423 133	.000	
39 40 41	· · · · · · · · · · · · · · · · · · ·	····					. 011	97.274	1.683	. 799	. 233 . 233	. 000	

1991 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY

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CALL	~	_			(C) Cabl	e nata Corpo	ration		MILGORI	Pag	ge 2	
CALL SIGN	- Y	S T P	CITY		Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational	
KCPT	Ε		KANSAS CITY	qhrs %	8,567 100.000	. 0 0 0	. 000	0	0	0		
KCRA	KI.		C4 07 4 11 - 1	vwo-	100.000	. 000	. 000	.000	.000	. 000 . 000	8,567 100.000 11,072 100.000	
NONA			SACRAMENTO	qhrs %	18,454	11,219	6,685	.000	574	16	100.000	
KCSM	E		SAN-MATEO	vwg %	56,316	28,874 51.271	6,685 36.225 24,230 43.025	.000	2.894 3,210 5.700	.087 2 .004	.000	
				qhrs- % vwg %	26,675 100.000 4,393 100.000	.000	. 052	. 000	. 000	. 0 0 0	26,661	
KDNL	I	F	ST LOUIS				.000	.000	. 000	. 000	4,393	
•				qhrs % 	33,885 100.000 603,712 -100.000	. 773 :108	32,241 95.148 601,768	1,338 3.949 573	12 .035 416	32 .094 305	. 0 0 0	
KEET	E		EUREKA	qhrs %	7,714	0	99.678	. 095	.069	.051	.000	
				vwg	. 000	.000	. 000	.000	. 000	000	7,714	
KERA	E		DALLAS	qhrs %	29,966 100.000		38	0	.000	.000	. 00ŏ	
KETK			•••	vwg %	27,318 100.000	.000	. 015	.000	.000	.000	29,928 99.873 27,314 99.985	
NE IN	,	N-	JACKSONVILLE	qhrs %	100.000	30.469—- 30.427	6,398 56.118	272 2.386	388	.000 874		·
KFCB	·	R	CONCORD		1,797	17.919	7.457	10.518	1,152 64.107	7.666 0 .000	.000 0 .000	
				qhrs % vwg %	28,500 100.000 2,374 100.000	8,230 28.877 815	4,562 16.007	14,620 51.298 923	138 . 484	950 3.333	. 0 0 0	
KFVS	N	С	CAPE GIRARDEAU	qhrs		34.330	24.600 200	38.880	. 084	2.106	.000	
	-			vwg %	10,658 100.000 53,737 100.000	3,698 34.697 2,146 3.994	5,801 54.429 -51,401 95.653	288 2.702 79	. 36 338	835 7.834	. 000	
KGNS	N	N	LAREDO	qhrs	3.784	961		. 147	. 032	. 175	.000	
				vwģ.	100.000		1,927 50.925 100.000	.000	.000	896 23.679 0	. 000	
							100.000	.000	. 000	.000	. 000	

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1991 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY (c) Cable Data Corporation

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MENZUE	167			(C) Cable	e bata Corpo	ration					
CALL SIGN	T S Y T	CITY		Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational	
KGO	N A	SAN FRANCISCO	qhrs %	16,039	4,213 26.267	11,632 72.523	0 0 0	. 000	194 1.210	.000	
4				100.000	15,066 27.194	40,301 72.744	. 000	. 000	. 061	.000	
KGSW	I F	ALBUQUERQUE	qhrs %	9,848	97	8,235 83 621	564 5.727	56 .569	896 9.098	.000	
9			vwg %	35,787 100.000	28 .078	8,235 83.621 35,477 99.134	100	. 092	149	.000	
KHAI	s	HONOLULU	qhrs % vwg %	100.000 0	10,685 67.303 0	25.529 0	1.499 0	. 0 0 0	900 5.669	. 0 0 0	
2	h			.000	. 000	.000	. 000	. 00ŏ	.000	. 000	
KHET	E	HONOLULU 	qhrs % vwg	8,216 100.000 27,943 100:000	.000	.000	. 0 0 0	.000	.000	8,216 100.000 27,943	The removement of the second o
KHSH	I	ALVIN	qhrs %	33,852 100.000	28,940 85.490	4,630 13.677	206 .609	. 000	. 76 . 225	. 000	
,			Vwg- ·	100.000	100.000	. 000	. 000	. 000	1.000	. 0 0 0	
KHTV	<u> </u>	HOUSTON	qhrs	33,647	2,016 5:992	27,177 80 . 771	3,372	382	700	0	
3		·	vwg %	4,517 100.000	1.461	3,742 82.843	.000	1.135 709 15.696	2.080 0 .000	.000 0 .000	
KICU	I	SAN-JOSE	qhrs % vwg %	34,364 100.000 50,697 100.000	5.005 2,067 4.077	30,364 88.360 42,126 83.094	1,372 3.993 57	894 2.602 6.433	14 . 041 14	.000	
	Ε	DEBRANA		····		83.094	.112	6,433 12.689	.028	.000	
KIXE	.	REDDING	qhrs % vwg	8,081 100.000 	. 0 0 0	.000	. 0 0 0	. 0 0 0	.000	8,081 100.000 0	
KKTV	N C	COLORADO SPRIN	GS qhrs %	14,291 100.000	3,387 23.700	9,973 69.785	.000 365 2.554	.000 .26 .182	.000 540 3.779	.000	
			∨wg… %	. 000	. 000	. 0 0 0	. 000	. 000	.000	. 000	
КМВС	N A	KANSAS CITY	qhrs	15,351	6,011	8,303 54.088	216	167	654	0	
	.1		vwg %	100.000 45,317 100.000	39:157 7,082 15.628	54.088 36,567 80.692	1.407 68 .150	1.088 1,522 3.359	4.260 78 .172	.000	
								·			

1991 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY (c) Cable Data Corporation

MEMBOL	:				(0) 00010	Data 051 po						
CALL SIGN	Y	S T P	CITY		Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational	
. KMEB	E		MAIFOKO	qhrs % vwg	8,216 100.000 1,082	. 000	.000	. 000	.000	.000	8,216 100.000 1,082	namenandar anns ; or killed & manageme
KMSB	1	F	TUCSON	ndhrs Vwg	9,600 100.000	. 000 78 . 813	.000 7,844 81.708 0	.000 708 7.375	. 000 74 . 771 0	.000 896 9.333 0	.000	
ков	N	N:	-ALBUQUERQUE	% qhrs % vwg vwg	.000 	.000 1,007 23.326 34,756 51.141	.000 2,378 55.085 32,561 47.911	.000 	.000	.000 896 20.755 644	.000	
кокн	I		OKLAHOMA CITY	qhrs % vwg	30,376 100.000 13,118	1,244 4.095 266 2.028	27,098 89,209 12,841	1,166 3.839 11	.000 .263 .000	.948 788 2.594 0	.000	
KOLN	N	С	LINCOLN	qhrs % vwg vwg	3,886 100.000 -10,837 100.000	702 18.065 	2,096 53.937 10,167 93.817	2.908 	2.033 2.033 	23.057 000	.000	
. KPBS	E		SAN DIEGO	qhrs % vwg	26,157 100.000 9,324 100.000	.000	30 .115 .000	.000	.000	.000	26,127 99.885 9,324 100.000	
KPIX	—-N	-C	-SAN-FRANCISCO	qhrs % vwg %	16,421 100.000 39,350 100.000	4,333 26.387 13,290 33.774	10,978 66.853 21,140 53.723	232 1 . 413 75 . 191	773 4.707 4,330 11.004	105 .639 515 1.309	. 000	
KQED	Ε		SAN FRANCISCO	qhrs % vwg	31,929 100.000 205,259 100.000	.000	72 . 226 . 466 . 227	. 000	. 000	. 0 0 0	31,857 99.774 204,793 99.773	
KREG	I	· · · · · · · · · · · · · · · · · · ·	GLENWOOD SPRINGS		6,583	1,867 28.361 .000	3,503 53.213 .000	2.339 0 .000	. 000	1,059 16.087	. 0 0 0	
KRIV	1	F	HOUSTON	qhrs vwg	33,452 	2,036 6.086 5,298 4.336	30,250 90.428 116,567 95.396	1,022 3.055 328 .268	.000	.000 144 .430 0 .000	.000	
				.,					,			

1991 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY (c) Cable Data Corporation

					(C) 00D1	e para compo	1 6 (1 0))				
CALL SIGN	T Y	•	CITY		Total	Local	Series/ Movies	Religious	Major Sports	0ther	Edu- cational
KRON	-	-	SAN FRANCISCO	qhrs %	17,377 100.000	6,394 36.796	10,678 61.449 6,923 77.413	. 121 . 121	. 023	280 1.611	. 0 0 0
: KRWG	E		LAS SPUSSS		100.000	2,020 22.587		. 000	. 0 0 0	. 0 0 0	. 0 0 0
, š <u>.</u>			LAS CRUCES	qhrs vwa	100 <u>+000</u>			.000		.000	21,802 99.844
				vwg %	.000	.000	.000	. 000	. 000	.000	. 0 0 0
KSCI	1	-S-	-SAN-BERNARDINO -	qhrs- % vwg %	34,316 100.000 9,721 100.000	17;81-0 51.900 5,451 56.074	11,306 32.947 4,146 42.650	5,196 15.142 124 1.276	.000	.012	.000
KSDK	N	N	ST LOUIS	qhrs " vwg	16,408 100.000 41,203	4,707 28.687 6,050	10,485 63.902 34,543 83.836	4.022 239	155 . 945 . 17	401 2.444 354	. 000
кѕмо	I		KANSAS CITY	qhrs %	30,200 100.000 41,985	824 2.728	26,359 87.281	2,070 6.854	.041 308 1.020 28	.859 639 2.116	.000
KSTU	t	-	SALT LAKE CITY	ghrs	100.000 9,850	1.217	98.135	.000	. 067	.581	. 000
NO TO		<u> </u>	SALI ENNE CITT	vwg %	.000	. 142 . 142 . 000	8,739 88.721 0 .000	28 . 284 . 000	1.73 1.756 0 .000	9.096 9.096 0 .000	.000
KSTW	I		TACOMA	qhrs % vwg %	33,754 100.000 38,488 100.000	3,874 11.477 11,713 30.433	26,744 79.232 24,257 63.025	2,314 6.855 1,859 4.830	770 2.281 636 1.652	. 154 . 23 . 060	.000
KTAB	N	С	ABILENE	qhrs % vwg	3,601 100.000 1,813	688 19.106 227	1,831 50.847 1,586 87.479	2.777 0	2.388 0	24.882 0	. 0 0 0
KTBN	ı	R	SANTA ANA	qhrs %	33,832 100.000	12.521 6,139 18.146 238	4,304 12.722	.000 23,313 68.908 623	.000	.000 76 .225	.000
ктво	I	R	OKLAHOMA CITY	qhrs	100.000	27.642 0	.000	72.358 0	. 000	9,856	. 000
				qhrs % vwg %	9,856 	.000	. 000	. 000	.000	100.000	.000

1991 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY (c) Cable Data Corporation

MENZUL					(C) Cable	a Data Corpo	ration				-	
CALL SIGN	T Y P	S T -p	CITY		Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational	
KTIN	E		FORT DODGE	qhrs %	8,518 100.000	. 0 0 0	. 000	. 0 0 0	. 0 0 0	. 000	8,518 100.000	
	_			- vwg	100.000	. 0 0 0	. 000	. 000	. 000	. 0 0 0	100.000	
KTLA	I		LOS ANGELES	qhrs vwg %	34,247 100.000 123,946 100.000	4,548 13.280 6,573 5.303	27,767 81.079 113,944 91.930	1,062 3.101 414 .334	2.535 3,015	.006 .006	.000	
─KTRV—-	<u>I</u>	-F-	NAMPA		100.000 8,402 100.000	1.016	•	1.42 1.472 0	2.433 	.000 896 9.290 0	.000	
KTSF	I	Q	SAN FRANCISCO	qhrs %	32,962 100.000 3,357 -100:000	1.976 18,202 55.221 1,140	5,956 18.069 943	.000 8,556 25.957 1,212	.000 .012	.000 244 .740 62	. 000	
ктт	I	F	LOS ANGELES	qhrs %	34,220 100.000	2,192 6.406	29,912 87,411	1,212 36:104 1,514 4.424	.000 577 1.686	1.847 . 073	. 0 0 0	
· KTVT	I		FT WORTH	ghrs	-147,401 100.000	7,415- 5.030 2,489 7.243-		718 . 487 2,384	5.991 1,189	. 030	. 0 0 0	
				vwg	168,489 100.000	4,949 2.937	153,213 90.934	6.937 2,467 1.464	3:460 7,709 4.575	.172 151 .090	.000	<u></u>
KTVU	——I	-F-	-OAKLAND	qhrs % vwg %	34,356 100.000 161,975 100.000	4,509 13.124 17,951 11.083	27,626 80.411 138,104 85.263	1,584 4.611 1,117 .690	1.848 4,802 2.965	. 006	.000	
KTVX	N	A	SALT LAKE CITY	qhrs % vwg	16,864	3,412 20.232 0	12,936 76.708	. 130	36 213 0	458 2.716 0	. 0 0 0	
ктхн	I		HOUSTON	qhrs %	32,584 100.000	466 1.430	28,940 88.817	1,492 4.579	1,359 4.171 40,207	.000 327 1.004	.000	
KTXL	I	F	SACRAMENTO	qhrs	111,565 100.000 33,680	.547 1,904 5-653	70,358 63.065 30,204 89.679	1,466 4.353	36.039	.011 106	. 0 0 0	
				vwĝ %	232,163 100.000	5,370 2.313	220,507 94.979	4.353 6,030 2.597	0	.315 256 .110	.000	

1991 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY (c) Cable Data Corporation

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MEHLOU					e nata corpo	1 41 2011					
CALL SIGN	T 5	CITY		Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational	
KTZZ	I	SEATTLE	qhrs %	33,324 100.000	1,142 3.427	25,855 77.587	6,242 18.731	24 . 072	61 . 183	.000	
			Vw 9	. 000	. 0 0 0	. 0 0 0	.000	.000	.000	. 0 0 0	
KUTP	<u> </u>	PHOENIX	qhrs	-100.016 -100.000	2.646 2.646	28,666 89.536	302 .943	478 1.493	1,723	.000	
			vwg %	20,143	. 228	16,357 81.204	.000	3,712 18.428	. 139	. 0 0 0	
KUTV		NSALT-LAKE-CITY-	qhrs - % vwq	14,717 100.000 23,316	35.150 4.579	7,876 53.516 17.754	1,024 6.958 611	128 .870	3.506 3.506	. 0 0 0	
			Vwg	23,316	4,579 19.639	17,754 76.145	2.621	. 026	366 1.570	. 000	
KVVT	1	BARSTOW	qhrs % vwg 	9,818 100.000 20,728 100.000	702 7.150 1,374 629	7,806 79.507 19,331 93.260	318 3.239 17	96 . 978 6	896 9.126 0	. 0 0 0	
KWET	E	CHEYENNE	qhrs %	8,778 100.000	.000	.000		.000	.000	.000 8,778 100.000	
			Vwg	100.000	. 0 0 0	.000	. 000	. 0 0 0	.000	3,194	
. KWGN	I	DENVER	qhrs	34,160	2,092 6.124	30,177	1,670	219	2	0	
			vwĝ	213,185 100.000	12,859 6.032		1,609 .755	.641 1,159 .544	.006 32 .015	.000	
KNHY		S-LOS-ANGELES	qhrs %	100.000	18,043 62.402 117,577 82.549	9,916 34.295	262 . 906	180	1.774	. 0 0 0	
ģ i			vwg 2	142,433	117,577 82.549	24,545 17.233	. 012	266 .187	. 020	. 0 0 0	
KYW	N I	N PHILADELPHIA	qhrs % vwg	15,425 100.000 136,367	4,327 28.052 37,578	10,778 69.874 96,880	. 84 . 545 23	55 . 357 1 , 525	181 1.173 361	0 0 0	
. WABC		A NEU VADV	<i>'</i> •		27-557-	71.044	. 01.7	1.118	<u>. 2</u> 65	.000	·
· WABC	N A	A NEW YORK	qhrs %	17,287 100.000 	5,567 32.203	11,210 64.846	2.383 2.383	78 . 451	20	. 0 0 0	
			~~~vwg~~?	100.000	31.666	64.846 3,213 68.101	. 233	. 0 0 0	. 0 0 0	. 000	
MVKC	<u> </u>	A AKRON	qhrs %	100:000	5,309 32:955—	7,377 45.791	3,298 20.472	.000	126 .782	.000	
			vwg %	11,649	2,670 22.920	8,384 71.972	595 5.108	.000	.000	.000	

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CALL SIGN	T S CITY Y T		Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational	
WBAL	N C BALTIMORE	qhrs vwg	14,971 100.000 35,619 100.000	5,464 36,497 5,389 15,130	8,682 57.992 28,144 79.014	310 2.071 1,796 5.042	. 087 . 031	502 3.353 279 .783	.000	<del>,</del>
WBBM	N C CHICAGO	qhrs vwg %	12,367 100:000 14,981 100:000	3,660 29.595 7,877 52.580	8,063 65.198 6,476 43.228	52 . 420 . 38 . 254	.000	592 4.787 590 3.938	.000	
WBFF	IFBALT-IMOR	Eqhrs % vwg %	33,672 100.000 142,237 100.000	1,946 5.779 3,727 2.620	29,602 87.913 136,983 96.306	1,696 5.037 834 .586	328 .974 626 .440	96 .285 62 .044	.012 .004	
NBGU	E BOWLING	GREEN qhrs % vwg	8,776 100.000 3,111 100.000	.000		.000	.000	.000	8,776 100.000 3,111	
WBSG	I BRUNSWIC		9,042	7.144	7,380 81.619	. 929 0	. 398 . 0	9.909	. 0 0 0	
WCAU	N C PHILADEL		.000 11,080 100.000 7,680 100.000	.000 3,251 29.341 2,107 27.435	.000 7,436 7,112 67.112 66.302	.000 12 .108 5 .065	.000	.000 381 3.439 476 6.198	.000	namen en and advidence metre en datable
WCAX	NCBURL1NGT		117,005	2,376 21.590 0	7,693 69.905 0	. 781 0 . 000	16 .145 0	7.578 0 .000	. 0 0 0	
wcco	N C MINNEAPO	LIS qhrs vwg	14,078 100.000 206,949	3,777 26.829 71,186 34.398	8,688 61.713 97,727 47.223	220 1.563 405 .196	621 4.411 29,171 14.096	772 5.484 8,460 4.088	.000	
WCFC	I R CHICAGO	qhrs % "Vwg" %	33,260 100.000 - 8,052	11,032 33.169 - 4,200 52.161	7,990 24.023 1,616 20.070	14,044 42.225 2,236 27.769	.000	194 .583 0	.000	
wchs	N A CHARLEST		12.124	2,624 21.643 33 17.553	7,740 63.840 155 82.447	474 3.910 0 .000	436 3.596 0	850 7.011 0	.000	

## 1991 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY (c) Cable Data Corporation

CALL SIGN	Y P	5 T	CITY		Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational
WCIA	N	C	CHAMPAIGN	qhrs % 	11,541 100.000 23.817	3,545 30.717 8:134	6,203 53.748	4.530 4.592	2.660	956 8.284	. 0 0 0
WCTI	N.	٨	NEW BERN		100.000	8,134 34.152	15,511	. 722 . 722	. 0 0 ŏ	.000	. 0 0 0
, we 11	. 14	<u></u>	NEW BERIA	qhrs vwg	-100,136 0	1-6-375 0	3,161 61.546 0	1.928 0	2.706 0	17.445 0	.000
WDCA-	<del>1</del>	•••••	-WASHINGTON		. 000 128	. 000 154	.000	. 000	. 0 0 0	.000	.000
2		,		qhrs % vwg %	33,864 100.000 65,370 100.000	. 455 28 . 043	29,225 86.301 57,078 87.315	3,306 9.763 1,785 2.731	1,175 3.470 6,449 9.865	. 012 30 . 046	. 0 0 0
, WDKY	I	F	DANVILLE	qhrs % vwg	9,775 100.000 42,252 100.000	108 1.105 17 	7,956 81.391 42,118 99:683	668 6.834 12	147 1.504 105	896 9.166 0	. 000
WDSI	I	F	CHATTANOOGA	qhrs %	9,448 100.000	274	7,476 79.128	. 028 768 8.129	34 . 360	.000 896 9.483	.000
•				vwg 2	.000		. 0 0 0	.000	.000	.000	. 0 0 0
WEYI	N .	С	SAGINAW	qhrs vwg %	12,426 100.000 194,727 100.000	1,070 8:611 38,907 19.980	8,852 71.238 152,661 78.397	1,934 15.564 697 .358	89 .716 1,110 .570	481 3.871 1,352 .694	.000
WFLD	I	F	-CHICAGO	qhrs % vwg %	31,726 100.000 106,004 100.000	2;111 6.654 3,925 3.703	28,773 90.692 100,770 95.062	396 1.248 1,129 1.065	.000	446 1.406 180 .170	.000
WGBS	I		PHILADELPHIA	qhrs % vwg	33,754 100.000 86,182	574 1.701 777 	30,497 90.351 82,266 95.456	2,292 6.790 1,557	383 1.135 1.582	. 024	. 0 0 0
WGGB	N	A	SPRINGFIELD	qhrs %	14,789	3,513	8,875 60.011	908 6.140	1.836 433 2.928	.000 1,060 7.167	.000
WGGT	1		GREENSBORO	- 'Vwg % qhrs	100.000 9,534	.000 479	100.000	. 000	.000	. 0 0 0	. 000
7			- CALLANDONO	vwg %	.000	5 <del>.</del> 024 0	75.425 0 .000	8.978 8.978 0 .000	110 1.154 0 .000	9.419 9.419 0 .000	.000

## 1991 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY (c) Cable Data Corporation

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CALL SIGN	T Y P	S T	CITY		Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational	
WGN	<u> </u>		CHICAGO	qhrs % ~~~vwg-3	26,806 100.000 3,500,383	3,572 13.325 299,003 8.542	19,310 72.036 2,387,862 68.217	1,268 4.730 32,102 .917	2,602 9.707 774,474 22.125	54 .201 6,942 .198	.000	
WGNX	1		ATLANTA	qhrs % vwg %	33,400 100.000 71,189 100.000	1,915 5.734 3,446 4.841	30,464 91.210 67,024 94.149	772 2.311 451 .634	201 .602 232 .326	. 48 . 144 . 36 . 051	.000	
-WHA	—Е—		-MADI:SON	qhrs % vwg %	-27;325 100.000 8,577 100.000	.000	78 . 285 . 70 . 816	.000	.000	.000	27,247 99.715 8,507 99.184	
WHBQ	N	A	MEMPHIS	qhrs % vwg	17,715 100.000 0	3,273 18.476 0	12,374 69.850	2,032 11.471 0	.000	.203	. 000	
WHDH.	N	С	BOSTON	qhrs %	13,872 100.000 	4,702 33.896	8,558 61.693 -4,478	2.062 2.062	. 000	326 2.350	. 0 0 0	
WHEC	N	С	ROCHESTER	qhrs	100.000 14,246 100.000	60.382 3,667 25.741	39.618 9,176 64.411	.000 988 6.935	. 000 68 . 477	.000 347 2.436	.000	
WHNS	ī	-F	-ASHEVILLE	vwg gwy ywg	. 000 9,71-3 100.000	.000 	.000 	.000 218 2.244 0	. 000	.000 9.225	. 000	
WHNT	N	С	HUNTSVILLE	qhrs % vwg	.000 10,462 100.000 7;144	3,199 30.577 573	.000 6,031 57.647 6,571	.000 314 3.001 0	.000	.000 918 8.775 0	.000	
WHP	N	С	HARRISBURG	qhrs %	3,804 100.000 6,503	8.021 707 18.586	91.979 2,051 53.917	.000 126 3.312 189	.000	.000 896 23.554	.000	
WIPB	E		MUNCIE	qhrs vwg	100.000 100:000 .000	68.338 000 000	1,505 23.143 30 .120 0	2.906 .000 .000	. 00 ŏ 	365 5.613 0 .000 .000	.000 25,059 99.880 0	

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1991 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY

CALL SIGN	Y P	5 T P	CITY		Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational	
WIRB	I	···	MELBOURNE	qhrs "X "Vwg-	9,596 100.000 52,937 100.000	7.170 7.170 1,480 2.796	.6,207 64.683 27,376 51.714	1,042 10.859 310 .586	758 7.899 22,260 42.050	901 9.389 1,511	.000	
WISC	N	С	MADISON	qhrs	13,890	3,232	9.962	112	37	2.854 547	.000	
				vwg %	65,038 100.000	10,221 15.715	71.721 53,692 82.555	.806 194 .298	.266	3.938 931 1.431	.000	
WITI	N-	-с-	MICWAUKEE	qhrs % vwg %	16,516- 100.000 1,500 100.000	4,359 26.393 107 7.133	10,980 66.481 1,382 92.133	3.572 0 .000	.932 .932 0	433 2.622 11 .733	. 000	·
WJZ	N	Α	BALTIMORE	qhrs % vwg	17,957 100.000 80,638 100.000	4,975 27.705 9,476	12,347 68.759 70,993	358 1.994 61	16 . 089 29	261 1.453 79	.000	
WKAR	E		EAST LANSING	qhrs %	8,544 100.000	. 000	.000	. 076	. 036	. 098	.000 8,544 100.000	
WKBD	I	F	DETROIT	wg % ghrs	15,747 100.000 34,154	.000	.000	. 0 0 0	. 0 0 0	.000	15,747	
				vwg %	178,871 100.000	2,142 6.272 7,348 4.108	30,606 89.612 155,351 86.851	500 1.464 2,431 1.359	880 2.577 13,580 7.592	.076 161 .090	.000	<del></del>
WKBS	_I_		ALTOONA	qhrs vwg %	9,736 100.000 0 .000	2,566 26.356 0 .000	35.826 35.826 .000	2,786 28.615 0 .000	.000	896 9.203 0	. 0 0 0	· · · · · · · · · · · · · · · · · · ·
WKBT	N	С	LA CROSSE	qhrs % vwg	11,366 100.000 21,445	2,094 18.423 15,842	7,891 69.426 5,463	447 3.933 140	16 .141	918 8.077 0	. 000	<del></del>
WKCF	I		CLERMONT	qhrs % vwa	9,588 100.000 6,653	73.873 2.503 2.503	25.474 8,334 86.921	. 653 . 083	.000 110 1.147	.000 896 9.345	.000	
WKEF N	N	DAYTON	qhrs	100.000 - 13,410 - 100.000	.000 5,617 41.887	99.835 7,126	.000 284	. 000	.165 .383	. 000	···	
· 				vwg %	57,931 100.000	6,205	53,139 51,513 88.921	2.118 191 .330	. 0 0 0	2.856 22 .038	.000	

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1991 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY
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Table | April | September | Politicus | Major

NEMZCL1	2P				(C) Cable	Data Corpo	ration					
CALL SIGN	T Y	Ş T	CITY		Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational	
ńko I	ı	R	RICHMOND	qhrs %	33,648 100.000	6,290 18.694 257 7.788	4,348 12.922 678	22,926 68.135	. 000	. 250 637	.000	
			The second secon	vwg	100.000	7.788	20.545	1,728 52,364	. 0 0 0	19.303	. 000	
WKPC	Ε		LOUISVILLE	ghrs %	9,064 -100.000	000	.000		. 0 0 0	.000	9,064	
	•			vwģ	100.000	.000	.000	.000	.000	.000	100.000	
WK S O	—-E		-somerset	qhrs—	100.000	. 000	.216	. 000	.000	. 000	24,910 99.784	
			•	vwg %	18,095	. 0 0 0	. 221	.000	. 000	. 000	18,055 99.779	
WLEX	N	N	LEXINGTON	qhrs %	11,704	4,520 38.619	6,212 53.076 34,190	338 2.888	.73 .624	561 4.793	.000	
				_ vwģ	56,416 100.000	21,249 37.665	34,190 		150 266	427 	. 0 0 0	
WLIO	N	N	LIMA	qhrs %	10,141	3,056 30.135	<u>5,711</u>	48 . 473	414 4.082	912 8.993	. 0 0 0	
	WLIO N N LIMA		^.md	100.000 7,791 100.000	1,195	56.316 4,559 58.516	.282	17.905	7. 958	. 0 0 0		
WLIW	Ē		GARDEN CITY	ghrs	33.415	0	49	0	0	0	33,366 99.853	
				vwg %	63,907 100.000	. 000	. 147 11 . 017	.000	.000	. 000	63,896 99.983	
WLMT			MEMPHIS	ghrs %	<del>9,</del> 766		8,224 84.211	114	95 . 973	896 9.175	. 000	
				vwg %	14,756	. 264	14,700 99.620	. 041	.000	. 075	.000	
WLTV	I	s	MIAMI	qhrs	29,964 100.000	8,745 29.185	19,280 64.344	1,120 3.738 173	319 1.065	500 1.669	.000	
				vwg	7,591 100:000	2,126 28:007	5,236 68.976		<u>34</u> 		.000	
WLUC	N	ı Q	MARQUETTE	qhrs %	3,140	882	1,352 43.057	. 318	. 000	896 28.535	. 000	
				- ·vwg	100.000	28.089		. 000	. 0.00	.000	. 000	
WLVI	1	ľ	CAMBRIDGE	ahrs	29,664	2,149	27,138	26	24	327	0	
MLVI			CHIDALDOL		-100.000 35,657 100.000	1,159	71.485 34,471	.088	.081	1.102	.000	
				7.	100.000	3.250	96.674	.000	. 076	.000	.000	

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CALL	Т Ү — Р	- S T - P	CITY		Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational	
WLVT	E		ALLENTOWN	qhrs %	25,943 100.000	. 0 0 0	28 . 1 0 8	. 0 0 0	. 0 0 0	. 000	25,915 99.892	4114
WMAE	E		BOONEVILLE	vwg.	. 000	. 0 0 0	. 0 0 0	. 000	. 0 0 0	. 000	.000	
WITE			BOONEVILLE	qhrs / vwg //	7,885 100.000	.000	.000	.000	.000	.000	7,885 100.000	<del> </del>
WMAQ	N-	_N-	CHI CAGO	// qhrs //	.000 	.000 5,840	.000 8.047	. 00 ŏ	.00ŏ	.000	. 000	
				v w g %	100.000 34,621 100.000	5,840 40.570 11,687 33.757	8,047 55.901 21,499 62.098	1.362 0 .000	. 278 294 . 849	272 1.890 1,141 3.296	.000	
WMAR	N	N	BALTIMORE	qhrs % vwg	17,861 100.000 30,606	4,713 26.387 6.680	11,803 66.083 21,459	136	759 4.249	2.519 475	.000	
				·- vwg	30,606	21.826·	70.114	. 761 	1,969 6.433	<u>475</u>	.000	
WMAZ	N	С	MACON	qhrs % vwa	17,730 100.000 - 6,683-	4,440 25.042 1,450	12,755 71.940	134 .756	208 1.173	193 1.089	. 0 0 0	
Į					100.000	21.697	77.974	. 000	. 165	. 165	. 000	
WMCC	I		MARION	qhrs %	33,944	2,347	29,143 85.856	1,590	800	64	0	
			•	vwĝ	10,904	1.394	85.856 9,147 83.887	4.684 106 .972	2.357 1,455 13.344	. 189 44 . 404	.000	
wngc	N_	—A—	BINGHAMTON	qhrs % vuo	100.000	10.744	8,537 78.733	. 037	. 646	1,067	. 0 0 0	
				vwg 2	. <u> </u>	.000	. 000	. 000	. 0 0 0	.000	.000	
WMVS	E		WILWAUKEE	qhrs % vwg	26,624 100.000	. 0 0 0	. 113	. 0 0 0	. 0 0 0	. 0 0 0	26,594 99.887	
WNAL		_		<del>/,</del>	. 0 0 0	. 0 0 0	.000	.000	. 00ŏ	. 000	.000	
WNAL		<u> </u>	GADSDEN	qhrs % vwa	9,812	376 3.832	8,237 83.948	262 .	40 408	897 9.142	. 0 0 0	
				, vwg	100.000	. 000	100.000	. 0 0 0	.000	. 000	. 0 0 0	
WNCT	N	C	GREENVILLE	qhrs %	11,021	4,062 	5,607	498	24	830	0	
				∨wĝ %	46,398	33,874 73.007	5,607 50.876 12,229 26.357	4.519 50 .108	.000	7.531 245 .528	.000	
							-		•			

1991 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY

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CALL	T S Y T	CITY		Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational
WNET	<b>E</b>	NYC-NEWARK	qhrs % Vwg %	32,988 100.000 44,536		. 146 . 146	.000	.000	. 0 0 0	32,940 99.854 44,396
WNJS	E	CAMDEN	qhrs	100.000	.000	. 314 32	. 000	. 0 0 0	.000	99.686 20,777
7 2			vwg %	.000	.000	.154 0 .000	.000	.000	.000	99.846 0 .000
WNJU	IS	NYC-NEWARK	qhrs % vwg %	29,428 100.000 54,458 100.000	-8,008 27.212 16,314 29.957	13,646 46.371 36,972 67.891	7,158 24.324 1,043 1.915	.109 14 .026	584 1.985 115 .211	. 000
WNUV	I	BALTIMORE	qhrs % vwg	9,851 100.000 131,803	168 1.645 1,481	8,193 83.169 128,205 97.270	600 6.091 1,235 .937	. 0 0 0	896 9.096 942	. 000
WNYW	I F	NEW YORK	qhrs %	34,356 100.000	4,437 12.915	28,401 82,667	1,518 4.418	.000	.715	. 00 0
WOLF	•		wg.	100.000	3,401 5.095	94.318	. 587	. 000	.000	.000
WOLF	I F	SCRANTON	qhrs % vwg %	9,787 100:000 18,358 100.000	310 3.167 0 .000	8,406 85,889 18,325 99.820	. 674 . 000	1 08 1 1 0 4 0 . 0 0 0	897 9.165 33 .180	.000
WOLO	N A	COLUMBIA	qhrs vwg %	100.000 23 100.000	10.371 0 .000	4,384 71.042 23 100.000	2.965 2.965 0	2.139 0 .000	832 13.482 0 .000	.000
WPBT	E	MIAMI	qhrs % vwg	30,141 100.000 12,693	. 0 0 0	67 . 222 0	. 0 0 0	. 0 0 0	. 0 0 0	30,074 99.778 12,693
32 \ WPCB	I′R	GREENSBURG	qhrs % vwg	9,736 100.000 13,150	2,566 26.356 	3,488 35.826 4,590 34.905	2,786 28.615 3,872 29.445	.000	.000 .000 .203 .338	.000
35 36 WPGH	I F	PITTSBURGH	qhrs	100.000 	33.080 258 771	34.905 31,898 95.275	29.445 1,154 3.447	.000	2.570 157	. 0 0 ŏ 0
19			vwg %	620,435 100.000	1,253	615,878 99.266	3.447 2,243 .362	. 039 101 . 016	. 469 960 . 155	.000
10			** )	******			<u>-</u>			

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1991 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY (c) Cable Data Corporation

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	V-1-1				(c) Cabl	e Data Corpo	ration	VILWING DI C	AIEGURT	Pa	ge 15
SIGN	<del></del>	\$ T p	CITY		Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational
WPHL	I		PHILADELPHIA	qhrs %	33,782 100.000 68,537 100.000	2,630 7.785	26,247 77.695	4,300 12.729	6.05 1.791	. 0	0
WPIX	ī		NEW YORK	Vwg %		2,014 2,939	62,434 91.095	2.566	2;330 3.400	.000	. 0 0 0 0 . 0 0 0
	<del></del> -		NEW TORK	- ghrs		3,276 9:534	29,933 87.116	1.263	683 1.988	.099	0
WPR-I-	N	A	PROVIDENCE- · · ·	vwg %	652,651	52,509 8.045	571,601 87.581	3,906 .598	24,267 3.718	. 056 . 056	.000
	· · · · · · · · · · · · · · · · · · ·			owy N N N N N N N N N N N N N N N N N N N	100.000 67,950 100.000	- 6;488"- 39.726 11,630 17.116	54.788 55,151 81.164	3.306 3.35 .493	. 441 651 . 958	1.739 183 .269	.000
WPTV	N	N	PALM BEACH	qhrs Vwg	14,249 100.000 1,527	4,218 29.602 822 53.831-	9,515 66.777 705 46-169-	120 .842	. 547 . 547	318 2.232	. 000
WPTY	I	F	MEMPHIS			108 1.097	8,111 82.362	640		.000 897	
UPVI	N	Α	PHILADELPHIA		9,848 100.000 45,787 100.000	.013	97.657	6.499 1,015 2.217	. 934 	.9.108 12 .026	. 0 0 0
٠,			, mendeer min	qhrs vwg %	17,122 -100:000 4,232 100.000	7,619 44:498 884 20.888	9,171 53.563 3,183 75.213	102 .596		146 .853 117	.000
WPXI	——N-	-M	PITTSBURGH	qhrs %	17,855	6,573 36.813	10,150 56.847	. 284 	. 851 145	2.765	. 000
. !!.		<del></del>		vwg %	136,154	28,302 20.787	96,847 96,899 71.169	706 3.954 1,776 1.304	145 .812 7,304 5.365	281 1.574 1,873 1.376	.000
wgow	N	A 	EAU CLAIRE	qhrs % vwg %	10,902 100.000 10,188 - 100.000	1,784 16.364 479	7,908 72.537 9,698	104 .954 11	170 1.559 0	936 8.586	. 0 0 0
WRC	N	N	WASHINGTON	qhrs %	13,485	4,390 32.555	95.190 8,755 64.924	.108 192	. 030	.000 154	. 000
WRDC	N	N	DURHAM-RALEIGH		100.000	33.848	65.656	1.350 205 .425	.030	1.142 6 .012	. 00 0 . 00 0
	14	IX	DORMAN-KALEIGH	qhrs Vwa	-100.000	7-896 	66.804	2.158 2.158	16	896 23.022	. 0 0 0
		·		vwg %	.000	.000	. 000	.000	. 0 0 0	.000	.000

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## 1991 NIELSEN METER STUDY QUARTER HOURS /VIEWING BY CATEGORY

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T S CITY Total Local Series/ Religious Major Other Edu-Movies Spórts cational WREG N C MEMPHIS 17,594 100.000 97,603 100.000 qhrs % 3,174 18.040 26,105 26.746 14,276 48 273. 96 546 . 00ŏ . 00ŏ Vwg. 71,409 . 091 .00ŏ . 00ŏ .000 WSAW N C WAUSAU 3,426 ghrs 660 1.735 123 896 19.264 50.642 3.590 .350 26.153 <del>. 000</del> vwg % .00ŏ .000 .000 .000 .00ŏ .000 .00Ŏ WSBE--PROVIDENCEqhrs % -22,033 100.000 22,007 99.882 . 00ŏ . 118 .000 .000 .000 vwg % 16,049 16,049 . 00Õ .00ŏ .000 .00ŏ 000 100.000 WSBK I BOSTON 33,414 100.000 319,592 528 1.580 ghrs 30,764 468 1,539 115 92.069 284,410 1.401 4.606 . 344 529 .000 2,984 vwg 29,69ž 9.291 1,977 100.000 88.992 . 619 .166 .000° WSEE 2,625 20.537 94,940 24.719 N C ERIE qhrs % 12,782 9,111 962 71.280 .266 3,254 .847 39 i 7.526 .000 384,072" 100.000 vwg... 283,629 260 1,989 .068 .000 qhrs 34,353 7 100:000 7 100:000 100:000 WTBS 1 ATLANTA 1,959 30,175 1,829 5.324 958,653 6.592 390 395,403 2.719 13,130,549 1.135 57,649 .396 .000 . 00 ŏ 90.292 .00ŏ .000 WTJC-SPRINGFIELD 34,364 -9<del>,150</del> 26.627 72.169 360 1.048 .00ŏ . 157 .000 vwg Z .000 .000 0 .000 .00ŏ .000 .000 000 WTOC N C SAVANNAH 5,045 qhrs % 1,471 2,500 49.554 36 896 29.158 2.815 .714 17.760 .000 vwg 0 Λ ∵o o:ŏ· -000 <del>.</del>0000 ...O-0.0-<del>. 0 0 ŏ</del> .000 WTSF I ASHLAND qhrs % 9,856 9,856 .000 ....ŏ . <u>0 0 ŏ</u>. . 00 Õ 00ŏ vwg ? 40,968 40,968 . 000 . 00ŏ . 00ŏ .00ŏ 100.000 .00ŏ WISG I F ALBANY qhrs. 9,856 8,226 83.462 45,497 94.380 463 240 896 747698 1,745 3.620 27.435 .31\$ 9.091 -000° 48,206 355 . 736 1.263 .000 .00ŏ

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1991 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY (c) Cable Data Corporation

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CALL SIGN	Т Ү Р	\$ T - <del>P</del> -	CITY		Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational	
WTTE	I	F	COLOMBUS	qhrs %	33,604 100.000	186 .554	31,168 92.751	1,586 4.720	548 1.631	116 .345	. 0 0 0	
	_	_		vwg	. 000	. 0 0 0	. 0 0 0	. 000	. 000	.000	. 000	
WTTG		F	WASHINGTON	qhrs Vwa	34,198 	5,350 15.644 5.668	28,170 82.373 41,768	522 1.526 214	146 .427 465	.029	.000	
WTTW	E		CHICAGO	vwg %	48,109	5,662 11.769	86.820	. 445	. 967	.000	.000	
WIIW	L.,			qhrs % vwg ?	29,066 100.000 44,018 100.000	. 000 0 . 000	. 179 175 . 398	.000	. 0 0 0 . 0 0 0	.000	29,014 99.821 43,843 99.602	
WTVE	I		READING	qhrs % vwg	34,364 100.000 0	.035	33,840 98.475 0	512 1.490 0	.000	.000	.000	
WTVQ	N	Α	LEXINGTON	qhrs %	11,605	3,185 87,445	7,206 62.094	.000 308 2.654	. 0 0 0	.000 906 7.807	.000	
WTWS	,	_	NEW LONDON	vwg	100.000	52,836— 34.880	97, 943 64. 657	506 . 334	. 000	. 195	. 000	
		К	NEW CONDON	qhrs vwg %	32,376 100.000 22,423 100.000	1.714 332 1.481	29,904 92.365 20,702 92.325	1,102 3.404 68 .303	734 2.267 1,319 5.882	. 250 . 250 . 009	.000	
WTXF	I	F	PHICADECPHIA	qhrs % vwg %	33,889 100.000 105,100 100.000	2,109 6.223 4,134 3.933	28,710 84.718 95,131 90.515	1,686 4.975 1,785 1.698	1,344 3.966 4,050 3.853	.118 .000	.000	
WUAB	I		LORAIN	qhrs % vwg	32,154 100.000 258,819	1,974 6.139 9,455 3.653	28,233 87.806 231,221 89.337	848 2.637 569	736 2.289 17,291	363 1.129 283	. 0 0 0	W-7
WVEC	N	Α	HAMPTON	qhrs %	4,326 100.000	1,281	1,982 45.816	.220 167 3.860	6.681 0 .000	.109 896 20.712	.000	
11074	_		CODANTON		. 000	. 000	. 000	. 000	. 0 0 0	. 000	. 0 0 0	
WVIA .	E	-	SCRANTON	qhrs % vwg %	29,628 100.000 22,430 100.000	.000	24 .081 49 .218	.000	. 000	.000	29,604 99.919 22,381 99.782	

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JÄN 04 NLMZCL1		6		1991 NI	ELSEN METER	R STUDY QUA e Data Corpo	RTER-HOURS / ration	VIEWING BY C	ATEGORY	Pag	e 18	
CALL	T Y	S	CITY		Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational	**************************************
HVLA	N _.	N N	BATON ROUGE	qhrs % vwa	4,540 100.000 26,840	7.313 7.313 202	3,192 70.308 26,422 98.443	108 2.379 28	. 264 . 264	896 19.736 188	. 0 0 0	
	N	N	BIRMINGHAM	vwg % qhrs	100.000	.753 33:287 520	7,735	.104 278 2.036	.000 .012	.700 1,094 8.012	.000	
wwor	t		NEW-YORK-	vwg % qhrs	1,148 100.000 	45.296 4,859 22.071	54.704 54.704 15,771 71.638 920.059	.000 198 .899 3.350	.000 1,117 5.074	.000 	.000	
WWSB	N	A	SARASOTA		4,034 100.000 4,034 100.000 6,786 100.000	194,214 15.550 714 17.700 886	920,059 73.667 2,262 56.073 5,778	3,350 .268 74 1.834 0	127,392 10.200 .000	3,931 .315 .984 24.393 122	.000	
WWUP	N	С	SAULT STE MARIE	qhrs %	12,723 100.000	3,056 3,099 · 24.357	35.146 7,410 58.241	.000 572 4.496	783 6.154	1.798 859 6.752 0	.000	
: : wxgz	<u> </u>		APPLETON	·	.000 - 9,241 100.000 13,858	.000 278 3.008 100	.000 8,043 87.036 13,758 99.278	.000 24 .260	. 000	.000 896 9.696	.000	
<del>∵</del> ₩XIA	—N-	N	-ATLANTA	vwg qhrs X vwg Swy	13,858 100.000 	.722 5,173 30.147 19,552 52.771	99.278 	.000 512 2.984 252 .680	.000 238 1.387 267 .721	.000 220 1.282 399 1.077	.000	
WXIX	I	F	CINCINNATI	qhrs % vwg	34,229 100.000 155,241	215 .628 .271 .175	33,473 97.791 152,928 98.510	308 .900 293	216 .631 1,749 1:127	.050 0 .000	.000	
WYCC	E		CHICAGO	qhrs % "- vwg	26,692 100.000	.000	. 052	.000	. 000	.000	26,678 99.948 1,996	nome intermediate of 2 minutes the district
WYED	I_		GOLDSBORO	ghrs Wg Vwg	9,807 -100.000	.000 4.956	. 000 7,633 77.832	.000 628 6.404	.000 163 1.662	897 9.147	.000	

3,447,951 % 100.000 28,576,766 % 100.000 487,234 14.131 1,939,284 6.786 2,012,192 58.359 23,661,811 82.801 197,298 5.722 158,701 .555 36,977 1.072 2,134,614 7.470 95,121 2.759 84,587 .296 619,129 17.956 597,769 2.092 TOTAL QUARTER-HOURS TOTAL VIEWING . . . . . : 23 25 4 26 6 29 31 32 33 38 39 41

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1992 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY (c) Cable Data Corporation

Page 1

ISC EXHIBIT NO. 384

					e pata corpo				-	- 1	JSC EXHIBIT NO.>ひか
SIGN	T S Y T P P	CITY		Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational	
KAET	E	PHOENIX	qhrs %	33,719 100.000	. 0 0 0	000	. 000	. 000	0	33,719	)
			· · vwg·	105,736	. 000	.000	. 000	.000	.000	100.006 105,730 100.006	) 
KARK	N N	LITTLE ROCK	qhrs.	12,240	4,160 33:987	6,523	5.090	: 114	920 7.516		)
/ <b>A</b> 1111			vwg Z	92,309 100.000	30,908 33.483	6,583 53,292 57,745 62,556	1,639 1,776	.012	7.516 2,006 2.173	. 000	)
KAVU	N N	VICTORIA	qhrs % vwg	11,948 100.000 2.230	2,605 21.803	8,980 75.159	1.021	174	.561	,	) <del>***</del>
			%	2,230	25.336	1,665 74.664	.000	. 000	. 0 0 0	. 000	)
КВНК	I	SAN FRANCISCO	qhrs X Vwg	35,120 100.000 109,664 100.000	616 1.754 972 .886	33,634 95.769 108,112 98.585	852 2.426 511 .466	. 046 . 58 . 053	. 006	. 000	· ·· · · · · · · · · · · · · · · · ·
KCAL	I	LOS ANGELES	qhrs %	34,404 100.000 41,224 100.000	6,181 17.966 7,820 18.970	26,755 77,767	.466 880 2.558	. 053 546 1.587		. 000	)
			owy Z	100.000	18.970	73.581		7.103	. 080	. 000	
CAU	N A	SIOUX CITY	qhrs	11,584	1,706	_8,777	832			. 0 0 0	•
	_		vwģ	8,258 100.000	1,121 13.575	75.768 6,913 83.713	- 7.182 0 .000	269 2:322 224 2:713	.000	. 0 0 0	}
CET	—E		qhrs %	100.000	.000	. 000			0	28,725	
			vwg %	39,607	. 0 0 0	.000	.000 0 .000	.000	.000	39,607	,
COP	I	LOS ANGELES	qhrs %	34,623 100.000			.000	.000 439	.000	100.000	
				100.000 59,441 100.000	1,734 5.008 1,488 2:402	32,334 93.389 56,656 95.315	. 196 74	1.268 1,283 2.158	. 139 0	.000	
CPM	N N	CHICO	qhrs				.124		.000	.000	
<del></del>		•	vwg	13,772 100.000 55,099 100.000	3,003 21.805 7,997 14.514	9,985 72.502 46,058 83.591	. 000	. 116	768 5.577	000	
CRA	N N	SACRAMENTO	ghrs				.000	. 00 ŏ	1.895	. 000	
			. %	16,415	9,144 55.705 26,660 60.510	6,685 40.725		500		0 0 0	
			vwģ.	100.000	60.510	14,692 33.346	. 0 0 0	2,390 5.425	. 3 1 7 . 7 1 9	.000	

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CALL T	S CITY		Total	Local	Series/	/VIEWING BY ( Religious	Major	Other		
OFI I	P				Movies		Sports	other.	Edu- cational	
CDE 1	DALLAS	qhrs %	33,304	1,020	28,316 85.023	3,716	8	244	0	
		wa Z	14,032	. 235	13,556	11.158 443 3.157	024 0 .000	733 0	· <u>0 0 0</u>	
KDOC I	ANAHEIM	qhrs %-	32,670	7,309	23,225	1,872	78	.000 186	.000	
		vwg %	165,214	21,844	141,035 85.365	5.730 1,849	.239 486	. 569	. 0 0 0	<del></del>
KDTVI	SAN-FRANCISCO	qhrs	29,733	2,622 8.818	25,116-	1,119	. 294	.000	. 000	
		vwĝ.	100.000 544 100.000	8.818 0 .000	84.472 477	4.409	.794	1.507	.000	
KERA E	DALLAS	qhrs	30,581	000_	87.684	10.294	g.028	. 000	000	
· · · · · · · · · · · · · · · · · · ·		vwg %	100.000 28,462 100.000	.000	.000	.000	. 0.0 0	. 0 0 0	30,581 100.000	
KETK N	N JACKSONVILLE	ahrs	14,297	.000	. 0 0 0	. 000	.000	.000	28,462 100.000	
		vwg %	100.000	4,245 29.692 . 0	8,919 62.384 413	246 1.721	365 2.553	522 3.651	.000	
KETS E	LITTLE ROCK		100.000	. 000	100.000	. 000	. 0 0 0	.000	. 000	
· · · · · · · · · · · · · · · · · · ·	The real real real real real real real rea	ywa	100.000- 13,137		000	000-	0 0 0	0 0 0	26,237	
KEYTN	A:	wg %	100.000	. 0 0 0	.000	. 0 0 0	. 0.00	.000	100.000 13,137 100.000	
:	ASANTA-BARBARA	qhrs	100.000	19.841	8,559 69.972	1.619		17.048		
KEZI N			100.000	1,997	3,483 62.972	.000	.000 0 .000	8.568 51 .922	.000	
KEZI N	A EUGENE	qhrs %	12,395 100.000	2,727	7,249 58.483	1,684	0	735	.000	
			. 0 0 0	000.	35.483	13.586	. 0 0 0	5.930 0	.000	
KFCB I	R CONCORD	qhrs %	29,090	10,922 37.546	3,764	13,494	.000	. 0 0 0	.000	
		· · · · · · · · · · · · · · · · · · ·	100.000	37.546 307 37.212	12.939 225 27.273	46.387		910 3.1 <u>28</u> 4	00.0	
KGAN N	C CEDAR RAPIDS	qhrs	14,166	2.974	9,561	35.030 440	.000	. 485	. 0 0 0	
		vwģ %	.000	20.994 0	~~ ~67:493 ···	3.106	2.306	6.247	000	
				.000	.000	.000	000	.000	.000	

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1992 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY

Major Other Edu-Series/ Religious Total Local T S CITY cational Movies Sports SIGN 4,248 26.791 24,250 26.750 11,246 70.926 66,141 72.959 338 2.132 . 151 15,856 KGO SAN FRANCISCO qhrs % .000 90,655 254 .oii .000 . 00ŏ 100.000 13,450 qhrs % KHAI I S HONOLULU 24.562 .0 0.0 100.000 vwg .000 .000 . 000 .000 .000 .000 .000 1,181⁻ 3.364 5,913 35,102 100.000 51,327 30,651 87.320 43,955 1,957 17,312 -KICU --- I--- SAN-JOSE ---qhrs .000 .003 361 .703 vwg ? 1,098 .000 000 100.000 2.139 85.637 11.520 32,083 93.788 571,442 95.776 34,208 100.000 596,647 1,090 112 487 ghrs I F MINNEAPOLIS KITN .000 1.424 3.186 1.275 2,361 .396 18,689 3.132 4,088 -- o i i .:000 . 685 100.000 24,310 E qhrs % 24,310 KLRU AUSTIN . 00 ŏ . 000 100.000 . . 000 .000 .000 vwg 100.000 . 000 . 00ŏ . 00Š .000 .000 100.000 5,280 -35.088 2,515 20.338 15,048 qhrs KLST N C SAN ANGELO 100.000 12,366 100.000 60.653 .75'91 8,624 69.740 1,227 vwg .000 .000 .000 9:922 100.000 qhrs --- 23,093 100.000 ---- E------HARL-INGEN -KMBH-.000 .00ŏ .000 .000 .000 000 .000 .000 .000 .000 .000 3,529 24.279 56,779 27.547 396 qhrs % 14,535 N C DENVER KMGH 5.263 67.657 144,753 2.724 .076 . 0.00 ្រុ ភ្វីខំ 206,117 . 294 1.156 70.229 .775 256 .917 2,012 7.203 38 . 136 25,384 90.878 242 TUCSON ghrs % 27,932 KMSB .000 vwġ .000 .00ŏ . 00ŏ . 0-0 Ŏ .00ŏ .000 .000 25,430 25,430 -100:000 97,863 Ε TULSA KOED ..0000 -000 T000 T 0.0.0 . 0.0.0 vwg % 97,863 Λ .000 .000 .000 100.000 .000 .000 100.000

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CATEGORY	Major Sports	· · · · · · · · · · · · · · · · · · ·	9 9517-9	000	000		0 0	50000	7 +0 Q		MOUN	
/VIEWING BY C/	Religious	9, 1, 10, 10, 10, 10, 10, 10, 10, 10, 10,	0400	00	00	0000	12,470 12,741 3,114	. 147	000 0	ัด ผลตก– ผนกล	8,048 9,048 055	:
ER-HOURS tion	Series/ Movies	9,01 55,01 14,344 71,868	1-40 04-10	00.	0000	59,450 17,055 84,834	311,0018 34,0018 34,0005	38, 001 98, 000 1,006, 000	00.1 00.0 00.0 00.0 00.0 00.0 00.0	7,151 78:291 78:722 78:128	83,826 83,1357 8,759 68,548	
R STUDY QUARTE e Data Corpora	Local	6, 985 40. 935 57, 543 746		0000	0000	36,063 38,178 13,786 44,166	62,899 62,899 62,4696	7. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.	១៧-២	1,428 31,428 31,387	; a	•
NIELSEN METE (c) Cabl	Total	16,171 100,000 19,963	15,790 100,000 45,333 100,000	34,571 100.000 72,127 100.000	30,398 100,000 129,884 100,000	15,881 100,000 31,078 100,000	100,084 100,000 100,000	1,014,649	15,617 100.000 1,040	9,898 100,000 183,956 100,000	34,584 -100,000 12,778 100,000	
1998 N	-	ر د د د د د د د د	۵ د > د ع	8 1 4 9 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	ф 4 > 7 3 2 0%	2 4 4 5 4 5 4 5 5 5 5 5 5 5 5 5 5 5 5 5	qhrs vwg	244p	8 2 3 4 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	8 r d p 2 x v 2 x x	ghrs 2.49	
	CITY	SEATTLE	SAN FRANCISCO	SAN FRANCISCO	DENVER	SAN FRANCISCO	SAN BERNARDING	b	SHREVEPORT	TOPEKA	МА	:   !
1 1996 12P	ω-a ->a	. «	zi I	і ш	ш !	z	<b>ω</b>			z i z i	1	i !
JAN 04 1996 NLMZCL12P	SIGN	Коно	KPIX	KQED	KRMA	KRON	KSCI	KSHB	KSLA	KSNT	KSTE	The second state of the se

1992 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY (c) Cable Data Corporation

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CALL SIGN	Т Ү	\$ T - p	CITY		Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational	
KTAB	N - ·	с 	ABILENE	qhrs % ~ vwg %	11,830 100.000 4,748 100.000	2,460 20.795 1,027 21.630	8,417 71.150 	340 2.874 0 .000	351 2.967 575 12.110	262 2. <u>215</u> 		
KTBO	<u>I</u>	R	OKLAHOMA CITY	qhrs Vwg ?	33,518 100.000 0 .000	1,180 3.520 0	1,702 5.078 0 .000	26,156 78.036 0 .000	.000	4,480 13.366 0	.000	1 -1 midta
KTFH	I	S	CONROE	qhrs % vwg %	29,566 100.000 29 100.000	14,632 51.222 20.690	13,014 45.558 23 79.310	688 2.408 0 .000	232 .812 .000	0 - . 0 0 0 . 0 0 0	.000	
KTLA	I		LOS ANGELES	qhrs % vwg %	34,989 100.000 142,723 100.000	5,836 16.680 8,989 6.298	27,294 78.007 130,795 91.643	1,082 3.092 854 .598	773 2.209 2,079 1.457	. 011	.000	
KTRE	N	۸	LUFKIN	qhrs X vwg X	16,124 100.000 16,963 100.000	4,456 27.636 1,823 10.747	11,197 69.443 15,106 89.053	144 .893 6	.000	327 2.028 28 .165	. 0 0 0	
KTRV	<u> </u>	F	NAMPA	qhrs vwg	28,828 100.000 32,183 100.000	314 1089 0 .000	27,885 	424 17471 0	167 579 0 .000	38 		
KTSC	—Е		PUEBLO=COLORADO	Sqhrs % vwg %	26,461 100.000 0 .000	.000	.000	.000	. 000	.000	26,461 100.000 0	
KTSF	I	Q	SAN FRANCISCO	qhrs % vwg	34,305 100.000 29,075 100.000	13,913 40.557 3,806	11,730 34.193 7,182 24.702	8,512 24.813 18,087 62.208	. 000	150 . 437 0	. 000	
KTTV	1	F	LOS ANGELES	ghrs % vwg %	34,936 100.000 105,334 100.000	2,404 6.881 5,865 5.568	30,516 87.348 94;741 -	1,432 4.099 433 .411	579 1.657 4.295 4.078	.014		
KTTW	<u>1</u>	<u> F</u>	SIOUX FALLS	ghrs . vwg	- 28,024 - 100.000 - 45,153 100.000	1,413 5:042 723 1.601	25,794 92.043 44,184 97.854	2.291 2.291 201 445		.000 35 .125 0 .000	.000	<u>.</u>
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JAN 04 1996 NLMZCL12P 1992 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY Page 6 (c) Cable Data Corporation CALL ş CITY Total Local Series/ Religious Major Other Edu-Movies Spórts cational KTUU 1,540 12.412 ANCHORAGE N N qhrs % 12,407 10,640 1.765 0 . . 0 0 0 85.758 .000 vwĝ . 000 000 .000 . 000 .000 . 000 0.00 KTVT Ī FT WORTH 2,428 6.913 5,141 qhrs 35,124 1,380 3.929 4,172 3.511 28.899 2,272 6.469 145 82.277 107,242 .413 361 : o o ŏ vwg 118,837 1,921 100.000 4.326 90.243 1.616 .304 . 000 -KTVU----I -F OAKLAND--qhrs' 35,100 -4;491 12.795 21,256 287620 81.538 17,326 100.000 173,553 100.000 1.852 5,271 3.037 . 000 . 037 vwg 144.872 2,142 12,248 83.474 1.234 . 0.07 .000 KTWO N N CASPER ahrs 11.088 2,375 8,023 72.358 21,298 91.652 100.000 23,238 100.000 .595 5.628 .000 .000 vwg 1,412 6.076 ១០០ 1 687 5.85 .000 KTXL I F SACRAMENTO 1,422 4.127 qhrs 34.458 31,426 91.217 2317262 94.732 1,564 40 100.000 . 000 .115 .00č vwg 244,122 5,949 6,830 2.798 81 .000 . 033 .000 KUSA N A 16,289 100.000 452,343 100.000 DENVER qhrs 5,481 33.648 228,613 50.540 709 57.824 218,116 4.101 .074 4.353 . 000 vwg ž, 737 1,577 .349 48.219 .605 .287 .000 -KVUE--N---A--- AUST-IN-13,774 qhrs 3,263 23.690 66.575 5.256 .00ò 4.479 . 00ŏ vwg % 548 525 100.000 4.197 95.803 .000 .00ŏ 000 000 KUGN Ι DENVER 34,916 100.000 168,696 100.000 2,270 6.501 11,117 qhrs % 30,550 87.496 147,857 1,792 5.132 1.618 .017 .000 6.590 87.647 4.803 . 959 . o o o KWTX N C WACO qhrs % 3.819 6,683 100.000 35.469 62.069 .409 .084 1.969 .00ŏ vwg Z ñ ~ 0 .00ŏ .000 .000 . 000 . 000 .00ŏ .000 N N AUSTIN KXAN ghrs 16,506 5,285 32.019 100.000 63:153 11, 175 . 364 3.290 T000 vwg .000 .00ŏ .000 . 000 .000 .000 .00ŏ

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JAN 04 1996 1992 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY Page 7 (c) Cable Data Corporation CITY Total Local Series/ Religious Major Other Edu-SIGN Movies Sports cational KXII qhrs % R ARDMORE 11,190 8,894 19.848 .000 100.000 79.482 00·0 vwg % . 000 . 000 . 000 . 000 . 000 . 000 0:00 KXTV N C SACRAMENTO qhrs 18.743 14,074 4,369 87 189 23.310 75.089 5,887 88.593 100.000 . 464 . 128 T. 008 _0 0 ō. vwg % 6.645 11 50 100.000 10.489 . 752 000 . 166 .000 -KZIA--- I-LOS-CRUCES --3,539⁻ 1,072 qhrs % 20,660 ·· 5,823 100.000 18.663 3.436 .000 . 343 vwg % .000 .000 . 000 . 000 .000 . 000 . 000 16,411 100.000 13,066 6,090 37.109 6,256 47.880 9,682 58.997 WARC N A NEW YORK 420 ghrs 180 2.559 . 238 1.097 . 000 vwg 6.590 126 41 100.000 50.436 . 406 .314 0.00 964 WABU BOSTON qhrs % 31,324 24,154 6,570 20.974 -2,767 16.341 . <u>0 0 ŏ</u> 1.915 .000 .000 16,933 14,166 vwg 0 . 000 83.659 . 000 . 000 . 00ŏ 31,044 100.000 54,135 100.000 29,346 -94.530 53,973 99.701 COLUMBIA qhrs % 1,622 5.225 . 077 . 052 TT 1 6 . 00ŏ vwg . 000 . 299 . 000 .000 .000 HUNTSVILLE-DECATUqhrs % 12,068 100.000 15,326 100.000 2,919 278 62.902 13,443 87.714 7.938 2.668 .000 1,218 643 25 4.195 .000 . 144 . 00ŏ 15,223 100.000 49,124 100.000 2,273 14.931 6,361 12.949 WAPT N A JACKSON 11,792 qhrs 596 548 77.462 42,042 85.583 3.600 3.915 .092 .000 721 Λ ·.-000 000 1.468 WATE KNOXVILLE ghrs 4·95 3.010 .000 24.190 100,000 69.042 3.758 000 "vwg % ٠.۵ . 00ŏ .000 .000 . 00ŏ . 000 .000 . 000 15,206 100.000 38,660 5,020 33,013 2,787 7,209 9,308 61.213 35,102 WAVY N N PORTSMOUTH ghrs 464 2.381° 726 3.7051 . o o o 45 . 116 .000 100.000 90.797 1.878 .000

1992 NIELSEN METÉR STUDY QUARTER-HOURS /VIEWING BY CATEGORY (c) Cable Data Corporation

	٢			(C) Cabi	e Data Corpo	ration					
SIGN	T \$ Y T PP-	CITY		Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational	
	I F	JACKSONVILLE	qhrs % vwg	29,442 100.000 113,325 100.000	1,242 4.218 - 2,148 1.895	27,162 92.256 1117,071 98.011	1,004 3.410 106	.000			
WBAL 1	N C	BALTIMORE	ghrs vwg 2	16,550 100.000 22,607 100.000	4,872 29.438 4,237 18.742	10,853 65.577 16,150 71.438	262 1,583 1,834 8,113	. 12 . 073 45 . 199	551 3.329 341 1.508	. 000	
WBAY	N C	GREEN BAY	qhrs % vwg %	12,069 100.000 12,949 100.000	3,708 30.723 430 3.321	7,169 59.400 11,742 90.679	266 2 204 749 5 784	48 .398 .000	7.275 28 .216	. 0 0 0 . 0 0 0 . 0 0 0	
WBFF	I F	BALTIMORE	qhrs % vwg %	34,496 100.000 138,659 100.000	2,814 8.157 4,365 3.148	29,656 85,969 132,006 95,202	1,684 4.882 1,622 1.170	286 . 829 658 . 475	56 - 162 006	.000	
WBRA 1	E 	ROANOKE	qhrs % vwg %	26,241 100.000 201,320 100.000	.000	.000 .000	. 0 0 0 . 0 0 0 . 0 0 0	. 0 0 0 0 . 0 0 0	. 000 . 000 . 000	26,241 100.000 201,320 100.000	
WCAU	N C	PHILADELPHIA	ghrs % vwg %	11,594 100.000 16,068 100.000	3,085 26.609 6,613 41.156	8,122 70.053 9,148 56.933	32 .276 .000	. 12 . 104 	343 -2:958 305 1:898	000 0 000	
WCBS	NC-	NEW-YORK	qhrs % vwg %	12,343 100.000 2,000 100.000	33.614 572 28.600	7,770 62.951 1,417 70.850	.000	.308	386 3.127 11 .550	. 000	*****
иснѕ	N A	CHARLESTON	qhrs % vwg %	13,707 100.000 222 100.000	2,611 19.049 194 - 87.387	9,201 67.126 28 12.613	3.721 0 .000	542 3.954 0 .000	843 6.150 0	.000	
WCTI	N A	NEW BERN	qhrs % vwg %	19,221 100.000 2,275 100.000	3,038 15.806 11 .484	15,019 	2.133 2.133 .000	376 1.956 000	378 1.967 .000	.000	
LBOW	N C	ROANOKE	qhrs % vwg %	12,343 100.000 22,346 100.000	3,249 26.323 2,528 11.313	8,047 65,195 19,762 88,436	144 1.167 28 .125	.000	903 7.316 28 .125	.000	

1992 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY

NLMZCL1	12P				(c) Cable	· Data Corpor	ation					
CALL SIGN	T Y	S	CITY		Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational	
WDCA	I 		WASHINGTON	qhrs % vwg %	34,622 100.000 102,750 100.000	145 	30,266 87.418 89,815 87.411	2,912 8.411 2,530 2.462	1,294 3.738 10,327 10,051	. 014 . 034	.000	
WDEF	N	<u>c</u>	CHATTANOOGA	qhrs % vwg %	13,399 100.000 0	2,827 21.099 0	<del>7</del> 0,473 0,699 .000	454 3.388 0 .000	154 1.149 0 .000	491 3.664 0 .000	.000 .000 .000	
	E		AKRON -	'qhrs " vwg %	31,590 100.000 4,351 100.000	.000	.000	.000	. 000 0 0	.000	317,590 100.000 4,351 100.000	•
WEAR	N	Α	PENSACOLA	qhrs % vwg %	18,313 100.000 6,442 100.000	3,753 20.494 2,476 38.435	13,595 74.237 3,943 61.208	492 2.687 6 .093	28 .153 17 .264	445 2.430 .000	. 00 0 0 0 0	
WEEK	N 	N 	PEORIA	qhrs % vwg %	12,345 100.000 0	3,416 27.671 0	6,802 55.099 0	673 5.452 0.	314 2.544 0 .000	1,140 9.235 0 .000	. 000	
11 WEHT	<u>. N</u>	<u>c</u>	EVANSVILLE	qhrs vwg %	16,003 100.000 27,724 100.000	5,776 36.093 3,873 13.970	9,717 	308 1.925 297 1.071	. 19 . 119 . 000	183 1.144 0	. 0 0 0	
16 16	E		KEENE	m nm qhrsi % vwg %	27,244	.000	.000	.000	.000	.000	27,244 100.000 0 .000	
WENH	E		DURHAM	qhrs vwg	27,714 100.000 15,657 100:000	.000	.000	.000	.000	.000	27,714 100.000 15,657 700.000	many and a second to the secon
12 WENY	N	Α	ELMIRA	qhrs X vwq X	12,052 100.000 0	1,547 12.836 000	9,127 75.730 0	408 3.385 - 0 .000	. 000	970 8.048 .000	.000	
SETA	E		WASHINGTON .	qhrs % vwg	27,463 100.000 51,739 100.000	.000	.000	.000		.000	27,463 100.000 51,739 100.000	

1992 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY (c) Cable Data Corporation

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CALL	T S Y T	CITY	-	Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational	
WFAA	~ · · · · · · · ·	DALLAS	qhrs % vwg %	16,432 100.000 128,875 100.000	4,911 29.887 43,154 33.485	10,075 61.313 82,675 64.151	706 4.296 2,342 1.817		630 3.834 647 .502		
WFLA		TAMPA	qhrs Vwg X	16,192 100:000 219 100:000	6,537 40:372 213 97.260	8,729 53.909 2.740	518 3.199 0 .000	202 1.248 0 .000	206 1.272 0 .000	.000	
	I F	CHICAGO	qhrs % vwg %	33,701 100.000 90,543 100.000	1,876 5.567 4,159 4.593	30,993 91.965 85,652 94.598	1.501 604 .667	.000	326 .967 128 .141	.000	
WFLX	I F	WEST PALM BEACH	qhrs % vwg %	34,138 100.000 654,241 100.000	1,856 5.437 43,343 6.625	30,116 88.218 599,794 91.678	1,958 5.736 9,566 1.462	194 .568 1,213 .185	14 . 041 325 . 050	0 .000	
WFSB	N C	HARTFORD	qhrs % vwg %	14,346 100.000 339,399 100.000	4,767 33.229 . 129,677 38.208	9,127 63.621 202,698 59.723	86 .599 1,383 .407	16 112 464 137	350 2.440 5,177 1.525	.000 .000 .000	
WFSU	<u>E</u> .	TALLAHASSEE	ghrs // vwg	26,784 100.000 1,685 100.000	.000	. 000 . 000	.000 .000 .000	. 000 . 000 . 000	- · .000 0 .000	26,784 100.000 1,685 100.000	
WFTV	N—A	ORLANDO	qhrs % vwg %	17,329 100.000 47,783 100.000	5,525 31.883 16,679 34.906	10,987 63.402 30,908 64.684	360 2.077 68 .142	.208	2.421421 2.429 128 .268	.000	
WGN	I	CHICAGO	qhrs % vwg:	35,128 100.000 3,649,803 100.000	4,869 13.861 486,653 13.334	26,103 74.308 2,411,548 667073	1,390 3.957 41,064	2,760 7.857 710,330 19.462	. 003	5 .014 193 .005	•
WGNX	I	ATLANTA	qhrs % ~ vwq ?	34,296 100.000 72,762 100.000	2,790 8.135 4,864 6.685	30,280 88.290 66,451 91.327	1,068 3.114 - 849 1.167	158 .461 598 .822	. 000	.000	
WGRB	I	CAMPBELLSVILLE	qhrs vwg /	28,644 100.000 649 100.000	2,318 8:092 17 2.619	25,350 88,500 632 97,381	252 .880 .000	722 2.521 0 .000	2007		
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P P CITY		Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational
E GRAND RAPIDS	qhrs	28,061 100.000	. 000	. 000	5 5 5 6		>	
	×2 ×2 ×2 ×2 ×2 ×2 ×2 ×2 ×2 ×2 ×2 ×2 ×2 ×	0.00		. 000	<b>~</b> !	. 000	. 000	100.000
E MADISON	ghrs	7,87	•	,	0	0		7.87
	, 00,v 5 5	100.000	000	000		0.00	000	150.000
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7	2 % A	100.000	ຫ- ວຸນ - ນຸນ - ນຸນ - ນຸນ - ນຸນ	6. 0000 0000 0000	30, 148 87, 551	O	. 279	0
	~	. 000	. 000	. 000	. 000		0	. 000
N C HATTIESBURG	qhrs	100.000	26, 122 26, 213	7,398 62.116	1 2002 1004	. 168 68	41	_
:	***	. 000	. 000	. 000	. 000	5	. 00	. 000
N C FREEPORT	qhrs	100.000	33,908 33,880	000 000 000 000 000 000	1. 6830 830	ひー	エーム	⇒•
	% 2	000	1.67	- vs	<u> </u>		m	. 000
E MUNCIE	qhrs	. 100,000	0 0 0	خ		,		100
	%0 : E <		. 000	. 000	. 00		. 000	
- NAMILMAUKEE	qhrs	100.000	31.181	₩ ₩ ₩	3.572	4.0	- C	⊃ :
	%E	. 000	. 78	: 127 127 137	. 0 0		. 00	. 000
N C DETROIT	9 7 8 8 8 8 8 8	19,931 000.000	4,367 21.911	14,905 74.783	e. 188	. 070	1.049	. 000
.	"	. 00	000		. 000	0	000	-0000-
N A FLINI	qhrs	100,000 100,190	18.973	10,863 67.548	4.501	กอ -าเน -	रू य	000
	% 8	0.00	n) (0	27.49	. 0 ;	4W	ហូរ សូល្មៈ	. 000
N C CLEVELAND	qhrs.	2,7 2,0 2,0	4,6 (1)0 4.11	0,47	L.	W	6	
	×2 ×2 ×0 ×3	100.000	0 0 0 70 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	70.266	. 1.46 0.00 0.00	(1) (2) (2) (3)	4 7.400 7.000 7.000	. 000

JAN 04 1996 NLMZCL12P	1992 NIELSEN MET	ER STUDY le Data C	QUARTER-HOURS	/VIEWING BY	CATEGORY	Ра	ge 12
SIGN Y T S CITY	. <del></del>	Local	Series/	Religious	Major Sports	Other	Edu- cational
}	: 1000		12,948	2 40:9 2 171	0	A.O.	
	100.00	. 727	8.68	. 167	1.48 32.4		
WJZY I BELMONT	34,15		10,	1,364	10		ł
	VW9 73,039	100	70,668 70,668 99,490	000	 Loo Loo Loo	. 141	. 000
	ghrs 35,118 7 100.000 7 172,849 100.000	00000000000000000000000000000000000000	31,549 89,837 90,863	1. 2000 2000 2000 2000	1000	NAO	0,
WKBT N C LA CROSSE	qhrs 13,148 % 100.000 vwg 30,784 % 100.000	ภ-1 ๑๐ฺฺ๎๎๎๎๎๎๎๎๎ ๑๐๐๐ ๑๐๐๐ ๑๐๐๐ ๖๐๐๐	บอก- ระกาณ จะกับจ	4の!と	. 00	000 1	
WKPC E LOUISVILLE	ghrs 26,628 7 100.000 7 100.000	 0 0 0 0		 0000	0 0	0 0	0~0:0
WLBZ N N BANGOR	qhrs 13,725 100.000 Vwg 000	3,087 880.93 000	9,730 000 000	000	000	0 700	00
WEEF E PARK-FALLS	ghrs 26,162 100.000 Vwg 100.000	. 000	. 000	. 000	001	00	26,7.62 000.001 29,7.52
MCIO N N FIMA		29.075 1,256 37.039	50,000 50,000 50,000 50,000 50,000 50,000 50,000		4. 00.00. 1. 0.00.00. 0.00.00. 0.00.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.00. 0.	778 6.738 50	
WLKY N A LOUISVILLE	qhrs 11,137 100.000 2 100.000 41,517 100.000	. 200, 900 100, 204 100, 107	7,000 7,000 1000 1400 1400	134 1.203 17	 0 00 0 00 0		. 0000
WLPB E BATON ROUGE	9hrs 24,311 100.000 vwg 9,428 7 100.000	. 000	0000	. 000	. 000	0 0	0100-

JAN 04 NLMZCL	1996 12P		1992 NI	ELSEN METER	R STUDY QUAR Data Corpo	RTER-HOURS ,	VIEWING BY	CATEGORY	Pag	e 14	
CALL SIGN	T S Y T	CITY		Total	Local	Series/ Movies	Religious 	Major Sports	0ther	Edu- cational	
WNET	E	NYC-NEWARK	qhrs % vwg %	33,056 100.000 50,913 100.000	.000			.000	.000	33,056 - 100.000 - 50,913 100.000	-
WNFT	I	JACKSONVILLE .	ghrs vwg %	34,416 100.000 62,249 100.000	1,402 4.074 1,282 2.059	29,817 86.637 51,775 83.174	2,316 6.729 90 .145	843 2.449 9,102 14.622	.110 .000	.000	
ULUM	I S-		qhrs % ywg %	30,530 100.000 84,982 100.000	6,500 21.291 11,587 13.635	16,777 54.953 71,870 84.571	6,901 22.604 1,219 1.434	72- 236 303 .357	280 .917 3 .004	.000	
WNMU	E	MARQUETTE	qhrs % vwg %	24,682 100.000 0 .000	. 0 0 0 . 0 0 0 . 0 0 0	.000 .000	.000 .000 .000	. 000 . 000 . 000	.000	24,682 100.000 000	<del>-</del> -
вуиш	I R	BUFFALO	qhrs Vwg X	34,020 100.000 292 100.000	5,714 16.796 	4,088 12.016 .000	24,192 71.111 252 86.301	. 0 0 0 . 0 0 0 . 0 0 0	. 076 . 076 . 000	. 000 000 . 000	
WNYC	<u>E</u>	NEW YORK	qhrs % vwg %	25,459 100,000 34,431 100.000	. 0 0 0 -	· 0 0 0 0 0 . 0 0 0	. 0 0 0	· .000	.000	25,459 100.000 34,431 100.000	
WNYW	1 F	NEW YORK	qhrs % vwg %	35,116 100.000 87,591 100.000	5,535 15.762 6,464 7.380	27,915 79.494 80,209 91.572	1,624 4.625 854 .975	. 000	42 .120 .64 .073	.000	
W010	I F	SHAKER HEIGHTS	qhrs % vwg	34,294 100.000 78,755	566 1.650 6	31,105 90.701 77,688 	1,983 5.782 461 	538 1.569 381	102 .297 219 .278	.000	
WPBT	E 	MIAMI	qhrs % Vwg %	30,858 100.000 10,521 100.000		. 000	. 000	. 0 0 0	.000	30,858 100.000 10,521 100.000	
WPHL	I	PHILADELPHIA	qhrs % vwg %	34,617 100.000 103,518 100.000	3,758 10.856 3,117 3.011	27,455 79.311 96,191 92.922	2,848 8.227 1,184 1.144	552 1.595 3,006 2.904	.012 20 .019	.000	

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1992 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY

	127			(C) Cabi	e Data Corpo	ration					
CALL SIGN	Т <u>\$</u> Ү Т	CITY		Total	Local	Series/ Movies	Religious	Major Sports	Other	Edu- cational	
WPIX	1	NEW YORK	qhrs % ~~~vwg %	35,124 100.000 557,584 100.000	3,122 8.889 31,885 5.718	30,858 87.854 -504,223 90.430	438 1 . 247 1 , 236 — . 222	682 1.942 20,125 3.609	24 .068 .115 .021	000	
WPTA	N A	FT WAYNE	qhrs % vwg %	17,037 100.000 21,816 100.000	4,227 24.811 650 2.979		214 -1:256 739 3.387		834 		<b>.</b>
WPVI-	N A	PHILADELPHIA	qhrs % vwg %	17,156 100.000 4,092 100.000	43.600 43.600 884 21.603	-9,261 53.981 3,197 78.128	.000	.54 · · · .315 .0	361''' 2.104 11 .269	.000	
WPXI	N N	PITTSBURGH	qhrs % vwg %	17,092 100.000 113,590 100.000	7,460 43.646 58,239 51.871	8,743 51.153 46,081 40.568	504 2.949 3,516 3.095	157 .919 3,583 3.154	228 1.334 2,171 1.911	.000	<del>-</del> ·
WQPT	E	MOLINE	qhrs % vwg %	22,867 100.000 000	0 0 0	.000	. 000	. 0 0 0 . 0 0 0 . 0 0 0	.000	22,867 100.000 00	
WQRF	<u>I</u> F	ROCKFORD	qhrs vwg 2	30,727 100.000 0	308 20011	27,852 90.643 0	1,046 3.404 0	768 2:499 0 .000	753 27.451 0 .000	0	
WRGT	IF	- DAYTON	qhrs % vwg %	34,354 100.000 0	. 292 . 850 0 . 000	33,706 98.114 0	14 .041 0 .000	190 .553 0	152 .442 0 .000	.000	
WRTV	N A	INDIANAPOLIS	qhrs % vwg	14,493 100.000 1,932 100.000	4,033 27.827 241 12:474	9,039 62.368 1,608 	736 5.078 11	12 .083 .000	673 4.644 78 3.727	.000	,
WSB	N A	ATLANTA	qhrs % vwg %	18,316 100.000 132,709	5,127 27.992 55,623 41.914	12,255 66.909 75,448 56.852	443 2.419 2.96 .223	193 1.054 463	298 1.627 879	000	· · · · · · · · · · · · · · · · · · ·
WSBK	<u> 1</u>	BOSTON	qhrs % vwg %	34,101 100.000 382,599 100.000	525 1.540 3,514 .918	31,540 -92,490 345,229 90,233	384 1.126 1,695 .443		.035 .035 129 .034	.000	

JAN 04 1996 1992 NIELSEN METER STUDY QUARTER-HOURS /VIEWING BY CATEGORY NEMZCI 12P (c) Cable Data Corporation Page 17 CALL S CITY Total Religious Local Series/ Major Other Edu-Movies Sports cational UTTO I F BIRMINGHAM qhrs % 34,316 298 .868 33,172 96.666 1.77ž vwĝ .40š . 286 . 000 .000 กกกั 000 . 000 .000 .000 . 000 WTTW Ε CHICAGO qhrs 100.000 29,736 100.000 59,274 100.000 ...o.o.o. ...o.o o vwg 59,274 ...oo-ŏ ...ooo . 000 . 000 .000 .000 - 0.0 ŏ TWTVM T T "N A TOOLUMBUS T qhrs X 12,607 "12,881" 22.852 ... 91, 285 100.000 73.650 2.919 . 000 . 579 450 . 000 452 100.000 . 00ŏ 100.000 .000 . 000 ŮŮŎ WTVP PEORIA qhrs X 100.000 24,566 100.000 34,669 100.000 .000 . 000 . 000 vwg . 000 .000 ŏ 100.000 . 000 .000 .000 000 000 WTWS NEW LONDON R qhrs % 25,601 2,714 100.000 296 .982 .35 .151 211 2.015 3.024 vwg .000 186 18,907 81.781 348 1.505 3,643 100.000 .805 . 00ŏ WTXF _qhrs PHILADELPHIA 1,908 5.511 5,257 3.676 34,620 100.000 1,397 87.839 182,612 ~2.484 3,101 2.169 - 4.035 -130 130 vwg 142,999 .000° 12,008 8.397 100.000 85.743 .015 .000 -WUAB-L'ORAIN---qhrs % 2,066 297699 100.000 88.107 238,491 90.898 2.192 8,541 3.255 2.379 vwg 1.193 262,371 13,523 .000 789 1,027 100.000 301 .391 . 00ŏ WVCY I MILWAUKEE ahrs 18,664 4,068 3,662 10,038 53.783 100.000 896 21.796 19.621 vwg .000 4.801 .000 1000 . 000 --...ō.o.ō ---. ooŏ : 0 0 ŏ 0.0.0 ...o.o.o WVEU Ι ATLANTA qhrs % 35,132 2,219 26,373 75.068 47,667 90.577 6,250 17.790 1,952 .33 vwg 52,626 100.000 3,7001 . 094 .000 3.705 .011 .000 .000 WVIA SCRANTON 30,264 100.000 33,225 100.000 qhrs % 30,264 100.000 -00ŏ :00ŏ T. 00Õ ∵00ŏ vwg -00ŏ .000 33,225 . 000 .000 .000 .000 100.000

1992 NIELSEN METER STUDY QUARTER-HOURS (VIEWING BY CATEGORY

JAN 04 NLMZCL	1996 12P		1992 N	IELSEN METE (c) Cabl	R STUDY QUA e Data Corpo	RTER-HOURS .	VIEWING BY C	ATEGORY	Pag	je 18	
CALL SIGN	T 5	CITY	· ···· .	Total	Local	Series/ Movies		Major Sports		Edu- cational	
WVIT	N 1	NEW BRITAIN	qhrs % vwg ?	13,974 100.000 173,836 100.000	3,654 26.149 46,695	8,992 64.348 113,011 65.010	305 2.183 987 .568	408 2.920 	615 4.401 3.7090	000	
WVIZ	E	CLEVELAND	qhrs.	27.856	26.862 0	65.010	.568	10,053 5.783	3,090 1.778	.000	
			vwg	100.000 23,156 100.000	.000	. 000	.000	. 000	. 000	27,856 100.000 23,156 100.000	
WWCP	I. F	JOHNSTOWN	qhrs % vwg %	29,415 100.000 1,064 100.000	1,712 5.820 269 25.282	25,805 87.727 795 74.718	1,088 3.699 0	2.740 2.740 0 .000	. 014	.000	
wwor	I	NEW YORK	dpr % Apræ %	35,132 100.000 1,157,644 100.000	4,726 13.452 248,593 21.474	29,049 82.685 781,317 67.492	4 .011 137 .012	1,304 3.712 124,831 10.783	5 .014 215 .019	.000 44 .125 2.125 .220	
WXIA	N 1	N ATLANTA	qhrs % vwg %	15,688 100.000 14,142 100.000	5,453 34.759 5,701 40.313	8,947 57.031 7;932 56.088	499 3.181 212 1.499	423 2.696 149	366 2.333 148	. 0 0 0	
WXIX	I F	FCINCINNATI	qhrs % vwg %	35,132 100.000 174,752 100.000	193 .549 394 .225	34,431 98:005 173,061 99:032	300 .854 .314	1.054 196 558 695 398	1.047 12 .034 .53 .030	. 000	
-WXYZ	——N — <i>i</i>	A DETROIT	qhrs vwg %	17,557 100.000 132,147 100.000	5,329 30.353 89,110 67.432	11,689 66.577 42,657 32.280	.137 .0 .000	.752 .752 .341 .858	2.181 39 .030	. 000	<del>-</del>
WYED	I	GOLDSBORO	ghrs X vwg	35,126 100.000 11	1,274 3.627 000	30,908 87.992 11	2,286 6.508 0	634 1.805	. 068 0	. 000	
WYES	Ε	NEW ORLEANS	qhrs %	26,450 100.000	.000	.000	0	0 0 0	0 0	26,450	
WYLE	I	FLORENCE	qhrs qhrs %	58,732 100.000 26,549 100.000	. 000 1,580 5.951	.000 .000 21,522 81:065	. 0 0 ŏ	. 000 . 000	.000 .000 2,519 9.488	100.000	
·		· · · · · · · · · · · · · · · · · · ·	7.	. 000	.000	.000	.000	. 000	. 000	.000	

549,053 12.820 2,632,254 8.362 2,393,702 55.891 25,162,384 79.932 243,394 5.683 248,679 .790 4,282,800 % 100.000 31,479,683 % 100.000 41,266 .964 2,112,715 6.711 66,697 1.557 69,854 .222 988,688 23.085 1,253,797 3 983 TOTAL VIEWING € 32

TOTAL QUARTER-HOURS

21



## CABLE DATA

6704 Rennoch Road Bethesda, MD 20817-5428 301/229-4400

January 29, 1996

Robert Alan Garrett, Esq. Arnold & Porter 555 Twelfth Street, NW Washington, D.C. 20004

### Dear Bob:

You asked that I provide you with the number of viewing minutes which the 1990-92 MPAA/Nielsen peoplemeter viewing studies attributed to (1) the Chicago Bulls (NBA) telecasts on WGN; and (2) "Paid Programs" on all sample stations. The information is as follows:

	Viev		
	<u>1990</u>	<u>1991</u>	<u>1992</u>
Bulls Paid Programs	21,858 26,237	72,812 68,312	107,220 87,114

"Paid Programs" are classified in each of the peoplemeter viewing studies as Category 2 programs (movies and series). I believe that they represent "infomercials" which have been identified with specific program titles in the studies (such as Deal A Meal). Viewing to these titled infomercials are not included in the above viewing totals.

The above information is taken from the peoplemeter study database provided us by Nielsen. Let me know if you need anything further.

Sincerely,

Thomas A. Larson

President

### Top 25 Syndicated Series According to 1991 MPAA/Nielsen Viewing Study

Syndicated Series		<u>Viewing Minutes</u>	Viewing Share*
1.	Tom and Jerry	770,234	2.59%
2.	Andy Griffith	622,489	2.10%
з.	Little House	483,088	1.63%
4.	Perry Mason	437,615	1.47%
5.	National Geographic	436,291	1.47%
6.	Happy Days	409,631	1.38%
7.	WC Wrestling	406,740	1.37%
8.	Flintstones	379,822	1.28%
9.	Brady Bunch	272,689	.92%
10.	Bewitched	265,759	.89%
11.	Geraldo	246,561	.83%
12.	Jeffersons	239,861	.81%
13.	Beverly Hillbillies	236,048	.79%
14.	Who's the Boss?	212,636	.72%
15.	Magnum, P.I.	210,111	.71%
16.	Cosby Show	207,410	.70%
17.	Hunter	206,049	.69%
18.	Goodtimes	202,110	.68%
19.	Cheers	177,634	.60%
20.	Bonanza	175,007	.59%
21.	Tale Spin	148,504	.50%
22.	Chips	144,342	.49%
23.	Donahue	138,761	.47%
24.	I Dream of Jeannie	127,080	.43%
25.	Leave It To Beaver	122,500	.41%
	TOTAL	7,278,972	24.52%

^{*} Represents share of all minutes of viewing reported in 1991 MPAA/Nielsen Viewing Study (preliminary analysis).

JSC EXHIBIT NO.

JAN 27 1996 RAGHHSKD

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96 DAILY SCHEDULES OF SELECTED HOUSEHOLDS PAG (c) Cable Data Corporation SPECIAL SELECTION HH-ID-CD's : 574707 508084 780936 753308 712918 GAINESVILLE dma: GAINESVILLE dma:

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CALL MM-DD TIME TITLE	MV VIEWING YR MINUTES	
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encrypted hh~id 753308	~ O	
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7 WTBS 01/01 06:15 HEADLINE NEWS 1	12 11	
▼ " UTBS 01/01 06:45 FLINTSTONES '	HOUSE 10	
WTBS 01/01 07:00 TOM & JERRY'S FUNI	HOUSE 10 日日 HOUSE 11 日日	<del></del>
WIBS 01/01 07:30 10M & JERRY'S FUNI	HUUSE 11 ⊢B!	
12 WIBS 01/01 14:15 THE JERK	HOUSE HOUSE HOUSE HOUSE TO 11 FINAL TO THE TOTAL TOTAL TO THE TOTAL TOTA	<u>.</u> .
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15 WIBS 01/01 29:00 HOGAN'S HEROES	10	113
16 WTBS 01/01 29:15 HOGAN'S HEROES MALE WTBS 01/01 29:30 GOMER PYLE, USMC	15 및 및 및 및 및 및 및 및 및 및 및 및 및 및 및 및 및 및 및	
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UTBS 01/02 06:00 HEADLINE NEWS	8 9	IE.
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WTBS 01/02 12:45 PERRY MASON WTBS 01/02 13:00 WHITE LIGHTNING WTBS 01/02 13:15 WHITE LIGHTNING WTBS 01/02 13:30 WHITE LIGHTNING	73 15 73 15 73 15	
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D29 WTBS 01/02 14:00 WHITE LIGHTNING WTBS 01/02 16:30 BRADY BUNCH WTBS 01/02 16:45 BRADY BUNCH	73 7 10 S G	
30 UTBS 01/02 16:45 BRADY BUNCH 31 UTBS 01/02 17:45 GOOD TIMES	73 17 10 GATE 63 3 VALUE 63 3 3 VALUE 63 3 3 VALUE 63 3 VALUE 63 3 VALUE 63 3 VALUE 63 C 10 C 1	<u>.</u>
D 32 WTBS 01/02 23:00 DIAMOND HEAD UTBS 01/02 23:30 DIAMOND HEAD	0 PT A C	
33 WTBS 01/02 25:45 THE BIG SKY 編集	<u> </u>	<u> </u>
34 WTBS 01/03 06:00 HEADLINE NEWS 1 D35 WTBS 01/03 06:15 HEADLINE NEWS 1	14	
WTBS 01/03 06:30 FLINTSTONES	HOUSE 7	
37 WTBS 01/03 07:00 TOM & JERRY UNI	HOUSE	
D 38 WTBS 01/03 07:15 TOM & JERRY S FUNI WTBS 01/03 07:30 TOM & JERRY'S FUNI 39 WTBS 01/03 07:45 TOM & JERRY'S FUNI	HOUSE 7 HOUSE 14 HOUSE 7 HOUSE 12	j. L
WIBS   01/03   06:15   HEADLINE   NEWS   WIBS   01/03   06:30   FLINTSTONES   WIBS   01/03   06:45   FLINTSTONES   WIBS   01/03   07:00   TOM & JERRY   S FUNITURE   WIBS   01/03   07:15   TOM & JERRY   S FUNITURE   WIBS   01/03   07:30   TOM & JERRY   S FUNITURE   WIBS   01/03   07:45   TOM & JERRY   S FUNITURE   WIBS   01/03   08:00   GILLIGAN'S   ISLAND   WIBS   01/03   13:00   MACON   COUNTY   LINE   WIBS   01/03   13:15   MACON   COUNTY   LINE   WIBS   W	HOUSE	
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42 WIDS 017 03 13.13 TROOM COOK!! LINE	[7]	<del></del> -
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JAN 27 1996 DAILY SCHEDULES OF SELECTED HOUSEHOLDS PARAGHHSKD (c) Cable Data Corporation SPECIAL SELECTION HH-ID-CD's: 574707 508084 780936 753308 712918 dma: GAINESVILLE dma: GAINESVILLE

dma: GAINESVILLE CALL MM-DO TIME TITLE VIEWING MURDER: BY REASON OF INSANITY
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OF INSANITY YR MINUTES 01/22 13:30 01/22 13:45 WIRS WTBS 01/22 WTBS 14:00 MURDER: BY REASON OF INSANITY
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TOM & JERRY'S FUNHOUSE
TOM & JERRY'S FUNHOUSE WTBS 01/22 14:15 01/22 WIBS WIBS 14:30 14:45 15:00 15:15 WTBS SANFORD AND SON

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JAN 27 1996 RAGHHSKD

27 1996 DAILY SCHEDULES OF SELECTED HOUSEHOLDS PAG HHSKD (c) Cable Data Corporation SPECIAL SELECTION HH-ID-CD's : 574707 508084 780936 753308 712918 dma: GAINESVILLE

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27 1996 DAILY SCHEDULES OF SELECTED HOUSEHOLDS PAGE
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dma: GAINESVILLE

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	CALL	MM-DD TIME	TITLE	MV YR	VIEWING MINUTES	
4	WTBS	01/2319:00 01/23 19:15 01/23 19:30 01/23 19:45	HAPPY DAYS HAPPY DAYS SANFORD AND SON SANFORD AND SON		15. 15. 15.	
	WTBS WTBS WTBS WTBS WTBS	01/23 20:00	A DEATH IN CANAAN A DEATH IN CANAAN A DEATH IN CANAAN A DEATH IN CANAAN	78 78 78 78 78 78	<u>មិនក្រុម មិនក្រុម តាម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រិស្តាម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រង មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិនក្រុម មិន</u>	
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1 3, 1 4	WTBS WTBS WTBS	01/23 22:30 01/23 22:45	A DEATH IN CANAAN VICTIMS VICTIMS .VICTIMS VICTIMS VICTIMS VICTIMS	81 81 81	15555	
1 / 1 / 1 8	WTBS WTBS WTBS WTBS WTBS	01/23 23:15 01/23 23:30 01/23 23:45 01/23 24:00 01/23 24:15	VICTIMS VICTIMS VICTIMS VICTIMS VICTIMS	81 81 81 81 81	15 15 15 15	A SEE PROBLEMS ON E
2 i 2 i 2 i	WTBS WTBS UTBS	01/23 24:30 01/23 24:45 01/23 25:00 01/23 25:15	WE'RE FIGHTING BACK	81 81 81	— 155 155 155	TELECTORS (
2. 21	WIBS WIBS WIBS	01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23 01/23	WE'RE FIGHTING BACK WE'RE FIGHTING BACK WE'RE FIGHTING BACK WE'RE FIGHTING BACK WE'RE FIGHTING BACK WE'RE FIGHTING BACK THE GLASS HOUSE	81 81 81 81 72 72	មានមានមានមានមានមានមានមានមានមានមានមានមានម	
20 20 20 20	WTBS WTBS WTBS	01/23 26:45 01/23 27:00 01/23 27:15 01/23 27:30	WE'RE FIGHTING BACK THE GLASS HOUSE THE GLASS HOUSE THE GLASS HOUSE THE GLASS HOUSE THE GLASS HOUSE THE GLASS HOUSE THE GLASS HOUSE	72 72 72 72 72 72 72	15 15 15 15	CONTAINS MATERIALS SUBJECT TO 94-3, CARP-CD90-82 - DISCLOSURE AUTHORIZED REPRESENTAIT/TES
3 3	WTES WTES WTES WTES	01/23 27:30 01/23 27:35 01/23 27:45 01/23 28:00 01/23 28:15 01/23 28:30 01/23 28:45	THE GLASS HOUSE LEAVE IT TO BEAVER LEAVE IT TO BEAVER I LOVE LUCY I LOVE LUCY HOGAN'S HEROES GOMER PYLE, USMC GOMER PYLE, USMC	72 72 72	15	TERIALS BO-92 - REPRES
اد ر د ور	L WIBS	01/23 29:15 01/23 29:30 01/23 29:45	House of the second		15 15 15 15	ALINS MA CABP-CD CORIZED
<b>)</b>	WTBS WTBS WTBS WTBS	01/24 06:15 01/24 06:15 01/24 06:30 01/24 06:45	HOGAN'S HERUES GOMER PYLE, USMC GOMER PYLE, USMC HEADLINE NEWS HEADLINE NEWS FLINTSTONES TOM & JERRY'S FUNHOUSE TOM & JERRY'S FUNHOUSE TOM & JERRY'S FUNHOUSE TOM & JERRY'S FUNHOUSE TOM & JERRY'S FUNHOUSE	1 Q. 4	15 15 15 15	94-3 AUTH
<b>)</b>	WTHS WTES WTES	01/24 07:15 01/24 07:30	TOM & JERRY'S FUNHOUSE TOM & JERRY'S FUNHOUSE TOM & JERRY'S FUNHOUSE		155	
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JAN 27 1996 RAGHHSKD

27 1996 DAILY SCHEDULES OF SELECTED HOUSEHOLDS PAG HHSKD (c) Cable Data Corporation SPECIAL SELECTION HH-ID-CD's: 574707 508084 780936 753308 712918 dma: GAINESVILLE

∨ , <b>)</b>		CALL	dd-mm	TIME	TITLE	MV YR	VIEWING MINUTES	
<b>D</b>		WTBBBBBBBBBBBBBBBBBBBBBBBBBBBBBBBBBBBB	01/24 01/24 01/24 01/24 01/24 01/24 01/24 01/24 01/24	08:10 08:34 08:34 09:15 09:15 09:34 09:15 09:15	GILLIGAN'S ISLAND GILLIGAN'S ISLAND BEWITCHED BEWITCHED LITTLE HOUSE ON THE PRAIRIE LITTLE HOUSE ON THE PRAIRIE LITTLE HOUSE ON THE PRAIRIE LITTLE HOUSE ON THE PRAIRIE MARRIAGE IS ALIVE AND WELL MARRIAGE IS ALIVE AND WELL	79 79	មានមានមានមានមាន	DOCKET NO.
		WTBBBBBBBBBBBBBBBBBBBBBBBBBBBBBBBBBBBB	01/24 01/24 01/24 01/24 01/24 01/24 01/24 01/24	10:30 10:45 11:05 11:30 11:45 12:45	MARRIAGE IS ALIVE AND WELL MARRIAGE IS ALIVE AND WELL MARRIAGE IS ALIVE AND WELL MARRIAGE IS ALIVE AND WELL MARRIAGE IS ALIVE AND WELL MARRIAGE IS ALIVE AND WELL MARRIAGE IS ALIVE AND WELL MARRIAGE IS ALIVE AND WELL MARRIAGE IS ALIVE AND WELL MARRIAGE IS ALIVE AND WELL PERRY MASON PERRY MASON PERRY MASON	79 79 779 779 779 779	មាលមាលកាលកាលកាលកាលកាលកាលកាលកាលកាលកាលកាលកាលកា	ALER PROFESSION BACKET NO.
1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	2	WTEBSS WTEBSS WTEBSS WTEBSS WTEBSS WTEBSS	01/24 01/24 01/24 01/24 01/24 01/24	12:30 12:40 13:130 13:130 13:140 14:130 14:130 14:14 14:14	THE HUNTED LADY THE HUNTED LADY THE HUNTED LADY THE HUNTED LADY THE HUNTED LADY THE HUNTED LADY THE HUNTED LADY THE HUNTED LADY THE HUNTED LADY THE HUNTED LADY THE HUNTED LADY	77 77 77 77 77 7.7 77	15 15 15 15 15 15 15 15	100 E
2:		WTBS WTBS WTBS WTBS WTBS WTBS	01/24 01/24 01/24 01/24 01/24 01/24	14:45 15:15 15:35 15:40 16:15 16:30	THE HUNTED LADY TOM & JERRY'S EUNHOUSE TOM & JERRY'S FUNHOUSE FLINTSTONES FLINTSTONES FLINTSTONES FLINTSTONES BRADY BUNCH	77	15 15 15 15 15 15 15 15 15 15 15 15 15 1	OUNIELIE LE LE LE LE LE COLLECTE DE CONTROL SE LE LE LE LE LE LE LE LE LE LE LE LE LE
31 31 33 33 33	3 . ,	WTBS WTBS WTBS WTBS WTBS WTBS WTBS	01/24 01/24 01/24 01/24 01/24 01/24 01/24 01/24	16:45 17:00 17:15 17:30 17:45 _18:00	BRADY BUNCH GOOD TIMES GOOD TIMES JEFFERSONS JEFFERSONS BEVERLY HILLBILLIES ACT OF VENGEANCE	86	15 15 15 15 15 15 15 15	OUMILELING ACTOR SERVED PLETERE
31 31 31 31 41	, , , , , , , , , , , , , , , , , , ,	WTBS WTBS WTBS WTBS WTBS WTBS WTBS	01/24 01/24 01/24 01/24 01/24 01/24 01/24	21:00 21:15 23:00 23:15 23:30 23:45 24:00	ACT OF VENGEANCE ACT OF VENGEANCE TELEFON TELEFON TELEFON TELEFON BLUE_KNIGHT BLUE_KNIGHT	86 86 86 77 77 77 77 77	15 33 15 15 15 15	
D 4	·	WTBS WTBS	01/24 01/24	24:30 24:45	BLUE KNIGHT BLUE KNIGHT	<del>73</del> 73 73 73	1 4 9	

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27 1996 DAILY SCHEDULES OF SELECTED HOUSEHOLDS

HSKD SPECIAL SELECTION HH-ID-CD's : 574707 508084 780936 753308 712918

dma: GAINESVILLE dma: GAINESVILLE

VIEWING MV TIME TITLE CALL MM-DD MINUTES YR 28:15 COLD SASSY TREE
28:30 ALL IN THE FAMILY
28:45 ALL IN THE FAMILY
29:00 HOGAN'S HEROES
29:15 HOGAN'S HEROES
29:30 HEADLINE NEWS
29:45 HEADLINE NEWS
06:00 I LOVE LUCY
06:15 I LOVE LUCY 5555 09/09 WIES. 09/09 WTBS 09/09 WTBS 09/09 WTBS 09/09 15 WIBS 15 15 15 09/09 WTBS 09/09 WTBS ÜTBS 09/10 15 15 15 06:15 I LOVE LUCY 0.9/10 WIBS FLINTSTONES 06:30 09/10 WTBS FLINTSTONES 06:45 09/10 WTBS TOM & JERRY'S FUNHOUSE TOM & JERRY'S FUNHOUSE PERRY MASON 07:00 09/10 WTBS -- -07:15 09/10 14 WILBS. 12:30 15 WTBS 09/10 13 PERRY MASON
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ALL IN THE FAMILY
ALL IN THE FAMILY
HOGAN'S HEROES
HOGAN'S HEROES
HEADLINE NEWS
HEADLINE NEWS PERRY MASON 12:45 09/10 8 P. 11 WTBS 78 CRASH 09/10 WTBS 23:00 75 75 75 75 75 15 09/10 WIBS 23:15 23:30 23:45 15 WTBS 09/10 16 7 09/10 WTBS WTBS 09/10 15 09/10 24:00 ×. WTBS 55 24:15 09/10 5555 WTBS , ; .-7 19 24:30 24:45 WTBS 09/10 ÜŤĒŠ 09/10 ς, 25:00 25:15 5 . 2 ÜİĒŠ. 09/10 55 09/10 15 WTBS 55 r.i 22 25:30 25:45 26:00 26:15 15 09/10 ١. WTBS **2**3 WTBS 09/10 . 15 09/10 WIBS 66 WTBS 09/10 15 66 25 26:30 15 1. 09/10 WTBS 66 **2**6 26:45 27:00 MB MA-09/10 WTBS 09/10 15 WIBS 66 RIZED 27:15 09/10 WTBS 66 27:30 27:45 WTBS 09/10 66 **2**9 CONTAINS 94-3 CAR AUTHORI ÜTBS 09/10 28:00 15 09/10 WIBS 28:15 09/10 WTBS 5555555 31 09/10 28:30 WTBS 32
 32
 32 28:45 WTBS 29:00 09/10 33 WTBS 29:15 09/10 WTBS HEADLINE NEWS HEADLINE NEWS 09/10 29:30 WTBS **∰** 35 09/10 29:45 5 WTBS I LOVE LUCY I LOVE LUCY FLINTSTONES 0.6.:0.0 15 09/11 36 WIBS 06:15 15 WTBS 09/11 37 09/11 06:30 WTBS TINTSTONES
TOM & JERRY'S FUNHOUSE
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TOM & JERRY'S FUNHOUSE
TOM & JERRY'S FUNHOUSE (A) 30 06:45 09/11 15 ÜTBS 07:00 WTBS 15 09/11 39 ,07:15 09/11 WTBS 07:30 07:45 WTBS WTBS 09/11 09/11

JAN 27 1996 RAGHHSKD

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DAILY SCHEDULES OF SELECTED HOUSEHOLDS

(c) Cable Data Corporation

SPECIAL SELECTION HH-ID-CD's: 574707 508084 780936 753308 712918

GAINESVILLE

dma: GAINESVILLE

				G 111	a. GAINESVILLE	
$\nabla$	CALL	MM-DD TIME	TITLE	MV	VIEWING	
	۸,		,	ŸŘ	MINUTES	
2	••	٠,	·		HINGILS	
3	WTBS WTBS	09/11 08:00 09/11 08:15	I DREAM OF JEANNIE	•	15	
4	WTBS	09/11 08:15	I DREAM OF JEANNIE BEWITCHED		15	
اءا	WTBS	09/11 08:30	BEWITCHED		15	
<b>5</b>	WTBS	09/11 08:45	DEUTTOUED		iš	
6	WTBS WTBS	09/11 09:00	LITTLE HOUSE ON THE PRAIRIE LITTLE HOUSE ON THE PRAIRIE LITTLE HOUSE ON THE PRAIRIE LITTLE HOUSE ON THE PRAIRIE LITTLE HOUSE ON THE PRAIRIE THE TWO WORLDS OF JENNIE LOGAN		15	
7	WTBS	09/11 09:15	LITTLE HOUSE ON THE PRAIRIE		15	
n	WTBS	09/11 09:30	LITTLE HOUSE ON THE PRAIRIE		i5	
· ·	WTBS	09/11 09:45	LITTLE HOUSE ON THE PRAIRIE		15	
9	WTBS WTBS	09/11 10:00	THE TWO WORLDS OF JENNIE LOGAN	<u>79</u> 79	15	
10	WIBS	09/11 10:15	THE IND MORIOS OF TENNIE LOCAN	79	15	
11 (10)	WTBS WTBS	09/11 10:30	THE TWO WORLDS OF JENNIE LOGAN THE TWO WORLDS OF JENNIE LOGAN	79 79	15	
	MIRZ	09/11 10:45	THE TWO WORLDS OF JENNIE LOGAN	79	15	
1 2	WIBS	09/11 11:00	THE TWO WORLDS OF JENNIE LOGAN	79 79	15	<u> </u>
13	WIBS	09711 11:15	THE TWO WORLDS OF JENNIE LOGAN	79	15	
1 A	WIBS	09/11 11:30	THE TWO WORLDS OF JENNIE LOGAN THE TWO WORLDS OF JENNIE LOGAN	79 79	15	
15	WIBS	09/11 11:45	THE TWO WORLDS OF JENNIE LOGAN	79	15	•
	ÜTBS UTBS	09/11 12:00	PERRY MASON		15	
16	WIBS	09/11 12:15	PERRY MASON PERRY MASON PERRY MASON		15	
17	WTBS WTBS	09/11 12:30 09/11 12:45	PERRY MASON		15	•
18	WTBS	09/11 12:45 09/11 13:00	PERKI MASUN		15	,
	WYBS	09/11 13:15	SMASH-UP ON INTERSTATE 5 SMASH-UP ON INTERSTATE 5 SMASH-UP ON INTERSTATE 5 SMASH-UP ON INTERSTATE 5 SMASH-UP ON INTERSTATE 5	7 <u>6</u> 76	។ ។ ។ ។ ។ ។ ។ ។ ។ ។ ។ ។ ។ ។ ។ ។ ។ ។ ។	
19	WTBS	09/11 13:15 09/11 13:30	SMASH-UP ON INTERSTATE 5	76	15	
20	WTBS	09/11 13:45	ONAONTUR UN INTERSTATE E	76 76	15	•
21	ÜTBS	09/11 23:45	THE EAMILY	16		
22	WTBS	09/11 13:30 09/11 13:45 09/11 23:45 09/11 26:00	PERRY MASON SMASH-UP ON INTERSTATE 5 SMASH-UP ON INTERSTATE 5 SMASH-UP ON INTERSTATE 5 SMASH-UP ON INTERSTATE 5 THE FAMILY THE HALLELUJAH TRAIL THE HALLELUJAH TRAIL THE HALLELUJAH TRAIL THE HALLELUJAH TRAIL THE HALLELUJAH TRAIL THE HALLELUJAH TRAIL THE HALLELUJAH TRAIL	70	4	······································
	WTES	09/11 26:15	THE HALLELUSAN TRAIL	65	13 15 15 15	
23	ÜTBŠ	09/11 26:15 09/11 26:30	THE HALLELUJAH TRATI	65	15	
24	WTBS	09/11 26:45	THE HALLELUIAH TRATI	65	15	:
25	WTBS	09/11 27:00 09/11 27:15 09/11 27:30	THE HALLELUIAH TRATI	655 655 655 655	16	
	l WTBS	09/11 27:15	GUNSMOKE GUNSMOKE	0.3	12	;;
26	WTBS	09/11 27:30	GÜNSMÖKE		15	
27	WTBS	09/11 27:45	GUNSMOKE		15 15 15 15 15	
2.8	UTES	09/11 28:00	GUNSMOKE			
29	WTBS WTBS	09/11 28:15	THREE STOOGES		15	
-	WTBS	09/11 28:15 09/11 28:30	THREE STOOGES ALL IN THE FAMILY		15	f. A
. 30	WTBS	09/11 28:45	ALL IN THE FAMILY		15 15 15 15	ر من این ا
31	WTBS WTBS	09/11 28:45 09/11 29:00	ALL IN THE FAMILY HOGAN'S HEROES HOGAN'S HEROES HEADLINE NEWS HEADLINE NEWS		. 15 15 15 15	74.7.3 6.852. HOZ.GZ
32	I WTBS	09/11 29:15	HOGAN'S HEROES		· 15	옷끊듸
	WTBS	09/11 29:30	HEADLINE NEWS :		15	具景度
33		09/11 29:45	HEADLINE NEWS		15	
34	WTBS	09/12 06:00 09/12 06:15 09/12 06:30	I LOVE LUCY I LOVE LUCY FLINTSTONES FLINTSTONES		15	CON 94-1- AUTE
(S) 35	WTBS WTBS	09/12 06:15	I LOVE LUCY		15	55 58 14
36	MIRS	09/12 06:30	FLINTSTONES		15	•
	W.I.D.	09/12 06:45 09/12 07:00	FLINISIONES	<del></del>	15555555555555555555555555555555555555	
37	WTBS	09/12 07:00	TOM & JERRY'S FUNHOUSE TOM & JERRY'S FUNHOUSE TOM & JERRY'S FUNHOUSE THE PROMISE OF LOVE	••	15	
38	WTBS WTBS	09/12 07:15 09/12 07:30	TOM & JERRY'S FUNHOUSE		15	
39	WTBS	09/12 10:00	TOM & JERRY'S FUNHOUSE		۽ آ	
	) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) (	09/12 10:00 09/12 10:15	THE PROMISE OF LOVE	<u></u>	13	
40	HITEC	09/12 10:30	THE PROMISE OF LOVE	80	15 .	
Ø 41	WTBS WTBS	09/12 10:30 09/12 10:45	TOM & JERRY'S FUNHOUSE TOM & JERRY'S FUNHOUSE TOM & JERRY'S FUNHOUSE THE PROMISE OF LOVE THE PROMISE OF LOVE THE PROMISE OF LOVE THE PROMISE OF LOVE THE PROMISE OF LOVE	80	15 15 15	
42	W.D3	V 37 1 L 1 V . 43	THE INVITIBE OF LOVE	80	15	
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TAN 27 1996 DAILY SCHEDULES OF SELECTED HOUSEHOLDS PAGE RAGHHSKD (c) Cable Data Corporation SPECIAL SELECTION HH-ID-CD's: 574707 508084 780936 753308 712918 dma: GAINESVILLE

1					Q in a	a: GAINESVILLE	
<u> </u>	CA		D TIME	TITLE	MV	UTEUTNO	
2				· ·	YR	VIEWING MINUTES	
3	1.17	BS1_0_/_0	4 03.4-		) IX	UTMOTES	
ا	WT	BS <u> </u>	4 07:45 4 17:15	TOM & JERRY'S FUNHOUSE HAPPY DAYS GOOD TIMES GOOD TIMES GOOD TIMES GOOD TIMES GOOD TIMES GOOD TIMES TOO CLOSE FOR COMFORT TOO CLOSE FOR COMFORT ANDY GRIFFITH ANDY GRIFFITH BEVERLY HILLBILLIES COLLEGE FOOTBALL COLLEGE FOOTBALL COLLEGE FOOTBALL COLLEGE FOOTBALL MAJOR LEAGUE BASEBALL MIGHT TRACKS NIGHT	7		
. 1	üt	BS 10/0	4 17:30	HAPPY DAYS		<u> </u>	
5	ŴŤ WT	BS 10/0	4 17:45	GOOD TIMES		6	
6	üŤ	BS 10/0	4 18:00	TOO CLOSE FOR ASSESSED		1 🛱	
7	WT	BS 10/0	4 18.15	TOO CLOSE FOR COMPORT		26 15 15	_ 호급
	ŴŤ WT	BŠ 10/0	4 18:15 4 18:30	AND CLUSE FUR COMPORT	-	15	- Lat
8	ÜŤ	BŠ iŏ⁄ŏ	4 18:45	ANDA COTECIAN		iĔ	長嶺
9	WT	RS 10/0	4 19:00	REVERIV UTILITIES		iŝ	LARC
10	WT WT WT	BS 10/0	4 19:15	REVERIA MILIBILITES		15 155 15 15 15 15	133
ا ا ود	WT	BS 10/0 BS 10/0 BS 10/0	4 19:15 5 14:45	COLLEGE FOOTBALL		5	f
٠ ١	WT	BS 10/0	5 15:00	COLLEGE FOOTBALL		3	ह दि
1 2	IJ T	RS 10/0	<u> 5 15:15</u>	COLLEGE FOOTBALL		15	(F) (C)
13	WT WT WT	BS 1070	5 15:30	COLLEGE FOOTBALL	<del></del>	15	
9 14	ŅΙ	BS 10/0 BS 10/0 BS 10/0	5 19:45	MAJOR LEAGUE RASERALL		5	7 - 14
15	WI	BS 10/0	5 20:00	MAJOR LEAGUE BASEBALL		<u>. 1</u>	6 3
i	W <u>T</u>	<u> </u>	520:15_	MAJOR LEAGUE BASEBALL		15 18	
16	WT	BS 10/0	5 24:30	DEATH VALLEY	5.5	1 <u>2</u>	<u> </u>
7 17	ÜT WT	BS 10/0 BS 10/0 BS 10/0	24:45	DEATH VALLEY	0 C	7	E: 3
18	WT	BS 10/0	5 55:00	DEATH VALLEY	○ C 0 つ	15	
19	WT	Be 10/0	24:45 25:15 25:15 25:45 26:00 26:15	DEATH VALLEY	92 92 92 92	7 15 15 15	
	i Wt	BS 10/0 BS 10/0 BS 10/0 BS 10/0	5 25:45	NIGHT TRACKS.	J.C		
20	Wit	DO 10/0	26:00	NIGHT TRACKS		15	
21	ŤŴ TW	DO 10/0 RG 10/0	5 26:30	NIGHT TRACKS		15	र्न 🏋
22	UT	BS 10/0	5 26:45	NIGHT TRACKS		15 15 15 15	co i
ŀ	Üİ WT WI	BS 10/0 BS 10/0 BS 10/0 BS 10/0	5 27:00	NICHT TRACKS		1 5	
23	ÜŤ	BŠ 10/0	5 27:15	MICHT TRACKS		55555555555555555555555555555555555555	長良易
2.4	WT	BS 10/0	5 27:30	NICHT TOACKS		is	원용됩
25	. UT	88 10/0	5 27:45	NICHT TOACKS		i5	264
26	wi Wi	BS 10/0	5 27:30 5 27:45 5 28:00 5 28:15	NICHT TRACKS		. 15	<b>尼</b> 爾區
	WT	BS 10/0 BS 10/0	5 28:15	NICHT TRACKS		15	
27	WT	RS 11/1	5 28:30	NIGHT TRACKS		15	日 日
28	WT	BS 10/0	5 28:45	NIGHT TRACKS		15	TALS SUBJECT
9 29	WT WT	BS 10/0 BS 10/0 BS 10/0 BS 10/0	5 28:30 5 28:45 5 29:00	NIGHT TRACKS		15555	H H H H H H H H H H H H H H H H H H H
30	WI	BS 10/0	5 29:15	NIGHT TRACKS		15	본기계
- 1	WŢ	<u> </u>	5 29:30 5 29:45 6 08:45	NIGHT_TRACKS		15	취범의
. 31	WI	55 10/0	5 29:45	NIGHT TRACKS			
32	ÜŤ WT	3S 10/0 3S 10/0 3S 10/0	9 08:45	CAPTAIN PLANET AND THE PLANETEERS		İŞ	海河温
33	WT	55 10/0	5 09:00	ANDY GRIFFITH		10	보증료
ŀ		35 10/0	9 09:15	ANDY GRIFFITH		10 15 ——————————————————————————————————	CONTAINS LLOISE 94-5 CARP OF SO AUTHORIZED SUS
34	WT WT	3S 10/0 3S 10/0	09:30	HAPPY DAYS .			<del></del>
35	₩ť	35 10/0	99:45	HAPPY DAYS		15	ಕ್ರಹ ◀
36	1.1 T	ቅር <u>ተ</u> በረለ	5 18:45 5 24:00	WUW MAIN EVENT WRESTLING		4 7	
37	 Lit	35 10/0	5 24:15	- 12 THERE LOVE AFTER MARRIAGE?		1 🛱	
- 1	ũt	35 10/0	24:15	13 INEKE LOVE AFTER MARRIAGE?		12	
3.8	üŤ	3Š 10/0	5 24:45	WORLD TOMORROW		15	
39	WT WT WT W.T.	3\$ 10/0 3\$10/0	5 25 00	REAUTY DREAKTURANAN		iš	
40	IJТ	35 10/0	25:00 25:15	REAUTY DREAKTURATOR		47555555555555555555555555555555555555	
9 41	WT WT	35 10/0	5 25:30	YOUR KIDS, TORANG SUSSESS		15	
	WT	3S 10/0	25:30 25:45	YOUR RING: TORALL S SUCCESS OR TOMORROW'S		iš	
42			- T · · ·	CTDO. TODAL 5 SUCCESS OR TOMORROW'S		15	
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PAGE DAILY SCHEDULES OF SELECTED HOUSEHOLDS PAGE (C) Cable Data Corporation SPECIAL SELECTION HH-ID-CD's : 574707 508084 780936 753308 712918 dma: GAINESVILLE dma:

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1	CALL	MM-DD	TIME	TITLE	MV VIE	WING	
2	<i>r</i>	:		Y	YR MIN	UTES	
3	WTBS	1.0/06	26:00	SOLOFLEX		4.5	
<u> </u>	WTBS	10/06	26:15	SOLOFLEX		15 15 15 15	
5	WTBS	10/06	26:30	LARRY JONES		15	2.0
<b>y</b> 5	WTBS	10/06	26:45	LARRY JONES		iŝ	G <b>Q</b>
e l	WIBS_	10/06	27:00	DEAL-A-MEAL			
7	WTBS	10/06	27:15	DEAL-A-MEAL		15 15 15	
в نیز	WIBS	10/06	27:30 27:45	MASTER WOK		15	De 13 Territoria
~ .	ÜİBS	10/06	27:45	MASTER WOK		15	
	WTBS_ WTBS	10/06	28:00_ 28:15	WCW MAIN EVENT URESTLING			
10	WTBS	10/06	28:30	WCW MAIN EVENT URESTLING WCW MAIN EVENT URESTLING		15	7
ja 11	WTBS	10/06	28:45	WCW MAIN EVENT WRESTLING		15	
1.2	WTBS_	10/06_	29:00	HOGAN'S HEROES		15 15 15 15	
13	WTBS	10/06	29:15	HOGAN'S HEROES HOGAN'S HEROES		15 15 15 15	1,1
gr 14	WTBS	10/06	29:30	HEADLINE NEWS		15	
	WIBS	10/06	29:45	HEADLINE NEWS		15	5,19
15	WIES	10/07	06:00	I LOVE LUCY		1 <u>5</u>	
16	WTBS WTBS	10/07 10/07	06:15	I LÖVE LÜCY FLINTSTONES FLINTSTONES		15	* ±
17 بي	WIBS	10/07	06:30 06:45	FLINISIUNES FLINISIUNES		15	1
18	WTBS	10/07	07:00	TOM & JERRY'S FUNHOUSE		15 15 15 15	y 24
19	WTBS	10/07	07:15	TOM & JERRY'S FUNHOUSE TOM & JERRY'S FUNHOUSE TOM & JERRY'S FUNHOUSE I DREAM OF JEANNIE		15 15 15 15	
•	WTBS	10/07	07:30	TOM & JERRY'S FUNHOUSE		15	्रंड
20 ابرج		10/07	07:45	TOM & JERRY'S FUNHOUSE		15	E B L
21	WIBS	10/07	08:00	<u>I DREAM OF JEANNIE</u>		15	STELLOVIO FOLGOTIO MAKETER
22	WTBS WTBS	10/07	08:15	I DREAM OF JEANNIE THE LONG HOT SUMMER	o =	35	通常品
<i>₩</i> 23	WTBS	10/07	13:15 13:45	THE LONG HOT SUMMER	85 85	<u>د</u> ۱	超 五 精
24	WTBS	10/07	14:00	THE LONG HOT SUMMER  THE LONG HOT SUMMER	85	1 1	<b>医影響</b>
25	WTBS	10/07	23:30	SCRUPLES	81	11	20 fd fd
26	l WTBS	10/07	23:45	SCRUPLES NATIONAL GEOGRAPHIC EXPLORER	81 81	7	
	1 WIBS	10/07	24:00	NATIONAL GEOGRAPHIC EXPLORER		15 6_	젊양없
27	WIDO	10/07	24:15_	NATIONAL GEOGRAPHIC EXPLORER		<u>6</u>	<u> </u>
2.8	UTDO	10/08	06:00 06:15	NATIONAL GEOGRAPHIC EXPLORER I LOVE LUCY I LOVE LUCY FLINTSTONES		15	ATBRIA.S D 000-13 - D REPRIESS
29	WTBS	10/08	06:30	FI INTETONEE		1 5	20 万 鼠
30	WTBS	10/08	12:15	PERRY MASON		15 15 16 3	얼었던
31	WTBS	10/08	12:30	PERRY MASON	T. W. (W. 184-19)	15	CONTAITS EATERIAE SAGE CARPODE PEPRIES
, ₃₄₅ : 32	WTBS	10/08	12:45	PERRY MASON		15	百二百
	WTBS	10/08	13:00	THE LONG HOT SUMMER	85 85	15 15 11	25
3 3		10/08_	13:15_	THE LONG HOT SUMMER	85		<u>5                                </u>
3.4	WTBS WTBS	10/08 10/08	23:45 24:45	RAPE AND MARRIAGE: THE RIDEOUT CASE LIFEGUARD	80 76	14	
, 35	WTBS	10/08	25:00	LIFEGUARD	76 76	1 -	
30	WTBS	10/08	25:15		76	15 15	
37	l WTBS	10/08	25:30	LIFEGUARD	76	15 15 15 15	
	l WTBS	10/08	25:45 26:00	LIFEGUARD LIFEGUARD	76 45	15	
•••	WTBS	10/08	56:00	MILDRED PIERCE	45	15	
39	L	10/08	<u> </u>	MILDRED PIERCE	45		
40	1	10/08	26:30	MILDRED PIERCE	45 45	15	
Sug 1	'\ WTBS	10/08 10/08	26:45 27:00	MILDRED PIERCE MILDRED PIERCE	45 45 45	15 15 15	
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JSC EXHIBIT NO.40K

CONTAINS MATERIAL CUETEUT TO ATROJECT VE O'DER DY DOCKET NO. 94-3 CARP-UNCO-91 DOCKET TO ATROJECT VE O'DER DY DOCKET TO AUTHORIZED REFRESENTATIVES

JAN 26 1996 RAG10.QZS (c) Cable Data Corp.

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HH-ID CALL DATE START UNG T TITLE	HH-ID CALL DATE START UNG T TITLE TIME NIN Y	HH-ID CALL DATE START UNG T TITLE
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7405(0 UTDC 12/40 A/.70 1 9 TLTPTCTOUTC	740540 UTDC 12/17 02:00 1 2 T UCTAN OF TEAUNTE	760067 HTDC 61/27 17-26 15 2 6 REATH IN CALIFORNIA
749300 KIBS 12/10 00:39	749568 UTRS 17/13 13:15 1 2 A COUFHANT UTTH DEATH	747007 KIBS 01727 13:30 13 2 B BERTH IN CALIFORNIA
747565 WIBS 12/10 07:45 5 2 FERRY HASON	749566 WGN 12/13 15:00 4 2 HONEYHOONERS	749867 NTBS 01/27 14:00 15 2 A DEATH IN CALIFORNIA
749568 HTBS 12/10 12:30 3 Z PERRY MASON	749568 HTBS 12/13 15:00 1 2 POPEYE	749867 NTBS 01/27 19:15 13 2 A DEATH IN CALIFORNIA
749568 HTBS 12/10 13:30 1 2 BLOOD & ORCHIBS	749568 NTES 12/13 16:15 1 2 TON & JERRY'S FUNHOUSE	749867 NTBS 01/27 14:30 15 2 ANDY GRIFFITH MARATHON
749568 HTBS 12/10 13:45 11 2 BLOOD & ORCHIDS	749568 HGN 12/13 16:45 3 2 CHIP 'N' DALE'S RESCUE RANGERS	749867 HTBS 01/27 14:45 12 2 ANDY GRIFFITH MARATHON
749568 HTBS 12/10 14:00 15 2 BLOOD & ORCHIDS	749568 NTBS 12/13 17:15 1 2 GOOD TIMES	749867 NTES 01/27 21:00 1 2 NATIONAL GRUGARPHIC EXPLORER
749568 WIBS 12/10 14:15 15 Z BLUUD & UNCHIUS	747305 H163 12/13 12/30 13 2 321111109005	74780/ NIBS 01/2/ 21:13 1.2 MILLUMIL GEOGRAFIE CAFLORER
749368 RIBS 12/10 14:30 13 2 BLOOD & UNCHIDS 749569 RIBS 12/10 14:30 15 2 REGOD & ORCHIDS	747366 WIRS 12/13 17/45 3 2 JEFFERSONS 749568 WIRS 12/13 22:45 1 2 JEF EASTLES	749867 UTRS 01/28 17:30 15 2 JEFFFRSONS
749568 UTRS 12/10 15:00 2 2 POPFVF	749568 WIRS 12/14 06:45 1 2 BETWEEN THE LINES	749867 NTBS 01/28 17:45 15 2 JEFFERSONS
749568 NTBS 12/10 24:45 8 2 THE BIG RED ONE	749568 NTBS 12/14 07:00 2.2 GUNSNOKE	749867_HTBS 01/28_18:00. 2.2 BEVERLY HILLBILLIES
749568 NTBS 12/10 25:00 10 2 TOO LATE THE HERO	749568 NTBS 12/14 07:15	749867 NGN 01/28 21:45 1 4 COLLEGE DASKETBALL
749568 NTBS 12/10 25:15 15 2 TOO LATE THE HERO	749568 NTBS 12/14 09:00 1 1 NRESTLING	749867 NGN 01/28 22:00 7 4 COLLEGE BASKETBALL
749568 WIBS 12/10 25:30 15 2 100 LATE THE HERO	197568 WIBS 12/14 11:30 5 Z MRITURAL GEOGRAPHIC EXPLORER	/4706/ WGR 01/28 22:13
747300 NIBS 12/10 23/43 13 / 100 LNIK INK NENU	749867 UTRS 01/01 22:00 2 2 I THITNE PROOF: THE HANK UTILITANS IR	STOR 749867 UTRS 01/30 22:00 1 1 URFSTITNG
749568 UTRS 12/11 06:00 1 2 T 1 OUF 1 UCY	749867 UGN 01/02 11:30 2 2 JOAN RIVERS	749867 NTBS 01/30 22:30 3 1 NRESTLING
749568 WTBS 12/11 06:30 2 2 FLINTSTONES	749867 NGN 01/03 20:00 2 1 BULL'S EYE	749867 NKGZ 01/31 19:45 11 2 JOKERS HILD
749568 HTBS 12/11 09:30, 10 2 LITTLE HOUSE ON THE PRAIRIE	749867 NGH 01/03 22:15 2 4 NDA BASKETBALL	749867 HXGZ 01/31, 20:00 83 2 SINPSONS-FOX
749568 KIBS 12/11 09:45 13 2 LITTLE HOUSE ON THE PRAIRIE	749867 WGN 01/05 22:00	749867 NXGZ 01/31 20:15 83 Z SIMPSONS-FOX
749568 WIBS 12/11 10:00 15 2 ANGEL DUSTED	747807 NGN 01708 ZZ:30 3 1 NEHS	/4700/ HAGE VI/3] ZU:3V
749368 NIBS 12/11 10:13 13 2 NMGEL DUSTED	74700/ NGN 01/07 22:13 3 1 NENS 749967 NEN 01/17 22:00 9 1 NENS	· 747007 NGR 01/31 21:43 2 4 BULLS BRBL · 749867 UCN 01/31 22:30 5 4 BULLS BRBL
749549 UTRC 12/11 11:15 2 2 ANGEL DUSTED	749867 UCH 01/13 22:15 14 1 NUS	749867 UCN 01/31 22:45 15 4 BULLS BKBL
749568 NTES 12/11 12:15 1 2 PERRY MASON	749867 NGN 01/13 22:30 5 1 NENS	749867 NGH 01/31 23:00 5 1 9 OCLOCK HNS L
749568 WIBS 12/11 12:30 15 2 PERRY HASON	749867 NGN 01/13 22:45 15 1 INSTANT REPLAY	749367 WTBS 02/01 24:00 7 2 NIGHT FLICKS
742568 NTBS 12/11 12:45 15 2 PERRY_HOSON	749867. HTGS 01/14 13:45 .1.2 THREE DAYS_OF_THE_CONDOR	749867 UTBS 02/01 24:309 2 NIGHT FLICKS
749568 NTBS 12/11 13:00 3 2 HAWAII FIVE-0	749867 NGN 01/14 22:00 1 4 NBA BASKETBALL	749367 RTBS 02/01 24:45 9 2 RIGHT FLICKS
749568 NIBS 12/11 13:30 4 2 HANALL FLUE-U	749867 NIBS 01/14 22:00 1 4 NBN BNSKEIBHLL 749947 NIBS 01/14 22:00 4 2 HAZTE AND HONETERS	74786/ NIBS 02/01 23:00 1 2 NIGHT FLICKS
743568 HISS 12/11 20:43	747007 MIDS 01/10 24.00 4 2 HOLES HAD HONSIERS	747007 NIDS 02702 13:30
749568 UIRS 12/11 21:15 3 2 THUNDERBALL	749867 KIBS 01/18 24:30 6 2 MAZES AND MONSTERS	749867 WIBS 02/02 22:00 11 4 HAWKS BKBL
749568 WTBS 12/11 21:30 2 2 THUNDERBALL	749867 HTBS 01/19 15:45 1 2 MAD MAX	749867 HTBS 02/02 23:00 1 4 HANKS BKBL
749568 NTGS 12/11 21:45 4 2 THUNDERBALL	749867 NTBS 01/19 23:45 10 2 GOLDEN GLOBE ANARDS	749867 NTBS 02/02 23:30 8 4 HANKS BKBL
		749867 HTES 02/02 23:45 - 9 4 HANKS BKBL
749568 WTBS 12/11 22:15 15 2 THUNDERBALL	/9986/ WIBS 01/25 12:00 3 Z PENNY MASUN	/4986/ WXGZ 02/03 23:45 33 Z AKSEMIU HALL SHW WKNU JAN 249967 HEN 02/04 12:40 5 2 CEPPT DO
/47368 NIBS 12/11 22:30	74700/ NGT 01/23 20:43 / 2 FINISH LIRL 74987 UCN 01/25 21:80 1 2 FINISH LIRE	74700/ HGT VZ/V4 12:VV 3 & GERTEDU 749847 HTRS N2/N4 12:NN 1N 2 PERRY HASNN
747JOO NIBS 12/11 22-43 IJ 2 FUNCE IV FRUN HANARUNE 740549 NTRS 12/11 27-60 15 2 FORCE 10 FROM HANARONE	749867 UGN 01/25 21:15 1 2 FINISH LINE	749867 UTRS 02/04 12:15 15 2 PERRY MOSON
749568 UTBS 12/11 23:15 8 2 FORCE 10 FRON HOUARONE	749867 WGN 01/25 21:30 7 2 FINISH LINE	749867 NTBS 02/04 12:30 15 2 PERRY MASON
749568 HTBS 12/12 07:15 9 2 TON & JERRY'S FUNHOUSE	749867 NGN 01/25 21:45 13 2 FINISH LINE	749867 HTBS 02/04 12:45 15 2 PERRY MASON
749568 NGH 12/12 14:30 1 2 ANDY GRIFFITH	749867 NGN 01/25 28:00 1 2 I DIED A THOUSAND TIMES	749867 NTBS 02/04 13:00 8 2 HOU PRESHTIN D
749568 HTBS 12/12 14:30 4.2 THE PARADISE CONNECTION	79867 HGN 01/25 28:15 3.2 LDIED A IHOUSAND TIMES	749867 WKGI 02/04 19:45 11 Z JOKERS WILD
/47568 WIBS 12/12 14:45 3 Z THE PREBUISE CONNECTION	74700/ WIBS UI/ZO 17:3U S Z WUKLU CHROPIUMSHIP WKESILING	/4786/ NAGL UZ/V4 ZU:VU - 83 Z 1V3Z SPKSIK IN 748647 NVCT 02/04 20:15 - 97 2 TU72 SPRSTR TH
747305 NIBS 12/12 13:00 \$ 2 100 NUB JERRY 3 CHRISHINS 740540 UTBS 12/12 15:15 3 2 TON AND TERRY'S CHRISTNAS	749847 UTRS 01/26 22:30 2 4 NRG RASKETRALI	74700/ NAGL UL/UM LU-IU OS L IVSL SERSIR IR 749847 UKC7 07/04 20:30 83 2 TU32 SPRSTR IR
749568 UTRS 12/13 06:15 3 2 T TOWN HAD SERVED STREET	749867 NTBS 01/26 22:45 1 4 NRA BASKETBALL	749867 WXC7 02/04 20:45 83 2 IU32 SPRSIR IH
749568 WIBS 12/13 06:30 5 2 FLINTSTONES	749867 NTBS 01/26 23:00 1 4 NBA BASKETBALL	749867 NXCZ 02/04 21:00 83 2 TU32 SPRSTR TH
749568 NTBS 12/13 06:45 1 2 FLINTSTORES	749867 HTBS 01/27 12:30 1 2 A DEATH IN CALIFORNIA	749867 NXGZ 02/04 21:15 83 2 TV32 SPRSTR TH
749568 NTBS 12/13 07:30 9 2 TOH & JERRY'S FUNHOUSE	749867 HTBS 01/27 12:45 3 2 A DEATH IN COLIFORNIA	749867 NXGI 02/04 21:30 83 2 TU32 SPRSTR TH
749568_HTBS 12/13 07:45_15 2, TON & JERRY'S FUNHOUSE	799867_HTDS_01/27_13:152_2_A_DEATH_IN_CALIFORNIA	HH-ID CALL DATE START UNC T TITLE TINE NIN P

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749867 WES 02/05 12:05 8 Z PERRY RASON 749867 WEGZ 02/17 12:30 11 1 ARTHUR BURGAV 749867 WES 02/05 12:05 8 Z PERRY RASON 749867 WEGZ 02/17 12:30 11 1 ARTHUR BURGAV	
749867 URS 02/05 12:30 15 2 FERRY MASON 749867 URGZ 02/17 21:00 61 2 MARRIED W-CHI D 749867 UCW 03/09 15:00 9 4 PRESEASON BASEBALL	
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CONTAINS MATERIALS SUBJECT TO A PROTECTIVE ORDER IN DOCKET NO. 94-3 CARP-CD90-92 - DISCLOSURE OR RELEASE PROHIBITED EXCEPT TO AUTHORIZED REPRESENTATIVES

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749867 NGN 04/22 20:30 14 NRJOR LEAGUE BASEBALL 749867 NGN 04/22 21:45 6 4 NAJOR LEAGUE BASEBALL	749867 WXGZ 05/12 24:15 83 2 PARTY MACHNEGO	749867 NGN 06/13-21:45 9 4 NAJOR LEAGUE BASEBALL 749867 NGN 06/13-22:00 15 4 NAJOR LEAGUE BASEBALL 749867 NGN 06/13-22:00 15 4 NAJOR LEAGUE BASEBALL 749867 NGN 06/13-22:00 15 4 NAJOR LEAGUE BASEBALL 749867 NGN 06/13-22:00 15 4 NAJOR LEAGUE BASEBALL 749867 NGN 06/13-22:00 15 4 NAJOR LEAGUE BASEBALL 749867 NGN 06/13-22:00 15 4 NAJOR LEAGUE BASEBALL 749867 NGN 06/13-22:00 15 4 NAJOR LEAGUE BASEBALL 749867 NGN 06/13-22:00 15 4 NAJOR LEAGUE BASEBALL 749867 NGN 06/13-22:00 15 4 NAJOR LEAGUE BASEBALL 749867 NGN 06/13-22:00 15 4 NAJOR LEAGUE BASEBALL 749867 NGN 06/13-22:00 15 4 NAJOR LEAGUE BASEBALL 749867 NGN 06/13-22:00 15 4 NAJOR LEAGUE BASEBALL 749867 NGN 06/13-22:00 15 4 NAJOR LEAGUE BASEBALL 749867 NGN 06/13-22:00 15 4 NAJOR LEAGUE BASEBALL 749867 NGN 06/13-22:00 15 4 NAJOR LEAGUE BASEBALL 749867 NGN 06/13-22:00 15 4 NAJOR LEAGUE BASEBALL 749867 NGN 06/13-22:00 15 4 NAJOR LEAGUE BASEBALL 749867 NGN 06/13-22:00 15 4 NAJOR LEAGUE BASEBALL 749867 NGN 06/13-22:00 15 4 NAJOR LEAGUE BASEBALL 749867 NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:00 15 4 NAJOR NGN 06/13-22:0
749867 NGN 04/22 22:00 7 4 MAJOR LEAGUE BASEBALL	749857 NNGZ 05/12 24:30 11 2 PARTY MACHNEGO	749867 NGN 06/13 22:15 15 4 NAJOR LEAGUE BASEBALL
749867 WKGZ 04/25 15:45 33 2 JOAN RIVERS SHOW, THE	. 749867 NGN 05/13 21:30 10 4 CURS BSBL FRME	749867 NGN 06/13 22:45 1 4 NAJOR LEAGUE BASEBALL
749867 WXGZ 04/26 22:00 44 2 STAR TREK-GENERATION-AS	749867 NGN 05/13 22:30	749867 NGN 06/15 20:30 8 4 MAJOR LEAGUE BASEBALL
749867 NXGZ 04/26 22:30 61 2 STAR TREK-GENERATION-AS	749867 WXGZ 05/13 23:30 17 2 ARSINIO HALL SHOW ORIGINA	749867 NGN 06/15 20:45 8 4 MAJOR LEAGUE BASEBALL
749867 NXGZ 04/26 22:45 /Z 2 STAN TREK-GENERATION-AS	749867 RTBS 05/14 22:00 1 4 P BRAVES BSEL	
749867 NXGZ 04/27 19:45 11 2 HEE HAN 749267 NYGZ 04/27 20:40 22 2 HIDDN HIDD-SAT	749967 HGH 05/14 22:15 4 4 CUBS BSBL PRIE	749867 NTBS 06/15 22:30 3 1 U.S. OLYMPIC GOLD
749867 HGH 04/27 22:30 3.4 H_SOX BSBL PRM	749867 NIBS 05/14 22:30 1 4 COBS BSBL FRIE	747667 NGH 06717 12:00 1 2 GERHEBU
749867 NGN 04/27 22:45	749867 NGN 05/14 22:45	749867 NGN 06/20 22:00 8 4 MAJOR LEAGUE BASEBALL 749867 NGN 06/20 22:15 3 4 MAJOR LEAGUE BASEBALL
749867 WXGZ 04/28 21:00 6 2 MARRIED W-CHLD	749867 NXGZ 05/14 23:30 6 2 ARSENTO HOLL SHOW ORIGINA	749867 NGN 06/22 20:00 3 4 MAJOR LEAGUE BASEBALL
749867 WKGZ 04/29 15:30 56 2 JOAN RIVERS SHOW, THE	749867 NXGZ 05/15 19:45 56 2 STAR TREK	749867 NGN 06/22 20:30 15 4 NAJOR LEAGUE BASEBALL
749867 WXGZ 04/29 15:45 61 2 JOAN RIVERS SHOW, THE	749867 NGN 05/16 21:00 2 1 CROSSTWN CLSSC 749867 NXC7 05/17 11:00 22 2 GERALDO	749867 NGN 06/22 20:45
749867_HTBS 05/01.12:45. 9 2 PERRY MASON	749867_XHGN_05/17.25:001 2 HGN_PRESENTS	
749867 NES 05/01 13:00 1 2 HRDY GRIFFITH SHOR, THE 749867 NER 05/03 20:00 3 4 CUBS BSBL PRNE	749867 NXGZ 03/19 16:45 83 2 OUT OF THIS NORLD	749867 NTBS 06/22 22:00
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749867 NXGZ 05/06 14:00 83 2 CINEMA SHOCASE	749867 NGN 05/23 21:43 44 RAJOR LERGUE BASEBALL	749867 WER 06/22 22:45
749867 NXGZ 05/06.14:15 83 2 CINEMA SHOCASE	749867 UCN 05/27 11:15 7 2 IOAN CTUERS	
749867 NGH 05/08 15:30 3 2 LEAVE IT TO BEAVER	749867 NGN 06/03 21:15 6 4 NAJOR LEAGUE BASEBALL	749867 HTDS 06/29 22:30 5 1 U.S. OLYMPIC GOLD
799867 NGN 05/08 15:45 1 Z LERVE II 10 BERVER	749867 NGN 06/03 21:30	749867 NTBS 06/29 22:45
747367 NXGZ 05/09 15:30 17 2 JOAN RIVERS SHOW, THE	749867 MGN 06/03 22:15 6 4 MAJOR LEAGUE BASEBALL 749867 MTBS 06/05 21:45 2 2 FAST TIMES AT RIDGE BONT HTCH	749867 NIBS 07/01 20:30 4 2 HAYDAY AT 40,000 FEET
749867 HGN 05/09 21:15 3 4 H SOX BSBL PRN	749867 NIES 06/08 22:00 8 1 U.S. OLYMPIC GOLD	749867 WIBS 07/01 20:45 13 2 MAYDAY AT 40,000 FEET
1	749867 NGN 06/09 14:00 1 1 LEND-OFF HAN	749867 WIBS 07/01 21:00
749867 WGN 05/10 22:00 2 4 W SOX BSBL PRN	749867 NGN 06/10 21:00 2 4 NAJOR LEAGUE BASEBALL	749867 NGN 07/01 21:15 3 4 MAJOR LEAGUE BASEBALL
749867.NGN 05/10 24:00 .9 4.N SOX BSBL PRN	747007 West COTTO 21:13 14 MAJON LENGUE BASEBALL	749867-NGH-07/01-21:30 3-4 MAJOR-LERGUE-BASEBALL
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CONTAINS MATERIALS SUBJECT TO A PROTECTIVE ORDER IN DOCKET MO 94-3 CARP-CD90-92 - DISCLOSURE OR RELEASE PROHIBITED EXCEPT T AUTHORIZED REPRESENTATIVES

HH-ID CALL DATE START UNG T TITLE TINE MIN Y	HH-ID CALL DATE START UNG T TITLE TIME MIN Y	HH-ID CALL DATE START UNG I TITLE
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749867 NTBS 07/01 21:30 12 2 HAYDAY AT 40,000 FEET	749867 WGH 07/15 21:45 3 4 CUBS BSBL PRNE	749267 UCN 02/17 22:15 1 4 HOLDE LEACHE PACEPOLE
747307 NIES V//VI ZI:43 13 Z RRYURY RI 40,000 FEET 749267 UCN 07/01 22:00 3 A MAIOR FEACUE PACEDAL	749867 HGN 07/15 22:00 15 4 CUBS ESEL PRHE	749867 NGN 08/15 20:45 3 4 MAJOR LEAGUE BRISERIL
749867 NTRS 07/01 22:00 4 2 RADI ANDS	74986/ NGN 07/15 22:15 7 4 CURS BSBL PRME	749867 NGN 08/15 21:00 7 4 HAJOR LEAGUE BASEBALL
749867 NGN 07/01 23:30 9 2 MAGNUM, P.I.	749867 UNC7 07/16 22:30 6 2 STAR TREV_PENERATE	749867 HGN 08/15 21:15 15 4 NAJOR LEAGUE BASEDALL -
749867 NGH 07/01 23:45 5 2 MAGHUM, P.I.	749867 WXGZ 07/16 22:45 17 2 STAR TREK-GENERATH	749867 NGN 08/13 21:30 8 4 MAJOR LEAGUE BASEBALL
749867 NIBS 07/02 07:15 1 2 NUNSTERS	749867 UXGZ 07/17 15:00 50 2 JOAN RIVERS SHOW, THE	749867 NGN 08/15 22:00 15 4 HARDE FRACIE RACEDALL
749867 UTRS 07/02 21:05 2 0 MAIOR   FACINE BACEROLI		749867 NGN_08/15 22:15 15 4 MAJOR LEAGUE RASERALL
749867 HTBS 07/03 18:15 1 2 BENITCHEN	747007 MGN 07/17 20:13 13 Z MGN PRINE NOV 749867 UCN 07/17 20:70 10 2 UCN DRINE MOU	749867 NGN 08/15 22:45 3 1 NEWS
749867 NGN 07/06 16:45 1 2 GOING BERSERK	749867 NGN 07/17 20:45 7 2 NGN PRINE HOW	749867 NGN 08715 23:00 1 1 NEWS
799857_WGH_ 07/06_22:00 _ 8.4_MAJOR_LEAGUE_BASEBALL	749867 HGH 07/17 21:00 11 2 HGH PRINE NOV	747007 NON VO/16 21:UU Z 4 NRJUK LERGUE BRSEBALL 749867 NTRS 08/16 20:00 1 4 NAJOR LEGGUE BOSEBALL
797807 NEW 07706 22:13 4 4 MAJUR LENGUE BASEBALL 749867 NEW 07706 22:70 14 4 MATOR LEAGUE BASEBALL	749867 WGN 07/17 21:15 13 2 WGN PRIME HOU	749867 NTBS 08/17 14:00 3 2 JOHNNY RELINDA
749867 NGN 07/06 22:45 12 4 MAJOR LEAGUE RASERALI	74705/ HSM 0//1/ 21:30 13 Z HSM PRIME MOU	749867 NGH 08/17 21:15 2 4 MAJOR LEAGUE BASEBALL
749867_NTBS 07/07_18:301.4_MAJOR LEAGUE BASEBALL	749867 WGN 07/73 22:15 5 4 CURS RSRL PRINT	749867 NGN 08/17 21:30 5 4 MAJOR LEAGUE BASEBALL
749867 HTBS 07/07 18:45 6 1 HRESTLING	749867 UGN 07/23 22:30 9 4 CUBS ESEL PRHF	
7986/ WIES 07/10 ZZ:00 3 Z THE GUNBALL RALLY	749867 HXGZ 07/24 22:00 33 2 STAR TREK-GENERATH	747607 NON 00717 22:13 7 4 HIJOK LENGUE BHSEBALL 749867 NON 08/17 22:30 3 1 NEWS
749867 WXG7 07/11 20:00 83 2 STMPSONS-FRY	749867 NNGZ 07/24 22:15 67 2 STAR TREK-GENERATN	749867 NTBS 08/17 23:45 3 4 MAJOR LEAGUE BASEBALL
749867 WXGZ 07/11 20:15 72 2 SIMPSONS-FOX	749867 UXC7 07/29 21:45 11 2 PEL ULC 00240	749867_HTBS_08/18.12:15
749867 WXGZ 07/11 20:30 17 2 TRUE COLRS THU	749867 XHGN 07/26 14:00 1 2 DTCK WAN DVKF SHOW THE	749867 NTES 08/18 12:30 15 2 AMERICAN GRAFFITI
749867 NGN 07/11 21:30 8 4 CUBS BSBL PRHE	749867 XWGM 07/26 14:15 1 2 DICK VAN DYKE SHOW, THE	74769/ HIBS V8/18 12:43 6 2 HREKICHN GRAFFITI : 749867 UCN 08/27 20:70 1 2 CEARCH AND DECEMBER
749967 UCH 07/11 22:00 12 4 CUBS ESBL PRAE	749867 HXGZ 07/26 15:30 _67_2_JOAN_RIVERS_SHOW, THE	749867 UTES 08/24 22:30 _ 2 1 U.S. OI YMPTC GOI D
749867 NGN 07/11 22:15 15 4 CURS RSRI PRMF	74986/ WXGZ 07/26 15:45 72 2 JOAN RIVERS SHOW, THE	749867 NTBS 08/24 22:45 1 2 BUGS BUNNY
749867 NGN 07/11 22:30 15 4 CUBS BSBL PRHE	749867 NIBS 07/26 24:15 9 2 NICHT FLICKS 2	749867 NGN 08/25 21:15 2 2 SUPERMODEL OF THE HORLD
749867_NGH07/11_22:4514_4_CUBS_BSBL_PRME	749867_ HXGZ_ 07/26. 24:4511_2_ PARTY_ MACHINE 30	749867 Non 08/23 21:30 9 2 SUPERMODEL OF THE NORLD
747867 NEN 07/12 21:00 3 4 N SUX ESEL PRN 749867 NEN 07/12 21:15 10 4 N CON DEEL PRN	749867 WTBS 07/27 23:45 15 1 US OLYMPC GOLD	749867 NTBS 08/26 21:00 2 4 MAINE I FACIF RACERAL
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749867 NGN 07/12 23:13 10 4 K SON BSBL FAN 749867 NGN 07/12 23:30 12 4 U SON BSBL FRN	74986/ WXGZ 07/29 22:30 83 2 STAR TREK-GENERATH	749867 NTBS 08/29 21:30 8 4 MAJOR LEAGUE BASEBALL
749867 NTBS 07/12 24:15 2 2 NIGHT FLICKS 2	749867 UTRS 07/30 20:00 2 4 P REALITY REM	749867 HTBS 09/29 21:45 13 4 MAJOR LEAGUE BASECALL
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749867 NUN 07/13 22:00 11 4 N SOX BSEL PRN	749867 HXGZ 07/30 22:30 28 2 STAR TREK-GENERATH	749867 UGN 08/31 22:45 6 4 MAIOR   FACUE RACERALE
749867 UCN 07/13 22:10 12 4 N 598 BSEL PRO		749867_NTBS_09/04_18:001_2_TOD_CLOSE_FOR_CONFORT
749867 NGN 07/13 22:45 5 4 N SOX BSRL PRM	747867 MAGE 08/07 14:00 6 2 CINEMR SHOCASE 749867 USC7 08/07 15:30 77 2 1008 DIRECT SHOW THE	749867 NTBS 09/04 18:15 3 2 TOO CLOSE FOR CONFORT
749867 NGH 07/13 23:00 7 4 N SOX BSEL PRM	749267 WXGZ 08/07 15:45 83 2 JOHN RIVERS SHOW THE	749867 HGN 09/06 14:00 1 2 ANDY GRIFFITH
749867_NGH _07/13_23:152	749867_NXGZ_08/07.16:006.2_NOODY_NOODPECKER_SHOW_THE	747007 WIDS U7700 14:00 1 2 PHNIC UN 1HE 5:22
747607 NET 07/14 13:00 3 4 COES ESEL REND 749867 DIRS 07/14 22:30 1 2 NI CEO EVOLOGED MACAZZUE	749867 HXGZ 08/07 22:00 6 2 STAR TREK-GENERATN	749867 NTBS 09/08 12:45 5 2 PERRY MASON
749867 NIBS 07/14 22:45 8 2 NIL GEO EXPLORER MAGAZINE	74780/ WIND U8/10 13:43 11 Z THE BEASTMASTER 749867 UTBS 08/10 16:00 15 2 THE BEASTMASTER	749867 HTUS 09/08 13:00 15 2 PERRY MASON
749867 HXGZ 07/15 15:15 17 2 JOAN RIVERS SHOW, THE		. /49867 NTBS 09/08 13:15 15 2 PERRY MASON
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CONTAINS MATERIALS SUBJECT TO A PROTECTIVE ORDER IN DOCKET NO. 94-3 CARP-CD90-92 - DISCLOSURE OR RELEASE PROHIBITED EXCEPT TO AUTHORIZED REPRESENTATIVES

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749867 NTBS 09/19 22:30 2 4 MAJOR LEAGUE BASEBALL 749867 NTBS 09/19 22:45 12 4 MAJOR LEAGUE BASEBALL 749867 NGN 09/21 21:30 1 4 MAJOR LEAGUE BASEBALL 749867 NGN 09/21 21:45 12 4 MAJOR LEAGUE BASEBALL	749867 NIBS 10/20 20:45 15 2 THE LAST STARFIGHTER 749867 NIBS 10/20 21:00 2 2 NATIONAL GEOGRAPHIC EXPLORER 749867 NIBS 10/25 21:00 2 2 FAST TIMES AT RIDGEHONT HIGH 749867 NIBS 10/27 18:30 2 2 NCW MAIN FURTH UNFESTITAC	749867 WIES 11/14 22:15 15 2 MOU PRESNITH 1 749867 WXGZ 11/14 22:30 83 2 STAR TREK-GENERATH 749867 WXGZ 11/14 22:45 61 2 STAR TREK-GENERATH 749867 WXGZ 11/14 22:45 61 2 STAR TREK-GENERATH
749867 NTBS 09/21 21:45 3 2 THE BERMUDA TRIANGLE 749867 NTBS 09/21 22:00 1 4 MAJOR LEAGUE BASEBALL 749867 NTBS 09/21 22:15 1 4 MAJOR LEAGUE BASEBALL 749867 NTBS 09/21 22:30 9 4 MAJOR LEAGUE BASEBALL 749867 NTBS 09/21 22:30 9 4 MAJOR LEAGUE BASEBALL	749867 NGN 10/29 22:00 1 1 NEUS 749867 NGC 10/31 22:00 78 2 STAR TREK-GENERATH 749867 NGC 10/31 22:15 3 1 9 OCLOCK NNS 749867 NGC 10/31 22:15 56 2 STAR TREK-GENERATH	749867 NTBS 11/15 12:45 15 2 PERRY HASON 749867 NTBS 11/15 13:00 5 2 MOV PRESHTIN D 749867 NXGZ 11/15 20:30 11 2 AMER-WANTD-FOX 749867 NXGZ 11/15 22:00 83 2 STAR TREK-GENERATION-AS
749867 NTBS 09/21 23:30 2 4 MAJOR LEAGUE BASEBALL 749867 NTBS 09/22 22:15 1 2 MATIONAL GEOGRAPHIC EXPLORER	749867 HXGZ 10/31 22:45 67 2 STAR TREK-GEHERATH 749867 HXGZ 10/31 22:45 67 2 STAR TREK-GEHERATH 749867 HXGZ 11/01 27:00 2 2 THE FEARLESS VAHPIRE KILLERS 249867 HXGZ 11/01 21:45 6 2 ULT CHLLNG-FOX	749867 WGR 11/15 22:15
749867 HTBS 09/26 21:30	749867 WAGZ 11/01 ZZ:00 6/ Z SIRK IKEK-ELREKRATION-AS 749867 WAGZ 11/01 ZZ:15 72 Z SIAR IREK-GENERATION-AS 749867 WAGZ 11/01 ZZ:30 72 Z SIAR IREK-GENERATION-AS 749867 WAGZ 11/01 ZZ:45 83 Z SIAR IREK-GENERATION-AS 749867 WAGZ 11/02 11:00 44 Z WALLYS WOK	HH-ID CALL DATE START UNG T TITLE  TIME NIH Y  P  749867 HTBS 11/14 22:15 15 2 NOV PRESNITH 1  749867 HKCT 11/14 22:35 83 2 STAR TREK-GENERATH  749867 HKCT 11/14 22:35 83 2 STAR TREK-GENERATH  749867 HKCT 11/14 22:45 61 2 STAR TREK-GENERATH  749867 HKCT 11/15 12:30 83 2 FERRY HASON  749867 HKCT 11/15 12:05 15 2 PERRY HASON  749867 HKCT 11/15 22:03 11 2 AREH-HANDE-FOX  749867 HKCT 11/15 22:03 11 2 AREH-HANDE-FOX  749867 HKCT 11/15 22:03 83 2 STAR TREK-GENERATION-AS  749867 HKCT 11/15 22:03 83 2 STAR TREK-GENERATION-AS  749867 HKCT 11/15 22:03 83 2 STAR TREK-GENERATION-AS  749867 HKCT 11/15 22:03 83 2 STAR TREK-GENERATION-AS  749867 HKCT 11/15 22:05 20 20 STAR TREK-GENERATION-AS  749867 HKCT 11/17 13:15 1 2 HOU GREATS  749867 HKCT 11/17 13:15 1 2 FOR TREM HATINEE  749867 HKCT 11/17 13:05 12 AREH-HANDE-FOX  749867 HKCT 11/17 13:05 12 AREH-HANDE-FOX  749867 HKCT 11/17 13:05 12 AREH-HANDE-FOX  749867 HKCT 11/17 13:05 12 STAR TREK-GENERATION-AS  749867 HKCT 11/17 13:05 12 STAR TREK-GENERATH  749867 HKCT 11/18 22:00 12 STAR TREK-GENERATH  749867 HKCT 11/18 22:00 12 STAR TREK-GENERATH  749867 HKCT 11/19 11:00 12 STAR TREK-GENERATH  749867 HKCT 11/19 11:00 12 STAR TREK-GENERATH  749867 HKCT 11/12 11:00 12 STAR TREK-GENERATH  749867 HKCT 11/12 11:00 12 STAR TREK-GENERATH  749867 HKCT 11/12 11:00 12 STAR TREK-GENERATH  749867 HKCT 11/12 11:00 12 STAR TREK-GENERATH  749867 HKCT 11/12 11:00 12 STAR TREK-GENERATH  749867 HKCT 11/12 11:00 12 STAR TREK-GENERATH  749867 HKCT 11/12 11:00 12 STAR TREK-GENERATH  749867 HKCT 11/12 11:00 12 STAR TREK-GENERATH  749867 HKCT 11/12 11:00 12 STAR TREK-GENERATH  749867 HKCT 11/12 11:00 12 STAR TREK-GENERATH  749867 HKCT 11/12 11:00 12 STAR TREK-GENERATH  749867 HKCT 11/12 11:00 12 STAR TREK-GENERATH  749867 HKCT 11/12 11:00 12 STAR TREK-GENERATH  749867 HKCT 11/12 11:00 12 STAR TREK-GENERATH  749867 HKCT 11/12 12:00 TA STAR TREK-GENERATH  749867 HKCT 11/12 12:00 TA STAR TREK-GENERATH  749867 HKCT 11/12 12:00 TA STAR TREK-GENERATH  749867 HKCT 11/12 12:00 TA STAR TREK-GENERATH  749867 HKCT
749867 WTBS 10/01 22:30 6 2 REAL GENTUS 749867 WTBS 10/01 22:45 15 2 REAL GENTUS 749867 WGN 10/01 24:45 2 2 MASS APPEAL 749867 WGN 10/02 11:00 5 2 JOAN RIVERS 749867 WTBS 10/02 24:30 1 2 ONCE UPON A TIME IN THE WEST	749867 NXCC 11/02 11:15 44 2 HALLYS NOK 	749867 WXGZ 11/20 22:00 39 2 STAR TREK-GENERATH
749867 HGN 10/03.11:15 2.2.JOAN RIVERS. 749867 HGN 10/03.11:30 3.2 JOAN RIVERS 749867 HGN 10/05.22:00 1.1 NEWS 749867 HTDS 10/05.22:00 3.2 NORTH DALLAS FORTY 749867 HTDS 10/05.72:15 4.1 HFUS	749867 UKGZ 11/04 22:3083_2 STAR.TREK-GENERATH 749867 UKGZ 11/04 22:45 61 2 STAR TREK-GENERATH 749867 UKGH 11/06 20:15 2 4 BULLS BKBL 749867 UKGH 11/06 20:45 1 4 BULLS BKBL 749867 UKGH 11/06 21:30 1 4 BULLS BKBL	749867 NGN 11/21 11:30 15 2 JOAN RIVERS SHOW, THE 749867 NGN 11/21 11:45 12 2 JOAN RIVERS SHOW, THE 749867 NXGZ 11/21 22:00 72 2 STAR TREK-GENERATH 749867 NXGZ 11/21 22:15 83 2 STAR TREK-GENERATH 749867 NXGZ 11/21 22:15 83 2 STAR TREK-GENERATH 749867 NXGZ 11/21 22:30 4 1 9 0CLOCK NUS
749867 WTBS 10/03 22:15 2 2 MORTH DALLAS FORTY 749867 WTBS 10/03 22:30 8 2 MORTH DALLAS FORTY 749867 WTBS 10/05 23:30 5 2 MORTH DALLAS FORTY 749867 WTBS 10/06_17:00 1.2 TON & JERRY S FUNHOUSE	749867 WXGZ 11/07 22:00 22 2 STAR TREK-GENERATH 749867 WXGZ 11/07 22:15 22 2 STAR TREK-GENERATH 749867 WXGZ 11/07 22:30 6 2 STAR TREK-GENERATH 749867 WXGZ 11/07 22:45 22 2 STAR TREK-GENERATH 749867 WXGZ 11/07 24:00 6 2 NO EMPILIESE	749867 WXGZ 11/21 22:30 28 2 STAR TREK-GENERATN 749867 WXGZ 11/21 22:45 67 2 STAR TREK-GENERATN 749867 WXGZ 11/21 23:00 11 2 ARSENIO HALL SHOW ORIGINL 749867 WXGZ 11/21 24:00 6 2 NITE LITE THIRE
749867 NTBS 10/06 17:30 14 2 CAPTAIN PLANET AND THE PLANETEERS 749867 NTBS 10/06 17:45 15 2 CAPTAIN PLANET AND THE PLANETEERS 749867 NTBS 10/06 18:00 15 2 NCH MAIN EVENT WRESTLING 749867 NTBS 10/06 18:15 15 2 NCH MAIN EVENT WRESTLING	749867 WKGZ 11/08 21:45 11 2 HIDDH UDEO FOK 749867 WKGZ 11/08 23:30 17 2 ARSENIO HALL SHOW ORIGINL 749867 WKGZ 11/08 23:45 28 2 ARSENIO HALL SHOW ORIGINL 749867 WKGZ 11/09 23:45 28 2 ARSENIO HALL SHOW ORIGINL 749867 WKGZ 11/09 21:45 1 4 BULLS BKBL	749867 HGN 11/22 29:00 7 2 SNOW JOB 749867 HGN 11/22 29:15 13 2 SNOW JOB 749867 HGN 11/23 22:00 5 4 BULLS BKBL 749867 HTBS 11/23 22:00 7 1 US OLYMPC GOLD
749867 NTBS 10/06 18:30 13 2 NCH BRITH FORTH MRESILING 749867 NTBS 10/06 19:45 13 2 NCH HAIR EVERT WRESTLING 749867 NTBS 10/06 20:00 8 2 G.I. BLUES 749867 NTBS 10/06 20:15 8 2 G.I. BLUES 749867 NTBS 10/06 20:15 8 2 G.I. BLUES	749867 WGN 11/09 22:05 74 BULLS BKBL 749867 WGN 11/09 22:15 3 4 BULLS BKBL 749867 WTN 11/09 22:30 1.4 BULLS BKBL 749867 WTN 11/10 16:00 2 2 NOV PRES SU-2 749867 WTN 11/10 16:45 3 2 NOV PRES SU-2	749867 WFBS 11/23 22:15
749867 HIBS 10/06 20:30 6 2 6.1. BLUES 749867 HTBS 10/06 21:00 8 2 NATIONAL GEOGRAPHIC EXPLORER 749867 HGN 10/08 22:15 2 1 HEHS 749867 HGN 10/15 22:00 2 1 HEHS	749867 HISS 11/13 21:45 1 1 PGG GRAND SLAG 749867 HKGZ 11/13 22:00 56-2 STAR TREK-GENERATH 749867 HKGZ 11/13 22:15 61 2 STAR TREK-GENERATH 749867 HKGZ 11/13 22:30 -28 2 STAR TREK-GENERATH 749867 HTGS 11/14 13:00 2 2 HOU PRESHTIN D	749867 HEN 11/24 06:30 6 2 LOU GRANT 749867 HIBS 11/25 12:30 5-2 PERRY HASON 749867 HIBS 11/25 13:00 5 2 NOU PRESHITH B 749867 HIBS 11/25 13:00 56 2 CINENA SHOCASE
749867 NEW 10/17 14:00	749967 HIBS 11/14 17:45 2.2.GODD TIMES 749867 HIBS 11/14 18:00 1 2 BEUERLY HILLBILLIES, THE 749867 HIBS 11/14 21:45 1 2 HOU PRESHTIN 1 749867 HIBS 11/14 22:00 9 2 HOU PRESHTIN 1 749867 HIBS 11/14 22:00 33 2. STAR TREK-GENERATN	749867 NKGZ 11/25 13:15 83 2 CINENA SHOCASE 749867 NKGZ 11/25 13:30 83 2 CINENA SHOCASE 749867 NKGZ 11/25 13:45 83 2 CINENA SHOCASE 749867 NKGZ 11/25 14:00 83 2 CINENA SHOCASE 749867 NKGZ 11/25 14:15 83 2 CINENA SHOCASE 749867 NKGZ 11/25 14:15 83 2 CINENA SHOCASE

GONTAINS MATERIALS SUBJECT TO A PROTECTIVE ORDER IN DOCKET NO. 94-3 CARP-CD90-92 - DISCLOSURE OR RELEASE PROHIBITED EXCEPT TO AUTHORIZED REPRESENTATIVES

HH-ID CALL DATE START UNG T TITLE TIME MIN Y	HH-ID CALL DATE START UNG TITTLE TIME MIN Y P	HH-IO CALL DATE START UNG I TITLE TIME MIN Y
TIME MIN Y   P   P   P   P   P   P   P   P   P	749867 NIBS 12/11 21:45	749867 WIRS 12/23 13:00 9 2 THE CHARGE AT FEATHER RIVER 749867 WGN 12/24 11:00 1 2 JOAN RIVERS 749867 WGN 12/24 11:15 15 2 JOAN RIVERS 749867 WGN 12/24-11:30 - 15 2 JOAN RIVERS 749867 WGN 12/24-11:30 - 15 2 JOAN RIVERS 749867 WGN 12/24-11:45 13 2 JOAN RIVERS
749867 WAGZ 11/26 22:15 83 2 STAR TREK-GENERATH 749867 WAGZ 11/26 22:30 83 2 STAR TREK-GENERATH 749867 WAGZ 11/26 22:45 61 2 STAR TREK-GENERATH 749867 WAGZ 11/27 13:15 72 2 CINEMA SHOCASE 749867 WAGZ 11/27 13:45 11 2 CINEMA SHOCASE	749867 HTBS 12/12 12:15 14 2 PERRY MASON 749867 HTBS 12/12 12:30 15 2 PERRY MASON -749867 HTBS 12/12 12:45 . 15 2 PERRY MASON 749867 HTBS 12/12 13:00 3 2 THE PARADISE CONNECTION 749867 HTBS 12/12 12:45 2 1 NEUS 749867 HTBS 12/13 12:00 15 2 PERRY MASON	749867 HIBS 12/24 11:45
749867 HTBS 11/27 22:00 3 2 MOU PRESHTIN 1 749867 HKGZ 11/27 22:00 50 2 STAR TREK-GENERATH 749867 HKGZ 11/27 22:15 28 2 STAR TREK-GENERATH 749867 HKGZ 11/27 22:30 33 2 STAR TREK-GENERATH 749867 HKGZ 11/27 22:45 56 2 STOR TREK-GENERATH	749867.NTBS 12/13 12:15 .15 2 PERRY MASON	747807 NIBS 12724 13:00 11 2 HE HANGED HAN 749867 NIBS 12724 13:00 6 2 POPEYE 749867 NIBS 12724 17:15 5 2 GOOD TIMES 749867 NGH 12725 11:00 14 2 JOAN RIVERS 749867 NGH 12725 11:15 15 2 JOAN RIVERS
749867 WX6Z 11/27 23:45 33 2 ARSENTO HALL SHOW ORTGINL 749867 WTBS 11/30 07:30 1 2 GUNSMOKE 749867 WTBS 11/30 08:30 1 1 PEOPLE TO PEOPLE 749867 WTBS 11/30 21:90 1 4 NBB BASKETBALL	749867 USH 12/14 21:15 4 4 MBD BASKETBALL 749867 UTBS 12/14 21:15 1 4 MBD BASKETBALL 749867 UTBS 12/16 12:00 15 2 PERRY MASON 749867 UTBS 12/16 12:15 15 2 PERRY MASON	749867 NGN 12/25 11:30 12 2 JOAN RIVERS 749867 NGN 12/25 12:00 1 2 GERALDO 749867 NTBS 12/25 12:00 2 2 THE PEOPLE THAT TIME FORCOT 749867 NTBS 12/25 21:15 15 2 OH, GOD] 749867 NTBS 12/25 21:30 15 2 OH, GOD]
749867 HCH 12/01 06:45 15 2 LOU GRANT 749867 HCH 12/01 06:45 15 2 LOU GRANT 749867 HCH 12/01 06:45 15 2 LOU GRANT	749867 NIBS 12/16 12:30 15 2 PERRY MASON 749867 NIBS 12/16 12:45 15 2 PERRY MASON 749867 NIBS 12/16 13:00 8 2 CHATO'S LAND .749867 NIBS 12/17 22:00 2 2 UKBAN COMBOY 749867 NIBS 12/18 11:45 2 2 EIGHT IS EMOUGH	749867 WIBS 12/25 21:45 15 2 0H, GOD1 749867 WIBS 12/25 22:00 3 2 0H, GOD1 749887 WIBS 12/26 12:00 9 2 CHIPS 749867 WIBS 12/26 12:30 2 CHIPS 749867 WIBS 12/27 11:00 9 2 IONN ETHERS
749867 WEBS 12/02 14:13 1 2 NUM 11 CAR BE 10LB 749867 WEBS 12/03 13:00 2 2 BEADLY HARVEST 	749867 NTBS 12/18 12:00 15 2 PERRY MASON 749867 NTBS 12/18 12:13 15 2 PERRY MASON 749867 NTBS 12/18 12:3015 2 PERRY MASON 749867 NTBS 12/18 12:45 15 2 PERRY MASON 749867 NGN 12/18 21:45 2 4 COLLEGE RASKETRALL	749867 HGN 12/27 11:15 15 2 JOAN RIVERS 749867 HGN 12/27 11:30 1 2 JOAN RIVERS
749867 WIBS 12/09 11:45 9 2 PERRY MASON: THE CASE OF THE SIMISTER SP 749867 WIBS 12/09 12:00 10 2 CERALDO 749867 WIGH 12/09 12:45 15 2 CERALDO 749867 WIGH 12/09 13:00 1 1 MENS	749867 NTBS 12/19 12:00 12 2 PERRY MASON  -749867 NTBS 12/19 12:15 15 2 PERRY MASON  749867 NTBS 12/19 12:30 15 2 PERRY MASON  749867 NTBS 12/19 12:45 15 2 PERRY MASON  749867 NTBS 12/19 12:45 15 2 PERRY MASON	749867 WIBS 12/28 22:30 3 1 U.S. OLYMPIC GOLD749867 WIBS 12/29 20:00 2 4 COLLEGE FOOTBALL 749867 WIBS 12/29 21:45 7 4 COLLEGE FOOTBALL 749867 WIBS 12/29 22:30 3 4 COLLEGE FOOTBALL
749967 NTBS 12/10 11:45. 3 2 MRS. R'S DAUGHTER 749867 NTBS 12/10 12:00 15 2 PERRY MASON 749867 NTBS 12/10 12:15 15 2 PERRY MASON 749867 NTBS 12/10 12:30 15 2 PERRY MASON 749867 NTBS 12/10 12:35 14 2 PERRY MASON	749867 NCN 12/20 11:30 8 2 JOHN RIVERS 749867 NCN 12/20 11:45 12 2 JOHN RIVERS 749867 NTBS 12/20 11:45 3 2 A QUESTION OF LOVE 749867 NTBS 12/20 12:00 15 2 FERRY MASON	749867 NIBS 12729 22:45 13 4 COLLEGE FOOTBALL -749867 NIBGH 12730.21:45 3 4 NDA BASKETBALL 749867 NIBS 12730 22:00 11 1 NEWS 749867 NIBS 12731 11:45 1 2 ANDY GRIFFITH 749867 NIBS 12731 12:00 15 2 PERRY MASON
749867 WTBS 12/10 22:00 2 2 THE BEUTL'S BRIGABE 749867 WTBS 12/11 12:00 12 2 PERRY MASON 749867 WTBS 12/11 12:15 12 2 PERRY MASON 749867 WTBS 12/11 12:30 15 2 PERRY MASON 749867 WTBS 12/11 12:30 15 2 PERRY MASON	749867 NTBS 12/20 12:13 1 2 PENGY ABSUN 749867 NTBS 12/20 25:15 5 2 THE BEAST OF HOLLOW MOUNTAIN 749867 NTBS 12/23 11:30 2 2 LIFESTYLES OF THE RICH AND FAMOUS 749867 NTBS 12/23 11:30 1 2 WHERE THE LILIES BLOOM 749867 NTBS 12/23 12:00 13.2 PERRY MASON	
747607 NES 12/11 12:43 13 2 PERRY DRSUN 749867 NES 12/11 13:00 1 1 NENS 749867 NTBS 12/11 13:00 5 2 HANAII FIVE-0	749867 NTBS 12/23 12:15 15 2 PERRY MASON 749867 NTBS 12/23 12:30 15 2 PERRY MASON 749867 NTBS 12/23 12:45 15 2 PERRY MASON	749867 NTBS 12/31 22:30 15 4 COLLEGE FOOTBALL 749867 NTBS 12/31 22:45 14 4 COLLEGE FOOTBALL

## DISTANT SPORTS VIEWING IN HOUSEHOLD 749867

DATE	TIME	PROGRAM	STATION	VIEWING MINUTES
1/3/91	9:15-9:30 PM	NBA	WGN	2
1/5/91	9:00-9:15 PM	NBA	WGN	2
1/14/91	9:00-9:15 PM	NBA	WGN	1
1/14/91	9:00-9:15 PM	NBA	WTBS	1.
1/26/91	9:15-10:15 PM	NBA	WTBS	5
1/28/91	8:45-9:30 PM	NCAA (Bk)	WGN	11
1/31/91	8:45-10:00 PM	NBA	WGN	22
2/2/91	9:00-9:45 PM	NBA	WTBS	29
2/16/91	8:45-9:30 PM	NBA	WGN	19
2/23/91	7:15-7:30 PM	NBA	WTBS	1
2/23/91	9:30-9:45 PM	NBA	WGN	2
3/2/91	7:15-7:30 PM 8:00-8:15 PM 8:30-9:00 PM	NBA NBA NBA	WGN WGN	2 2 7
3/8/91	8:30-8:45 PM 9:15-9:45 PM	NBA NBA	WGN WGN	6 5
3/9/91	2:00-2:15 PM	MLB	WGN	9
3/12/91	8:45-9:15 PM	NBA	WGN	9
3/25/91	8:00-8:15 PM 8:45-10:00 PM	NBA NBA	WGN WGN	2 27
4/4/91	8:00-9:30 PM	NBA	WGN	42
4/6/91	1:45-2:00 PM	MLB	WGN	4
4/6/91	8:00-9:15 PM	NBA	WTBS	26

CONTAIN MARTHALS SUPPLY TO

SO E CARP-CLEO ES - DICTORDES DE FECTIFIED EXCEPT TO

AUTHORISED REPRESENTATIVES

4/12/91	7:15-8:45 PM	NBA	WGN	15
4/13/91	9:00-9:15 PM	NBA	WTBS	5
4/22/91	7:30-7:45 PM 8:45-9:15 PM	MLB MLB	WGN WGN	1 13
4/23/91	7:30-7:45 PM	MLB	WGN	1
4/27/91	9:30-10:00 PM	MLB	WGN	7
4/29/91	8:45-9:00 PM	MLB	WTBS	2
5/3/91	7:00-7:15 PM	MLB	WGN	3
5/4/91	9:15-9:30 PM	MLB	WGN	3
5/9/91	7:45-8:30 PM	MLB	WGN	13
5/10/91	8:45-11:15 PM	MLB	WGN	12
5/11/91	8:15-8:30 PM	MLB	WTBS	2
5/13/91	8:15-9:30 PM	MLB	WGN	26
5/14/91	8:45-9:15 PM 9:45-10:00 PM	MLB MLB	WTBS WTBS	2 1
5/14/91	9:15-9:45 PM 9:45-10:00 PM	MLB MLB	WGN WGN	5 5
5/20/91	9:45-10:00 PM	MLB	WTBS	1
5/23/91	8:15-8:30 PM 8:45-9:15 PM	MLB MLB	WGN WGN	3 7
5/24/91	8:45-9:00 PM	MLB	WTBS	9
6/3/91	8:15-9:00 PM 9:15-9:30 PM	MLB MLB	wgn wgn	19 6
6/10/91	8:00-8:45 PM 9:00-9:30 PM	MLB MLB	wgn wgn	19 20
6/10/91	8:45-9:00 PM	MLB	WTBS	1
6/13/91	8:00-9:45 PM	MLB	WGN	88
6/15/91	7:30-7:45 PM 7:45-8:00 PM 9:00-9:30 PM	MLB MLB MLB	WGN WGN	8 8 13

CONTAINS MATERIALS SUBJECT TO A FINAL THE ORDER IN DOCKET NO. 64-6 CAME-CLOSCOL - DESCRIPTION ON ELABORIZED PROFESSION EXCEPT TO

6/15/91	7:30-7:45 PM	MLB	WTBS	1
6/20/91	9:00-9:30 PM	MLB	WGN	11
6/22/91	7:00-7:45 PM 9:00-9:15 PM 9:30-9:45 PM 9:45-10:00 PM	MLB MLB MLB MLB	WGN WGN WGN WGN	34 1 5 4
6/22/91	7:45-8:00 PM 8:15-8:30 PM	MLB MLB	WTBS WTBS	3 1
6/24/91	8:00-8:15 PM	MLB	WGN	1
6/29/91	9:00-9:15 PM	MLB	WGN	1
7/1/91	5:00-5:15 PM 7:45-8:00 PM 8:00-8:30 PM 9:00-9:15 PM	MLB MLB MLB MLB	WGN WGN WGN	1 2 9 3
7/2/91	8:45-9:00 PM	MLB	WTBS	2
7/6/91	7:00-8:00 PM	MLB	WGN	38
7/7/91	4:30-4:45 PM	MLB	WTBS	1
7/11/91	8:30-10:00 PM	MLB	WGN	65
7/12/91	8:00-8:30 PM 9:15-10:45 PM	MLB MLB	WGN WGN	13 54
7/13/91	8:45-10:30 PM	MLB	WGN	46
7/14/91	2:00-2:15 PM	MLB	WGN	3
7/15/91	8:15-9:30 PM	MLB	WGN	38
7/16/91	9:30-9:45 PM	MLB	WGN	2
7/23/91	9:15-9:45 PM	MLB	WGN	14
7/29/91	8:30-8:45 PM 9:00-9:15 PM	MLB MLB	WGN WGN	6 6
7/30/91	7:00-7:15 PM	MLB	WTBS	2
8/13/91	9:15-9:30 PM	MLB	WGN	1
8/15/91	7:45-9:30 PM	MLB	WGN	75

CONTAINS MATERIALS SUBJECT TO A RECEIVE ORDER IN DOCKET NO. 84-5 GALF-CUSC-92 - DISCLOSURE OR RELEASE PROHIBUTED EXCEPT IN AUTHOLIZED REPRESENTATIVES

8/16/91	8:00-8:15 PM	MLB	WGN	2
8/16/91	11:00-11:15 PM	MLB	WTBS	1
8/17/91	8:15-8:45 PM 9:15-9:30 PM	MLB MLB	WGN WGN	13 7
8/17/91	10:45-11:00 PM	MLB	WTBS	3
8/26/91	8:00-8:15 PM	MLB	WTBS	2
8/26/91	10:30-10:45 PM	MLB	WGN	11
8/29/91	8:15-8:30 PM 8:30-8:45 PM	MLB MLB	WGN WGN	1 5
8/29/91	8:15-8:30 PM 8:30-8:45 PM	MLB MLB	WTBS WTBS	7 21
8/31/91	9:45-10:00 PM	MLB	WGN	6
9/8/91	12:30-12:45 PM	MLB	WTBS	6
9/9/91	9:00-9:15 PM	MLB	WGN	4
9/14/91	9:30-9:45 PM	MLB	WGN	4
9/16/91	10:00-10:15 PM	MLB	WTBS	1
9/19/91	9:30-10:00 PM	MLB	WTBS	14
9/21/91	8:30-8:45 PM 9:00-9:45 PM 10:30-10:45 PM	MLB MLB MLB	WGN WGN WGN	13 16 2
9/26/91	8:00-9:00 PM	MLB	WTBS	46
11/6/91	7:15-7:30 PM 7:45-8:00 PM 8:30-8:45 PM	NBA NBA NBA	WGN WGN	2 1 1
11/9/91	8:45-9:30 PM	NBA	WGN	14
11/23/91	9:00-9:15 PM 9:15-9:30 PM 9:30-9:45 PM	NBA NBA NBA	WGN WGN WGN	5 2 11
11/30/91	8:00-8:15 PM 8:45-9:00 PM	NBA NBA	WTBS WTBS	1 2

CONTAINS MATERIALS SUBJECT TO A POSTSCRIVE ORDER IN DOCEST NO. 844. CANTAGE OF DISCLOTURE OF FUTULE PROFILED EXCEPT TO AUTHORIZED REPRESENTATIVES

12/14/91	8:15-8:30 PM	NBA	WGN	4
12/14/91	8:15-8:30 PM	NBA	WTBS	1
12/18/91	8:45-9:00 PM	NCAA (Bk)	WGN	2
12/28/91	8:45-9:00 PM	NBA	WTBS	1
12/29/91	7:00-7:15 PM 8:45-9:00 PM 9:30-9:45 PM	NCAA (Ft) NCAA (Ft) NCAA (Ft)	WTBS WTBS WTBS	2 7 16
12/30/91	8:45-9:00 PM	NBA	WGN	3
12/31/91	9:00-10:00 PM	NCAA (Ft)	WTBS	49
,	То	tal Viewing D	Minutes:	1306

Source: 1991 MPAA/Nielsen Peoplemeter Viewing Data

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1991 RANKING OF PROGRAM TITLES (Series), NIELSEN METERED distant DATA (c) Cable Data Corporation PAGE 1

}	141-11-14-1	" dante nate dolbolation	1.1	<u> </u>
	RANK	TITLE	VIEWING MINUTES	ACCUM'ED PERCENT
,   2	1	TOM AND JERRY	791,284	
3		ANDY GRIFFITH	630,502	4.975
Ś	3	LITTLE HOUSE ON THE PRAIRIE	499,867	6.725
6	- · · · · · · · · · · · · · · · · · · ·	PERRY MASON	442,557	·8.273 - · · · · · · · · · · · · · · · · · ·
P.	5	NATIONAL GEOGRAPHIC EXPLORER	432,317	
9 10		FLINTSTONES	371,062	11:084
1 3	7	WCW WRESTLING	•	12.142
(2 13	8-	HAPPY DAYS		13:102
. 4	9			14.060
15 16	-1-0	BEWITCHED	267;445	14.996
7	11	NIGHT COURT		15.908
(B. 	12	GERALDO		
50;		BEVERLY HILLBILLIES		17.615
21 22		JEFFERSONS, THE		•
23 .		MAGNUM, P.I.		19.186
24  25	16	WHO'S THE BOSS?		19.920
26	17	COSBY SHOW, THE	209,638	
27 28		- GOOD TIMES		
29		SANFORD AND SON	180,683	
30	20	BONANZA		- 22,614
32	15	STAR TREK: THE NEXT GENERATION		23.209
3±¦ 34;		OPRAH WINFREY		
35	23	JOAN RIVERS SHOW, THE	162,627	
36. 37		HAWAII FIVE-0	-	24.893
34	25	CHIPS	148,245	
39	26	CHIP - N' DALE'S - RESCUE RANGERS		25.905
4.		DONAHUE	140,091	
42 43				Company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the company of the compan

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1991 RANKING OF PROGRAM TITLES (Series), NIELSEN METERED distant DATA (c) Cable Data Corporation PAGE 2

•	RANK TITLE	VIEWING MINUTES	ACCUM'ED PERCENT	
:	28 HAPPY DAYS, AGAIN	137,977	26.878	
;	29 CHARLES IN CHARGE	130,705	27.335	
<b>%</b> ] ≥	30 CHEERS	126,531	27.778	
7	31 LEAVE IT TO BEAVER	123,483	28.210	
1	32 SALLY JESSY RAPHAEL	121,170	28.634	
	33 DUCKTALES	117,415	29 -045	
<b>3</b>	34 MAMA'S FAMILY	111,985	29.437	
:	35 I DREAM OF JEANNIE	108,015	~29.815	* 1915 games of the first of the second of
D : 4	36 M*A*S*H	101,172	30.169	
; ¿	37 CAPTAIN PLANET	100,526	30.520	/
<b>)</b> · ·	38 WHEEL OF FORTUNE	98,321	30.865	
: }	39 GUNSMOKE	98,257	31:,208:	
):: 21	40 WRESTLING NETWORK, THE	96,864	31.547	
22	41 JEOPARDY	95,434	31.881	
22	42 CURRENT AFFAIR, A	94,801	32.213	
74 25	43 LAVERNE & SHIRLEY	790,627	32.530	- <u>-</u>
24	44 HOGAN'S HEROES	89,634	32.844	
2.6	45 TEENAGE MUTANT NINJA TURTLES	788,125	33.152	
<b>3</b> 29 20	46 I LOVE LUCY	87,947	33.460	
31	47 TALE SPIN	86-; 648	33.763	
2	48 HONEYMOONERS	84,267	34.058	
: 5	49 HEADLINE NEWS			
3.5	50 FAMILY FEUD	82,162	34.639	
36		AMERICAN STREET, SEC. S. C. S. Sanda S. S. S. S.		The second on a track of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the second of the s

FEB 15 1996 NLMZTITL 1992 RANKING OF PROGRAM TITLES (Series), NIELSEN METERED distant DATA (c) Cable Data Corporation PAGE 1

<u> </u>	NEMZTITE	C) Cable Data Corporation		PAGE 1
—	RANK	TITLE	VIEWING MINUTES	ACCUM'ED E
i i	1	TOM AND JERRY	675,157	2.363
°		ANDY GRIFFITH	597,900	74°. 455
- -	3	PERRY MASON	525,371	· 6 . 29 <b>3</b>
F	4-	LITTLE HOUSE ON THE PRAIRIE	520,677	8.115
ŧ	5	NATIONAL GEOGRAPHIC EXPLORER	460,994	9 ₋ 729
9 1 <i>U</i>	6	HAPPY DAYS	343,483	1·0 .930·
) i i	7	GERALDO	336,459	12.108 CABLE
. 3	8	BEVERLY HILLBILLIES	300,000-	m <b>13.158</b>
14	9	STAR TREK: THE NEXT GENERATION	293,367	14.184 E
1.5	10	BRADY BUNCH	277,495	· 1-5-, 1-55-
1.2	11	OPRAH WINFREY	269,192	16.097
1 6	<del>12</del>	FLINTSTONES	<del>263,1</del> 83-	
20	13	BEWITCHED	249,961	17.893
21	14	SAVED BY THE BELL	235,205	—-18. <del>-716</del>
23	15	CHEERS	229,128	19.518
24	16	BONANZA	~ 218;436~	5 <del>0.</del> 585
26	17	WHO'S THE BOSS?	210,077	21.017
2 7	18	SANFORD AND SON	1 <del>98,368</del>	21:712
29	19	I LOVE LUCY	186,837	22.365
31		NIGHT COURT	179,146	
12 ز	51	CHIPS	178,376	23.616
34	55-	T DREAM OF JEANNIE	173,364	: <del>24.223</del>
35	23	JOAN RIVERS SHOW, THE	168,873	24.814
37	24	HAPPY DAYS, AGAIN	159 <del>,11</del> 8	···-25:371
38	25	MARRIED WITH CHILDREN	152,855	25.906
29:	26	ARSENIO HALL SHOW	151,059	26.434
اله في	27	COSBY SHOW, THE	150,774	26.962
2.2				

1992 RANKING OF PROGRAM TITLES (Series), NIELSEN METERED distant DATA FEB 15 1996 PAGE (c) Cable Data Corporation NLMZTITL ACCUM'ED VIEWING RANK TITLE PERCENT MINUTES 27.455 140.864 28 URESTLING NETWORK, THE 747,247 27.925 29 FULL HOUSE 28.377 129;360 HAWAII FIVE-0 58.853 ---127.435 31 ENT TONIGHT 60 29,266 126,555 WCW MAIN EVENT WRESTLING 29: 684 ---1197513 33 THREE'S COMPANY 30.063 108,141 34 M*A*S*H 30:438~ 35 JEFFERSONS, THE 

105,092

93,003

31.549

-32-612-

33.269

30.812 108,913 36 MAGNUM, P.I. - 1057582 31-181---37 ADDAMS FAMILY

-104<del>,99</del>0 31.916 ----39 GUNSMOKE ----32.274 102,354 40 HONEYMOONERS

-96,487 41 JEOPARDY 32 943 94,600 42 UCW WRESTLING

43 MAURY POVICH SHOW, THE 92,405 33.592 DONAHUE

-33-910 --90-831 -45 CAPTAIN PLANET 34,224 89,679 ALL IN THE FAMILY 34,530 ----87-,498-

86,861 34.834 48 DUCKTALES ----86,255 35 : 136 49 STREET JUSTICE

84,643 35.432 50 SALLY JESSY RAPHAEL

39

WHEEL OF FORTUNE

-47 PAID PROGRAM

38

20.

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### JSC EXHIBIT 2-R

## Share of Viewing Minutes Movies vs. Syndicated Series

	Total Viewing <u>Minutes (%)</u>	Movies Viewing Minutes (% of Total)	Syndicated Series Viewing Minutes (% of Total)
1991	28,576,766 (100%)	8,712,454 (30.49%)	14,949,357 (52.31%)
1992	31,479,683 (100%)	9,630,825 (30.59%)	15,531,559 (49.34%)

 CALL	CH	_¥-	S	<u> </u>	CITY	1991 AVG F-T	Total HH's -	Viewing Minutes	
		P 	P					HAILMEED	EXHIBIT 3-R
 UMAE	12	<u>E</u>		MS	BOONEVILLE	240	0	0	
MAEC	13	N	A	VA	HAMPTON	1,015	0	0	
 KSTU	13	1	F	UT	SALT LAKE CITY	1,196	0	0	
MTJC.	26	I		ОН	SPRINGFIELD	1,378	0	0	
 WYED	17	I		NC	GOLDSBORO	2,398	0	0	
KKTV	11	N	C	CO	COLORADO SPRINGS	2,687	0	0	
 KBSI	53	<u> </u>	F	МО	CAPE GIRAIDEAU	2,981	0	0	
WKBS	47	I	R	PA	ALTOONA	3,295	0	0	
 KIXE	09	E		CA	REDDING	3,462	0	0	
WHBQ	13	N	A	TN	MEMPHIS	4,087	0	0	
 KEET	13	E		CA	EUREKA	4,135	0	0	
WLVT	39	Ε		PA	ALLENTOWN	4,488	0	0	
 WGGT	48	I	<del></del> ;-	NC	GREENSBORO	4,682	0	" <b>0</b>	
BLUM	23	E		NJ	CAMDEN	4,892	0	0	
 KAID	04	E		ID	BOISE	5,394	O	0	
WCTI	12	N	A	NC	NEW BERN	5,637	0	0	
 WARW	07	N	C	WI	WAUSAU	5,869	0	0	
WTVE	51	1		PA	READING	5,925	0	0	
 WBSG	21	1		GA	BRUNSWICK	6,108	0	0	
WIPB	49	E		IN	MUNCIE	6,664	0		
 KRWG	55	Ε		NM	LAS CRUCES	6,771	0	0	
WCAX	03	N	C	٧٢	BURLINGTON	7,584	0	0	
RHNS	21	1	F	NC	ASHEVILLE	7,829	0		
WHEC	10	N	С	NY	ROCHESTER	8,546		0	
WLUC	06	N	Q	MI	MARQUETTE	12,057	0	0	
WMGC	34	N	A	NY	BINGHAMTON	12,986	0	0	
KAAL	06	N	A	им	AUSTIN	14,959	0	0	

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	CALL	CH	7	3	ST	CITY	1991 AVG F-T	Total	Viewing	PAGE	2
			P	P			DIST SUBS	HH 's	Minutes		
	KMSB	11	1	<u>F</u>	AZ	TUCSON	15,276	0	0		
	WTOC	11	N	C	GA	SAVANNAH	16,919	0	 n		-
	UDSI	61	1	F	TN	CHATTANOOGA	17,212	0	0		
	KTBO	14	1	R	OK	OKLAHOMA CITY	17,488	0	0		
	KTVX	04	N	A	UT	SALT LAKE CITY	17,975	0	0		
	KTZZ	22	I		MA	SEATTLE	25,214	0	0		
	WRDC	88	N	N	NC	DURHAM-RALEIGH	27,173	0	0		
	UMVS	1 Q	Ε		ИĮ	MILWAUKEE	29,126	0	0		
	KHAI	20		S	HI	HONOLULU	29,862	0	0		
	WWUP	10	N	C	MI	SAULT STE MARIE	33,207	0	0		
	KGNS	08	N	N	TX	LAREDO	1,938	1	S		
	WGGB	40	N	A	MA	SPRINGFIELD	3,928	1	6		
	WKPC	15	E		KY	LOUISVILLE	10,893	1	. 11		
	WOLO	25	N	A	SC	COLUMBIA	12,452	1	23		
	KHSH	67	<u> </u>		XT	ALVIN	1,301	1	33		
	WCHS	80	N	Α –	WV	CHARLESTON	20,533	1	188		
	WNAL	44	1	F	AL	GADSDEN	875	1	637		
	KCAU	09	N	A	ΙA	BIOUX CITY	329	1	880	— <u>—</u>	
	KWEB	10	E		HI	WAILUKU	14,547	1	1,082		
	WVTM KETK	13	N	N	AL	BIRMINGHAM	81,132	1	1,148		
		<u> 56</u>	N	N	TX	JACKSONVILLE	6,407	1	1,797		
	KHTV KHTV	32		· C	TX	ABILENE	5,167	1	1,813		
	WKCF	39 18			TX	HOUSTON	75,036	11	4,517		
	UHNT	19	N	~	FL	CLERMONT	51,295	1	6,653		
	KTRV	12	/V Y	C	AL	HUNTSVILLE	26,333	1	7,144		
	NGOU		P)	F	ID	NAMPA	4,709	1	8,402		
<u> </u>	MACH	18	<u> N</u> _	_A_	MI	EAU CLAIRE	_ 52	1	10,188		

, <del></del>	CALL	СН	Ţ	S T	ST	CITY	Data Corporation	Total	Viewing	PAGE	3	
2			Þ	Þ			DIST SUBS	HHTS	Minutes			
3	WOLF	38	1	F	PA	SCRANTON	11,273	1	18,358			
4 5	WITI	06	N	C	ui	MILWAUKEE	39,931	2	1,500			
·	WPTV	05	N	N	FL	PALM BEACH	587	2	1,527			
7. 8'	MBCD	27	E		ОН	BOWLING GREEN	28,600	2	3,111			
9:	KWET	12	E		OK	CHEYENNE	8,219	2	3,194			
10	WMAZ	13	N	C	GA	MACON	4,330	2	6,683			
	WLID	35	N	N	ОН	LIMA	29,572	2	7,791			
13.	KOLN	10	N	C	NE	LINCOLN	1,727	<u> <del>-</del> .</u> . <u>-</u>	10,837		<u> </u>	
5	KOKH	25	1		OK	OKLAHOMA CITY	16,153	2	13,118			
7;	WKSO	29	E		KY	SOMERSET	4,770	2	18,095			
6.	KHET	11	Ε		ні	HONOLULU	15,838	2	27,943			
9	KSMO	62	1		MO	KANSAS CITY	18,443	2	41,985			
	WREG	03	N	C_	TN	MEMPHIS	1,405	2	97,603			
12' : :9	MACC	20	E		IL	CHICAGO	405	3	1,996			
. 4 . 5	KCSM	60	Ε		CA	SAN MATEO	47,783	3	4,393			
.5. .6¦	UKAR	53	E		MI	EAST LANSING	10,130	3	15,747			
7	KUTP	45			AZ	PHOENIX	14,365	3	20,143			
: 0 ! B	KUTV	02	N	N	UT	SALT LAKE CITY	71,161	3	23,316			
	KTIN	21	E		IA	FORT DODGE	3,900	3	28,067			
13	WTSF	61	I		KY	ASHLAND	9,763	3	40,968			
3	MDKA	56	I	F	KY	DANVILLE	19,992	3	42,252			
15	WNCT	09	N	С	NC	GREENVILLE	59,104	3	46,398			
7	WTSG	31	I	F	GA	ALBANY	9,397	3	48,206			
8	WIRB	56	1		FL	MELBOURNE	4,473	3	52,937			
9	KCIT	14	<u> </u>	F	TX	AMARILLO	6,962	3	56,975			
1	KTBN	40	1	R	CA	SANTA ANA	11,835	4	861			
13	KPBS	15	E		CA	SAN DIEGO	18,994	4	9,324			

~	FEL 1 RAG01	5 19 -UNQ	96 -D	C	OUNT	S BY STATION OF NU (c) Cabi	MBER OF UNIQUE HO e Data Corporation	USEHOLDS	. & VIEWING		
,	CALL	СН		- <del>S</del>	ST		1991 AVG F-T DIST SUBS	Total HH's	Viewing Minutes	PAGE	4
ე <b>۞</b> ≀ 	WMCC	23	1		IN	MARION	6,255	4	10,904		
<b>7</b> ) .	WHP	21	N	C	PA.	HARRISBURG	24,260	5	6,503	•	*
, - , -	ULMT	30	I		TN	MEMPHIS	48,893	5	14,756		
· · · · · · · · · · · · · · · · · · ·	WKBT	80	N	C	UI	LA CROSSE	25,494	 5	21,445	•	
£	WCIA	03	N	C	IL	CHAMPAIGN	34,203	- 5	23,817		
• 11	WPTY	24	1	F	TN	MEMPHIS	38,396	5	45,787		
٠ ٤	KOB	04	N	N	NM	ALBUQUERQUE	<b>3,</b> 725	- 5	67,961		
· 5 • : 4·	KASN	38	1		AR	PINE BLUFF	8,842	. <b>5</b>	87,432		
· F	KWHY	55	1	_ <b>S</b>	CA	LOS ANGELES	44,401	5	142,433		
16	NMSB	40	N	A	FL	SARASOTA	124,526	6	6,786		
16	WXGZ	32	I		u I	APPLETON	5,092	6	13,858		
20.	KVVT	64	I		CA	BARSTOW	25,728	6	20,728		
٤٠	WMAQ	05	N	N	IL	CHICAGO	44,408	6	34,621		
22	KGSW	14	1	F	NM	ALBUQUERQUE	27,173	6	35,787		
24	KFVS	12	N	C	МО	CAPE GIRARDEAU	30,451	. 6			
	KRIV	26	1	F	ΤX	HOUSTON	55,589	6	53,737		
26' ; 7	WKOI	43	1	R	IN	RICHMOND	37,601	7	122,193		
2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2	нани	07	N	C	MA	BOSTON	63,013	7	3,300		
<u> </u>	MEGW	02	N	С	IL	CHICAGO	234,579	7	11,303		
31 20 72	WRC	04	N	N	DC	WASHINGTON	52,611	- '.	14,981		
E :3_	WTVQ	36	N	A	KY	LEXINGTON	32,567	7	48,212		
50 54 N	NPGH	53	1	F	PA	PITTSBURGH	150,519		151,480		
36	WAKC	23	N	A	ОН	AKRON	24,883	7	620,435		
D 37 7 38	WISC	03	N	C	นเ	MADISON	36,020	8	11,649		
15.	ктхн	20	I		TX	HOUSTON	69,243	8	65,038		
ا به هندا ا به هندا	WLTV	23	1	5	FL	MIAMI	· · · · · · · · · · · · · · · · · · ·	8	111,565		
4; 4;	WVLA	33_	<u>N</u> .			BATON ROUGE	87,682 38,607	9 9	7,591 26,840		

CALL	CH	T	<u> </u>	ST		Data Corporation	Total	Viewing	PAGE	5
	•	P	P			DIST SUBS	HH'5-	Minutes		
KRON	04	N.	N	CA	SAN FRANCISCO	236,558	1 0	8,943		
WPCB	40	1	R	PA	GREENSBURG	41,130	10	13,150		
WLEX	18	N	N	KY	LEXINGTON	31,499	10	56,416		
WSBE	36	E		RI	PROVIDENCE	35,573	11	16,049		
KSDK	05	·N	N	MD	ST LOUIS	97,329	11	41,203		
KDNL	30	· 1	F	MO	ST LOUIS	21,727	11	603,712		
WCFC	38	1	R	IL	CHICAGO	118,754	12	8,052		
KSTW	11	1		WA	TACOMA	236,918	12	38,488		
WABC	07	N	A	NY	NEW YORK	380,947	13	4,718		
KCPT	19	E		MO	KANSAS CITY	76,304	14	11,072		
WPXI	11	N	N	PA	PITTSBURGH	113,666	14	136,154		
WEYI	25	N	C	MI	SAGINAW	1,987	14	194,727		
KATV	07	N	A	AR	LITTLE ROCK	102,889	15	112,281		
WCCO	04	N	C	MN	MINNEAPOLIS '	45,320	15	206,949		
WXIA	11	N	N	GA	ATLANTA	380,870	16	37,051		
KMBC	09	N	A	MO	KANSAS CITY	92,858	16	45,317		
WPVI	06	<u> </u>	A	PA	PHILADELPHIA	223,327	17	4,232		
WPBT WGBS	02 57	E		FL	MIAMI	222,124	17	12,693		
WSEE	57	I		PA	PHILADELPHIA	160,912	18	86,182		
UNUV	35 54	N	С	PA	ERIE	12,333	19	384,072		
KQED	09	I E		GM	BALTIMORE	14,266	21	131,803		
KFCB	42	_	0	CA	SAN FRANCISCO	191,207	21	205,259		
ULUM	47	1	R	CA	CONCORD	307,630	55	2,374		
WGNX	46	I	3	NY	NYC-NEWARK	208,388	22	54,458		
WLIW	21	E		GA	ATLANTA	221,326	25	71,189		
WTWS	26	I	Þ	NY	GARDEN CITY	145,717	24	63,907		
MIMO			R	CT	NEW LONDON	290,080	26	22,423		

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WLV KTS WHA	F W	56 26 05	P	è		<del></del>	TO 7 C 7 C 1 1 TO C	Total		
KTS Wny	F W	26					DIST SUBS	HH's	Viewing Minutes	 
HNY	W		~		MA	CAMBRIDGE	221,777	26	35,657	
		05	I	Q	CA	SAN FRANCISCO	306,273	27	3,357	
WHA			1	F	NY	NEW YORK	371,049	27	66,755	
		21	ε		WI	MADISON	259,278	28	8,577	 
WPR	I	12	N	A	RI	PROVIDENCE	23,308	29	67,950	
WCA	U	10	N	C	PA	PHILADELPHIA	289,834	30	7,680	 
KER	A	13	E		TX	DALLAS	237,308	30	27,318	
KGO	ı	07	N	A	CA	SAN FRANCISCO	297,644	30	55,401	 
MKE	F	55	N	N	OH	DAYTON	171,018	30	57,931	
KCA	L	09	I		CA	LOS ANGELES	301,909	30	58,413	 
WNE	7	13	E		NY	NYC-NEWARK	327,963	31	44,536	
WXI	X	19	I	F	ОН	CINCINNATI	233,965	31	155,241	 
KCE	<u>T</u>	28	E		CA	LOS ANGELES	462,073	33	30,197	
KPI	X	05	N	C	CA	SAN FRANCISCO	362,604	33	39,350	 <u> </u>
WTT	G	05	1	F	DC	WASHINGTON	215,798	34	48,109	
KYW		03	N	N	PA	PHILADELPHIA	180,427	36	136,367	 
KWG	N	02	1		CO	DENVER	218,738	36	213,185	
KSC	I	18	1	S	CA	SAN BERNARDINO	70,519	37	9,721	
WFL	D	32	I	F	IL	CHICAGO	260,652	38	106,004	
MMA	R	02	N	N	MD	BALTIMORE	249,523	39		 
KTV	U	02	1	F	CA	DAKLAND	449,700	40	30,606	
KIC	U	36	I		CA	SAN JOSE	429,555	42	161,975	 
KCR	A	03	N	N	CA	SACRAMENTO	293,085	42	50,697	
WDC	A	20	I		DC	WASHINGTON	223,451		56,316	 
WPH	L	17	I		PA	PHILADELPHIA	524,667	43	65,370	
KTV	T	11	1		TX	FT WORTH		46	68,537	 · •
KTL	A	05				LOS ANGELES	<b>345,821</b> 962,900	47 48	168,489 123,946	

RAG01	- NNO	-D	C	דאטט	S BY STATION OF NUMB (c) Cable	ER OF UNIQUE HO Data Corporation	USEHOLD	S, & VIEWING	PAGE	7
CALL	CH	-γ- P	5 P	ST	CITY	1991 AVG F-T DIST SUBS	Total HH's	Viewing Minutes		
КВНК	44	1		CA	SAN FRANCISCO	443,115	49	126,087		
WBAL	1 1	N	C	MD	BALTIMORE	290,934	50	35,619		
WJZ	13	N	<u>A</u>	MD	BALTIMORE	319,497	52	80,638		
KTXL	40	1	F	CA	SACRAMENTO	397,584	54	232,163		-
WTTW	11	<u>E</u>		IL	CHICAGO	503,161	57	44,018		
KTTV	1 1	I	F	CA	LOS ANGELES	698,691	58	147,401		
BAUW	43	I		OH	LORAIN	557,841	58	258,819		
WTXF	29	1	F	PA	PHILADELPHIA	709,196	60	105,100	— . — — —	
WKBD	50	1	F	1M	DETROIT	489,820	62	178,871		
WBFF	45	1	F	αM	BALTIMORE	506,737	69	142,237		
WVIA	44	E		PA	SCRANTON	696,731	74	22,430		
WSBK	38	1		MA	BOSTON	2,204,541	172	319,592		
WPIX	11			NY	NEW YORK	2,975,750	234	652,651		
WWOR	09	1		NY	NEW YORK	12,605,846	1,262	1,248,946		
WEN	09	I		IL	CHICAGO	21,208,627	2,242	3,500,383		
WTBS	17	I		GΛ	ATLANTA	41,725,982	4,110	14,542,254		
		····			Total Viewing Minute	5 : 28.576.766	····			

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### JSC EXHIBIT 4-R

# VIEWING MINUTES ATTRIBUTABLE TO PEOPLEMETER HOUSEHOLDS WITH THE HEAVIEST VIEWING - 1991

	SERIES/MOVIES	<b>SPORTS</b>
Top 10	1,440,350 (5.04%)	26,731 (0.09%)
Top 25	2,445,171 (8.56%)	94,318 (0.33%)
Top 50	3,670,500 (12.84%)	189,694 (0.66%)

Percentages represent percentages of total viewing minutes in 1991 study (28,576,766 viewing minutes).

. of ew <u>ing</u> l nths l	Total Inique H-Holds	HH's 1		HH's	HH's 4	HH's 5	HH's	EHOLDS, BY	<del></del>		······································	5 R			
12	697	693	696	487	689	236	60	• • •	•						*************************
11	254	253	253	158	246	67	17	<del></del>					:		
10	270	267	269	157	261	68	26								
9	295	285	293	168	283	55	25	·- · · · · · · · · · · · · · · · · · ·	<del></del>	<del></del>			<del></del>		
8 :	310	301	308	172	297	54	32	; .	•	· ·		,,			
7	289	271	289	153	266	45	59	•				· · · · · · · · · · · · · · · · · · ·	· · ·		
6 5	329	310	328	156	291	57	23								
4	320	296	318	134	279	43	29	***		· · · · · · · · · · · · · · · · · · ·				·····	
3	416 457	380	415	183	333	63	25		•						
2	403	380 307	456	138	296	38	35			•	····				*
	362	182	400 355	100	199	25	28								
•	201	102	225	42	108	. 9	23					*			
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Ex-6-R

JAN 09 1996 VIEWING HOUSE-HOLDS ANALYZED BY NUMBER OF MONTHS VIEWING RAG01 (c) Cable Data Corporation No. No. VIEWING -M-I-NUTES-JAN FEB MAR APR MAY JUN JUL AUG SEP OCT NOV DEC -o f---HH--Mo--VWĠ 10,307,993 2,381,872 2,557,437 2,542,019 2,111,731 2,137,189 1,897,831 1,295,595 1,452,455 1,088,857 [zz 611,803 191,984 26 27 _ANY_MONTH___4,402_28,576,766_2,354_2,363_2,391_2,355_2,424_2,396_2,432_2,363_2,411_2,409_2,451_2,444 36 39 40

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42

						CABLE DATA	CORPORATION	
1	No. Mo. VUG	Number of House -Holds	Total Viewing Minutes	Average Viewing / Period	Sports Viewing Minutes	Sports Av Viewing / Period -	Sports as % of	
2	12	697	10,307,993	14,789	767,222	1,101	Total 7.443	
	17-	254	2,381,872	9,377	180,313	7170	7.570	
5 6	10	270	2.557,437	9,472	252,169	934	9.860	···
7	9	295	2,542,019	8,617	305, <del>19</del> 1	1,-035	12.006 -	
£ 9	8	310	2,111,731	6,812	153,847	496	7.285	_ ,
10	7	-289	2,096,666	7,255	126,379	437	- 6028	
12	6	329	1,897,831	5,768	146,123	444	7.699	
13,	5	320	1,295,595	4,049	82,856		6,395	
15	4	416	1,444,772	3,473	54,785	156	4.484	
16	5	457	1,088,857	2,383	317,148	-68		and a second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second sec
1 B.		403	611,803	1,518	19,447	48	3.179	
20	•	362	191,984	530-	5,-134		2.674	
21	ALL	4,402	28,528,560	6,481	2,134,614	485	7.482	•
22 [°]					··			
24			<u> </u>					
26				_				
27:								

FEB 13 6		OX' STATIONS Cable Data Co	VIEWING, 1990 orporation
CALL T S Y T P P	TOTAL VIEWING	SERIES/MOVIES VIEWING	S Series/Movies as % of Viewing
KBVO I F	0	0	. 000
KCIT I F	0	0	. 000
KCPQ I F	8,528	8,517	99.871
KDNL I F	126,270	126,249	99.983
KITN I F	155,835	147,964	94.949
KRIV I F	110,544	108,409	98.069
KRRT I F	. 0	0	. 000
KTTV I F	86,271	75,340	87.329
KTVU I F	85,780	64,512	75.206
KTXL I F	80,095	76,628	95.671
WATL I F	. 0	0	. 000
WBFF I F	22,432	21,896	97.611
WDBD I F	2,613	2,207	84.462
WFFT I F	595	314	52.773

EXHIBIT 8-R

FEB 13 quick1			(c)	FOX' STATIONS Cable Data Co	VIEWING, 1990 rporation
CALL	Υ	S T P	TOTAL VIEWING	SERIES/MOVIES VIEWING	Series/Movies as % of Viewing
WFLD	I	F	37,727	36,958	97.962
WFXT	I	F	112,935	108,423	96.005
WKBD	1	F	64,568	56,326	87.235
WNRW	I	F	0	0	. 0 0 0
WNYW	I	F	55,744	52,537	94.247
WOLF	I	F	723	701	96.957
WTTG	I	F	38,976	36,160	92.775
WTVZ	I	F	103,325	101,744	98.470
WTXF	I	F	39,638	34,949	88.170
wxix	I	F	68,769	68,078	98.995
WXTX	I	F	0	0	. 0 0 0
1990	Τ,	n + =	1 1 201 7/	1 127 012	97 994

1990 Total 1,201,368 1,127,912 93.886

EB 13 Juickfo		Ś	'FOX' (c) Cab	STATIONS VIEWING, le Data Corporation	1991
CALL	T Y P	S T P	AIËMING LOLVF	SERIES/MOVIES VIEWING	Series/Movies as % of Viewing
KBSI	I	F	0	0	.000
KCIT	ŀ	F	56,975	55,422	97.274
KDNL	I	F	603,712	.601,768	99.678
KGSW	I	F	35,787	35,477	99.134
KMSB	I	F	0	0	. 0 0 0
KRIV	I	F	122,193	116,567	95.396
KSTU	I	F	0		.000
KTRV	I	F	8,402	8,236	98.024
KTTV	I	F	147,401	130,393	88.461
KTVU	1	F	161,975	138,104	85.263
KTXL	I	F	232,163	220,507	94.979
WBFF	I	F	142,237	136,983	96.306
WDKY	I	F	42,252	42,118	99.683
WDSI	I	F	0	0	. 0 0 0

page 3

FEB 13 quickfo			'FOX' ST (c) Cable	ATIONS VIEWING Data Corporation	, 1991 on
CALL	T Y P	S T P	TOTAL S Viewing	ERIES/MOVIES VIEWING	Series/Movies as % of Viewing
WFLD	I	F	106,004	100,770	95.062
WHNS	I	F	0	0	. 0 0 0
WKBD	I	F	178,871	155,351	86.851
WNAL	I	F	637	637	100.000
WNYW	I	F	66,755	62,962	94.318
WOLF	I	F	18,358	18,325	99.820
WPGH	I	F	620,435	615,878	99.266
WPTY	I	F	45,787	44,714	97.657
WTSG	I	F	48,206	45,497	94.380
WTTE	I	F	0	0	.000
WTTG	I	F	48,109	41,768	86.820
WTXF	I	F	105,100	95,131	90.515
WXIX	I	F	155,241	152,928	98.510
1991	To	tal	2,946,600	2,819,536 95	5.688

page	5

EB 13 1				STATIONS VIEWING,	1992
Quickfo	Y P	S T P	TOTAL VIEWING	e Data Corporation SERIES/MOVIES VIEWING	Series/Movies as % of Viewing
KITN	ı	F	596,647	571,442	95.776
KMSB	ı	F	0	0	.000
кѕнв	I	F	1,014,649	1,006,530	99.200
KTRV	I	F	32,183	31,876	99.046
ктту	I	F	105,334	94,741	89.943
ктты	I	F	45,153	44,184	97.854
KTVU	I	F	173,553	144,872	83.474
KTXL	I	F	244,122	231,262	94.732
WACH	I	F	54,135	53,973	99.701
WAWS	I	F	113,325	111,071	98.011
`WBFF	I	F	138,659	132,006	95.202
WFLD	1	F	90,543	85,652	94.598
WFLX	1	F	654,241	599,794	91.678
WKBD	I	F	172,849	150,863	87.280

B 13 1 ickfox			'FOX' (c) Cabl	STATIONS VIEWING, e Data Corporation	1992
CALL	T Y P	S T P	TOTAL VIEWING	SERIES/MOVIES VIEWING	Series/Movies as % of Viewing
WNYW	I	F	87,591	80,209	91.572
w010	I	F	78,755	77,688	98.645
WQRF	I	F	0	0	.000
WRGT		F	0	0	.000
WTTO	I	F	0	0	.000
WTXF	I	F	142,999	122,612	85.743
WWCP	I	F	1,064	795	74.718
WXIX	I	F	174,752	173,061	99.032
1992	Tot	tal	3,920,554	3,712,631 94.	697

#### CERTIFICATE OF SERVICE

I, Patricia Copeland, a Secretary for the firm of Arnold & Porter, do hereby certify that I have this 15th day of February 1996, mailed by First Class, United States mail, postage paid, the foregoing "Rebuttal Case of the Joint Sports Claimants" to the following:

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# Rebuttal Testimony of Dr. Peter V. Miller Northwestern University

I am submitting this testimony on behalf of the Joint Sports Claimants (Major League Baseball, National Basketball Association, National Hockey League and National Collegiate Athletic Association) in the 1990-92 cable royalty distribution proceeding. My testimony responds to testimony presented by Paul Lindstrom of the A.C. Nielsen Company ("Nielsen") and Allen Cooper of the Motion Picture Association of America ("MPAA").

#### Qualifications.

I am Associate Professor of Communication Studies and Journalism at Northwestern University. I teach, research and write in the areas of survey methodology, mass communication and public opinion. During my tenure at Northwestern, my research has focused primarily on issues involving survey research.

In recent years, a considerable portion of my work has been devoted to analyzing methods of measuring television audiences, including through Nielsen ratings data, by parties inside and outside the electronic media industry.

Prior to coming to Northwestern in 1983, I was on the faculty of the University of Michigan, where I served as Assistant Professor of Sociology and Communication. While there, I also served as an Assistant Research Scientist in the Survey Research Center of the Institute for Social Research, and participated in methodological reviews of the National Health Interview Survey and the National Crime Survey.

Between 1985 and 1991, I consulted periodically with the A.C. Nielsen Company.

Some of the projects I worked on with Nielsen during that time period included developing questionnaires, training interviewers for telephone surveys, and examining the Nielsen diary methodology. I also conducted exit interviews with respondents in Nielsen's NTI people meter sample, and worked with Nielsen for a time period during the Committee on National Television Audience Measurement's analysis of Nielsen's people meter system. I also participated in a NOVA documentary on television ratings (a portion of which was devoted to the Nielsen people meter) that first aired on public television in February, 1992.

I have been active in professional associations in the area of survey research. I am a member of the American Association for Public Opinion Research, and served the association as Standards Chair. I am a member of the Research Quality Council of the Advertising Research Foundation. In addition, I am on the editorial board of Public Opinion Quarterly, and serve as editor of the "Poll Review" section, which is devoted to analysis and criticism of survey practice. My resume, containing a list of my publications, awards and professional activities, is appended as Attachment A.

#### Background.

In prior royalty distribution proceedings the MPAA sponsored studies of distant signal "viewing" in cable households. The studies were based upon the Nielsen Station Index ("NSI") database. NSI uses both diaries and meters to collect audience information in each of approximately 200 markets, during the four "sweep" periods (February, May, July and November). The MPAA studies relied upon diary (but not meter) data from NSI cable households. According to Cooper, there were approximately 200,000 NSI cable households that returned diaries underlying the MPAA's 1989 study (Copyright Royalty Tribunal, Final

Determination in the 1989 Cable Royalty Distribution Proceeding, Federal Register, vol. 57, No 81, p. 15295 (1992)).

In the 1990-92 royalty distribution proceeding the MPAA has switched to a "viewing" study based upon Nielsen Television Index ("NTI") data. The NTI uses people meters to collect audience information on a continuous basis. During the 1990-92 period, the daily people meter sample consisted of approximately 4000 households, 60 percent (or 2400) of which were cable households. On any given day, about 3500 people meter households (and about 2100 cable meter households) reported usable data.

According to Lindstrom, a total of approximately 4400 different people meter households had some distant signal viewing during each of the years 1991 and 1992 (Lindstrom written testimony at pp. 36-37). Some of these households, however, may have been in the 1991 or 1992 sample for as little as one day, while others may have been NTI households for the entire year or for both years. Lindstrom presents only "sweeps" data for 1990. Those data indicate that a total of approximately 3700 different people meter households had some distant signal viewing during the 1990 "sweeps" (Lindstrom Written Testimony at p. 35). Again, some of these households may have been in the 1990 NTI sample for as little as one day, while others may have been NTI household during all four 1990 "sweep" periods.

According to Lindstrom, Nielsen recommended that MPAA switch to an NTI-based study for these proceedings because: "We felt that all things considered, Nielsen People Meter was a superior data collection method." (Lindstrom Written Testimony at p. 2). See also Lindstrom Transcript at p. 8044 ("The best technique to use would be the meter.") Lindstrom also testified that Nielsen's clients --"advertisers and their agencies, networks, TV stations, program producers, cable systems and cable networks" -- consider the 4000 household sample

"adequate." (Lindstrom Written Testimony at p. 4). He also testified that, "...measuring a television audience is as simple in principle as counting beads." (Lindstrom Written Testimony at p. 5).

The MPAA people meter studies measure the number of "household viewing minutes" generated by different categories of distant signal programming during the years 1990-92. The MPAA studies count each minute that a metered television set is tuned to one of the distant signal programs, regardless of whether anyone in the people meter household actually watched that program. Thus, the MPAA studies are properly considered "tuning" studies. Lindstrom Transcript at p. 8187.

MPAA's Cooper testified that the studies show the value of the different categories of distant signal programming. Cooper Written Testimony at p. 3. Lindstrom, however, testified that, "we are not measuring value, we are measuring viewing." (Transcript at p. 8126).

### **Summary of Conclusions.**

1) Lindstrom's testimony suggests that there is general satisfaction on the part of the television industry with the people meter sample and that the task of measuring television audiences is straightforward and simple with the people meter. Both of these suggestions are erroneous. There are significant, industry-recognized problems with the Nielsen people meter system. In particular, substantial concern has been expressed over whether the achieved people meter household sample is representative of the nation's television households. While there are significant problems with the NSI diary-based surveys as well, it cannot be said that the people meter system is, on the whole, a better technique for providing information for this proceeding.

- 2) The "household/minutes" data presented by Lindstrom are not relied upon for typical transactions involving audience information in the television industry. The "household/minutes" measure is significantly different from the usual measures relied upon by the industry, including "ratings" and "shares" for all households, and for different demographic groups.
- 3) The household/minutes data presented by Lindstrom do not measure the relative values to cable operators of the different categories of distant signal programs. To obtain an indirect measure of such values one would need audience data different from that which Lindstrom has offered.

### 1. The People Meter Controversy

The Nielsen people meter system began as a response in the mid-1980s to a competitive challenge (by Audits of Great Britain (AGB) to Nielsen's monopoly status in national electronic audience measurement. After installing its people meter sample, Nielsen "unplugged" its long-standing NTI meter-diary measurement system. AGB then went out of business and Nielsen was left as the monopoly supplier of national audience information again, but this time as a people meter service.

This major change in the method of television audience measurement caused an unprecedented furor in the broadcasting industry, and the controversy continues to this day. The broadcast networks, which relied upon the old NTI system for negotiating with advertisers, adopted new criteria for estimating audiences for upcoming seasons (see Attachment B). The abruptness of the change led broadcast networks to charge that Nielsen's people meter service was more the result of commercial expediency than scientific judgment.

A significant outcome of major client dissatisfaction with the people meter service was their sponsorship of a \$1 million independent evaluation of the new system, completed in 1989. The evaluation, conducted under the auspices of the Committee on Network Audience Measurement (CONTAM), was put forward as methodological research that Nielsen should have done prior to introducing the people meter system. The CONTAM report was a public vote of "no confidence" in Nielsen's ability and motivation to scientifically evaluate its new product. (See Attachment C).

The CONTAM review of sampling and recruitment, field, engineering, editing and tabulation, and audience data pointed to some areas where the people meter system was satisfactory (e.g., meter engineering), but also noted a number of areas of significant concern. In particular, CONTAM reported that the people meter sample had a high nonresponse rate for predesignated households, a fact that directly affected the representativeness and adequacy of the sample. The CONTAM report estimated that in mid-1989, approximately 35 percent of predesignated households were providing usable data. (See Attachment D). In his testimony for this proceeding, Lindstrom reports that the predesignated household response rate for the people meter surveys used in this proceeding was approximately 45 percent. Lindstrom Transcript at p. 8223. This response rate is about half of the response rate usually achieved in studies conducted by the Bureau of the Census, and is well below the typical response rates achieved by major academic survey organizations in household surveys. A response rate of this kind would normally be unacceptable for surveys sponsored by the federal government. It raises significant concern over the representativeness of the sample.

Subsequent telephone coincidental measurement sponsored by CONTAM in 1990 and 1991 further documented problems with the people meter sample. (See Attachment E).

Moreover, between 1990 and 1995, the people meter system has continued to suffer criticism by

major segments of the television industry. (See Attachment F). These studies and criticisms highlight the fact that, as in any survey, the total error in a people meter survey is only partly sampling error (the error calculated in "standard error" measures). The remaining portion of total survey error includes such components as nonresponse error (e.g., refusal to participate in the study).

Following the coincidental studies, CONTAM in 1994 began to sponsor the System for Measuring and Reporting Television ("SMART") project, an ongoing research and development operation that generates measurement alternatives to the Nielsen people meter system. (See Attachment G). To date, the project has conducted a number of studies, has developed new recruiting and training methods for people meter respondents, has developed a new meter and has patented a new program identification method. A test market sample of households are now recording their viewing with the SMART methods. Responding to criticism, Nielsen has recently introduced a program to improve its recruiting methods for people meter panel participation. (See attachment I). In addition, Nielsen has decided to increase the size of the sample from 4000 to 5000.

In summary, from its inception, the Nielsen people meter has been a controversial development. Major clients were opposed to its introduction, and viewed it as a fait accompli. These clients independently evaluated it and found it wanting in several areas. They now continue to critique the system by funding a research and development effort that generates alternative methods of audience measurement. The Nielsen people meter has a monopoly status as supplier of national audience information; this fact does not imply that clients of the service are satisfied with it.

There is also substantial dissatisfaction in the industry with the diary-based NSI survey. Serious problems of nonresponse and response error are well documented. Despite these problems, however, NSI data have certain advantages. One advantage is the very large market-based sample (around 200,000 cable households per year), that permits more reliable measurement of small regional audiences. Another advantage is the fact that diary participants are only in the panel for a week, as opposed to up to two years. In basing its viewing study on NTI over NSI, MPAA has simply traded one set of problems for another.

# 2. Household/Minutes And The Audience Information On Which The Industry Relies

The assumption underlying Lindstrom's testimony is that, since the television industry relies on its data in making decisions about the purchase and sale of advertising and programming, the Nielsen people meter survey is a good source of information for this proceeding. But the data offered by Lindstrom here are unlike the data that Nielsen normally supplies to the industry. And the valuation decisions made by cable operators with regard to distant signals are quite different from the valuation decisions for which the television industry relies on viewing data.

Viewing data are commonly relied on in the industry in connection with the sale of advertising time or with the sale of programming on which advertising time will be sold.

Advertisers, naturally, are concerned about who will see their ads, and viewing data are thus important. However, when cable operators purchase distant signals, they do not acquire the right to sell advertising time on those signals. Cable operators are concerned with whether the distant signal programs will help attract and retain subscribers.

Moreover, there are important differences between the household/minutes data presented by Lindstrom and the viewing data used in the television industry. Lindstrom's data do not differentiate among those who are viewing, how often they view, when they view, or even which particular programs they view. Instead, Lindstrom offers an analysis that combines household/minutes in broad program conglomerates and provides no information on audience characteristics.

In contrast, the audience data used by buyers and sellers of television advertising time include:

- -- identification of the program source (e.g. station);
- -- identification of the program and broadcast time;
- -- audience size estimates (e.g. "ratings," "shares," average audience);
- -- audience demographic information (e.g. sex, age); and
- -- cumulative audience data (e.g. how many different people or households view a program over time, and with what frequency).

This kind of detailed information is important to the utility of viewing data in the industry. However this sort of information is not presented in Lindstrom's testimony and cannot even be derived from the data produced by Lindstrom. To provide such information, the size of the sample must be large enough to garner a sufficient number of observations of viewing within desired audience categories. While the NTI sample is large enough to provide this kind of information for many nationally distributed program offerings, it is not large enough to offer the same sort of information for most distant signal programs, as Lindstrom acknowledges.

Lindstrom Transcript at pp. 8077-8086.

#### 3. Household/Minutes and Program Values

As I understand it, the purpose of this proceeding is to determine the relative values of different distant signal program categories to cable operators. I agree with Lindstrom that household/minutes do not reflect those values. Lindstrom Transcript at pp. 8125-8128.

The sheer availability of programs in the syndicated program category insures that its share of household/minutes will outstrip all other categories, regardless of its market worth.

Indeed, Cooper indicates that a factor in commissioning the "viewing studies" was that they would produce a larger share of royalty payments for MPAA. Cooper Transcript at p. 2819.

No audience information directly gauges the relative values of program types. At best, audience data might be useful as an indirect measure of value if it shed light on the factors that make distant signal programming valuable to cable operators — the ability to attract and retain subscribers. The types of data that one would consider include:

- -- program level measures of audience size;
- -- program audience characteristics that relate to cable subscribership (e.g. head of household status);
- -- "qualitative" assessments of the level of audience appreciation for programs;
- measurement of program viewing over time to assess audience reach and repeat viewing.

Lindstrom has not provided such data.

I declare under penalty of perjury that the foregoing is true and correct to the best of my knowledge and belief.

Peter V. Miller, PhD.

2/13/96





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# Education

Ph.D., Mass Communication, The University of Michigan, 1977.

AB with distinction, highest honors in Journalism, The University of Michigan, 1971.

# Academic Experience

1988- 1993	Director, Institute for Modern Communications, Northwestern University.
1988-	Associate Professor of Journalism, Northwestern University.
1984-	Faculty Affiliate, Center for Urban Affairs and Policy Research, Northwestern University.
1983-	Associate Professor, Department of Communication Studies, Northwestern University.
1982-83	Director, Detroit Area Study, The University of Michigan.
1982-83	Assistant Professor, Department of Sociology, The University of Michigan.
1979-83	Assistant Professor, Department of Communication, The University of Michigan.

# Peter Vincent Miller, page 2.

- 1979-83 Assistant Research Scientist, Survey Research Center, Institute for Social Research, The University of Michigan.
- 1977-79 Research Assistant Professor, Institute of Communications Research, and Assistant Professor of Journalism, University of Illinois, Urbana-Champaign.
- 1976-77 Assistant Professor, Department of Communication, Purdue University.
- 1976 Research Associate, Survey Research Center, Institute for Social Research, The University of Michigan.
- 1975-76 Lecturer, Department of Journalism, The University of Michigan.

#### Administrative Activities

# Northwestern University

# University Administration

Member, University Program Review Council, 1994-Chair, Program Review Subcommittee for the School of Music, 1994-1995. Chair, Program Review Subcommittee for the Office of Student Affairs, 1995-1996.

Member, Program Review Committee for Political Science, 1992-1993.

Member, Review Committee for Dean Zarefsky of the School of Speech 1992.

Organizer, "Communicating Complexity" Workshops and Proposal Writing, 1992-1993.

Organizer, Student Workshop on Telecommunications Policy, Annenberg Washington Program, 1991.

Chair, Faculty Committee to Design Joint Speech-Journalism Freshman Course.

Member, Medill School of Journalism Dean Search Committee, 1989.

Organizer, University Women's Board Seminar, "Changing Media in a Changing Society," 1989-1990.

# Peter Vincent Miller, page 3.

Member, University Administration Seminar on the Field of Communication, 1988.

# Department of Communication Studies

Associate Department Chair, 1992-93.

Search Committee Member, Interpersonal Communication, 1991-92.

Search Committee Member, Interpersonal Communication, 1990-91.

Chair, Search Committee, Mass Communication, 1988-89.

Chair, Search Committees, Mass Communication and Telecommunication, 1987-88.

Search Committee Member, Interpersonal Communication, 1987-88.

Admissions Committee Member, 1984, 1986, 1988, 1994-96.

Chair, Search Committee, Mass Communication, 1983-84.

# The School of Speech

Co-Chair, Speech/Journalism Search Committee, 1995-

Member, Ad Hoc School Committee on Media Studies, 1987.

Member, Academic Affairs Committee, 1984-87.

Institute for Modern Communications Planning, 1983-87. Chair, Mass Communication and Culture Committee. Member, Steering Committee. Member, Communication and Public Policy Committee.

# Professional Associations and Organizations

American Association for Public Opinion Research Chair, Committee on Human Subjects Reviews of Surveys, 1989-90. Standards Chair, 1988-89. Associate Standards Chair, 1987-88.

Gannett Center for Media Studies
Leadership Institute Fellow, 1989.

Advertising Research Foundation Member, Research Quality Council, 1985-

### Peter Vincent Miller, page 4.

### Association Memberships

American Association for Public Opinion Research International Communication Association World Association for Public Opinion Research

#### Professional Service

Public Communication Advisor, Electoral Commission of Malawi, 1994.

Participant on Great Lakes Protection Fund's Technical Review Panel, 1991.

Participant in production of PBS NOVA documentary on television ratings, 1991.

Authored AAPOR Statement on the Risks of Participating in Surveys for distribution to Institutional Review Boards, 1991.

# Grants/Contracts

"Communicating Complexity in the Age of the Soundbite" Hearst Foundation, 1991, 1994 (with Dean Michael Janeway).

"Data and Decision-Making in Media Organizations," Institute for Modern Communications, Northwestern University, 1986.

Alternative Questionnaire Designs for the National Crime Survey (with Robert Groves), Department of Justice, 1980-82.

Telephone and Personal Interview Differences in the Health Interview Survey (with Charles Cannell and Robert Groves), National Public Health Service, 1979-81.

#### Teaching

#### Undergraduate

Theories of Mass Communication Public Opinion Mass Communication and Campaign Strategies Research Methods in Communication

Voted One of Ten Best Teachers, 1988-89, Northwestern Associated Student Government

# <u>Graduate</u>

Theory Construction Techniques and Problems of Survey Research Measurement Intellectual Foundations of Mass Communication Research The Business of Public Opinion Peter Vincent Miller, page 5.

### Awards/Honors

Van Zelst Professorship, Northwestern University, 1993. Fellow, Annenberg Washington Program, Northwestern University, 1991.

Faculty XL Summer Grant, Purdue University, 1977.

Rackham Dissertation Fellowship, 1974-75.

Leo G. Burnett Fellowship, 1971-72.

Phi Beta Kappa, 1970.

James B. Angell Scholar, 1968-69.

#### Publication Activities

#### Editorial

Editorial Boards

Communication, 1985-

Public Opinion Quarterly, 1992-Poll Review Editor, 1993-

Series Editor

Sage Annual Reviews of Communication Research, 1980-87

Ad Hoc Reviewer

Public Opinion Quarterly

Communication Research

Human Communication Research

Journal of Official Statistics

Journal of the American Statistical Association

#### Books

Lavrakas, P., Traugott, M. and Miller, P., eds., Presidential Polls and the News Media. Westview Press, 1995.

Protess, D., Cook, F., Doppelt, J., Ettema, J., Leff, D., Miller, P., The Journalism of Outrage, Guilford, 1991.

Hirsch, P., Miller, P., and Kline, F.G., eds., <u>Strategies</u> for <u>Communication Research</u>, Sage, 1977.

# Chapters in Edited Volumes

Miller, P., "The Industry of Public Opinion," in Glasser, T., and Salmon, C., <u>Public Opinion and the Communication of Consent</u>, Guilford, 1995.

Miller, P., "Made to Order and Standardized Audiences: Forms of Reality in Audience Measurement." in Whitney, D.C., and Ettema, J., (eds.) <u>Audiencemaking: Media Audiences as Industrial Process</u>, Sage, 1994.

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- Miller, P., and Merkle, D., "Campaign Polls and America's Sense of Democratic Consensus," in Miller, A. and Gronbeck, B., <u>Presidential Campaigning and America's Self Images</u>, Westview, 1994.
- Miller, P., "The 1992 Horserace in the Polls." in Crotty, W., (ed.), <u>America's Choice: The 1992 Elections</u>. Dushkin. 1993.
- Miller, P., Merkle, D., and Wang, P., "Journalism with Footnotes: Reporting the 'Technical Details' of Polls," in Lavrakas, P., and Holley, J., Polling and Presidential Election Coverage. Sage, 1991.
- Lavrakas, P., Holley, J., and Miller, P., "Public Reactions to Polling News during the 1988 Presidential Election Campaign," in Lavrakas, P., and Holley, J., <u>Polling and Presidential Election Coverage</u>. Sage, 1991.
- Miller, P., and Cannell, C., "Experimental Interviewing Techniques." in Thornberry, Owen T., "An Experimental Comparison of Telephone and Personal Interviews." <u>Vital and Health Statistics</u>. Series 2, No. 106. 1987.
- Groves, R., Miller, P., and Cannell, C., "Differences between Telephone and Personal Interviews Data." in Thornberry, Owen T., "An Experimental Comparison of Telephone and Personal Interviews." <u>Vital and Health Statistics</u>. Series 2, No. 106. 1987.
- Cannell, C., Groves, R., Miller, P., and Thornberry, O., "Study Design." in Thornberry, Owen T., "An Experimental Comparison of Telephone and Personal Interviews." <u>Vital and Health Statistics</u>. Series 2, No. 106. 1987.
- Cannell, C., Miller, P., and Oksenberg, L., "Research on Interviewing Techniques," in Leinhardt, S., ed., <u>Sociological Methodology</u>, 1981. Jossey-Bass, 1981.
- Miller, P., "Issues in Education on Mass Communication in the 1980s" in Friedrich, G., Ed., <u>Education in the '80s: Speech Communication</u>. National Education Association, 1981.
- Miller, P. and Cannell, C., "Communication of Measurement Objectives in the Survey Interview," in Hirsch, P., Miller, P., and Kline, F.G., <u>Strategies for Communication Research</u>, Sage, 1977.
- Miller, P., "Themes of Measurement in Communication Research'" in Hirsch, P., Miller, P., and Kline, F.G., <u>Strategies</u> for Communication <u>Research</u>, Sage, 1977.

### Peter Vincent Miller, Page 7.

Kline, F.G., Miller, P., and Morrison, A., "Adolescents and Family Planning Information: An Exploration of Audience Needs and Media Effects," in Blumler, J., and Katz, E., <u>The Uses of Mass Communications</u>, Sage, 1974.

Morrison, Andrew J., F. Gerald Kline, and Peter V. Miller, "Aspects of Adolescent Information Acquisition about Drugs and Alcohol," in Ostman, R.E. and H. Mowlana (eds), Communication Research and Drug Education. Sage Publications, 1974.

#### Journal Articles

Miller, P., "They Said It Couldn't Be Done: The National Health and Social Life Survey." <u>Public Opinion Quarterly</u>, Fall, 1995.

Miller, P., "Which Side Are You On? The 1990 Nicaraguan Poll Debacle." <u>Public Opinion Quarterly</u>. <u>55</u>:281-302. 1991.

Ettema, J.S., D. Protess, D. Leff, P.V. Miller, J. Doppelt and F. Cook, "Agenda Setting as Politics: A Case Study of the Press-Public-Policy Connection," <u>Communication</u>. <u>12</u>:75-98.

Protess, D., Cook, F., Curtin, T., Gordon, M., Leff, D., McCombs, M., Miller, P., "The Impact of Investigative Reporting on Public Opinion and Policymaking: Targetting Toxic Waste." <u>Public Opinion Quarterly</u>. <u>51</u>:166-185. 1987.

Miller, P., and Groves, R., "Matching Survey Responses to Official Records: An Exploration of Validity in Victimization Reporting." <a href="Public Opinion Quarterly">Public Opinion Quarterly</a>. 49:366-380. 1985. [Reprinted in Singer, E., and Presser, S., <a href="Survey Research Methods: A Reader">Survey Research Methods: A Reader</a>. University of Chicago Press, 1989.]

Miller, P., "Alternative Questioning Procedures for Attitude Measurement in Telephone Surveys." <u>Public Opinion</u> Ouarterly. 48:766-778. 1984.

Miller, P., and Cannell, C., "A Study of Experimental Techniques for Telephone Interviewing." <u>Public Opinion Quarterly</u>. 46:250-269. 1982. [Reprinted in Singer, E., and Presser, S., <u>Survey Research Methods: A Reader</u>. University of Chicago Press, 1989.]

#### Selected Papers and Presentations

#### Invited Papers

Miller, P., "Confessions of a <u>Spielritter</u>." Annual Van Zelst Lecture, Northwestern University. Evanston, 1995.

### Peter Vincent Miller, Page 8.

- Miller, P., "Utilities Reconsidered: A Comment on Neuman's Parallel Content Analysis Proposal." Paper presented to audience conference, <u>Audie</u>, 1992.
- Miller, P., "The Business of Public Opinion." Paper presented to the annual meeting, International Communication Association, Chicago, 1991.
- Miller, P., "Audience Construction by Commercial Measurement Firms." Paper presented to the annual meeting, International Communication Association, Chicago, 1991.
- Miller, P., and Merkle, D. "More Informed Primary Election Poll Coverage." Paper prepared for the Informed Electorate Conference, Annenberg Washington Program, May 1990.
- Miller, P., "Some Key Research Quality Issues for the '90s." Paper presented to the Research Quality Workshop, Advertising Research Foundation, 1989.
- Miller, P., "Approaches to Validity in Telephone Surveys." Biennial Bellcore Measurement and Operations Research Symposium, 1988.
- Miller, P., "Survey Fieldwork Quality: It's Your Business." Paper presented to the Research Quality Workshop, Advertising Research Foundation, 1988.
- Miller, P., "Ratings Policy and Public Policy." Paper presented to the Annual Telecommunications Policy Research Conference, Airlie, Va., 1988.
- Miller, P., and Windon, B., "Genesis of the 'Bear' Commercial." Paper presented to the annual meeting, American Association for Public Opinion Research, Toronto, 1988.
- Miller, P., "I am Single Source." <u>Gannett Center</u> <u>Journal</u>, <u>2</u>:1, Summer, 1988.
- Miller, P., "People Meters: An Historical Perspective." Panel presentation at the Gannett Center for Media Studies, 1987.
- Cook, T., Curtin, T., Ettema, J., Miller, P., and Van Camp, K., "Television in the Life of the Schools." Paper presented to a conference on Assessing Television's Impacts on Education. U.S. Office of Educational Research and Improvement. 1986.
- Miller, P., "Interviewer Behavior as Response Context." Conference on Context Effects in Surveys. NORC. 1986.
- Miller, P., "Watching the Village Watchman." Paper presented to the Media Research Club of Chicago, 1985.

### Peter Vincent Miller, Page 9.

Miller, P., "A Comparison of Telephone and Personal Interviews in the Health Interview Survey." Paper presented to the Fourth Biennial Conference on Health Survey Research Methods, 1981.

Miller, P., "Applying Health Interview Techniques to Mass Media Research." Paper presented to the Third Biennial Conference on Health Survey Research Methods, 1979.

Miller, P., "On Television and Information." Paper presented to the Annual Research Conference on Telecommunications Policy, Airlie, Virginia, April, 1976.

Miller, P., F. Gerald Kline, and Andrew J. Morrison, "Adolescents Learning about Military Occupations in the Mass Media." Paper presented to the Research Seminar on Social Psychology of Military Service, University of Chicago, 1975.

# Competitive Papers

Miller, P. and Roloff, M. "An Experiment on Journalistic Treatment of Survey Methods," Paper presented to the Annual Meeting, American Association for Public Opinion Research, Ft. Lauderdale. 1995.

Rucinski, D., Miller, P., and Hotinski, D., "What the Sex Survey Said: A Case Study." Paper presented to Annual Meeting, American Association Public Opinion Research, Ft. Lauderdale. 1995.

Miller, P., "Press Coverage of the 1992 Polls: An American--British Comparison." Paper presented to the Annual Meeting, American Association for Public Opinion Research. St. Charles, IL. 1993.

Miller, P., "People Meters: Some Thoughts on the Evolution of New Measurement Technology." Paper presented to the annual meeting of the International Communication Association, New Orleans, 1988.

Miller, P., "Measuring Mass Media Use in Studies of Media Effects." Paper presented to the annual meeting of the International Communication Association, Montreal, 1987.

Miller, P. and Paul Wang, "Social Class, Childrearing Patterns and Control of Television." Paper presented to the annual meeting of the International Communication Association, 1985.

Miller, P., Robert Groves and Velma Handlin. "A Record Check Experiment in the Study of Victimization Reporting." Paper presented to the annual meeting of the American Statistical Association, Cincinnati, 1982.

### Peter Vincent Miller, Page 10.

Groves, Robert, Peter V. Miller and Charles F. Cannell. "A Methodological Study of Telephone and Face-to-Face Interviewing." Paper presented to the annual meeting of the American Association of Public Opinion Research, May, 1981.

Miller, Peter V. "Beyond Stereotypes: Adolescents Learning Sex Roles from Parents and the Mass Media." Paper presented to World Congress of Sociology, Uppsala, Sweden, 1978.

#### Panel Discussions

"Comment on Single Source Measurement Systems." Media Research Club of Chicago. September, 1991.

"Single Source: Everything You Ever Wanted in a Survey, and Less?" Roundtable discussion at the annual meeting, American Association for Public Opinion Research, 1991.

"A Comparison of Magazine Readership Measurement Techniques." Panel discussion at the annual meeting, American Association for Public Opinion Research, Toronto, 1988.

"Setting Survey Standards: A Necessary but Elusive Goal." Panel discussion at the annual meeting of the American Association for Public Opinion Research, 1986.

"Survey Standards in Theory and Practice." National Opinion Research Center, University of Chicago, March, 1986.

"The Folklore of Audience Measurement." Panel discussion at the annual meeting of the American Association for Public Opinion Research, 1985.

"Making Sense of TV Ratings." Roundtable presentation at the annual meeting of the American Association for Public Opinion Research, 1985.

# Doctoral Committees

Scott Deatherage, PhD., 1994.
Daniel Merkle, PhD., 1993. (Chair)
Gregory Makoul, PhD., 1992.
Beth Barnes, PhD., 1990.
Lynn Thomson, PhD., 1990. (Chair)
Martin Stoller, PhD., 1989.
Paul Wang, PhD., 1987. (Chair)
Hyo Song Lee, PhD., 1987.
Linda Willer, PhD., 1985.

# Peter Vincent Miller, Page 11.

# Survey Research Consultation

Joint Sports Claimants, 1995-96.
Commonwealth Edison Company, 1990-1993.
A.C. Nielsen Company, 1985-1988; 1990-91.
American Bar Foundation, 1987-88.
Ciba Geigy, 1987-88.
National Cancer Institute, 1982.
National Coffee Association, 1982-83.
Michigan Bell Telephone Company, 1981-82.
American Dairy Council, 1981.
American Red Cross, 1981.
U.S. Department of Agriculture, 1980.
Minnesota Community Prevention Program for Cardiovascular Diseases, 1980.
Department of Communication, Canada, 1975.

TOP OF THE WEEK

believe there is not a great gulf to be bridged," said Association of Independent Television Stations President Jim Hedlund. "There has been a concerted effort to reach a resolution," commented Thomas Goodgame, president of Westinghouse Broadcasting's TV station group, who testified on behalf of NAB. He noted, however, that NAB's problems with cable extend beyond must carry.

Cable, he said, competes unfairly with broadcasters, and if Congress does not restore some form of rate regulation, cable will continue to "siphon" valuable programing and major sports events away from free over-the-air television. He also pointed out that cable systems enjoy two revenue streams: subscriber fees and advertising.
"Any advertising they get is just gravy," said Goodgame, chairman of NAB's TV

board.

Broadcasters have complained for some time that cable makes money off broadcast signals they carry for free. Under NAB's "if carry/must pay" proposal, cable operators would have to carry a complement of local signals and pay for them. But the association put must pay on the back burner after Senate leaders told them there was no support.

Asked if he was advocating "must pay" instead of "must carry," Goodgame said he was not. He thinks must carry should be resolved; however, he wants lawmakers to be aware that there are other inequities be-

tween the two competitors.

But that is not how Mooney sees it. "What we are hearing the broadcasters say is they don't like having to pay more for programing," he said. They are trying to "brand cable as a kind of illegitimate competitor in the hope that the government will do something to give them a leg up in getting back that 20% of audience share they have lost entirely, and even more important, to help them keep from losing any more," said the NCTA president.

Broadcasters still have 76% of the view-

ing audience, Mooney argued. Moreover, he said, they still get 92 cents out of every dollar spent on television advertising, and total industry revenues are nearly \$26 billion a year, while total cable revenues are about \$16 billion.

Goodgame told the congressmen that NAB endorses H.R. 3826, a bill authored by Jim Cooper (D-Tenn.) that would reregulate rates, provide must carry and channel positioning protections and impose limits on horizontal and vertical concentration

within the cable industry.

Still, the television executives made clear that NAB opposes competition from the telephone industry as a means of dealing with cable. "The telcos, whether RBOC's or independents, can only be permitted in as overbuilds. If the telcos are permitted to compete with cable, it should be as overbuilds and must be restricted to their historic role as common carriers. Nor can they be program originators or suppliers," Goodgame told the congressmen.

"I will tell you that the quantity, quality and diversity that people come to expect from free TV will suffer if balance is not

restored to the marketplace," said Hedlund, whose testimony was in line with Goodgame's.

Several subcommittee members would like the industries to reach a compromise. "It's in your best interest to resolve this now rather than have us resolve it," said Matthew Rinaldo of New Jersey, the subcommittee's ranking Republican. Both Rinaldo and Markey praised the must carry agreement reached by NCTA and the National Association of Public Television Stations. Markey said it will be included in any cable package. It was introduced as a bill (H.R. 4415) by House Commerce Committee Chairman John Dingell (D-Mich.), Markey and Rinaldo among others.

George Miles, executive vice president of noncommercial WNET(TV) New York, urged passage of H.R. 4415 as an "insurance policy guaranteeing that the system we have built so painstakingly will continue to be available on cable as well as over the ' However, Sharon Ingraham, chairperson of the National Federation of Local Cable Programers, was opposed to language in the must carry bill that would permit cable operators to put public TV station signals on access channels that are not being used.

And Lowell Paxson, president of the

Home Shopping Network, asked the subcommittee to pass a must carry law that would mandate carriage of all local fullpower television stations within 35 miles of a cable system's headend before carriage of stations located 36-50 miles from the head-

Although most of the hearing focused on must carry, the issue of vertical and horizontal concentration within the industry also came under scrutiny, and opinions were mixed. Daniel Brenner, director of the communications law program, University of California, saw no need for legislative intervention. Brenner said vertical integration serves "all kinds of goals" and that the burden of proof should rest with those call-

ing for limits.

Stanley M. Besen, senior economist with Rand Corp., also cautioned against regulating vertical integration. Instead, he said, Congress should remove regulatory barriers barring the entry of competing media outlets. But Robert Picard, editor of the Journal of Media Economics, California State University, held a completely different view. He said the "unfettered vertical and horizontal integration occurring in the cable television industry poses the greatest threat to the public interest that exists in any communications industry today.

billion question **Upfront: The \$4** 

Network guarantes question may delay start of upfront, due to get rolling after networks announce fall schedules in coming weeks

The \$4 billion upfront market, expected to begin in the next few weeks, may be delayed due to a disagreement over the terms of negotiation. Specifically, as of last week media buyers and network sales executives were still debating whether audience ratings data is accurate enough to serve as a barometer of viewership.

There are other major questions looming before the upfront market as well. How much market share will ABC take from NBC? What effect, if any, will the new NCAA college basketball contract that cuts beer and wine advertising by 33% have on CBS? If that's not enough, there is also concern about how much automobile manufacturers will spend and what role a "slug-gish economy" will play.

Meanwhile, the networks have reportedly been considering getting rid of, or at least cutting back on, offering guarantees for audience delivery. One network that may already be prepared to change the rules a little bit is ABC. Sources inside ABC told BROADCASTING that the network has come up with an audience delivery guarantee system that relies more on the homes using television numbers (HUT) than on actual shares per program. ABC plans to put it "out on the street this week." The change would, according to the network, attempt to "isolate what might be any dropoffs between program performance and problems with research methodology dro-poffs."

Doing away with guarantees is not the advertising community's idea of a good solution. One media buyer described the talk of doing away with guarantees as "very superficial." Another media buyer put it this way: "The unfortunate thing is that if—as we all suspect—there is something wrong with the system of measurement, why do the buyers and sellers have to take the rap? Why do the advertisers have to take a beating?" As for not relying on Nielsen at all, the buyer asked whether agencies are now "supposed to imagine what the numbers are.

Although it gets the most publicity, Nielsen numbers will not be the only issue in negotiations. Commercial load and spot length will also be a significant factor in the upfront. NBC in particular logged more ads in prime time, according to an unreleased study. A media buyer told BROADCASTING that there is concern about ad loads and that "lately we have not been able to prevail on the networks [about] the idea of limiting expansion of commercial time. We're getting eaten away on every edge, including [the idea of] premiums for 15-second spots and audience erosion."

It still may be too early to tell whether this year's upfront will match last year's \$4 billion marketplace. Robert Coen, senior vice president and director of forecasting at McCann-Erickson, told BROADCASTING that improvement in the advertising marketplace may be delayed by a sluggish economy. "There is a reluctance to commit to higher prices," Coen said.

Usually film distributors are the first to buy in the upfront. A Blair Television analysis of major domestic film distributors'

# Time Warner dealt serbick

To the surprise of Time Warner and some city officials, New you City's Board of Estimate last week voted unanimously to prelimnarily deny the cable group's franchise renewal request for its Manhattan Cable and Paragon Cable Manhattan systems, whose 20-year franchises expire in August. The vote followed the Bus reau of Franchises' recommandation to daily the request, catting the stage for the renewal process to become mired in the muddle of federal cable law and New York City politics.

Richard Aurelio, president of Time Warner's New York City-Cable Group, said he was surprised at the vote: "We thought our proposal was the most generous ever offered in the United States," he said. But even with talks taking place just prior to the vote, the cable group and the Bureau of Franchises falled to hammer out an agreement to resolve the issues that separated them. Bruce Regal, counsel for the city, and a cable television specialist for the New York City Law Department, also expected

an agreement and a renewal vote. "Most people did," he said.
According to Norman Sinel, lead independent counsel for the city and senior partner, Arnold & Porter, a "substantial portion of technical aspects" remained unresolved going into the vote. These included the length of the franchises, the "nature and development of meaningful" public and municipal access channels and the "nature of the monopoly power of vertically integrated" Time Warner, said Sinel. Efforts were made to ensure that programing would be available to other third parties, such as satellite broadcasting, but according to Sinel, no agreement on this could be reached.

Adding to Time Warner's troubles was what the city perceived as a failure to live up to the terms of the systems' expiring franchise agreements, and a poor customer survey showing. Sincl said that if the contentious issues had been resolved to the "satisfaction of the director of franchises, the vote would have gone better, despite failures" of the systems during their 20-year tenure.

Aurelio said the renewal was denied as part of a "bargaining tactic to squeeze more out of the company." Yet the city "had not presented in the final discussions" the additional concessions it sought from Time Warner, he said, making it hard for the company to answer unspecified demands. Aurelio also said that Time

Werner subtributed two proposate forthe Board of Estimate, one for the eight-and-a-nelt-year term the city warned, and one for a 12 voer term

The next legal step, under the 1984 Cable Act is an administrative hearing entiting the franchises to present its case under due process of law, but which is not outlined structurally or procedurally in the Cable Act. That makes it difficult for the city to know exectly how to put the administrative procedure together. First, though, Time Warner must request the administrative hearing; and the company has not yet decided it it will do so, said

Outside the realm of the administrative process, both the city and Time Warner seem willing to continue to negotiate the points i they disagree on. So it is possible the issue could again come before the Board of Estimate for a vote, said Corporation Counsel. Victor Kovner, But if the administrative hearing goes forward, the city is unsure who will end up voting on the franchise; said Regaling The matter will be further complicated if it remains unresolved by June 30, which is when New York's new city charter eliminates both the Bureau of Franchises and the Board of Estimate, and authority passes to a new set of governmental bodies.

The precedent the vote sets for other franchise renewals around the country remains to be seen. Kovner said a precedent will be set in the final outcome of the renewal process, not in the preliminary denial, "although standing alone" the vote indicates that a "city has a right to deny a franchise under certain circumstances." The city so far, said Sinel, has "conducted all ite actions in consistence with the Cable Act." Aurelle sold be believed that "under the Cable Act." lio said he believes that "under the Cable Act" the Time Warner franchises are "entitled to renewal." The entire renewal process shows as well "that the Cable Act is cumbersome to deal with," said Sinel.

A temporary restraining order sought by a New York publisher last week to prevent the vote was denied (BROADCASTING, May 14). The lawsuit, which charged that the mayor and city council president could not delegate their votes, will still proceed. If it succeeds, it is difficult to tell what effect, if any, the decision will have on the cable franchises if they are renewed.

advertising expenditures shows that total broadcast TV spending (spot, network and syndication) by major film companies rose 19% in 1989 to \$418 million. Network ad spending, the report says, was up 14% to \$207 million.

Last year's top network television advertiser by product classification was automotive, with \$1,490,623,000. The automobile industry is also credited with driving last year's record upfront of \$4 billion. McCann-Erickson's Coen said, "It is not reasonable to expect auto to be as strong as last year," adding that last year showed "an extreme need for auto to reserve time for new models." Shearson Lehman Hutton auto analyst Joe Phillippi told BROADCAST-ING that autos will probably be "flat to down" in the upfront, with a lot of advertising spending based on summer auto sales, which would also determine the amount of auto manufacturers' spending in the scatter market.

As for how the networks individually will do in the upfront, according to Mabon, Nugent & Co. analyst Ray Katz, ABC currently has the momentum. CBS, he said, may decide to hold back on its prime time inventory in the hope that its new shows will do well and sell better in the scatter market. NBC, the firm said, will use its Thursday night lineup to "leverage its new shows' sales potential." As for the battle

between NBC and ABC, one network executive said that there is a "whole lot of pressure on NBC based on audience loss. In the February sweeps (won by NBC) NBC was off 8% in rating and 6% in share. "No one is predicting that NBC will be surpassed by households," the network observer said, "but [NBC] might possibly be surpassed in demos.'

Most fifth estaters interviewed by BROADCASTING thought that last year's \$4 billion upfront market could be matched. Last year was an extremely high year, according to John Mandel, vice president, director, national broadcast, Grey Advertising, adding that if this year does not match it, "\$3.9 billion is still a lot of money."

Under fire from the networks, Nielsen announced May 17 that it had received a request from the Committee on National Television Audience Measurement (CON-TAM) to "evaluate a national audience measurement system that would combine existing household tuning and peoplemeter viewing technologies with other methodologies." Nielsen said it has "agreed to respond to CONTAM." Nielsen Executive Vice President William Jacobi said that the objective would be to determine if a combination of different methodologies can be used to supplement the Nielsen peoplemeters in determining television viewing

and demographics." Test data on the project, Nielsen said, will not be ready before the end of 1990.

The Nielsen peoplemeters show the number of adults 18-49 viewing network prime time programing declining by 5.5% in March and 3.6% in April. For the February sweeps, network prime time viewing was off some 8% compared to a year ago. However, network researchers attributed the February dropoff to the lack of "blockbuster" specials.

The current drop has been a little bit harder to pinpoint. Advertisers, for the most part, have said that they are going with the Nielsen figures. "The agency position is that Nielsen is the most accurate recording of viewing," said one media buyer, adding that the networks' "own Committee on National Audience Measurement and the American Association of Advertising Agencies confirm that there was nothing mechanically wrong with Nielsen. We will continue to use Nielsen to estimate what we think program ratings will be."

One network sales executive told BROAD-CASTING there is something "flawed" with the current [ratings] system and that "no one believes [viewing] changes are as dramatic as indicated." As for the possibility of abandoning guarantees, the executive said "arrangements will have to be made to accommodate the unrealistic swings...people will be hard put to address hard numbers.

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Thursday, July 19, 1990

Fuzzy Picture: TV's NIELSEN Ratings, Long Unquestioned, Face Tough Challenges

Networks and Hopeful Rivals Say Surveys Are Flawed; 'PEOPLE METER' Is Fingered

Not an Easy Business to Enter
By Dennis Kneale
Staff Reporter of The Wall Street Journal

NEW YORK -- For 40 years, TV's NIELSEN ratings have been the only show in town.

The data on television viewing gathered by A.C. NIELSEN Co. have been the unquestioned currency of the business, dictating how billions of advertising dollars are spent and determining which shows survive and which ones falter. Customers didn't mind the monopoly: One set of numbers from a single supplier made things less complicated.

But now television has turned the tables: It is rating the NIELSENS -- and it's not pleased with the result.

The company is under fire, its numbers are suspect, and new rivals are lining up to exploit the tumult. A growing number of television executives claim that the NIELSEN system -- particularly the remote control "PEOPLE METER" device NIELSEN families use to log who watches what -- has fundamental flaws. New studies contend the ratings significantly understate viewing in a number of ways, especially by children and young adults and people in bars, hotels and on vacation.

NIELSEN'S trouble began a few months ago, when its numbers, based on 4,093 homes that are supposed to represent 92.1 million households, showed millions of people suddenly ceasing to watch TV. Network viewing had been slowly declining for several years, but overall television viewing had remained steady for decades. This sudden, severe falloff in total TV viewing was unprecedented.

The networks went ballistic, rueful over having to give

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sponsors \$100 million in free commercials to cover the ratings decline of the first quarter alone. Something had to be wrong, they argued. They later imposed the first major change in how ratings are guaranteed to advertisers, using eight-year trends instead of just the current year's NIELSENS.

"As a researcher, I've got to have confidence in the numbers, and I don't," says Alan Wurtzel, senior vice president of research at Capital Cities/ABC Inc. "We continue to do business based on numbers that are suspect, and we can only do that for a short time."

NIELSEN officials defend their system as proven, accurate and rigorously tested. John Dimling, executive vice president at A.C. NIELSEN'S rating service, NIELSEN Media Research, notes that despite network complaints, the ad industry's major trade group has endorsed the system.

Nevertheless, would-be rivals see an opening. Britain-based Pergamon AGB PLC says it will re-enter the U.S. market soon; two years ago, it racked up losses of \$67 million in an effort that NIELSEN soundly stomped. Arbitron Co., NIELSEN'S only major rival in local-market TV ratings, has set a fall start for a much-delayed system it wants to take nationwide by late next year.

But any dive into NIELSEN'S domain may well belly-flop.
"It's anyone's prerogative to come into this market," says
William G. Jacobi, executive vice president of NIELSEN Media
Research. "But if they do, we are going to fight them tooth
and nail. This is a business we love, and we're going to
defend it with every resource we have."

The sometimes sleepy giant is known for aggressive and shrewd tactics when challenged. Acquired by Dun & Bradstreet Corp. in 1984, NIELSEN has annual sales of more than \$600 million. Yet only about \$50 million comes from national television ratings. (About two-thirds of the company's total revenue is from tracking the sale of packaged goods at retail stores.) So it is questionable whether the market can support more than one major player.

After the networks screamed about the measured drop in viewing, NIELSEN reviewed its procedures and pronounced the system healthy. Maybe, the company said, the drop was due to normally sedentary sofa spuds heading outside to enjoy unusually warm winter weather. But anomalies kept cropping up.

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In some cases, curiously, the households watching television held steady with a year ago, yet in specific age groups the viewing fell sharply. In March, NIELSEN noted only a 2% drop in households watching all channels in prime time, but women aged 18 to 34 inexplicably had a deeper decline of 8%. In April, late-night viewing fell only 3% in homes, yet plunged 13% for men under age 35, the NIELSEN ratings showed.

How, the networks demanded, could overall viewing be about the same yet decline so sharply in specific groups?

The national numbers, moreover, contradicted NIELSEN'S own local-market ratings derived from 200,000 diaries in the nation's 200 television markets. In February, the local markets saw no real change in TV viewing from a year before -- but the national numbers logged a 5% drop.

In May, according to the local surveys, "NBC Nightly News" was in second place among the three network newscasts, with an audience of 9.2 million people. Yet in the national numbers, NBC was mired in third place, with 1.7 million fewer viewers.

Television executives and even some people in the ad industry have been quick to take note. "There's some suspicion the numbers are flawed," says Paul Isacsson, executive vice president at Young & Rubicam Inc. He worries that they make it look as if ad agencies are paying higher prices for fewer and fewer viewers.

If the numbers are flawed, the culprit may be the PEOPLE METER, the newfangled device that NIELSEN introduced -- reluctantly -- for national ratings in late 1987. Before then, NIELSEN had used diaries. Diaries were a lot cheaper, but they were prone to error, especially as the number of channels expanded with the rise of cable in the mid-1980s. Viewers forgot what they had watched and simply guessed.

NIELSEN had tested the PEOPLE METER since 1977 without ever using it. NIELSEN might have waited years more before switching, but for a rare outbreak of competition in 1985. British upstart AGB had entered the U.S brandishing the PEOPLE METER as a major selling point.

The PEOPLE METER works like a remote control. Each viewer presses some buttons when he or she starts or stops watching TV. When the set is on, a separate meter automatically records the channel the set is tuned to. But even if the set is turned on, what matters most is that someone has pressed buttons showing that there's really a viewer, or several

viewers. Even the youngest tots are expected to use the gizmo when they tumble out of bed at dawn for Saturday cartoons.

For adults, too, this is an onerous burden of button-pushing, especially when a NIELSEN home is expected to do it diligently for up to two years. That may be why almost half of homes refuse when NIELSEN asks them to join its PEOPLE METER sample, and why only 47% stay on as members of the NIELSEN system.

The rate of cooperation may distort the random nature that the system needs to represent an entire nation's viewing. Viewers who agree to use the PEOPLE METER may be systematically different in their television habits from those who refuse. "It's an enormous potential source of bias," says Persi Diaconis, a statistician at the University of Illinois.

NIELSEN'S Mr. Jacobi, however, says getting 47% of homes to cooperate "is an admirable achievement."

NIELSEN still uses diaries alone in 175 of the 200 TV markets for local ratings, because PEOPLE METERS would be too costly to install everywhere. Critics say this might help explain the difference between the national ratings and figures derived from local reports.

For households that agree to use a PEOPLE METER in the national sample, "user fatigue" may understate viewing. NIELSEN data show the longer some viewers, particularly younger ones, have the time-consuming device, the less they use it.

Among men aged 18 to 34, for example, newcomers using the PEOPLE METER only three months appear to watch 17% more television than the NIELSEN sample overall, a new study by the firm Statistical Research Inc. finds. At the one-year point they watch about the same load as the overall sample, a sign that they may have grown lax in their button-pushing duties.

That argument is strengthened by a new phone survey the firm did of 26,000 homes, says William Rubens, a longtime NBC ratings executive who now consults to the networks. The survey indicated that 26% more men aged 18 to 34 and 33% more kids were watching TV than NIELSEN showed for the same period. "It's an inescapable conclusion," he says, that some parts of the NIELSEN system are a biased representation of the public's viewing.

NIELSEN'S Mr. Dimling says that the phone survey, like any survey, may have its own problems and adds that the survey results closely followed NIELSEN figures for the broad category of viewers aged two and above.

The phone survey also showed 52% more visitors watching television in other people's homes than NIELSEN reported. And NIELSEN appears to understate other "out-of-home" viewing. Because its PEOPLE METERS are based only in homes, TV-watching in bars, hotels and other public places isn't counted. Nor does NIELSEN count viewing once a family turns off the set and heads for a vacation. About 20% of the U.S. public is on vacation during any given week of the summer months, and studies find 80% of people on vacation watch TV.

In addition to griping about NIELSEN'S numbers, some customers are growing weary of dealing with a monopoly and are looking for alternatives, such as AGB's failed effort two years ago. "The real killer was aborting the competitive process before it bore fruit," says CBS Inc. senior vice president David Poltrack, who supported AGB's effort.

AGB failed in its first attempt partly because it didn't anticipate the huge investment required and the complexity of tracking thousands of hours of programs. But counter-moves by NIELSEN hurt too. In October 1985, just as AGB was unveiling the results of its first test, NIELSEN announced its own PEOPLE METER plans -- though NIELSEN didn't switch to the contraption for two years. The company dealt another blow by hiring away AGB's U.S. president, Joseph Philport, months before the AGB service was to go nationwide.

Last month, AGB announced plans to re-enter the U.S.market, saying it had been "invited" by the three networks. The fight could be nasty -- and petty. NIELSEN'S Mr. Jacobi accused AGB of "false pretenses" because, he notes, no formal invitation had been issued to the company.

"The attack is really quite ridiculous," says Robert Maxwell, the Britain-based tabloid publisher and chairman of Maxwell Communication Corp., who bought AGB 18 months ago. He calls Mr. Jacobi a "monopolist" and adds: "We are in discussions with the networks and continue to be."

Mr. Maxwell says AGB can set up in the U.S. on an investment of up to \$40 million and an annual budget of \$30 million. But others say \$100 million is a more likely start-up figure. And so far, only the three networks are interested in AGB.

"If AGB is considered the handmaiden of the networks, even if they're doing things right, the effort will be tainted," says consultant Norman Hecht, a former AGB executive.

It also raises revenue questions. The Big Three now pay NIELSEN only \$15 million combined, less than one-third of the \$50 million a year in revenue NIELSEN gets for its national television ratings service. The rest comes from ad agencies, advertisers and cable channels, which so far aren't expressing much interest in AGB.

Nor are NIELSEN'S customers clamoring, as yet, for a new service called ScanAmerica, from Arbitron. The service would track both TV viewing and product purchases by the same sample of families.

Arbitron plans to be in 1,000 homes in five major cities by year-end and have a national sample of 2,000 homes by late 1991. That will take an investment of \$125 million, and Arbitron will lose money on the service well into the mid-1990s, says Kenneth Wollenberg, executive vice president.

Bristol-Myers Squibb has signed up, eager to match TV viewing to product purchases. The NIELSEN people "just aren't moving fast enough for our purposes," says Marianna Reges, a media manager for Bristol-Myers's in-house advertising.

Still, many television executives doubt that two ratings services can survive. "It would be like having two monetary systems," says John Hunt, a vice president at ad agency Ogilvy & Mather. If two suppliers turned in different numbers, it would raise conflicts as to which set was right. Yet if the numbers were the same, he says, why pay for two services?

Marshall Cohen, executive vice president at Viacom Inc.'s MTV Networks subsidiary, says the networks would abandon a new rival as soon as NIELSEN'S numbers got better. They blamed a loss of audience two years ago on NIELSEN'S switch to the PEOPLE METER; a year later they cited the long strike by script writers; now it's the PEOPLE METER again. "Next year," says Mr. Cohen, "they'll blame it on the bossa nova."

But the networks say their complaints are legitimate and that their desire for a new and better service is real. CBS's Mr. Poltrack says when he first got into the television business, he couldn't believe billions of dollars were based on so fragile a system as NIELSEN'S. "I still can't believe it," he says. "The whole thing is crazy."

NIELSEN Numbers: What to Believe?

A.C. NIELSEN'S national ratings conflict with its own local ratings compiled in 200 television markets. Percent change in ratings vs. a year ago, by group, for total day 7AM-1AM.

	LOCAL	NATIONAL
Households	No change - 4 No change	- 5% -10 -10 - 6 - 3
	•	

Source: A.C. NIELSEN

#### ---- INDEX REFERENCES ----

COMPANY (TICKER): AGB RESEARCH PLC; DUN & BRADSTREET CORP.; MAXWELL

COMMUNICATIONS CORP. PLC; CAPITAL CITIES/ABC INC.; CBS INC.;

GENERAL ELECTRIC CO. (U.AGB DNB U.MXC CCB CBS GE)

INDUSTRY: MEDIA; ADVERTISING (MED ADV)

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#### MOW GOOD IS THE A. C. NIELSEN PEOPLE-METER SYSTEM?

A REVIEW OF THE REPORT BY THE COMMITTEE ON NATIONWIDE TELEVISION AUDIENCE MEASUREMENT

J. RONALD MILAVSKY

Although the volume and stridency of charges and countercharges in the public and trade press have diminished recently, there is still considerable dissatisfaction with the national television audience measurement system produced by the A. C. Nielsen Company The public tiff between Nielsen and clients was instigated by drops in ratings for all television in the final quarter of 1990, which the three major commercial networks believed to be artifactually related to the people-meter methodology employed in the audience measurement system. The ratings have rebounded but not back to where some think they ought to be.

No one knows whether these bounces in ratings are artifactual or real, but there is ample reason to suspect the system is faulty thanks to the publication of a remarkable study of national ratings methodology conducted by Statistical Research, Inc. (SRI), sponsored by the Committee on Nationwide Television Audience Measurement (CONTAM).

This report took about 2 years to prepare. Input for the planning and execution of the studies and for the writing of the report was provided not only by members of the three networks who form CONTAM but also by the Association of National Advertisers (ANA) and the American Association of Advertising Agencies (the Four A's), the Committee on Nationwide Cable Audience Measurement (CONCAM), and the American Syndicated Television Association (ASTA). The A. C. Nielsen Company cooperated with the study by supplying information and answering many of the questions posed by SRI. However, all information that they considered proprietary was withheld. In addition, some relevant information was not provided either because it was not available or because Nielsen did not choose to share it. Nevertheless, many methodological details were provided that have never before been made public

), RONALD MILAYSKY is professor of communications at the University of Connecticut.

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The study grew out of the changeover from one ratings system to a very different one. The replaced system combined two methods. One method used a "passive" household meter attached to every working television set in a household sample to gather set-tuning data for the household. The other method was a diary sent to a separate sample of individuals to collect persons-viewing data and demographics. The data from the two separate samples were then "fused" to report household viewing data with persons demographic characteristics. The fusion process, still in use today in some local markets, weighted the household meter data for each program by the average number of viewers to that program per viewing household within demographic categories as reported in the diary sample. Any differences between the overall character of the meter sample and the diary sample were ignored.

The current system of gathering nationwide ratings data relies on the "people meter." In this method, sample households are provided "active" meters, meters that record the same information the previous "passive" meter collected but that also record the viewing of individual household members. Individuals in the people-meter sample make a commitment to do things that ordinary viewers do not do. When their TV set is turned on, a red light on a device that rests on it goes on. Each person watching then should press an assigned button on a remote control or on the unit on top of the TV. When one or more have pressed their buttons, a light flashes until an "OK" button is pressed to indicate that the individual buttons are registering correctly. This light flashes and demands response again when channels are changed and when the set stays tuned to the same station for 70 minutes to verify that a person is still watching. Each individual is supposed to push the button whenever he or she stops watching-permanently, or even temporarily to answer the phone, use the facilities. or inspect the refrigerator. Household members are asked to undertake this commitment for 2 years. Thus the design can be described as a continuous measurement panel.

Evaluating ratings methodology is not a cut-and-dried task because many important details about the process are not described in print or in writing. The CONTAM report is seven volumes of about 100 pages each. One is a summary volume, which also treats subjects not covered in other volumes, notably, the difficulties in conducting a study of nonresponse, and the effects participation over time have on the quality of the data provided by panel participants. A second volume reports changes in the data before-to-after the changeover from the household system to the people-meter system. Four volumes are devoted to specific aspects of the complex system that generates the ratings numbers. The system reports cover: (1) sample selection, recruitment, and replacement, (2) contacts between Nielsen staff and people in the sam-

plc, (3) data editing and processing, and (4) an engineering report evaluating the hardware. A seventh volume is a report of exit interviews with people who had served as data providers and were no longer in the sample. (All seven volumes are available as a set from SR1 for \$50.00.)

This review will summarize the major findings. For the most part, attention will be on the Nielsen ratings data-gathering and processing system, as revealed by the SRI study, rather than on the SRI study itself. The SRI study is of high quality, is constructive about ways to improve people-meter methodology, and offers enough suggestions for worthwhile methodological studies that need to be done to keep a small army of methodologists busy for years. It is about as fine a detailed description of this ratings methodology and its special problems as has ever existed.

#### Volume: Review of National Television Audience Data

#### **CONTAM** FINDINGS

This volume provides a detailed report of the changes in ratings data that occurred in the changeover from the old to the new methodologies, that is, from 1986-87 to 1987-88. The main changes were a drop in the percentage of homes using television and in household ratings of the three broadcast networks. There was a gain in household ratings for cable. Viewing data for persons indicated increased viewing in the late-night time period and decreased viewing in the Saturday morning, children's time period.

The report points out that without an independent standard, there is no way of knowing whether the data emerging from the new method are more or less accurate than the data from the previous method.

#### DISCUSSION

The drop in television ratings was, of course, of concern to the whole industry because any drop in ratings could lead to a drop in advertising revenues

The CONTAM report concludes that the increase in persons viewing in late night is most likely due to applying the so-called 70-minute editing rule to persons' data. This rule is that up to 70 minutes of viewing of the same channel gets credited to the person and that, at 70 minutes, verification that the viewer is still watching is required. At that point a light flashes on the meter and if the person does not press the OK button, the viewing stops being recorded. The late-night period

is characterized by people falling asleep while watching TV. When this happened under the old system, only the set tuning counted for up to 70 minutes. The new system not only credits the set tuning, which the old system also did, but additionally credits viewing to the person or persons who logged in before falling asleep. The increase in persons viewing in late night tends to undermine the credibility of the system because it indicates that the new system can register more viewing than is actually done. It also points to the key role played by the rating system's editing rules.

The remainder of this volume is addressed to probing the available data further to see if the observed ratings change between the old and new systems can be explained through such mechanisms as sampling error; changes in weighting the sample to universe estimates of demographic or video characteristics; the increase in VCR penetration that occurred over the period; and changes in the makeup of the Nielsen sample itself. The analyses reported are fragmentary and often based on assumptions about extreme case conditions. This is necessary because data are not readily available that would allow empirical analysis rather than deduction from assumed parameters. For example, persons' data classified by such household characteristics as VCR ownership were not available to the CONTAM researchers.

The report concluded that factors such as sampling error, universe estimates, differences between sample and universe estimates, changes in cable penetration, definitional changes, and VCR use could account for some, but not all, of the drop in the observed households using television (HUT), ratings, and share. However, the rest was left unexplained. Having exhausted the explanatory power of existing data, the investigation turned to a close examination of the system itself—sampling procedures, contacts with the sample families, editing and processing, and the hardware that collects the basic data.

#### Volume: Sampling and Field Implementation

FINDINGS

The sampling plan uses standard area probability sampling procedures down to the household recruiting stage, at which point it departs. The procedure is to attempt to recruit the randomly selected household units, called "Basic units." If Basic units cannot be recruited, attempts are made to recruit adjacent households matched on cable status and presence of children as Alternates. Another departure from randomness is that new housing units are added to the sampling frame in such a way as to balance the installed sample to universe estimates to try to compensate for high refusal or turnover rates in certain geographic

In practice, the field staff that does the recruiting is given considerable flexibility and more effort goes into recruiting Basic households than Alternates, which results in ratings differences between the two. It is reported that Alternate households register more television viewing than Basic. (Possibly because easier recruits are more interested in television viewing?) Differences in their relative patterns of program viewing are not reported.

Ideally, the recruited sample must be representative of the population's ownership of television sets of all types, cable subscription, and other relevant television equipment such as VCRs and satellite reception. The more complex the household's equipment, the harder it is to recruit the household, the more difficult and time consuming it is to install metering equipment, and the more likely something will go wrong with this equipment, either the meters or the monitored sets. However representative of such factors the originally recruited sample is, such representativeness must also be maintained over time because the sample is maintained as a panel. Thus, changes in a household's equipment inventory and sample turnover become important factors in determining the probabilistic nature of the sample over time.

The survey industry in general has been experiencing dropping response rates and so has the Nielsen Company. In July 1987 the installation rate dropped to about 55 percent. When people meters were introduced, there was a clear step drop in the trend line to 50 percent, after which the trend line continued to drop until June 1989, where the line stops at about 47 percent. The usable data response rate is lower than that, since those households installed in the sample have to go through editing checks before their data are considered usable, and some households and persons fail to pass the checks. The report estimates the response rate for usable data from the initial installation to be about 35 percent, which is low enough to call into question the initial sample's representativeness.

#### SAMPLE TURNOVER

Households are always being added to maintain a sample size of 4,000 in the face of planned and unplanned deactivation of households from the sample. It is thus a dynamic panel. Scheduled deactivation occurs after a household has served for 2 years. Unscheduled turnover occurs when a sample household moves, drops out, or is forced out.

¹ There are those who believe that 2 years is too long for the present system because of "panel fatigue" (see below).

Total turnover, that is, scheduled and unscheduled deactivations, is high In one analysis, turnover was estimated at 62 percent in a year with one-third leaving on schedule and two-thirds leaving on an unscheduled basis. Most of the unscheduled losses are due to the household moving to a new residence, and about one-third to dropout

When households leave the sample they are replaced. Since the housing unit is the sampling unit, the replacement rules are as follows, if a Basic household moves, recruit the new occupants. If the new occupants refuse, recruit an Alternate. If the household remains vacant, recruit no one. If a Basic household leaves the sample but does not move, recruit an Alternate. If an Alternate household moves, try again to recruit the Basic household. If this fails, recruit an Alternate with the same cable and child status as the original Basic household.

The above procedures of necessity imply a time lag, but once the difference between Basics and Alternates and the sample balancing by cable and child status are accepted, the procedures for replacement are standard for good panel samples.

#### Discussion

Statistical Research, Inc., describes the sampling procedures as "professional," a judgment with which I generally agree. Nevertheless, as SRI also points out, implementation could be improved. There are several places where expediency and costs are the driving force responsible for undermining the probabilistic nature of the sample. In this regard one would list the lesser efforts made to enlist Alternates, the flexibility given the field staff that has an as yet unknown impact on the sample, and, of course, the rate of noncooperation and the unscheduled turnover rate, which are both very high.

With a low initial response translating to 35 percent of persons providing usable data and such high turnover rates, there is considerable reason to question sample projectability both initially and as the sample ages. Without evidence of the comparability of replacements to the originally intended sample, there is reason to be skeptical of the adequacy of such ratings to characterize U.S. viewing. A basic question is whether the response rate can be improved enough to provide confidence in projections to the universe.

The steep drop in response rate at the introduction of the peoplemeter methodology is most probably traceable to the added burden this methodology places on household members compared to the previous system. It is not discussed, but one wonders how much more effort and resources have gone into recruitment procedures and respondent incentives in the new methodology than was the case before and how these levels were determined. Clearly, given the nature of the task, a greater expenditure of effort should be required. But there is no evidence presented in the CONTAM report that the effect of effort and incentives on response rate is known. There is therefore no reason provided in those pages to make one believe that response rates can be improved.

Maintaining the projectability of a sample over time is always a problem and the more turnover, the greater the problem. One-third of nonscheduled turnover is due simply to dropping out. What are the viewing characteristics of those who do not want to cooperate anymore compared to their replacements? If they are different, can anything be done to compensate? No data are provided on these questions because a sound study of nonresponse and sample turnover has not been done

#### **Volume: Household Contacts**

#### FINDINGS

As far as household members are concerned, the people meter consists of a device that is placed on top of the TV set and one remote control for each TV set. The unit on the top of the TV contains numbered buttons and red and green lights corresponding to those buttons, while the remote only has numbered buttons. Each household member has a number assigned corresponding to the numbered button. Training consists of instructions about when each household member is supposed to push buttons.

Definition of the task. There is considerable inconsistency and ambiguity in the definition of the task provided to household members at different points during the recruitment and training process. In the recruitment stage, there is a script that can be used by the field representative in the personal recruitment visit that describes the task as pushing the button every time "you enter the room to view television. When you leave the room we ask that you log yourself out." In other materials instructions refer to "watching" generally.

The instructional booklet left in the home introduces another ambiguity—this one about who should press the button. It stresses the need for everyone who watches TV to press the button assigned to them but also states that other members of the family who neglect the task should have their buttons pressed for them whenever they start or stop watching. This is an attempt to give each household member the responsibility of providing viewing data for other members.

Although they are given the responsibility, an operational definition of "watching" is not provided to anyone in the household. Questions that deal with what to do when viewing is intermittent or transitory, or done as a secondary or even tertiary task, are not addressed. Thus, by default, "watching" is left for each individual to define and to apply not only to themselves but possibly also to neglectful members of the household.

As described above, the task involves more than simply pushing buttons at the onset and cessation of viewing. Household members must learn about the prompting role of the red and green lights associated with each household member's number and of the OK button, which must be pressed to verify that the registered audience is correct. The OK button must be pressed on four different occasions, after checking in, after any channel change (think of what remote control tuning does to this task), after any one person checks out, leaving others watching, and after the same channel has been tuned for 70 minutes.

Pinally there are instructions that deal with how the people-meter remote works and how to register visitors. Each TV watching visitor must be assigned a separate number and must register viewing just like any member of the family except that visitors also must enter age and sex using buttons provided. Each visitor to the home, including any cable company workers, represents a potential breach in system security. The device that rests atop the TV set, with its red and green flashing lights, would attract attention on its own. But since visitors must log in and out when the TV set is on during a visit, they are in fact actively informed that they are visiting a Nielsen household

Children. All children 2 years of age and older are supposed to be data providers, and special materials—which include an instructional videotape, a coloring book, and animal stickers to aid button identification—are provided to make the task easier or less onerous for children. Parents and older siblings are asked to monitor their children's performance and to take special responsibility to see that children's buttons are pressed when required.

#### AMOUNT OF CONTACTS

All contacts between Nielsen staff and household members have the potential of influencing viewing measurements in both intended and unintended ways. This system requires many contacts between Nielsen office and field staff during recruitment, installation, and training and throughout the sample household's tenure in the sample Many contacts revolve around the compensation system consisting of money and gifts designed to motivate household performance. The report esti-

mates that there are over three contacts per month for each household excluding recruitment, installation, and cancellation. Such a large volume heightens concerns about the possibility of influence

#### DISCUSSION

The task required of household members is made burdensome by the red and green light system, the OK button, and the requirement to push buttons whenever a channel is changed. It is not clear from the CONTAM report how this particular system was developed and settled upon. Considering its intrusiveness, and until it becomes possible to detect people's viewing without their own active participation in the process, there is reason to rethink the present system. Perhaps research can help develop a simplified task structure that might lead to greater compliance with little loss of data accuracy.

Children pose particular problems for the system and raise social issues as well. There are commercial interests and social needs and sometimes they are not the same. Given the task load, it strains credulity to believe that the people-meter system is producing accurate children's data. And indeed data from other sorts of studies conducted by CONTAM, for example from so-called telephone coincidental studies, indicate problems with children's data.

In spite of calling attention to the need to do more methodological research in general and more particularly on using the opportunity to influence programming as a recruitment enticement, the CONTAM report is fairly critical of the practice. It assumes that the net effect on the data will be negative, moving the ratings data more toward a preference measure and away from a strictly behavioral viewing measure. Even though the report suggested testing alternate appeals, and noted the possible beneficial effect on response rate of asking people to vote for their favorites, it was critical enough for Nielsen to announce a cessation of the practice almost immediately after the CONTAM report was published. Here is an example of SRI making a judgment without data in a manner very similar to the way Nielsen made their many judgments in the process of developing the system, and possibly with similar negative consequences for the overall effort. The questions are: How much does the measure become a preference measure? How much of an improvement in response rates results from offering prospective respondents the chance to influence programming? And, are there opportunities to use the same kind of appeal in recruiting while also using language that makes it clear that a viewing behavior measure rather than a preference measure is required? All these questions are researchable.

#### Volume: Editing and Processing

The new viewing data are collected in a central microprocessing unit in the household, and these data are retrieved by an automated phone call from the household's microprocessor unit to the central computer. Once they reside in the central computer, the data are checked for consistency and accuracy. Nielsen has a complex set of rules that govern data editing and processing. They determine which data are complete and accurate enough to tabulate as is and how to "process" incomplete and imperfect data so that they can be included in tabulations without distorting results. If these editing rules are drawn very tightly, only households and persons providing perfect data are allowed through, and the in-tab rate, that is, the percent of the whole installed sample whose data are tabulated on a given day, is low. If the rules are loosened, the consequence is high in-tab rates ²

It should be clear from the above discussion that any changes in the editing rules over time will have a direct impact on the data. If these changes are associated with letting through or restricting particular kinds of households, there will be an impact on the viewing measures.

Editing checks are done at the household level first and then on the persons level. Thus in-tab rates for persons are always lower than for households. The CONTAM report demonstrates that in-lab rates vary considerably both by the number of adults and children in the household and by the complexity of the household's equipment. For example, the household type with the highest in-tab rates (94 percent for the household, 92 percent for persons) had no children and have only adults 55 or over with two television sets or fewer; the households with the poorest rates (93 percent for the household, 79 percent for persons) had children and three or more television sets. This means that the heavier viewing households contribute less than they ought to the daily ratings number. It also shows that the ratings system has more difficulty in measuring viewing as household makeup and equipment increase in complexity.

The report provides data showing that in-tab rates improved over time. However, the improvements were not attributed to greater effort or efficiency on Nielsen's part but to liberalization of editing rules.

#### **VOLUME: ENGINEERING REVIEW**

One of the volumes is an evaluation of the metering equipment conducted by an engineering firm to which this task was subcontracted.

2. Nielsen is held to performance standards by contract to data subscribers, and these performance standards specify a minimum level of data in-tab. Hence there is always a lension between the quality or accuracy of data and the level of the in-tab rate.

Their conclusion was that the metering equipment was accurate and met high standards of reliability. However, since no equipment is 100 percent reliable, the more household equipment monitored, the more unreliability in the total set of monitoring attachments. Once again, the result is understatement of viewing in multiequipment households, which is where viewing levels are highest

#### VOLUME: EXIT INTERVIEWS

This volume is based on interviews with 197 people living in 121 house holds who had participated but no longer participate in the Nielsen people-meter sample. In general, the exit interviews tend to support concerns that the viewing data produced by the people-meter system are underreported, inaccurate, and biased toward socially desirable programs, and that children's viewing data are in worse shape than adult data. These are suggestive, not conclusive, pieces of evidence. Deficiencies in the design of this exit interview study do not allow stronger statements.

#### **Volume: Final Report**

Much of this volume is devoted to summarizing the findings, implications, and recommendations reported in the other volumes. Two subjects are treated for the first time in it and are worthy of reporting.

#### STUDY OF NONRESPONSE

Because nonresponse in the people-meter sample is high, there is ample reason to determine what causes it so that strategies may be developed to improve response. However, the CONTAM report points out that thus far, none of the possible ways of conducting a study of nonresponse has been completed.

The discussion of nonresponse clearly indicates that good studies of nonresponse are extremely difficult to do Statistical Research, Inc., argues rightly that, therefore, more than one of these studies ought to be done. Doing so would increase the chances of gleaning some useful knowledge.

#### ANALYSIS OF AGE EFFECTS

The current practice of keeping a family in the sample for 2 years is more a function of the economic costs of recruiting, installing, and training than of good methodological practice. In fact, the original plan

called for keeping people in the sample for 5 years. This was cut back to 2 because of worries by network researchers that a process of fatigue may lead to less and less button pushing the longer a household is part of the system. As was seen in the exit interviews, there was some suggestive evidence that compliance to the task diminished as time in service progressed.

To test this more rigorously, SRI conducted a special study to determine what happens to households' and persons' usage levels as tenure in the sample increases. A separate database was used, the NPM Information System, which was designed and maintained by SRI on behalf of the television networks.

The analysis converted hours of viewing to index numbers, which revealed that there is a small decline in reported viewing from the initial to the final point at the household level, and a similar small decline in persons' viewing. The overall slight pattern of decline in persons' viewing hides much larger declines in visitors' viewing and in children's viewing and the very economically important 18-34-year-old women (10 percent) and 18-34-year-old men (2 percent). On the other hand, men and women aged 50 and over, who are audiences not especially sought by most advertisers, actually increase their reported viewing over time.

Statistical Research, Inc., reports percentages of declines, but since these are in index numbers not hours, it is not possible to tell exactly how much viewing declines in units of time

#### Conclusions

Precision measurement of television viewing among masses of people always has been difficult to do. Different systems were used over the years as flaws were found in each and new systems were developed to correct them. But in their time each system held sway by consensual agreement among the different parties involved in the buying and selling of television commercials and programs and was changed only when it no longer could maintain its credibility among the key players. The present system of measurement is now in a time of eroding confidence among the users.

But this historical time is different from all the past times. Conditions are such now that it may not be as easy as before to develop an alternate system that serves all masters. The proliferation of television signals and the consequent splintering of the audience require larger samples of data providers than ever before, and looking ahead to direct broadcast satellite systems, we can anticipate the need for even larger

samples in the future. This is because small audience segments are increasingly important to some of the ad-supported program networks, and the smaller the audience segments for which stable measurements are required, the larger the sample sizes needed. But program networks with small audiences are not as apt to pay for large samples as are large audience networks. Technological changes that have led to portability of equipment, remote controls, and VCRs have both increased people's ability to view and led to increasingly idiosyncratic viewing "styles" from one individual to another. Each individual can customize viewing by different ways of flitting about the channels, going back and forth between tape and TV, or broadcast and cable All this increasing complexity of choice makes it harder and harder for the individual to keep track of and record what was viewed.

There are as yet no high-tech solutions to audience measurement in this low commitment, multisignal, complex equipment, fragmented viewing age of television. Unobtrusive systems that can accurately relate specific viewers to their viewing without the active participation of the viewers do not yet exist. These have been and are being developed, but so far are not foolproof. And one should not fall into the trap of thinking that this could be the solution even if such systems were shown to work technically. There is no guarantee that anything approaching a random sample of people would let such systems into their homes. Rather, it is more likely that the sort of people who would invite in an electronic system that can detect who is in the room with the TV set would be very atypical in some ways that might be related to particular viewing patterns. Thus any system that really works might suffer from nonprojectibility to all viewers. It is necessary to keep these factors in mind as context in evaluating the Nielsen people-meter system as it is revealed in the CONTAM report.

It is clear that the Nielsen people-meter system has severe faults. Many of these problems have been addressed by Nielsen and changes reportedly have been made. But there has been no publicly circulated report describing the changes or the rationale behind them or the evidence that suggests that the changes are in fact improvements. Such a report might go a long way toward increasing confidence that the system is indeed providing better data.

Without such a report, the CONTAM study supplies a valuable record of a complex system of audience measurement, a record that easts considerable doubt on the system's ability to reflect data that is projectable to national television viewing behavior.

The description of the people-meter system in the CONTAM report raises a number of methodological questions that are worth discussing:

1. Can the biases identified in this CONTAM report be compensated for by weighting?

- 2. Do the arguments in favor of keeping a panel design outweigh those against?
- 3. Can one judge whether there is in reality more viewing or less viewing than is being recorded? Given the complexity of the system described, there probably is no way to make a precise estimate overall. There are many compensating sources of error in the sampling, maintenance, editing, and processing system, and the amount from each source is not known. If forced to judge, probably late-night vicwing is overestimated, children's viewing is underestimated, and households with many people and with complex video equipment are also underestimated. How it all nets out is anybody's guess
- 4. Does the report provide insight into whether the across-the-board drop in ratings that occurred last year was real or an artifact of the ratings methodology? There is no smoking gun in this CONTAM report that points to any particular feature of the ratings system as responsible. However, the report surely describes a system that consists of any number of features that could lead to artifactual changes in reported viewing levels.

The key question the CONTAM report raises but does not answer is, if all the corrections to the system that are possible were done, would that system provide valid data of viewing levels for all the different television signals and be representative of the U.S. population including children?

In the past we have lived with ratings systems designed to serve the interests of the buyers and sellers of advertising time. But there was widespread, if not universal, confidence that these systems also measured what people actually were watching Broadcast television uses public airwaves and, despite the inroads in viewing made by other television delivery forms, broadcast television is still the largest part of the industry. It is important that the industry provide a ratings system that can help assess whether the "public interest, convenience, and necessity" is being served by the television industry. The CONTAM report indicates to me that we probably do not have such a ratings system. What requires more debate is whether an adequate system is possible in this increasingly complex television world. I look forward to the A. C. Nielsen Company taking a leadership position in that debate.

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### **Nielsen Procedures**

# Sampling and Field Implementation August 1989

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STATISTICAL RESEARCH, INC.
111 PROSPECT STREET WESTFIELD, NEW JERSEY 07090

#### 2. Nonresponse

Nonresponse refers to the possibility that information sought in a survey, in full or in part, is not collected from some of the units that were predesignated for the sample. This may result from failure to contact the predesignated unit, or the unit's refusal to cooperate, or the cooperator's submission of unusable data.

Nonresponse leads to bias based on (1) the extent to which nonrespondents exist and (2) the extent to which they differ from respondents with respect to the characteristics of interest in the survey, in this case, television behavior. It was reported earlier that the recruitment/installation rate in the national ratings measurement may be estimated to be slightly over 40 percent, and that, when the tabulation rate is factored in, the response rate is about 35 percent. The remaining 65 percent are not providing information on an average day. A response rate in that range is troubling.

It is important to point out that declining response rates have become a general problem in survey research; the problem is not confined to the national television ratings system. Moreover, the decline in response rate with the introduction of the people meter was to be expected; when you increase the burden on survey respondents, cooperation is less easily achieved. That does not mean that the problem should not be addressed to every extent possible.

In fact, these additional downward pressures on the response rate suggest the wisdom of a careful review of the procedures that are currently in place and creative thought about how they might be enhanced to meet the new challenges.

Conceptually, a researcher should never give up in the effort to obtain information from a predesignated sample. In the extreme, one could enlist the aid of influential intermediaries or resort to other extraordinary measures to convert refusals. At the other extreme of attempt structure, one could accept a "no answer" or a "not interested" and move on to the next household on the list. Usually, practice is somewhere between these extremes.

A question is whether or not Nielsen is extending enough effort to recruit a rigidly defined predesignated sample. For example, should the field representative initially be given the address of only the predesignated housing unit? When Alternates are to be given, should they be doled out sparingly? Both actions might be taken in order to exert pressure to try harder to recruit the predesignated unit, or if that fails, the first or second Alternate.

#### Substitution: Basics and Alternates

The Nielsen sample design provides for substitution, that is, replacement of the predesignated sample (Basic) household with another household (Alternate) selected from the same sampling point. Effort is made to match the Alternate to the Basic with respect to presence of a child under 18 and cable/noncable status.

Substitution is one of several procedures that may be adopted to compensate for nonresponse. It has been the subject of debate for decades. Nielsen's major argument for employing substitution in the sample is "that the substitute (Alternate) household is recruited from the same area, perhaps in the same building or an adjacent building, to take advantage of the homogeneity of households located in the area. This homogeneity can increase the probability" that the predesignated and substitute households have the "same over-the-air television reception capability, access to the same cable system" and cable services, if any, "and demographic characteristics, especially income, race, ethnic origin and renter/owner status." However, matching in this way does not necessarily insure that you are matching on television usage by household members, which is, in the final analysis, of paramount importance.

The renowned statistician, W. Edwards Deming, has stated that "substitution does not solve the problem of nonresponse."* The major argument advanced by Professor Deming and other statisticians in opposition to substitution is that it is likely to include "more of the same" in a survey. That is, the procedure is likely to recruit only a larger sample of those in the population who are inclined to participate in the study. It leaves untouched those who are disinclined to participate, the nonrespondents. In practice, there is a danger associated with substitution procedures: they make it easier for survey personnel to give up on a predesignated sample, and go on to substitutes. So substitution may worsen the bias of nonresponse.

This classic argument against substitution seems particularly relevant to the differential effort expended in recruitment of Basics and Alternates. In the standard recruitment process, Basics, the predesignated sample units, are the subjects of a five-step recruitment effort, followed by a minimum of two additional procedures if they initially refuse. Alternates, on the other hand, in the standard recruitment process, receive a telephoned or personal request for participation; if they refuse, the telephone interviewer or field representative moves on to the next

^{*} Deming, W. Edwards. <u>Sample Design in Business Research</u>, John Wiley & Sons, Inc., New York, 1960, p. 67.

specified Alternate. This represents a remarkably different attempt structure for a group that now constitutes over three-fifths of the daily reporting sample.

One result is that while about two-fifths of predesignated house-holds are recruited, about one-fourth of the first eligible Alternates are recruited, and a similar proportion of each successive group of eligible Alternates. It should be noted, however, that a somewhat lower recruitment rate is to be expected for Alternates than Basics. This is so because, in areas where recruitment is difficult, it will be difficult for both Alternates and Basics.

It was pointed out in the report on Household Contacts that Alternate households have the potential to remain in the sample as long as Basics, and their viewing behavior has the same impact on audience data. However, their experience with recruitment differs substantially from the experience of Basic households, a circumstance that may or may not be related to their continued cooperation and performance accuracy.

Moreover, despite the fact that they match the Basic household on cable and child status, their willingness to participate after one or two contacts suggests that they could differ from refusing Basic and Alternate households in other characteristics or attitudes, in particular, their viewing behavior.

Data that were presented on the effect of substitution on the composition of the sample suggest that Alternates are similar to Basics. Does this indicate that they are "more of the same"? Their presence, however, brings the composition of the installed and tabulated samples slightly closer to universe estimates. Does this mean that they are helping to compensate for nonresponse?

Data on HUT levels for prime time and total day indicate that the presence of Alternates tends to increase HUT slightly over what it would be with Basics alone. Does this mean that Alternates are compensating for nonresponse, or does it mean that the truncated process that is applied to Alternates yields more people who are heavy television viewers?

There is no practical way currently to answer these questions. Neither is there information relating to the effect of Alternates on program ratings. As compared to Basics, Alternate households tend less often to be large households, to include children, to have a young lady of house. Such households are likely to exhibit different patterns of television usage than their counterparts; these differences would be reflected in program ratings.

In considering the data in this report on the effect of substitution, it is important to maintain perspective on their limitations. They relate only to sample composition and HUT; they do not address other aspects of television behavior, such as programs

or dayparts viewed. More importantly, they do not compare cooperators to noncooperators; they compare cooperators among the predesignated sample to cooperators among those who are professed to be proxies for noncooperators.

1

There is an additional troublesome detail relating to recruitment, as was noted previously in the Household Contacts report. There is no formal audit to confirm that households, Alternate or Basic, that are classified as refusals have actually refused, nor is there an audit to verify that Alternate households classified as "ineligible" by the field representative do not match the Basic household in child/cable status. Should there be such audits? Under the pressure to recruit by a target date, some field representative at some time might be tempted to recruit the most readily available household.

Nielsen reports that the child/cable status of Basic households is unknown in fewer than one-tenth of one percent of households. In view of the fact that over half of Basic households refuse to be recruited, it appears remarkable that almost none of them refuse to give, or cannot be reached to give, information about presence of children and cable. It is possible that a field representative might assume the status or obtain information from a neighbor. This is another appropriate subject for an audit.

Particularly of concern is the fact that field representatives may use third-party information, or their own observation, to determine whether a listed Alternate receives cable. As has been pointed out, a household may receive cable by some irregular means without the presence of an identifiable cable. On the other hand, a cable wire may be left connected to the home long after the household has discontinued subscription. The SRI/CONTAM Television Ownership Study indicated, in 1989, that four percent of households had previously received cable at their current address but no longer did so. It may be assumed that, for many of these households, a cable was still visible.

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BYLINE: Goldstein, Maureen

BODY:

CONTAM Continues Criticism of Nielsen

Studies show a pattern that's "becoming painfully familiar"

Appropriately enough for October, Nielsen Media Research and the Committee on Nationwide Audience Measurement are haunted by lingering doubts over national TV ratings and methods used to validate numbers. CONTAM is critical about what it considers serious flaws in NTI's people-meter methodology. And Nielsen appears skeptical about the telephone coincidental technique used by CONTAM to verify Nielsen's ratings.

These issues surfaced at a recent meeting at which CONTAM presented results of its Coincidental Study conducted by Statistical Research Inc. on the Spring 1991 primetime. The study was designed to establish a benchmark against which to compare actual people-meter data provided by Nielsen.

CONTAM's Coincidental Study was conducted in cooperation with Nielsen. SRI conducted the study between March 18 and April 14 of this year, during primetime over 28 evenings between 8 and 10 p.m. on a Monday-through-Sunday basis.

The study findings followed a pattern that didn't surprise media researchers--data indicated that viewing was understated in the younger demos and over-represented by older viewers. However, Nick Schiavone, CONTAM chairman and vice president of media and marketing research for NBC, certainly doesn't applaud Nielsen's consistency. "We're seeing a pattern that's becoming painfully familiar, and things are not getting better," he says.

Compared with the information on primetime viewing collected by SRI, Nielsen's people-meter data for that same period appears to be off 9 percent overall in VPVH estimates. This number compares with the 6 percent overall decline in VPVH estimates revealed by a previous coincidental study conducted in 1990.

But of greater concern to the networks are the greater differences in VPVH





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estimates in a number of key demographic groups. For example, children 6-11 are off by 15 percent and children 12-17 are off by 20 percent. Furthermore, men 18-34 are off by 23 percent and men 35-49 are short 4 percent. Women 18-34 reported shortfalls in VPVH estimates of 18 percent; women 35-49 are off by 8 percent.

At the same meeting, SRI discussed another project undertaken as part of its long-term contract with CONTAM: it plans to form an industry task force to explore universal program encoding.

Barry Cook, senior vice president, chief research officer at Nielsen, also discussed some ideas presented at client forum meetings held this summer to get clients involved in the planning of three upcoming studies. The studies are considered the first step toward completing the 19 objectives outlined by Cook in an ambitious research plan mailed to clients this past summer.

One of the studies happens to be on developing a pilot test for a platinum standard for telephone coincidental study design. Telephone coincidental studies are considered good techniques for validating research results. Nielsen frequently uses the method to validate findings in its local and national measurements. It also happens to be a method used by SRI on behalf of CONTAM as a benchmark against which to verify Nielsen numbers.

Cook also presented client feedback from other meetings, discussing the development of two additional studies dealing with the ongoing problems of non-cooperation and measuring children and teen viewing.

Also noted by the CONTAM coincidental study were differences in rates of cooperation of individual household members, especially among young adults living at home with their parents and those living independently. The study indicated that young adults living on their own were more likely to push people-meter buttons than those living en famille. This has caused CONTAM to question Nielsen's ability to manage the people-meter panel and train each household member to understand the task of pushing people-meter buttons.

Jack Loftus, vice president of communications at Nielsen, says that Nielsen makes every effort to go back into the households for additional training when it spots lagging cooperation. But he asks, "Where do you draw the line between interfering with ratings? If you go back into the household, and members still don't want to do it push buttons , what do you do? How do you factor that into the equation?" Loftus says these are some of the issues that Nielsen and the industry have to decide.

"Nielsen cooperated with measurement and analysis. They are open to learning. But the confounding factor, " says Schiavone, "is that they have known and appear to do nothing. It has a dramatic impact on viewing levels and dramatic downside for the advertiser."

How does Nielsen react? "What you've got is you've taken one methodology and used it to take a snapshot in time and compare it to another methodology. You can't assume that because the results are different, one method is right or wrong, " says Loftus. "The coincidental done by SRI is a substantive piece of research, which can lead to a better understanding of how people watch TV. We have the same objectives to provide the best possible TV audience measurement."

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Loftus says that Nielsen is still analyzing the study findings and has some "specific questions concerning the methodology."

These concerns reference Nielsen's interest in designing a pilot test for a platinum standard for doing telephone coincidentals.

"There has to be agreement within the industry about what methodology you're using," says Loftus. For example, a consensus is needed on such issues as how to count telephone answering machines.

"The dilemma that we have," says Joe Philport, senior vice president, worldwide media research director, Young & Rubicam. "is that we don't know which of the numbers are truly correct. In spite of the rigors SRI uses, it's difficult to conduct coincidentals and for that method to be 100 percent accurate."

"But the most meaningful part of the meeting," says Philport, "was the shift away from the coincidental study and the discussion of the issue to enhance program clearances." Philport is referring to the next SRI project: a push to develop universal program encoding. "We've been focusing too much on people, and less on the complexities of the channel environment."

SRI and CONTAM are in the process of developing an industrywide task force made up of agencies, cable, network, advertisers and syndicators to develop a universal encoding system. George Hooper, senior associate at SRI, is coordinating the effort. "If we can get a program code, it will be simpler to determine what people are watching for audience measurement, " he says. It will be up to the committee to decide the method of encoding, which company should undertake the procedure and placement of the code.

While most media researchers are in favor of devising universal program encoding, some are wondering about CONTAM's timing. Some have suggested that the networks anticipate the rules change that will allow them to syndicate more of their programming and want to iron out the wrinkles of tracking syndicated programming sooner, rather than later.

But Schiavone says, "We see this as something needed to measure television in the year 2000; now is the time to begin research and development."

While Nielsen's Automated Measurement of Lineup system, which monitors shows by tracking codes embedded in a program, does a good job tracing network programs, AMOL's track record for monitoring syndicated shows is not nearly as good. Syndicated shows are often shifted around by stations looking to fill gaps in programming and so are more difficult to monitor. Nielsen has been working to improve AMOL's accuracy and is in favor of universal program encoding. But Nielsen's Loftus underlines the need for agreement. "It impacts reporting issues. Who will set the ID codes and what happens if not everybody cooperates?"

PHOTO: America's watching, but how good is the measurement?

GRAPHIC: Photograph

SIC: 8732 Commercial nonphysical research; 3669 Communications equipment, not elsewhere classified; 8748 Business consulting, not elsewhere classified



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People meter rerun: doubts about its accuracy linger as TV season opens. (television ratings)

Lynn G. Coleman

People meter rerun: Doubts about its accuracy linger as TV season opens

The network are mad as hell, and they're not going to take it anymore - ratings screwups, that is.

A.C. Nielsen's people meter system has been under fire from the Big Three TV networks for more than a year and a half, but little progress has been made toward solving the problems, said Nicholas P. Schiavone, vice president of media and marketing research, National Broadcasting Co., New York.

With the new TV season approaching, NBC is doing business "as usual," he said, and offering its normal upfront guarantees, "but that doesn't mean we're happy with Nielsen."

In his opinion, Nielsen still has failed to adequately explain the dramatic decline in viewership it reported for the first quarter of 1990 (Marketing News, Sept. 17, 1990). And because that same rating system is still in place today, Schiavone sees it as "an accident waiting to happen."

The most recent "accident" occurred in the Washington, D.C., market, where ratings were credited to the wrong stations because of procedure used by cable companies called channel mapping, according to Advertising Age.

Channel mapping, or switching a station to a different frequency, has added "one more layer of complexity" to the ratings game, Schiavone said. "It's a substantial measurement challenge."

But it's a challenge Nielsen thinks it has met "better than our competitors," said Jack Loftus, vice president of public relations for Nielsen Media Research in New York.

He admits there have been errors, but they have been human errors, not system errors. And Nielsen's position on the missing viewers of Copr. (C) West 1996 No claim to orig. U.S. govt. works



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early '90 is that viewership did indeed drop during that time period.

In December 1989, the network group CONTAM (Committee on Nationwide TV Audience Measurement) - of which Schiavone is chairman - issued a seven-volume study report airing the network's gripes and recommending actions Nielsen should take to improve ratings data collection.

Last year CONTAM released its Principles of Nationwide Television Audience Measurement which suggests, among other things, increased expenditures on research to maintain accuracy levels.

Because the measurement task has become so complex, Schiavone said more and different elements may be required to ensure accuracy. This may mean using a combination of traditional diaries and people-meter technology, or some other combination of elements, depending on the situation.

He sees two alternatives to the current system that could improve accuracy right now: Cut a household's participation time from two years to one to address the problems of fatigue, and return to a good tuning system.

To get viewing data, Nielsen has sacrificed tuning measurement, Schiavone said. "What we need is a high-quality tuning measure and then the viewing data on top of it.

"The people meter is not a quantum leap, by any means; it's just an electronic diary."

With that in mind, Schiavone said the notion of using paper-and-pencil diaries in some instances doesn't seem that outrageous.

He said Nielsen should take a more intelligent, principles-oriented approach to the problem, rather than being technology-centered. Regarding the missing viewers of '90, for example, Sciavone said, "My feeling is that they didn't have the right proportion of multiset households" in the panel.

CONTAM also has charged that Nielsen no longer measures all of the sets in a household and is violating the basic principles that govern research effectiveness.

Nielsen has cooperated with CONTAM in every way possible, Loftus said, including participating in the '89 study and contributing to the report. "We opened ourselves up to inspection like no one in this business ever has," Loftus said. The CONTAM report did not find that the system was flawed, only that it needed improvements.

The problem is not that Nielsen doesn't want to improve the system,

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he said, but that CONTAM's recommended dual-system measurement - people meters, tuning, and telephone coincidentals - did not sit well with all of Nielsen's customers.

"We brought all of our customers [cable networks, independents, etc.] into the discussion," Loftus said, to address all of their differing needs.

Implementing CONTAM's proposals will cost everyone more, but may not be useful to everyone. The picture looks a lot different if you "put on your cable TV hat," he said.

In addressing some of the "principles" charges, he maintains that Nielsen does have a good tuning system and meters all usable sets in a household.

Loftus said the people meter is a tremendous advance over traditional diaries because it reflects the changes in the way people watch TV.

"If you look at the [television] pie, clearly there are more slices today than there were 10 years ago." The people meter shows how the slices of that pie "are shaping up," he said. Since the advent of this technology, advertisers have been able to buy commercial time more intelligently.

While Nielsen and the networks agree to disagree, the passive people meter is looming in the horizon. Will this put the issue to rest? Schiavone doesn't think so.

First, he doesn't believe it is a "truly passive device." Even the fact that people know it's in their home violates passivity, he said.

Second, Schiavone doesn't think the ratings companies will get better cooperation rates than they're getting now, particularly with such an intrusive device. He's waiting to see if Nielsen can get people to agree to having passive meters installed in their bedrooms and other private areas.

"Talk about Big Brother," he said. "Would you want a seeing device in your bathroom?"

---- INDEX REFERENCES ----

ORGANIZATION:

A.C. NIELSEN CO.

KEY WORDS:

COMMITTEE ON NATIONWIDE TELEVISION AUDIENCE MEASUREMENT PEOPLE METER TELEVISION PROGRAM RATING SYSTEM TELEVISION PROGRAMS

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Inside Media
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Wednesday, September 6, 1995

Nielsen identifies 'Voyager' glitch. (Nielsen Media Research; United Paramount Network's 'Star Trek: Voyager' ratings) Wayne Friedman

Nielsen Media Research says it has uncovered the cause of a ratings snafu that boosted ratings of the United Paramount Network show, "Star Trek: Voyager." The glitch, according to Nielsen, occurred when homes from the Nielsen Hispanic Television Index were inadvertently added in, resulting in household ratings being inflated by 11 percent rate. (IM, Aug. 2, p. 4).

From the shows debut on Jan. 16 through July 23, Nielsen has been overstating the ratings that UPN provides to national advertisers. "Voyager's" ratings, under a special Gross Average Audience classification of the Nielsen Television Index, was released as a 10.3 household rating during that period, but it really should have been recorded as a 9.3.

Nielsen made the error, according to Jack Loftus, vice president of communications, because a data processing mistake had mixed the two national TV samples together - data from NTI and NHTI.

While the mistake is relatively small, executives at UPN and the agency community are concerned that the nature of the error could lead to similar problems.

"I was upset with them," says Brian Fiori, vice president of research for UPN. "It doesn't inspire confidence. I have no idea why [the NTI and NHTI samples] were even sitting on the same computer."

Fiori adds: "I was joking with them [because in the past] when I ask them to compare certain things, they say, for instance, 'NSI [Nielsen Station Index, a local station service] doesn't know what NTI is doing. They are different services; we couldn't possibly put those things together.' Yet, look at this. They are sitting on the same computer."

Nielsen says the mistake only occurred in "Voyager" and just in the GAA category. GAA ratings are the sum of two airings within a week. (AA, or average audience, covers a single airing.) Before the launch of "Voyager," UPN made a special request to Nielsen that the show get not just an AA, but a GAA, rating as well. By airing the show twice in a given week, UPN can charge national advertisers more. Prior to UPN's





request, all network shows had been calculated under the AA grouping. "Voyager's" AA rating for the season was a 5.8 rating/9 share.

GAA is used extensively in measuring syndication programming. Paramount Television Group, for instance, a partner in UPN, regularly uses GAA ratings for its syndicated sister "Star Trek" shows, "Star Trek: The Next Generation" and "Star Trek: Deep Space Nine," to sell to national advertisers.

Fiori says Nielsen caught the problem after tweaking the new GAA programming software. While household ratings were overestimated, he says, demographic ratings yielded higher, as well as lower, results. Fiori says the discrepancy is being corrected via make-goods to advertisers.

"What worries me is that people from one sample could inadvertently or accidentally be placed into the other sample," says Jon Swallen, senior vice president and director of media research at Oglivy & Mather." Somewhere, column B got mixed up with column A. Their data processing is supposed to be set up in a way that column A never gets mixed up with column B. It raises the obvious question, 'Gee, if it happened once, couldn't it happen again?"'

"It turned out to be not a big deal," says Fiori. "It could have been a lot worse. I wanted them to go to an audit of everything else they do." Nielsen says the glitch did not affect any ratings of other TV programming.

---- INDEX REFERENCES ----

ORGANIZATION:

NIELSEN MEDIA RESEARCH

KEY WORDS:

STAR TREK: VOYAGER (TELEVISION PROGRAM) TELEVISION PROGRAMS

MARKETING RESEARCH FIRMS

INDUSTRY:

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Wednesday, November 15, 1995

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Nielsen snafu ties up TBS. (Nielsen Media Research; TBS Superstation)
Wayne Friedman

Sales executives at Turner Broadcasting's TBS Superstation are irate over a ratings glitch that may have cost them millions of dollars. An error by Nielsen Media Research appears to be at the root of the problem that has seen Turner deliver makegoods that it may not have really owed to advertisers, resulting in an attendant depletion of its upfront and scatter inventory.

The exact nature and extent of the problem isn't completely known. But according to executives, Nielsen has been inadvertently placing home satellite coverage in with WTBS local Atlanta ratings, when it should have gone into TBS Superstation numbers. Mike Proper, senior vice president of research at Turner Broadcasting Sales, won't comment.

"It doesn't impact any of the syndicated reports," says Jack Loftus, vice president of communications for Nielsen Media Research. "Whatever it is may impact the special report we provide to Turner. Apparently, it affects some satellite homes, not cable homes. I don't know the extent. It was not a significant increase or decrease in the numbers, but define significant. I don't know." Loftus says Nielsen is continuing to investigate.

"They have been underreporting Turner by tremendous amounts," says one source. "Turner [executives are] nuts because the numbers have been wrong for a couple of quarters." This source believes the problem started about March of this year.

Sources say some TBS programs have been underdelivering by 125,000 homes. For a TBS show that gets 600,000 homes, that amounts to a 21 percent shortfall. Even if the underdelivery is small, say 2-3 percent, advertising executives say it could be significant in terms of dollars given that the error has occurred over many months. Usually, national TV sellers provide makegoods or bonus units to advertisers almost immediately after the shortfall has been revealed.

Since Turner has been handing out makegoods all along, it turns out the company has given advertisers too many units because Nielsen was underreporting the network. For Turner sales executives, this amounts

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to lost money.

One advertising agency staffer believes the problem extends beyond Turner. "Nielsen is sitting there saying, "This is only a Turner issue.' But if they say [Turner's] viewing is off by a million homes, it has to be coming from somewhere else. Maybe Lifetime's down, maybe NBC."

"[Nielsen] is saying the HUT [Home Using Television] levels didn't change, [but] all of a sudden they are going to give [TBS] hundreds of thousands of more homes," this person continues. "[This means] the HUTs had to go up. If the HUTs didn't go up, then every number that Nielsen has reported since March has been wrong."

For years, Turner has had two feeds: one local for WTBS-TV in Atlanta, and another for TBS Superstation, which covers all markets outside Atlanta. Being excluded from Atlanta doesn't concern most national advertisers. They can buy WTBS locally to complete their national buy, but they generally don't because they can't compete with local sponsors that can pay the station higher rates. Additionally, national advertisers aren't too upset in not getting Atlanta because the channel already skews heavily in Southern markets.

Until this year, the measurement company, in its Nielsen HomeVideo Index, combined TBS Superstation ratings and the local WTBS station ratings into a single number. (WTBS also has its own separate listing; its local ratings in Nielsen's Station Index.) To give national advertisers what they pay for, Turner executives had factored out local WTBS ratings from the NHI number. But this formula, however, has never been very accurate in determining exact viewership per program.

Earlier this year, Nielsen helped TBS clear up the confusion. TBS Superstation would have its own national ratings without its local station, called TBS-C (the 'C' stands for cable). But sources say Nielsen did this incorrectly. Advertising sources and those close to the company say home satellite coverage was put into local WTBS ratings, not into the TBS-C numbers.

There are around 2 million satellite homes in the U.S., almost all of which receive TBS Superstation, which reaches 67 million U.S. homes. That would represent about 3 percent of its total audience.

---- INDEX REFERENCES ----

ORGANIZATION: NIELSEN MEDIA RESEARCH TBS SUPERSTATION

KEY WORDS: MARKETING RESEARCH FIRMS CABLE TELEVISION BROADCASTING

INDUSTRY

INDUSTRY: Advertising; Publishing (ADV PUB)





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## Broadcasters lash out at Nielsen

Ratings company comes under attack at TVB; Pappas organizing industry-owned alternative

By Steve McClellan

nger and frustration at Nielsen Media Research for questionable accuracy and poor customer service bubbled over last week at a conference sponsored by the Television Bureau of Advertising in New York.

At one session, TVB Senior Vice President Tom Conway told Nielsen executives that many local broadcasters are fed up with the service and feel it's time for a palace revolt against the research firm, which holds a monopoly on the local TV ratings business.

Enter Harry Pappas, the Visalia, Calif.-based TV group owner, who outlined plans for an industrywide cooperative to develop a competing service.

A chorus of Nielsen executives attending the ratings conference, including Ronald Meyer, senior vice president and director of marketing for Nielsen's local TV ratings service, said they understood the concerns, but called for patience as Nielsen sorts through problems and adapts new techniques to measure ratings in an era of media convergence.

"Broadcasters are your customers," Conway told Meyer in one exchange, "and they are not happy with the way things are going right now. It's in our best interests as an industry to control our own destiny" as to how best to do business in the future. "That may include another ratings service [or] it may include no ratings service at all."

Conway and others at the conference criticized Nielsen for the many discrepancies in its many ratings services, including the local and national indices, the cable index and the new Hispanic service.

He also charged Nielsen with failing to correct inaccurate interpretations of Nielsen ratings by some of its clients and the press.

Television stations represent Nielsen's largest single revenue stream, Conway said, and if stations decide "that this system is not the system we want to work with in the future because it is not in our best interest, that's a situation you have to address."

Although Meyer was sympathetic to some broadcaster concerns, particular-

ly the discrepancies between different sample bases, he stressed that Nielsen thinks "the current approach we're using is the best approach to address the needs of our entire client base, recognizing that no matter what we do it is not going to be perfect."

Pappas charged Meyer and other Nielsen executives with using the "mushroom method of client relations: keep them in the dark and feed them a

lot of bovine excrement."

Pappas said that Nielsen undermeasures most broadcast dayparts at a cost of hundreds of millions of dollars to the industry. As a result, he is spearheading the Coalition for Accurate Audience Measurement, a broadcasterfunded cooperative to develop alternatives to the Nielsen ratings system.

Initial members, he said, include Fox, TVB, Malrite, River City Broadcasting, LIN Television and Pappas Telecasting. The cooperative, he said, would be busy in the coming months hiring researchers and developing standards, specifications and the technology to be employed in the new system.

October 16 1995 Broadcasting & Cable

### Affiliate group considers replacing Nielsen

By Steve Coe

y the end of the year, Nielsen may be forced to drastically change the way it gathers ratings information or it may see a new entity take over the television-ratings-measurement business.

A coalition led by Harry Pappas, president, Pappas Telecasting, is looking for a Nielsen alternative. The coalition has 100 members and is growing, says Pappas, adding that most are Fox affiliates, but more than 25 are affiliated with other networks or are independent. Several station groups, including Malrite Communications, also are represented. Pappas says the "immense" response from Fox stems from his presentation at the recent Fox affiliates

Coalition members hope that by the end of the year or in early 1996 they will solicit proposals from a number of entities for a new measurement system.

"A lot of broadcasters in the country have had serious concerns about the accuracy of the measurement system for years," Pappas says. "Not just [concerns] that we have a monopoly provider...but concerns about the methodology and technology of the current system....

"If Nielsen chooses to respond, then that's great. If another company does, that's fine as well." At stake, Pappas says, "is a \$35 billion industry that is relying on one service that offers three services-and all are under question."

One alternative being considered is a cooperative that would be operated by the as-yet-unnamed coalition, Pappas says. "One option might be to design a stand-alone, nonprofit organization with pristine standards and integrity. This is a service that needs to be relied upon by everyone in the industry.'

According to Pappas, the coalition was formed more than a month ago when he was approached by a group owner. The owner used the example of the success of the Fox Children's Network, a cooperative of affiliates, to suggest "that we develop an industry-wide cooperative to look at the overall measurement system," Pappas says.

The Television Bureau of Advertising (TVB) soon may join in the coalition's activities. "If Harry [Pappas] is at the forefront of a venture, we'd certainly be interested and will talk with him." TVB President Ave Butensky says.

Butensky says that the Electronic

Media Ratings Council, of which TVB is a part, has been meeting with Nielsen to discuss its service: "Our meetings have run the gamut from A to Z on how Nielsen does its business. Our last meeting with them was a week or so ago and they recognized our concerns."

At the Fox affiliates meeting two weeks ago, Fox TV Chairman Chase Carey chided some non-metered-market affiliates for their performance. He later acknowledged that some of those markets may have been experiencing difficulties as a result of Nielsen's diary system.

A coalition council will be formed in the next few weeks, and a complete membership list will be made public at the end of this month or early next

#### Spot spotter

Competitive Media Reports, which monitors TV commercials and advertising expenditures, has signed NBC and its O&Os to a five-year contract. The network's previous CMR contract expired earlier this year. CMR recently signed Fox to a similar deal and has contracts with CBS, ABC, station, cable, print and ad clients. The company measures ad exposures and expenditures for more than 90,000 brands across 14 different media. -SM

## Bell Atlantic allocates VDT channels

big winner, receiving channels 1 through 192, while responsible for digitizing their programing. All program-Future Vision of America gets 200-295. Other video ing must be digitally encoded into MPEG-2 video so that

providers: are Playboy Enterproviders: erce and two groups that declined to be identified.

Only weeks ago Bell Atlantic won a tariff for its: VDT: | each of its channels) at \$100,000 each; for a total of some network in Dover, Township, N.J.; that plans to pass \$10 million, according to Marty Lafferty of Future Vision. 38,000 homes. The first 2,000 test households will have the looking into the costs of digitally compressing plans to pass 1;500 homes per month during the two-, senior vice president; business affairs.

questions remain about its plans in Dover-Township. on a first-come, first-served basis, according to However, the company has made a \$345,000 down. Mitchell.

Bell Atlantic last week divvied up the channel assign payment to reserve its 192 channels ments for its commercial video dialtone network and the providers (VIPs) such as Rainbow and FutureVision are

coders from DiviCom (one for

access to the system by late summer, after which BA the programing," says Andrea Greenberg, Rainbow

year construction project. There still are 79 channels not assigned by BA for Although Rainbow controls half of the channels its 384-channel network. Those channels are available

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Monday, April 4, 1994

BIG 4 CALL RATINGS POWWOW. (BROADCAST TELEVISION NETWORKS CALL MEETING TO DEVELOP NEW RATINGS MEASUREMENT AND REPORTING SYSTEM)

By Michael Freeman

The broadcast TV networks have summoned cable networks, syndication companies and advertising agencies to a meeting in New York this week designed to accelerate their efforts to develop an alternative to NIELSEN Media Research's system for measuring and reporting ratings.

Looking for feedback on what kinds of new methodology will more effectively measure audiences, the networks have also invited NIELSEN and Arbitron to the April 5 meeting. A lot is on the line for NIELSEN, whose ratings research takes in an estimated \$50 million per year.

The networks announced in February that they will develop an experimental ratings lab (called SMART, for System for Measuring and Reporting Television) designed to improve ratings research. Gale Metzger, president of Statistical Research Inc., retained by the networks to develop SMART, said that the meeting will cover how a planned 1995 lab test will develop methodology for tracking what programming audiences are watching and in what venue the programs are airing.

"[SMART's] first concern is what program is being tuned in by viewers," Metzger said. "Then, using independently compiled research material and having it encoded creates a more efficient one-step rather than the two-step process under the current system." The networks are seeking better verification of which members of the "NIELSEN family" are using the "active" PEOPLE METERS and watching a specific program and channel.

When asked if the invitation to NIELSEN to this week's meeting indicates an opportunity for NIELSEN to partner on the project, Metzger said: "There are no plans for joint ventures."

NIELSEN spokesman Jack Loftus said the research giant is "going to the meeting with an open mind." Loftus said NIELSEN will continue its won research and plans to invest "millions of dollars" toi introduce a passive PEOPLE METER system and encoding of programming.

NIELSEN has been developing several versions of passive PEOPLE METER boxes, but network and syndication executives have become increasingly vociferous about what they see as foot-dragging by NIELSEN in not immediately addressing alleged undercounting of viewers, particularly on children's programming. Lotus said NIELSEN plans to begin field testing on a passive PEOPLE METER box within a year.

Nicholas Schiavione, NBC vp/media and marketing research, said: "SRI's version for a working research lab is closer to what we're looking for an offers us a tool to break into this multi-channel environment."

#### ---- INDEX REFERENCES ----

KEY WORDS:

TELEVISION PROGRAMS; TELEVISION BROADCASTING INDUSTRY; ETC.;

MARKETING RESEARCH

NEWS CATEGORY:

BRIEF ARTICLE

INDUSTRY:

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BRD)

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# New recruiting method enlarges Nielsen family

New recruitment technique boosts acceptances

By Steve McClellan

ore families are saying yes to Nielsen Media Research when asked if they'd like to become "Nielsen fam-

ilies." After two years of research, Nielsen has developed a new method for recruiting peoplemeter households that it says boosts the cooperation rate for the national household sample by almost 20 percentage points.

Nielsen's sample has been expanded by 300 households.

The ratings company has been criticized for having an initial cooperation rate of 50%—that is, every other household initially contacted in the

4,000 national peoplemeter sample declines to participate.

Network researchers have questioned whether a sample with such a high refusal rate truly represents all viewers. But during the past six

months, the company has expanded the sample by more than 300 households (with plans to expand to 5,000 homes by year's end) using a recruitment method with a cooperation rate of 68.5%. Nielsen is vague about the details of the new recruitment training program, even to clients, who say they're impressed with the results but nervous at the same time.

"They're changing this sample of 5,000 homes that dictates the view-

ing habits of 200 million viewers," says one network researcher. "And they're not telling us what they're doing. Yeah, we're a little nervous."

Nielsen says it wants to keep the recruiting method proprietary, although it might consider licensing it to others. Generally, the new pitch tries to get viewers to think of their participation as a voluntary "membership," rather than an incentive-based situation.

John Dimling, president and CEO, Nielsen Media Research, says: "While it is too early to fully evaluate the ongoing [cooperation] rate in the expansion sample, signs are encouraging." Meanwhile, Nielsen will meet with clients next month to brief them on the new recruitment method as well as advancements in its commercial verification technolgy and progress in the development of its passive meter system.

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Friday, September 9, 1994

Television (A Special Report): What We Watch

Keeping Track: If measuring TV audiences is inaccurate today, critics Ask, what happens when things get really complicated?

By Thomas R. King

It's 1999, a little before 8 p.m., and the multimedia, interactive big-screen television in the Smith house has just been turned on. The Smiths are a "NIELSEN family," one of a few thousand nationwide whose tastes in programming still dictate which shows get renewed and how billions of advertising dollars are spent.

But unlike NIELSEN families of the mid-1990s, who had to keep track of their choices by laboriously pushing buttons or making entries in a viewing diary, the Smiths need do nothing but vegetate in front of the set. They have a "passive PEOPLE METER," which has a sensor buried inside that takes "pictures" of all those watching. If Junior stays tuned for all of "The Brides of Beverly Hills, 90210," the system knows. If Dad leaves during a commercial of "The Tonight Show Starring Martin Lawrence," the system notes that, too.

The TV-ratings gurus at A.C. NIELSEN Co. say this may be one of the main ways to track viewing in the future. NIELSEN'S critics, however, argue that the concept has serious flaws. They say that it raises alarming privacy issues that will keep consumers from accepting it, and that it falls far short of what will be needed to track viewing as the audience splinters among new kinds of viewing choices in the 500-channel age.

The search for a more reliable ratings system is a serious quest. Advertisers buy more than \$30 billion of television time annually based on NIELSEN'S national and local ratings. They, along with TV stations and ad agencies, have criticized NIELSEN'S methods for years, but now their complaints are reaching a feverish pitch. Their longtime worries -- that NIELSEN has faulty sampling methods and flawed recruitment procedures that produce defective data that doesn't accurately report who's watching TV -- are now being replaced with what may be a far more dire concern:

If NIELSEN can't accurately track TV viewing today, its critics ask,

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how will it be able to keep pace as the nature of television changes rapidly tomorrow?

NIELSEN rejects the premise of the criticism. "Our data isn't perfect and probably never will be," says John Dimling, president and chief operating officer at NIELSEN Media Research U.S.A., the New York-based unit that runs the company's ratings operation. "But it's better than any commercial data that's available, and we're working to make it better and better." As for the 500-channel future, he adds, "certainly the technology will change, but not the fundamentals" of audience measurement.

NIELSEN'S harshest critics say the multimedia age may enable other companies to provide better audience information. The builders of the information superhighway promise technology that will report exactly who watched what programs when. Supersmart set-top boxes might be able to spit out information that could be used to produce a complete census of precisely who watched what -- not simply a sample of the audience, as NIELSEN has done for so long.

But executives of NIELSEN, a unit of Dun & Bradstreet Corp. of Westport, Conn., say they fully expect to be the principal assessors of TV audiences well into the future. Their current system is already compatible with the superhighway, they claim, pointing to NIELSEN'S tracking of a Time Warner Inc. 150-channel Quantum system in New York. That system is a "near video-on-demand" service in which subscribers can "access" movies and special-events programs -- and NIELSEN meters connected to set-top boxes record each request as it's made.

That doesn't mean NIELSEN won't have to make some adjustments. Mr. Dimling says the company is making significant improvements in its current methodology. Over the next several months, it will expand the number of households it uses for national ratings by 25%, to 5,000. It says it has also improved training of NIELSEN families to get more accurate data from them.

For the customers that buy its information, NIELSEN is investing heavily in a state-of-the-art system to deliver ratings data faster and in more detail. Mr. Dimling also says NIELSEN is "sharing information" with an assortment of companies that are designing tomorrow's program pipelines, with an eye toward hooking up to viewers' set-top boxes or other equipment.

Still, many industry officials are skeptical of NIELSEN'S promises. Nicholas Schiavone, vice president of media and marketing research at General Electric Co.'s NBC television unit, says: "I hate to invoke my mother here, but she used to say to me, 'Actions speak louder than words. And you know, Nick, talk is cheap."'

The problem, Mr. Schiavone says, is that NIELSEN has been doing

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business the same way for decades. And since Britain's AGB Television Research, its only competitor, folded its U.S. operations in 1988, NIELSEN has had a monopoly on the business and little incentive to make improvements.

In 1989, the Committee on Nationwide Television Audience Measurement, or Contam, whose members include the three major TV networks and the National Association of Broadcasters, concluded in a study that the company's "PEOPLE METER" was producing seriously flawed data. The committee said the PEOPLE METER, which requires each viewer to press some buttons when he or she starts or stops watching television, demanded too much effort to be accurate.

But NIELSEN, members of Contam say, didn't bat an eyelash. "Nothing of significance or substance has changed," says NBC's Mr. Schiavone, who also serves as Contam's current chairman. "There was no midcourse correction on their part, and we have the same measure we had four years ago. There's one difference: The TV environment is much more complex now than it was in 1989, and it's only going to get more so."

NIELSEN executives are betting that the information highway's developers -- perhaps ventures between cable-TV companies and telephone companies or engineers of two-way cable systems -- won't elect to plunge into the business of audience measurement. Beware the hype, they say; there may be so few people hooked up for many years that it would be hard to get a legitimate sample just from the superhighway. In which case, who would measure homes that choose to stay off the superhighway? And even if every home is wired, what about TV sets that aren't wired within those homes?

NIELSEN executives see other basic problems if huge cable-telephone-studio ventures try to create a measuring service. "Why would advertisers and their agencies want to have audience data supplied to them by the very same companies who are selling the time?" Mr. Dimling asks. "I think there is an implied conflict of interest in that arrangement."

NIELSEN believes the cable-telephone ventures will instead be a provider of data to NIELSEN, which in turn will crunch the numbers and come up with the census. This would make manipulation of data by program providers less likely, Mr. Dimling argues. NIELSEN, he says, is uniquely positioned to decipher information from multiple sources and present it to its customers in a meaningful way.

For now, the many companies scrambling to design the television set-top boxes say they aren't interested in getting into audience measurement -- but suggest that their expertise might help NIELSEN do a better job. "Our boxes are going to give NIELSEN a vastly improved tool set," says Geoff Roman, vice president of technology and business development at General Instrument Corp. of Chicago, a leading maker of Copr. (C) West 1995 No claim to orig. U.S. govt. works

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cable-converter boxes. "But I wouldn't see us as a competitor to them."

NIELSEN may face new competition anyway. Contam executives, undaunted by NIELSEN'S snub in 1989, are returning with another effort. They recently hired Statistical Research Inc., a research company in Westfield, N.J., to run a "laboratory" that late next year will test a ratings system the networks believe will produce more-accurate data. Contam says the lab will be open to NIELSEN and hopes the research giant will adopt some of the techniques it tests. Though Contam officials say they know it will be costly and complicated to start a rival system, they add that they're prepared to do so if NIELSEN doesn't adopt some of the strategies they plan to showcase.

At least publicly, NIELSEN doesn't profess to be concerned about such threats. Instead, it prefers to talk about the passive PEOPLE METER, created to tell more about who is watching television, the aspect of audience measurement that NIELSEN regards as something akin to the Holy Grail.

The passive PEOPLE METER, which NIELSEN plans to test in a small market at the end of the year, has an imaging system that takes digitized "photographs" of all those watching. The meter's memory is programmed to recognize the faces of everyone in a household and to record what each person watches.

Many media executives, however, say the passive meter will be sunk by privacy concerns. Critics say consumers won't go for a system that takes pictures of them in their bedrooms -- where, statistics show, Americans do a significant amount of TV viewing.

"Could they get 4,000 homes to sign up to try it?" Mr. Schiavone asks. "Probably. But what you'd end up with is a sample of exhibitionists. I'm simply saying they're not representative." Calling the passive PEOPLE METER "a Faustian bargain, a deal with the devil," he adds: "NIELSEN just doesn't seem to understand that this is a measurement system that amounts to a wholesale invasion of privacy."

NIELSEN says the critics are overreacting. "Any kind of Big Brother intrusion is really far beyond the passive meter's capability or purpose," Mr. Dimling says. "The only information collected and transmitted is that 'person No. 1' is watching television." Mr. Dimling says the passive meter represents an advance because it eliminates the effort NIELSEN families now must make to record what they watch.

The information gathered and reported by the passive PEOPLE METER will be completely different from the data NIELSEN currently reports.

Because of the continuous nature of the meter's data -- it tracks images of the viewers on a second-by-second basis -- NIELSEN says it will finally be possible to see whether viewers stay in the room or turn the channel when, say, "Seinfeld" goes to a commercial break.

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NIELSEN says the passive meter will represent a particular advance in tracking viewing by children and teenagers, who have been the most difficult to measure because they aren't as reliable as adults in filling out diaries or working the traditional PEOPLE METER. What's more, NIELSEN says, the passive meter should erase any lingering concerns on the part of broadcasters that "button-pushing fatigue" from the traditional PEOPLE METER skews ratings.

Says Mr. Dimling, "It doesn't require that people in the sample wear a badge, a wristwatch or wrap an antenna around their head."

Mr. King is a staff reporter in The Wall Street Journal's Los Angeles bureau.

#### ---- INDEX REFERENCES ----

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